

#### **KEY FIGURES OF VOLKSBANK WIEN AG**

Euro million	31 Dec 2019	31 Dec 2018	31 Dec 2017
Statement of financial position			
Total assets	12,704	11,505	10,616
Loans and receivables customers	5,471	5,366	4,752
Amounts owed to customers	6,439	6,344	5,791
Debts evidenced by certificates	1,453	467	488
Subordinated liabilities	418	418	426
Own funds according to Basel III for the VOLKSBANK WIEN AG group	)		
Common equity tier 1 capital (CET1)	625	594	533
Additional tier 1 capital (AT1)	220	0	0
Tier 1 capital (T1)	845	594	533
Tier 2 capital (T2)	406	406	407
Own funds	1,251	1,000	941
Risk weighted exposure amount - credit risk	3,538	3,189	2,721
Total risk exposure amount market risk	85	86	112
Total risk exposure amount operational risk	530	552	579
Total risk for credit valuation adjustment	44	55	59
Other risk exposure amount	<u> </u>	279	0
Total risk exposure amount	4,196	4,161	3,470
Common equity tier 1 capital ratio	14.9 %	14.3 %	15.4 %
Tier 1 capital ratio	20.1 %	14.3 %	15.4 %
Equity ratio	29.8 %	24.0 %	27.1 %
Income statement	1-12/2019	1-12/2018	1-12/2017
Net interest income	120.0	124.7	120.7
Risk provision	-7.2	4.8	2.4
Net fee and commission income	55.8	53.8	53.8
Net trading income	-2.3	1.0	5.6
J		9.2	
Result from financial instruments and investment properties			65.2
Other operating result General administrative expenses	97.5 -213.5	100.2 -222.3	-204.9
	-213.5		1.3
Restructuring result		-4.0	
Result from companies measured at equity	-0.5	4.5	6.2
Result before taxes	<b>67.8</b> -10.8	<b>72.0</b> -1.5	49.4
Income taxes			4.6
Result after taxes	57.0	70.5	54.0
Result attributable to non-controlling interest	0.0	0.0	0.0
Result of the Group	57.0	70.5	54.0
Key ratios	1-12/2019	1-12/2018	1-12/2017
Operating cost-income-ratio	78.2 %	78.8 %	82.8 %
ROE before taxes	8.4 %	12.1 %	9.5 %
ROE after taxes	7.1 %	11.9 %	10.4 %
ROE consolidated net income	7.1 %	12.0 %	10.5 %
Net interest margin	0.9 %	1.1 %	1.1 %
NPL ratio	2.2 %	2.0 %	2.5 %
Leverage ratio	5.9 %	4.7 %	4.3 %
Net stable funding ratio	130.5 %	124.2 %	131.7 %
Loan deposit ratio	71.5 %	82.7 %	79.8 %
Coverage ratio I	30.5 %	29.8 %	27.0 %
Coverage ratio III	100.1 %	104.7 %	103.7 %
Resources	1-12/2019	1-12/2018	1-12/2017
Staff average	1,279	1,299	1,284
Thereof domestic	1,279	1,299	1,284
	31 Dec 2019	31 Dec 2018	31 Dec 2017
Staff at end of period	1,268	1,290	1,327
Thereof domestic	1,268	1,290	1,327
Number of branches	63	70	78
Thereof domestic	63	70	78
Number of customers	344,202	360,545	372,396

Equity ratios are displayed in relation to total risk.

The operating cost-income-ratio is the ratio between operating income and operating expenses. Operating income includes net interest income, net fee and commission income, net trading income and if positive other operating result and result from discontinued operation. Operating expenses include general administrative expenses and if negative other operating result and result from discontinued operation is displayed net of other taxes, deconsolidation result and valuation result according to IFRS 5.

The ROE before taxes indicates the result before taxes in relation to average equity including non-controlling interest

The ROE after taxes indicates the result after taxes in relation to average equity including non-controlling interest.

The ROE consolidated net income indicates the consolidated net income in relation to average equity without non-controlling interest.

The net interest margin shows the net interest income in relation to total assets.

The NPL ratio indicates the portfolio of non-performing loans in relation to the total exposure of all loans to and receivables from customers.

The leverage ratio indicates the business volume (CCF-weighted off-balance positions plus derivatives add-on, replacement value of derivatives, disallowance of derivative claims and financial volume) in relation to the tier 1 capital (CET1 + AT1).

The net stable funding ratio indicates the available stable funding in relation to the necessary stable funding.

The loan deposit ratio indicates the total amount of loan accounts, overdraft facilities less syndicated loans in relation to the total amount of savings deposits, demand deposits, fixed term deposits and debts evidenced by certificates.

The coverage ratio I indicates the coverage ratio of non-performing loans by risk provisions.

The coverage ratio III indicates the coverage ratio of non-performing loans by risk provisions and collaterals. Staff figures are calculated based on full-time equivalent.

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#### FOREWORD BY THE CHIEF EXECUTIVE OFFICER



Gerald Fleischmann

CEO and Chairman of the Managing Board

In 2019, VOLKSBANK WIEN AG has made a lot of progress, both as the largest regional bank among Austrian Volksbanks and in its function as the central organisation for the entire Association of Volksbanks in Austria.

Following conclusion of the regional mergers agreed within the scope of the reorganisation of the Association, the catchment area of VOLKSBANK WIEN AG comprises all of Vienna, the whole of Burgenland, and the eastern half of Lower Austria. Under the SPARDA-Bank brand, VOLKSBANK WIEN AG provides services to the target group of employees throughout Austria.

VOLKSBANK WIEN AG, just like the financial sector as a whole, was facing big challenges in 2019, due to the low interest rate environment and high regulatory expenses. The simplification of the business model is aimed at achieving further efficiency increases in the medium term. The bank focuses on the core areas of deposits, loans and payment transactions. In the service business with consumer credits, insurances, securities, leasing, building society savings and other areas, VOLKSBANK WIEN AG sells products sourced from top-quality partners with excellent expertise in these areas, such as TeamBank, the ERGO insurance company, and Union Investment.

Service business with the product partners developed very positively. VOLKSBANK WIEN AG achieved very good sales figures of approximately euro 74 million in the previous year again within the scope of our cooperation – of several years already – with TeamBank in the area of consumer financing. In the sphere of investment funds, too, the fourth year of cooperation with Union Investment was very encouraging: the excellent products of this international investment company were highly appreciated by the Austrian market, with sales amounting to almost euro 200 million in VOLKSBANK WIEN AG alone.

Owing to the excellent capital base and liquidity situation, VOLKSBANK WIEN AG and the Association of Volksbanks managed to again expand lending business. In corporate banking, the Association achieved considerable increases through the "Unternehmer-Milliarde" (entrepreneurs' billion) financing campaigns. Volksbank intends to continue supporting economic development within our regional spheres through lending.

The branches still constitute the primary sales channel of VOLKSBANK WIEN AG. The combination of individual branches ensures that a high level of competence is available at all locations, both in retail and in corporate banking. All measures taken within the branch and sales organisation are aimed at putting an even greater focus on the customer and the quality of the consultancy we provide. Obviously, this also includes continuous investments in the professional training and further development of our employees. It is one of our clear goals to further enhance consultancy standards. Towards the end of 2019,

we introduced a new sales concept at VOLKSBANK WIEN AG, referred to as "Hausbank der Zukunft" (the relationship bank of the future), supporting the assignment of customers to the account manager ideally suited to the task.

The digital world constitutes another important sales channel for all banks. Already in 2016, VOLKSBANK WIEN AG had responded to this development by introducing a new digital web presence. In the past year, too, the digital offer was extended by several new functions, one important step in 2019 being the launch of Apple Pay.

In addition to the personal quality of our consultancy, we need to ensure that our customers can carry out all recurring transactions and meet their information needs from any place around the clock. As a relationship bank, Volksbank wants to be perceived, on all channels, as first contact when it comes to financial matters.

In 2019, we also undertook great efforts to maintain our stable liquidity position and equity base. Key success factors were the AT1 equity issue and the placement of two covered bonds. This enables us to properly fulfil our main function in economic terms, namely the financing of private individuals and businesses. The focus at Volksbank is on small- and medium-sized enterprises, in particular, which constitute a mainstay of the Austrian economy. Private customers appreciate the personal quality of our consultancy at eye level and the services tailored to their individual needs.

Together with the Volksbanks, we have implemented several projects in the previous year in order to bundle regulatory duties, control functions as well as internal handling services throughout Austria. This is meant to provide the Volksbanks, as retail banks, with more freedom to focus on retail business even more. Our fundamental values in this context are trust, regional dimensions and a customer focus. Within the new Association, VOLKSBANK WIEN AG assumes three functions: as retail bank in our catchment area, as service provider and as the central control unit for the entire Association.

The year 2019 has seen numerous changes that have created many opportunities for the years to come. I would like to thank all employees, officers and owners for their enormous commitment. And I want to thank our customers especially, for their great loyalty to VOLKSBANK WIEN AG in the past year.

Vienna, April 2020

Gerald Fleischmann

CEO and Chairman of the Managing Board

#### REPORT OF THE SUPERVISORY BOARD

pursuant to section 96 of the Austrian Stock Corporation Act (Aktiengesetz) for the 2019 business year



Heribert Donnerbauer

Chairman of the Supervisory Board

In four ordinary and one extraordinary meetings in the 2019 business year, in further discussions and numerous committee meetings, the Supervisory Board obtained information on the legality, expediency and efficiency of the management as well as on the situation, development and business strategy of the Company. The Supervisory Board also discussed the topics that VOLKSBANK WIEN AG as the central organisation of the Association of Volksbanks is responsible for pursuant to Section 30a Austrian Banking Act.

The corresponding reports of the Managing Board were thoroughly discussed and acknowledged, and the required resolutions were passed.

The committee chairpersons reported to the Supervisory Board on the work of the committees of the Supervisory Board on a regular basis. Moreover, the records of all committees, except for the HR Committee, were made available to all Supervisory Board members. Hence, the Supervisory Board was given ample opportunity to comply with its duty to obtain information and with its supervisory duty.

The Supervisory Board has currently set up the following committees: Working and Risk Committee, Audit Committee, Remuneration Committee, Nomination Committee, and HR Committee.

The Working and Risk Committee held four meetings in 2019, where the investments falling within its sphere of competence, as well as the risk topics, the risk strategy, and the current risk situation of the Company and of the Association of Volksbanks were dealt with. Credit decisions were also taken by circular resolution by the Working and Risk Committee.

The Audit Committee held five meetings in 2019. Apart from the audit of the annual financial statements, the consolidated financial statements and the financial statements of the Association, especially the internal control system, the internal audit system, and the risk management system were discussed in these meetings.

In 2019, in two meetings, the Remuneration Committee dealt with the principles of remuneration policy and with the remuneration report of VOLKSBANK WIEN AG and of the Association of Volksbanks.

The Nomination Committee held one meeting in 2019, dealing with the re-appointment of the Managing Board members Gerald Fleischmann, Chairman of the Managing Board, and Rainer Borns, Deputy Chairman of the Managing Board. Moreover, the Nomination Committee dealt with the annual evaluation of the Managing Board and Supervisory Board members and approved the update of the Company's Fit & Proper Policy.

In one meeting in 2019, the HR Committee dealt with the extension of the contracts of Managing Board members Gerald Fleischmann, Chairman of the Managing Board, and Rainer Borns, Deputy Chairman of the Managing Board.

Attendance at the meetings of the Supervisory Board and its committees continued to be high.

As the current term of office of the Managing Board members Gerald Fleischmann, Chairman of the Managing Board, and Rainer Borns, Deputy Chairman of the Managing Board, expires on 31 May 2020, the Supervisory Board discussed the future composition of the Managing Board. In doing so, the Supervisory Board unanimously declared that the existing Managing Board is doing an excellent job. With a view to continuity and stability and consistently pursuing the goal to make the Association of Volksbanks the most modern association in Austria in structural terms, the Supervisory Board has decided to follow the recommendation of the Nomination Committee and to re-appoint the Chairman of the Managing Board, Gerald Fleischmann, and the Deputy Chairman of the Managing Board, Rainer Borns, for another term of office of five years, namely from 1 June 2020 until 31 May 2025.

After completion of the merger process within the Association of Volksbanks in the 2018 business year, in the 2019 business year the Supervisory Board intensively dealt with the project specifically launched by the Managing Board to increase efficiency and productivity, closely accompanying the same. This is meant to optimise and bundle the processes and services within the Association of Volksbanks, associated with a further reduction of personnel and retail branches. Significant progress was made in this project by centralising important spheres across the Association in the 2019 business year. Another essential project in the 2019 business year was the relocation of the headquarters of VOLKSBANK WIEN AG. The Supervisory Board was regularly informed about the relevant progress and was finally able to congratulate the Managing Board on the successful relocation of all employees to a modern building with state-of-the-art premises and working equipment at the end of 2019.

The annual financial statements as at 31 December 2019, including the management report, were audited by KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft (KPMG) and were given an unqualified audit certificate. The consolidated financial statements as at 31 December 2019 including the group management report were audited by KPMG and also provided with an unqualified audit certificate. The financial statements of the Association as at 31 December 2019 were also audited by KPMG and provided with an unqualified audit certificate.

The Supervisory Board has acknowledged the report submitted by the Managing Board and has examined the annual financial statements including the management report and the annex to the audit report, the consolidated financial statements including the group management report and the annex to the audit report, as well as the financial statements of the Association including the management report of the Association and the annex to the audit report upon previous involvement of the Audit Committee pursuant to Section 96 (1) Stock Companies Act. Said examination by the Supervisory Board has not resulted in any objections; in particular, the Supervisory Board found that the annual financial statements, the consolidated financial statements and the financial statements of the Association had been prepared correctly.

Hence, the Supervisory Board approves the annual financial statements including the management report, meaning that the same are approved under Section 96 (4) Stock Companies Act, the consolidated financial statements including the group management report and the annex to the audit report, as well as the financial statements of the Association including the management report of the Association and the annex to the audit report. Moreover, the Supervisory Board concurs with the results of the year-end audit, which were thoroughly discussed with KPMG in the Audit Committee, and consents to the proposal for the appropriation of profits as submitted by the Managing Board.

Under Section 243b Austrian Business Code and Section 267a Austrian Business Code, VOLKSBANK WIEN AG is obliged to provide a non-financial statement and a consolidated non-financial statement, respectively. These statements are summarised and published in a separate non-financial report (sustainability report). KPMG Advisory GmbH was charged with auditing the sustainability report; the relevant audit report has been submitted to the Supervisory Board. The Supervisory Board equally reviewed the sustainability report submitted to it, making use of the audit report of KPMG Advisory GmbH. The reviews or audits by the Supervisory Board and by KPMG Advisory GmbH did not result in any objections, and the Supervisory Board concurs with the results of the audit by KPMG Advisory GmbH.

In the past business year, VOLKSBANK WIEN AG has again fulfilled the support function provided for by the shareholders and stipulated in Section 3 of the articles of association.

Finally, the Supervisory Board would like to thank the Managing Board and all employees for their high personal commitment and the success achieved in the past business year.

Vienna, March 2020

For the Supervisory Board of VOLKSBANK WIEN AG:

Heribert DONNERBAUER, born 4 August 1965

Chairman of the Supervisory Board

#### THE MANAGING BOARD



Chairman:

#### **Gerald Fleischmann**

born 27 February 1969

CEO

#### Area of responsibility:

- Retail Branches
- General Secretariat
- Real Estate Financing
- Communication/Marketing
- Organisation & IT
- HR Management
- Private Banking/Treasury
- Transition "Adler" & Strategy
- Corporate Financing
- Sales Management



Deputy Chairman:

#### Rainer Borns

born 7 August 1970

Deputy-CEO

#### Area of responsibility:

- Control
- Financial Data Steering
- Finance
- Capital and Stakeholder Management
- Legal
- VB Infrastructure and Real Estate Facility Management
- VB Infrastructure and Real Estate Property Management

Deputy Chairman:

#### **Thomas Uher**

born 15 June 1965

Deputy-CEO

#### Area of responsibility:

- Digital Transformation
- Credit Risk Management
- Risk Controlling
- VB Services for Banks Processing
- VB Services for Banks MSC/KSC and Processing of Loans



## **Joint Managing Board**

#### Area of responsibility:

- Compliance
- Audit

#### THE SUPERVISORY BOARD

#### **Heribert Donnerbauer**

Donnerbauer & Hübner Rechtsanwälte GmbH Chairman

#### **Franz Gartner**

Muncipiality of Traiskirchen First Deputy Chairman

#### **Robert Oelinger**

Certified Public Accountants/tax consultants Second Deputy Chairman

#### Susanne Althaler

Member

#### **Anton Fuchs**

Member

#### Helmut Hegen, M.B.L.

HOSP, HEGEN Rechtsanwaltspartnerschaft Member

#### Eva Hieblinger-Schütz

Law firm of Hieblinger-Schütz Member

#### **Christian Lind**

Member

#### **Harald Nograsek**

Member

#### Monika Wildner

Independent lawyer Member

Works council delegates:
Chairman of the Works council Manfred Worschischek
Hermann Ehinger
Andrea Mayer
·
Rainer Obermayer
Michaela Pokorny
State Commissioners:
State Commissioners:
Christian Friessnegg
State Commissioner
Katharina Hafner  Deputy State Commissioner
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# **GROUP MANAGEMENT REPORT**

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#### **GROUP MANAGEMENT REPORT**

#### Report on the business development and economic situation

#### **Business development**

VOLKSBANK WIEN AG (VBW), as a member of the Austrian Association of Volksbanks, positions itself as a strong regional bank with a Retail and Corporate focus in Austria. As central organisation (CO), VBW assumes extensive management and steering functions within the Association and is also responsible, among others, for risk and liquidity management across the Association.

In 2019, VBW continued its growth course in its strategic areas of business, increasing regional lending within the Retail segment by 2.5 %. Due to the interaction between competent local account managers and the officers of the regionally based managing cooperatives, VBW always has its finger on the pulse of entrepreneurs and the development of the region.

In its function as central organisation, VBW has steadily developed its capital market position in the past year: late in February, VBW issued a 7-year covered bond totalling euro 500 million with a 0.375 % fixed coupon and a rating of Aaa by Moody's. The issue was met with great interest on the part of institutional investors and was oversubscribed some 3.2 times by more than 70 investors. Hence, VBW has consolidated the stable liquidity position of the Association.

Early in April, for the first time in its history, VBW successfully managed to place an AT1 issue on the market. The total volume of the issue, which was offered to institutional investors exclusively, was euro 220 million, the interest rate 7.75 % p.a. for the first 5 years. This has contributed to further consolidating the tier 1 capital of VBW and of the Association.

In November, the third capital market transaction this year took place in the form of another covered bond. Just like the first covered bond, it was issued pursuant to the act on covered bonds. The benchmark bond with a volume of euro 500 million, a rating of Aaa by Moody's, a fixed coupon of 0.125 %, and a maturity of 10 years was sold to 54 investors from 9 countries. The highly successful placement of the bond has made a valuable contribution to building a covered bond curve and to establish VBW as a covered bond bank.

#### Economic environment

According to a first estimate by the Austrian Institute of Economic Research (WIFO) (January 2020), Austria's gross domestic product has grown by 0.3 % Q/Q in the fourth quarter and accordingly by 1.6 % Y/Y for the full year 2019. This constitutes a marked decrease in dynamics as compared to 2018, when growth had only amounted to 2.4 % based on revised data. Accordingly, the growth rate of the Austrian economy was markedly higher in the past year than that of the euro zone, which, according to Eurostat estimates, has grown by 1.2 %. Growth in Austria was based on both strong domestic demand and a dynamic construction sector, with the service sector contributing to growth as well.

Against the background of the less dynamic, but still favourable economic setting, the Austrian unemployment rate continued to decrease in the past year: According to the Eurostat method, it fell from 4.7 % at the beginning of the year to 4.2 % in December. The downward trend was quite pronounced in the euro zone as well: starting out from much higher values, the unemployment rate decreased from 7.8 % at the beginning of the year to 7.4 % in December. As in previous years, Austria was one of the countries with the highest inflation rates in the euro zone. According to the Harmonised Index of Consumer Prices, the inflation rate in Austria fluctuated between 1.0 % and 1.8 % in 2019, amounting to 1.5 % for the full year. In the past year, the rates of price increases varied between 0.7 % and 1.7 % in the common currency zone, the most recent value, of December, being 1.3 %.

In the past year 2019, the European Central Bank continued easing its monetary policy orientation. In the interest rate meeting in June, a resolution was passed to launch new long-term loans (TLTRO III). In September, the ECB announced an extension of the term of these TLTRO loans to three years, as well as more favourable terms for banks making use of the same. Moreover, the ECB resolved to resume bond purchases with a volume of euro 20 billion as of November 2019 and to reduce the deposit rate to -0.5 %. However, the deposit rate is applied to the banks' reserves with the ECB in a staggered fashion, a multiple of the minimum reserve requirement of each bank is now exempt, bearing interest at a rate of 0 %. As of 30 October 2019, six times the minimum reserve was deposited with the ECB at a rate of 0 %. Any deposits beyond that will bear interest at a rate of -0.5 %.

Interest on the money market further declined in 2019. The 3-month rate started the year at -0.31 %, ending it at -0.38 %. Capital market yields also slackened in 2019, with new record lows in August. The yield of the ten-year government bond in Austria fell from 0.48 % to 0.02 % in 2019, with intermediate highs around 0.54 % and lows around -0.46 %. In Germany, it fell from 0.24 % to -0.19 %, with a trough of -0.71 % late in August.

In 2019, the monetary policy in the USA showed signs of some easing again; in three steps, the US Federal Reserve raised the target range for the Fed Funds Rate by a total of 75 basis points, from 2.25% - 2.50% to 1.5% - 1.75%. In that year, the euro depreciated from 1.146 USD/EUR to 1.121 USD/EUR. The euro also weakened against the Swiss franc, from 1.126 CHF/EUR in January to 1.085 CHF/EUR in December, which was due to a certain extent to the role of the CHF as a safe haven. After a turbulent fourth quarter of 2018, the year 2019 went very well on the European stock markets. The ATX ended the past year with a plus of 16.1 %.

#### Regional development and branches of industry

In Vienna, construction developed at an above-average rate in the first half of the year, while retail sales figures remained almost unchanged year-on-year, with a slight decrease in the first months of 2019. Also growth in material goods production was below the Austrian average and developed negatively in the first half of the year. In the sphere of foreign trade, exports showed solid growth rates, with imports increasing only slightly. The number of unemployed persons decreased in the first half of the year in Vienna, but less so than in Austria as a whole, in spite of the fact that the increase in the number of wage earners in Vienna exceeded the national average. In terms of gross value added, Vienna was below the Austrian average of 2.1 % Y/Y, recording only 1.8 % Y/Y in the first half of the year. For the full year 2019, Vienna ranked first throughout Austria regarding the increase in the number of overnight stays.

In Lower Austria, growth in the retail sector was above-average in the first half of 2019. Strong growth was recorded in construction in the first quarter, with dynamism being a little below average in the second quarter. In material goods production, Lower Austria registered solid, slightly above-average growth in the first half of the year. Exports declined somewhat year-on-year, while imports increased at an above-average rate. Against this background, the increase in the number of wage earners was solid average within Austria, with the unemployment rate decreasing at an above-average rate in the first half of the year. At 1.9 %, gross value added recorded solid growth, but still below the Austrian average. In terms of growth in tourism, Lower Austria held a top position under a full-year perspective.

Construction stood out in Burgenland in the first quarter, and continued to grow dynamically in the second quarter. While material goods production shrank in the first half of the year, a small increase in real terms was achieved in retail sales in the first half of 2019. Equally, with 1.4 %, growth in gross value added was clearly positive in the first six months, but markedly below the Austrian average. Both exports and imports increased at a merely below-average rate. The increase in the number of wage earners flattened in the first half of the year, but remained positive. The decrease of the unemployment rate was pronounced, especially in the first quarter. Marked growth was recorded for the full year in the number of overnight stays in tourism.

In terms of growth in material goods production, Styria held a top position throughout Austria in the first half of the year, with construction recording some dynamic development as well. When it comes to growth in gross value added, with 3.3 %, Styria ranked first among all Austrian Länder in the first half of the year. In the first half of the year, Styria also recorded above-average growth in retail sales. The development in exports and imports was also more dynamic than the Austrian average. It was primarily in the first quarter that the decrease in unemployment and the increase in the number of wage earners was very substantial. However, growth in overnight stays in tourism was only below-average in the full year 2019.

Especially in the second quarter of 2019, Carinthia recorded some very dynamic development in construction; in terms of retail sales, Austria's southernmost province ranked second among all Austrian Länder in the first half of the year. With 1.9 %, gross value added was somewhat below the Austrian average in the first half of the year. As for exports and imports, Carinthia recorded a decrease in this area. In the first half of the year, unemployment decreased substantially in Carinthia. There was less dynamism in material goods production, with the increase in the number of wage earners equally being below-average in the first half of the year; the same is true of overnight stays for the full year.

As regards the development in the retail and construction sectors in the first half of 2019, Upper Austria somewhat undercut the Austrian average; and also in terms of gross value added (1.9 %). The material goods production sector was not able to

keep up with the other federal Länder either. Growth in exports and imports was slightly above average. Also the development with respect to the increase in the number of wage earners and the decrease of the unemployment rate was very favourable in the first half of the year. As regards the increase in overnight stays in tourism, Upper Austria ranked second behind Vienna under a full-year perspective.

In Salzburg, an upward trend was recorded in construction in the first half of the year, and Salzburg held a top position in material goods production in Austria throughout the first half of the year, and also in gross value added (2.4 %). But retails sales decreased. Imports declined as well, while exports increased. As regards the increase in the number of wage earners, Salzburg remained below the Austrian average in the first half of the year; the decrease in unemployment was substantial in Salzburg in the second quarter in particular. In 2019, the number of overnight stays in tourism was only below-average in Salzburg.

By comparison with the rest of Austria, Tyrol held top positions in construction and in terms of decreasing unemployment, and with 2.3 % also with respect to the increase in gross value added in the first half of the year. The increase in exports was just about average, with less pronounced growth in imports. Especially in the second quarter of 2019, the number of wage earners increased very substantially. There was somewhat less dynamism in the retail sector, with Tyrol recording a decline in the first half of the year. Less pronounced, but still positive, was the growth rate in material goods production in the first half of the year, just like growth in overnight stays in tourism under a full-year perspective.

In Vorarlberg, the increase in the number of wage earners and the decrease of the unemployment rate were rather modest. In the first half of the year, the output value in construction diminished, while the output value in material goods production recorded the strongest growth of all Austrian Länder in the first quarter. Overall, the development in retail sales was inconspicuous. Exports only grew at a below-average rate, imports somewhat more. Growth in gross value added in the first half of the year corresponded exactly to the Austrian average (2.1 %). Only a small increase was achieved in the number of overnight stays in tourism in the full year 2019.

For the major part, the favourable development of previous years continued in the Austrian residential real estate market in 2019. According to the revised real estate price index of the OeNB, annual growth rates for prices of freehold flats and/or single family homes outside Vienna amounted to 1.7 % and 1.5 %, respectively, in the third quarter of 2019. In the fourth quarter, the annual growth rate for freehold flats decreased to 1.2 % and recovered to 1.3 % for single-family homes. For Vienna, the price trend in the third quarter was revised to amount to 2.7 % and stated to be 4.3 % for the fourth quarter. In Vienna, this development is accounted for by the freehold flat market at a rate of 93 % (federal Länder outside Vienna: 70 %). Overall, prices outside Vienna increased by 2.6 % Y/Y and in Vienna by 4.9 % Y/Y; hence they were diverging again, after showing a slightly converging trend in the previous two years.

Just like 2018, 2019 was another good year for the Austrian tourism sector. The 2018/2019 winter season was determined by massive snowfalls and subsequent blockades of skiing regions and transport connections. However, in the full year 2019, 152.64 million overnight stays marked a new record in tourism; the same is true of 46.18 million arrivals. Increases were achieved with respect to both domestic and foreign guests. The highest number of overnight stays was recorded by 4- and 5-star hotels (54.3 million), with growth in this category amounting to a solid 2.7 %. However, the highest growth rates were achieved by commercial holiday apartments with 5.9 %, although they only account for 9.0 % of all overnight stays. In the first two months of the 2019/20 winter season, 4.5 % more overnight stays were recorded than in the relevant months of the previous year.

#### Consolidated result for the 2019 business year

The result of the VBW Group before taxes amounts to euro 68 million (2018: euro 72 million). The result of the group after taxes and non-controlling interest amounts to euro 57 million (2018: euro 70 million).

Net interest income for the 2019 business year amounts to euro 120 million, thus undercutting the income for the comparative period (2018: euro 125 million) by euro 5 million. In the case of interest income, the decrease is mainly attributable to the bonds. Decreases in interest expenditure for credit institutions and customers are only partly able to compensate for the interest expenditure from leasing liabilities, recognised due to the first-time application of IFRS 16, and the valuation result from market-induced modifications to loan agreements.

In 2019, at euro -7 million, the risk provision item has deteriorated against the comparative period (euro +5 million). This effect essentially results from a change of methods that has required a higher allocation, especially to portfolio risk provisions.

The net fee and commission income in the reporting period amounts to euro 56 million, an increase compared to the previous period (2018: euro 54 million). The increase essentially results from lending business. Other fees and commissions increased by comparison with the previous year, a slight decrease was recorded only in payment transactions.

Net trading income amounts to euro -2 million for the reporting period and has decreased compared to the previous year (2018: euro 1 million). A decline in valuation results of trading book derivatives used for hedging positions in the banking book are the main reason for this change.

The income from financial instruments for the reporting period amounts to euro 18 million, thus exceeding the comparative period (2018: euro 9 million) by euro 9 million. The increase is essentially due to non-recurring effects from the realisation of an interest rate derivative (euro 6 million) and loans and receivables to customers (euro 8 million). The increase in the valuation of SPPI non-compliant loans (euro 5 million) is compensated by the decrease in the valuation of debts evidenced by certificates (euro -5 million) that are measured at fair value through profit or loss due to the business model. In the previous year, the valuation of investment properties includes income from the sale of one property in the amount of euro 3 million.

The other operating result in the amount of euro 98 million shows a slight decrease by comparison with the previous year (euro 100 million). Charged-out costs, primarily to banks of the Association, have increased by euro 15 million against the comparative period. In the previous year, income in the amount of euro 10 million was received from a contribution of the Gemeinschaftsfonds (common fund). Moreover, the result from the contribution of VB Horn in the amount of euro 8 million was reported in this position in the previous year.

General administrative expenses of euro 213 million (2018: euro 222 million) have decreased by comparison with the previous year. The decrease mainly occurred in legal, auditing and consultancy expenses, as well as in IT expenses. The first-time application of the leasing standard (IFRS 16) has an effect on general administrative expenses in the amount of euro 1 million. The cancellation of leasing expenses in the amount of euro 4 million compares to impairments from the rights of use in the amount of euro -3 million. Compared to the end of 2018, the headcount decreased by 22 employees from 1,290 and amounts to 1.268 employees as at 31 December 2019.

Due to the Adler programme that was started in the fourth quarter of 2018 and is meant to result in efficiency increases and cost reductions in subsequent years, provisions were formed for the reorganisation measures to be carried out in the sphere of HR and retail branches. These provisions were partly used in the current business year. The renewed allocation to these provisions in the 2019 business is essentially included in general administrative expenses.

In 2019, the result of the companies measured at equity amounted to euro -1 million (2018: euro 5 million). From the assumption of pro rata results, euro 1 million (2018: euro 2 million) were recognised. At VB Kärnten, impairment in the amount of euro 2 million had to be effected in the business year (2018: euro 1 million). In the previous year, an additional interest in VB Verbund Beteiligung was acquired, leading to the recognition of a first-time valuation of euro 4 million.

Due to the tax planning of the next four years, it was possible, in the reporting period, to recognise deferred tax assets for part of the tax loss carried forward. For tax loss carried forward in the amount of euro 202 million (31 December 2018: euro 204 million), no deferred tax assets are recognised as before. Deferred tax is recognised for the remaining valuation differences, especially in connection with the valuation of derivatives and securities.

#### Financial position

As at 31 December 2019, total assets amount to euro 12.7 billion, having increased by comparison with the end of 2018 (euro 11.5 billion) essentially due to an increase of refinancing requirements of the Volksbanks and higher deposits with the central bank.

Loans and receivables to credit institutions amounting to euro 2.5 billion have increased compared to the end of the previous period (euro 2.0 billion). This essentially results from higher refinancing requirements of the banks of the Association.

As at 31 December 2019, loans and receivables to customers, less risk provisions, amount to euro 5.5 billion and have increased compared to the end of the previous year (euro 5.4 billion).

Financial investments of euro 2.2 billion at the reporting date have increased mainly because of investments in bonds in the hold business model compared to the end of 2018 (euro 2.1 billion).

The increase in tangible assets is attributed with euro 99 million to the first-time application of the leasing standard (IFRS 16). The relevant offsetting item was recognised on the liabilities side under lease liabilities and amounts to euro 101 million at the end of 2019.

As at 31 December 2019, the item assets held for sale shows the carrying amount of commercially used properties and vacant objects the sale of which has already been contractually agreed, or is very likely, as at 31 December 2019. In the 2018 and 2019 business years, this position primarily shows the carrying amount of the former headquarters in 1090 Vienna, Kolingasse. From the sale in January 2020, a result in the amount of euro 23 million will be captured in 2020.

At euro 2.8 billion, amounts owed to credit institutions have decreased compared to the end of 2018 (euro 3.1 billion), the main reason being lower refinancing amounts from the central bank. Amounts owed to customers in the amount of euro 6.4 billion have slightly increased compared to the end of 2018 (euro 6.3 billion).

Due to the issue of two covered bonds in February and November 2019, with a volume of euro 500 million each, debts evidenced by certificates have increased and amount to euro 1.5 billion as at 31 December 2019 (31 December 2018: euro 0.5 billion).

Compared to the end of the previous year, equity has changed by euro 276 million, the main reason being the issue of the AT1 bond in April 2019. Directly attributable costs in the amount of euro 2 million were deducted from the face value of euro 220 million. The increase due to the comprehensive income in the amount of euro 67 million is opposed by the effect from the dividends paid on the AT1 bond in the amount of euro 9 million.

#### Report on branch establishments

The VBW Group does not have any branch establishments.

#### Financial performance indicators

As at 31 December 2019, the regulatory own funds of the VBW group of credit institutions amount to euro 1 billion (31 December 2018: euro 1 billion). The total risk exposure amount was euro 4.2 billion as at 31 December 2019 (31 December 2018: euro 4.2 billion). The CET1 capital ratio in relation to total risk amounts to 14.89 % (31 December 2018: 14.28 %), the equity ratio in relation to total risk is 29.82 % (31 December 2018: 24.04 %).

Due to first-time activation of rights of use from leasing agreements, the total risk exposure amount increases. The recognition of speculative real estate financing is now effected in credit risk (2018: Other risk positions). Based on the available figures of the VBW group of credit institutions, however, the capital ratios continue to be complied with. Regulatory capital requirements were again increased by the ECB and constitute a challenge for the Association of Volksbanks, since meeting them will require capital enhancement measures.

Regulatory own funds total risk exposure amount and the key indicators calculated therefrom were determined in accordance with the CRR (EU Regulation No. 575/2013). For more detailed information, please refer to the Notes, chapter 3) ff).

Performance indicators	2019	2018	2017
Return on equity before taxes	8.4 %	12.1 %	9.5 %
Return on equity after taxes	7.1 %	11.9 %	10.4 %
Cost-income-ratio	78.2 %	78.8 %	82.8 %

The ROE before taxes is determined as the quotient of result before taxes and the mean value of equity at the balance sheet date and the balance sheet date of the previous year.

The ROE after taxes is determined as the quotient of result after taxes and the mean value of equity at the balance sheet date and the balance sheet date of the previous year.

The operational cost-income-ratio is calculated from operating income in relation to operating expenses. The operating income consists of net interest income, net fee and commission income, net trading income, as well as the other operating result, and result of a disposal group, if positive. Operating expenses include the general administrative expenses as well as the other operating result, and result of a disposal group, if negative. The other operating result and the result of a disposal group are adjusted for other taxes, deconsolidation result and IFRS 5 measurement.

The performance indicators shown are considered as customary within the industry and are essential factors for the credit rating of banks. Additionally, within VBW, the cost-income-ratio was defined as early warning indicator for the Bankensanierungs- und Abwicklungsgesetz [BaSAG, Act on the Reorganisation and Liquidation of Banks).

#### Non-financial performance indicators

VBW reports on concepts, results and risks relating to environmental matters, social and employee topics, human rights, corruption and bribery as well as diversity according to the Nachhaltigkeits- und Diversitätsverbesserungsgesetz (NaDiVeG; Sustainability and Diversity Improvement Act) in a separate sustainability report.

#### Report on the company's future development and risks

#### Future development of the company

#### Economic environment

Towards the end of 2019, sentiment indicators and economic data for the European and Austrian industrial sectors continued to move within a contractionary range, while positive growth rates are still expected for the service and construction sectors. According to the economic forecast of the WIFO, updated in January 2020, the Austrian economy is expected to grow by 1.2 % in 2020. In December, the ECB decreased its economic growth forecasts for the euro zone in 2019 to 1.1 %. The 0eNB forecast for Austria included in that figure is also 1.1 %. The national bank expects positive contributions to growth, especially from the spheres of consumption and gross capital investments. With an increasing savings rate of 7.8 %, the 0eNB expects real disposable household income to grow by 1.7 %. According to the autumn forecast of the EU Commission, an increase in real household income may be expected in the most important countries of origin, which is likely to support tourism in Austria.

In Austria, the number of building permits has increased continuously in recent years, but has been decreasing ever since the record high of 2017. The low interest on borrowings and increasing demand for housing credits suggests that the dynamic trend in construction may continue, which is also supported by demographic trends. However, there are signs of flattening, which is also suggested by the stagnating number of real estate transactions. Even in case of any flattening of trends on the real estate markets, stable demand for credits is expected against the background of increasing household income. Economic activity, which is expanding, even if its momentum has slightly decreased since the beginning of the year, is expected to be associated with corresponding demand also for corporate loans.

The OeNB expects that the Austrian inflation rate, which is expected to be around 1.4 % this year, will increase to 1.5 % and 1.6 % in the next two years. The forecast of the European Central Bank for the average inflation rate in the euro zone for 2020 amounts to a mean of 1.1 %. Hence, the rate of price increases would not quite reach the target inflation rate of the European Central Bank of a little under 2 % again in 2020, and would achieve the same approximately, at 1.6 %, only in 2022. This fact and the policy of monetary easing resumed recently by the ECB suggest that interest levels will remain low in 2020. However, increased expectations regarding inflation, for instance due to higher energy prices, or an increase in the demand for investments, may cause yields to increase again.

The risks associated with this outlook are manifold. Apart from another interest rate reduction, they include, in particular, the introduction of additional trade obstacles or the gradual elimination of existing trade barriers decelerating or stopping altogether, which may affect Austrian exporters and suppliers and subsequently burden other companies and the employment

situation of private households, which would also be reflected in banking business. A modification of growth rates in the neighbouring countries might also affect tourism to a certain extent. Tensions within the European Union, some of them in connection with the negotiations about relations with Great Britain after the end of the transitional phase, or any increase in political uncertainty in the member states, e.g. after elections, constitute a risk for the course of economic development within the region. A rapid rise in interest rates would also have to be classified as a risk for economic activity and the real estate markets. Any abrupt change of the macro-economic environment might also cause corporate bonds with the lowest investment-grade rating of BBB to be downgraded, with sales following rating downgrades potentially causing distortions on the financial markets. In the euro zone, such bonds already account for some 45 % of corporate bonds. Additionally, geopolitical conflicts may also potentially harm the cautious (by comparison with previous years), but basically positive economic outlook.

#### Future development of the company

The focus of VBW on retail banking is meant to be continued, supported, in particular, by increasing digitisation of the sales process. In the course of medium-term planning, the Association of Volksbanks has set itself a number of strategic goals, the accomplishment, observance and/or undercutting/exceeding of which will be a management focus in the years to come. Among others, this includes improving the cost-income-ratio, a CET1 capital ratio of at least 12 %, a total equity ratio of at least 16 %, an NPL (non-performing loan) ratio of no more than 3 %, as well as a return on equity after taxes (RoE) of 8 %.

In spite of persistently high investments in the systems, higher costs of improving data quality and in spite of the still high regulatory cost, VBW intends to achieve an annual surplus in the two-digit million euro range for the 2020 business year. Despite planned growth, the CET1 capital ratio is intended to remain at more than 12 %.

The low interest rate environment expected to continue in subsequent years calls for a streamlining of the cost structure and an increase of productivity. For this purpose, additional synergies are being evaluated within the Association of Volksbanks, among others.

#### Significant risks and uncertainties

As regards the legally required disclosures on the use of financial instruments, the risk management targets and methods as well as the existing risk of price changes, default, liquidity and cash flow risks, please refer to the information contained in the Notes (in particular the risk report in chapter 52). Furthermore we refer to note 50) Events after the balance sheet date concerning the virus Covid 19.

#### Report on research and development

The VBW Group is not active in research and development.

# Report on key characteristics of the internal control and risk management system with regard to the accounting process

#### **Control environment**

Observance of all relevant legal provisions is the ultimate ambition of the VBW Group within the scope of financial reporting. The Managing Board is responsible for establishing and organising an appropriate internal control and risk management system with respect to the accounting process and provides a framework for implementation applicable to the entire group in the ICS group policy. Within the VBW Group, responsibility for implementation lies with the OPRISK and Risk Governance groups within VBW.

In all companies included in the consolidated financial statements, the responsibility to define and introduce an appropriate ICS for the respective company and to ensure compliance with group-wide policies and regulations lies with the respective managing board or with the management. In order to ensure that the data provided by the Group subsidiaries are transferred correctly, all data supplied is first checked for plausibility. The data is then processed using the Tagetik consolidation software. Checks are effected based on the dual-control principle as well as an additional review by the department manager.

Control measures are applied within the current business process to ensure that potential errors are prevented and/or deviations in financial reporting are revealed and corrected. The control measures range from revision of the various results for the period by the management up to specific reconciliations of accounts and items, and an analysis of the ongoing processes within group accounting. In this context, two types of controls are distinguished:

- Operational controls include manual controls performed by employees according to specific tasks, automatic controls
  carried out by means of IT systems, as well as preventive controls aimed at avoiding errors and risks in advance through
  separation of functions, definition of responsibilities and access authorisations.
- Management controls serve to ensure, on the basis of spot checks by managers, that operational controls are complied with. The intervals of the checks are defined by the respective manager (division manager, department manager) depending on the degree of risk involved. The spot checks are documented in the control schedule in a manner comprehensible to third parties, and the results are reported semi-annually within the scope of management reporting.

Additionally, Internal Audit verifies compliance with internal regulations independently and regularly, also in the sphere of accounting. As a staff function, Internal Audit is directly allocated to the Managing Board, it reports directly to the Chairman of the Managing Board and also to the Supervisory Board on a quarterly basis.

#### Risk assessment

Risks relating to the accounting process are identified and monitored by the process owners with a focus on materiality.

In preparing the financial statements, estimates must regularly be made in areas where there is an inherent risk that actual future developments may diverge from the estimates. This applies, in particular, to the following items and facts of the consolidated financial statements: the recoverability of financial assets, banking risks, employee benefits, as well as the outcome of legal disputes. In some cases, publicly available sources will be used or external experts will be consulted in order to minimise the risk of inaccurate estimates.

#### Information and communication

Guidelines and regulations regarding financial reporting are regularly updated by the management and communicated to all employees concerned.

The staff of the group accounting function are regularly briefed with respect to amendments in international accounting, in order to identify any risks of unintentional false reporting at an early stage. Moreover, employees in group accounting communicate this information to the employees of the subsidiaries.

Twice a year, a management report is prepared that contains statements regarding the completeness, comprehensibility, active implementation and effectiveness of the control system with respect to the accounting process.

#### **Monitoring**

Top management regularly receives summary financial reports, such as quarterly reports on the development of the respective segments and the most important financial performance indicators. Financial statements that must be published are subjected to a final check by executive employees within accounting, divisional management and the Managing Board before they are forwarded to the competent bodies. The result of the supervisory activity relating to the accounting processes is stated in the management report, which contains a qualitative risk assessment of the processes as well as a documentation of the number of checks carried out in relation to those specified.

# CONSOLIDATED FINANCIAL STATEMENTS

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# Statement of comprehensive income

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INCOME STATEMENT	1-12/2019	1-12/2018	Chang	-
Note	Euro thousand	Euro thousand E	uro thousand	%
	400.070	000 040	2.044	4.07.0/
Interest and similar income	196,372	200,313	-3,941	-1.97 %
thereof using the effective interest method	181,672	183,179	-1,508	-0.82 %
Interest and similar expenses	-76,367	-75,585	-782	1.03 %
Net interest income 4	120,005	124,728	-4,723	-3.79 %
Risk provision 5	-7,178	4,832	-12,011	< -200.00 %
Fee and commission income	78,629	80,250	-1,621	-2.02 %
Fee and commission expenses	-22,836	-26,428	3,592	-13.59 %
Net fee and commission income 6	55,793	53,822	1,971	3.66 %
Net trading income 7	-2,287	990	-3,277	< -200.00 %
Result from financial instruments and investment properties 8	17,885	9,172	8,713	95.00 %
Other operating result 9	97,527	100,166	-2,639	-2.63 %
General administrative expenses 10	-213,460	-222,258	8,798	-3.96 %
Restructuring result 11	0	-4,027	4,027	-100.00 %
Result from companies measured at equity	-501	4,534	-5,034	-111.05 %
Result before taxes	67,784	71,959	-4,175	-5.80 %
Income taxes 12	-10,751	-1,468	-9,283	> 200.00 %
Result after taxes  Result attributable to shareholders of the	57,033	70,491	-13,458	-19.09 %
	E7 042	70.405	42.450	40.00.0/
parent company (Consolidated net result)	57,013	70,465	-13,452	-19.09 %
thereof from continued operation	57,013	70,465	-13,452	-19.09 %
Result attributable to non-controlling interest	20	26	-6	-23.37 %
thereof from continued operation	20	26	-6	-23.37 %
Other comprehensive income				
Other comprehensive income	4 40/0040	1-12/2018	Olean	
				305
	1-12/2019		Chang	
Decult of tentance	<b>Euro thousand</b>	Euro thousand E	uro thousand	%
Result after taxes				
Result after taxes Other comprehensive income	<b>Euro thousand</b>	Euro thousand E	uro thousand	%
	<b>Euro thousand</b>	Euro thousand E	uro thousand	%
Other comprehensive income Items that will not be reclassified to profit or loss	<b>Euro thousand</b>	Euro thousand E	uro thousand	%
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans	Euro thousand 57,033	Euro thousand E 70,491	uro thousand -13,458	%
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes)	<b>Euro thousand</b>	Euro thousand E	uro thousand	-19.09 %
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes)	57,033 -3,012	Euro thousand E 70,491	-4,966	-19.09 % <-200.00 %
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including	<b>57,033</b> -3,012 952	70,491 1,954 422	-4,966	<-200.00 % 125.97 %
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes)	-3,012 952 496	1,954 422 -1,026	-4,966 531 1,522	<pre>-19.09 % &lt;-200.00 % 125.97 % -148.38 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes)	-3,012 952 496 -422	1,954 422 -1,026 -1,836	-4,966 531 1,522 1,414	<-200.00 % 125.97 % -148.38 % -77.02 %
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss	-3,012 952 496	1,954 422 -1,026	-4,966 531 1,522	<pre>-19.09 % &lt;-200.00 % 125.97 % -148.38 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss	-3,012 952 496 -422	1,954 422 -1,026 -1,836	-4,966 531 1,522 1,414	<-200.00 % 125.97 % -148.38 % -77.02 %
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes)	-3,012 952 496 -422 -1,985	1,954 422 -1,026 -1,836 -486	-4,966 531 1,522 1,414 -1,499	<pre>-19.09 % &lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value	-3,012 952 496 -422	1,954 422 -1,026 -1,836 -486	-4,966 531 1,522 1,414 -1,499	<pre>-19.09 % -19.09 % &lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss	-3,012 952 496 -422 -1,985	1,954 422 -1,026 -1,836 -486	-4,966 531 1,522 1,414 -1,499 5,062 -103	<pre>-19.09 % -19.09 % &lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 % &lt;-200.00 % -99.33 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve	-3,012 952 496 -422 -1,985 4,153 1 6,119	1,954 422 -1,026 -1,836 -486 -909 104 0	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119	<pre>-19.09 % -19.09 % &lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 % &lt;-200.00 % -99.33 % &lt;-200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024	<pre>-19.09 % -19.09 % &lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024 14,102	<pre>-19.09 % -19.09 % </pre> <pre>&lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024	<pre>-19.09 % -19.09 % </pre> <pre>&lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Revaluation of own credit risk (including deferred taxes)  Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss Other comprehensive income total	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125 10,140	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977 -2,463	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024 14,102 12,603	<pre>% -19.09 %  &lt;-200.00 % 125.97 %  -148.38 % -77.02 % &gt; 200.00 %  &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss Other comprehensive income	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024 14,102	<pre>% -19.09 % &lt;-200.00 % 125.97 % -148.38 % -77.02 % &gt; 200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss Other comprehensive income total  Comprehensive income Comprehensive income attributable to shareholders	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125 10,140	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977 -2,463	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024 14,102 12,603	<pre>% -19.09 %  &lt;-200.00 % 125.97 %  -148.38 % -77.02 % &gt; 200.00 %  &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-1.26 %</pre>
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Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss Other comprehensive income total  Comprehensive income Comprehensive income attributable to shareholders of the parent company thereof from continued operation	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125 10,140	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977 -2,463	-4,966 531 1,522 1,414 -1,499 5,062 -103 6,119 3,024 14,102 12,603	<pre>% -19.09 %  &lt;-200.00 % 125.97 %  -148.38 % -77.02 % &gt; 200.00 %  &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-1.26 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss Other comprehensive income total  Comprehensive income Comprehensive income attributable to shareholders of the parent company thereof from continued operation Comprehensive income attributable to non-controlling	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125 10,140 67,172 67,153	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977 -2,463 68,028 68,000 68,000	-4,966 -531 -1,522 1,414 -1,499  5,062 -103 6,119 3,024 14,102 12,603 -855 -847 -847	<pre>% -19.09 %  &lt;-200.00 % 125.97 %  -148.38 % -77.02 % &gt; 200.00 %  &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-1.26 %  -1.25 % -1.25 %</pre>
Other comprehensive income Items that will not be reclassified to profit or loss Revaluation of obligation of defined benefit plans (including deferred taxes) Revaluation reserve (including deferred taxes) Fair value reserve - equity instruments (including deferred taxes) Revaluation of own credit risk (including deferred taxes) Total items that will not be reclassified to profit or loss Items that may be reclassified to profit or loss Fair value reserve - debt instruments (including deferred taxes) Change in fair value Net amount transferred to profit or loss Change in deferred taxes arising from untaxed reserve Change from companies measured at equity Total items that may be reclassified to profit or loss Other comprehensive income total  Comprehensive income Comprehensive income attributable to shareholders of the parent company thereof from continued operation	-3,012 952 496 -422 -1,985 4,153 1 6,119 1,852 12,125 10,140 67,172	1,954 422 -1,026 -1,836 -486 -909 104 0 -1,172 -1,977 -2,463 68,028	-4,966 -531 -1,522 1,414 -1,499  5,062 -103 6,119 3,024 14,102 12,603 -855	<pre>% -19.09 %  &lt;-200.00 % 125.97 %  -148.38 % -77.02 % &gt; 200.00 %  &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-200.00 % &lt;-1.26 %  -1.25 %</pre>

# Statement of financial position as at 31 December 2019

		31 Dec 2019	31 Dec 2018	Chang	
	Note	Euro thousand	Euro thousand E	uro thousand	%
ASSETS					
Liquid funds	13	1,913,513	1,565,504	348,009	22.23 %
Loans and receivables credit institutions	14, 15	2,466,415	1,986,640	479,775	24.15 %
Loans and receivables customers	14, 15	5,471,336	5,365,676	105,660	1.97 %
Assets held for trading	16	60,220	60,496	-276	-0.46 %
Financial investments	15, 17	2,224,641	2,091,440	133,200	6.37 %
Investment property	18	33,059	32,329	730	2.26 %
Companies measured at equity	19	39,194	37,835	1,359	3.59 %
Participations	20	52,967	43,073	9,894	22.97 %
Intangible assets	21	22,597	21,995	603	2.74 %
Tangible assets	22	167,453	66,632	100,820	151.31 %
Tax assets	23	63,035	61,718	1,317	2.13 %
Current taxes		6,343	4,541	1,802	39.67 %
Deferred taxes		56,691	57,177	-485	-0.85 %
Other assets	24	132,939	114,175	18,764	16.43 %
Assets held for sale	25	56,482	57,979	-1,497	-2.58 %
TOTAL ASSETS		12,703,850	11,505,492	1,198,358	10.42 %
LIABILITIES					
Amounts owed to credit institutions	26	2,802,911	3,060,759	-257,847	-8.42 %
Amounts owed to customers	27	6,438,600	6,344,232	94,368	1.49 %
Debts evidenced by certificates	28	1,452,807	466,675	986,132	> 200.00 %
Lease liabillities	29	100,927	0	100,927	100.00 %
Liabilities held for trading	30	78,079	75,416	2,664	3.53 %
Provisions	31, 32	78,771	79,651	-880	-1.10 %
Tax liabilities	23	1,757	1,842	-85	-4.63 %
Current taxes		758	758	0	-0.02 %
Deferred taxes		999	1,085	-85	-7.86 %
Other liabilities	33	438,115	440,676	-2,561	-0.58 %
Subordinated liabilities	34	417,783	418,355	-572	-0.14 %
Equity	36	894,098	617,887	276,211	44.70 %
Shareholders' equity		890,230	614,001	276,229	44.99 %
Non-controlling interest	36	3,867	3,886	-18	-0.47 %
TOTAL LIABILITIES		12,703,850	11,505,492	1,198,358	10.42 %

## **Changes in the Group's equity**

Euro thousand	Subscribed capital	Additional tier 1 capital	Capital reserves	Retained earnings	Fair value reserve	Own credit risk reserve	Shareholders' equity	Non-controlling interest	Equity
As at 1 January 2018	132,894		215,313	343,865	-159,274	4,359	537,157	3,893	541,049
Consolidated net income				70,465			70,465	26	70,491
Revaluation of obligation of defined benefit plans (including deferred taxes)				1,952			1,952	2	1,954
Revaluation reserve (including deferred taxes)				422			422		422
Fair value reserve - equity instruments (including deferred taxes)					-1,026		-1,026		-1,026
Fair value reserve - debt instruments (including deferred taxes)					-805		-805		-805
Own credit risk reserve (including deferred taxes)						-1,836	-1,836		-1,836
Change from companies measured at equity				-67	-1,104		-1,172		-1,172
Comprehensive income	0	0	0	72,771	-2,935	-1,836	68,000	28	68,028
Capital increase	4,653		12,522				17,175		17,175
Dividends paid				-8,991			-8,991	-16	-9,007
Payment Shareholder			646				646		646
Reclassification capital reserve			-646	646			0		0
Reclassification fair value reserve due to sale				57	-57		0		0
Change due to reclassifications shown under non-controlling interest, capital increases and deconsolidation				15			15	-19	-4
As at 31 December 2018	137,547	0	227,836	408,363	-162,266	2,523	614,001	3,886	617,887
Consolidated net income	,,,		,	57,013	, , , ,	,	57,013	20	57,033
Change in deferred taxes arising				6,119			6,119		6,119
from untaxed reserve  Revaluation of obligation of defined benefit plans (including deferred				-3,011			-3,011	0	-3,012
taxes)  Revaluation reserve (including									
deferred taxes) Fair value reserve - equity				952			952		952
instruments (including deferred taxes)					496		496		496
Fair value reserve - debt instruments (including deferred taxes)					4,154		4,154		4,154
Own credit risk reserve (including deferred taxes)  Change from companies measured						-422	-422		-422
at equity				-18	1,870		1,852		1,852
Comprehensive income	0	0	0	61,055	6,520	-422	67,153	20	67,172
Capital increase	0	217,722	0				217,722		217,722
Dividends paid				-8,974			-8,974	-16	-8,990
Payment Shareholder			422				422		422
Reclassification capital reserve			-422	422			0		
Change due to reclassifications shown under non-controlling interest, capital increases and deconsolidation				-94			-94	-22	-116
As at 31 December 2019	137,547	217,722	227,836	460,772	-155,747	2,100	890,230	3,867	894,098

For further details see note 36 equity.

#### **Cash flow statement**

Euro thousand	Note	1-12/2019	1-12/2018
Annual result (before non-controlling interest)		57,033	70,491
Non-cash positions in annual result			
Net interest income	4	-120,005	-124,786
Income from participations	8	-1,221	-2,275
Depreciation, amortisation, impairment and reversal of impairment of financial instruments and fixed assets	8, 10	11,611	-1,614
Allocation to and release of provisions, including risk provisions	5, 10, 11	12,548	8,571
Gains from the sale of financial investments and fixed assets	8, 9	-6,650	-746
Result from contribution of assets and liabilities	2	0	-8,319
Income taxes	12	11,106	1,468
Changes in assets and liabilities from operating activities			
Loans and advances to credit institutions	14	-481,163	-285,791
Loans and advances to customers	14	-106,692	-430,424
Trading assets	16	4,240	2,168
Financial investments	17	219,250	66,996
Other assets from operating activities	24	-8,944	-2,120
Amounts owed to credit institutions	26	-255,209	405,120
Amounts owed to customers	27	93,894	275,641
Debts evidenced by certificates	28	987,846	-27,893
Derivatives	16, 24, 30, 33	-7,057	16,651
Other liabilities	33	-2,463	-8,658
		404.400	
Interest received		164,126	164,008
Interest paid		-59,123	-47,740
Dividends received		1,221	2,275
Income taxes paid		-7,112	-11,091
Cash flow from operating activities		507,236	61,932
Proceeds from the sale or redemption of		7.007	
Financial investments at amortised cost	17	7,667	0
Participations	20	11	124
Intangible and tangible assets	21, 22	5,000	5,042
Investment property	18	699	7,710
Payments for the acquisition of		000 040	
Financial investments at amortised cost	17	-360,346	-303,629
Participations	20	-3,962	-3,720
Intangible and tangible assets	21, 22	-14,240	-2,489
Investment property	18	-17	-196
Acquisition of subsidiaries - liquid funds	2	0	2,561
Cash flow from investing activities	00	-365,188	-294,597
Payment Shareholder	36	422	646
Additional tier 1 capital	36	217,722	0
Dividends paid	36	-8,990	-9,007
Cash outflow of lease liabilities	29	-2,286	0
Cash inflow of subordinated liabilities	34	0	105
Cash outflow of subordinated liabilities	34	-792	-7,735
Acquisition of non-controlling interest	36	-116	-4
Cash flow from financing activities		205,961	-15,995
Cook and each amphabate at the and of accordance and at	40	4 500 000	4 000 001
Cash and cash equivalents at the end of previous period	13	1,560,603	1,809,264
Cash flow from operating activities		507,236	61,932
Cash flow from investing activities		-365,188	-294,597
Cash flow from financing activities	10	205,961	-15,995
Cash and cash equivalents at the end of period	13	1,908,612	1,560,603

Details of the calculation method of cash flow statement are shown in note 3) jj). Details to cash in- and outflow of subordinated liabilities are shown in note 34).

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#### **NOTES**

#### 1) General information

VOLKSBANK WIEN AG (VBW) with its registered office at Dietrichgasse 25, 1030 Vienna, is the parent company of national acting subsidiaries and the central organisation (CO) of the Austrian Volksbank sector. In addition to the sector business with Volksbanks, the priorities in private and corporate customer business are based in Austria.

VBW as CO in accordance with section 30a Austrian Banking Act is part of the banking association (joint liability and liquidity association). The Association of Volksbanks is required to comply with the regulatory provisions of Parts Two to Eight of Regulation (EU) No 575/2013 and section 39a Austrian Banking Act, on the basis of the consolidated financial position (section 30a (7) Austrian Banking Act). VBW must continue to comply with all applicable regulatory provisions on a single-entity basis and at Group level. The members of the Association of Volksbanks have joint, unlimited liability and have contractually agreed to bear the costs and risks of the CO on a pro rata basis. By letter dated 29 June 2016, the ECB granted unlimited approval of the Association of Volksbanks.

The accounts have been prepared on the assumption that it will remain a going concern. The consolidated financial statements are reported in euros, as this is the Group's functional currency. All figures are indicated in thousands of euro unless specified otherwise. The following tables may contain rounding differences.

VBW reports concepts, results and risks in connection with environmental issues, social and employee concerns, human rights, corruption and bribery and diversity in accordance with the Sustainability and Diversity Improvement Act (Nachhaltigkeits- und Diversitätsverbesserungsgesetz - NaDiVeG) within the scope of the Group's reporting in a separate sustainability report.

The present consolidated financial statements were signed by the Managing Board on 12 March 2020 and then subsequently submitted to the Supervisory Board for notice.

#### 2) Presentation and changes in the scope of consolidation

By way of an agreement on a transfer and contribution in kind VB Services für Banken GmbH contributed on 24 October 2019 its undertaking infrastructure services with the business divisions facility management and services, bank logistics and property management to VB Infrastruktur und Immobilien GmbH (formerly VOME Holding GmbH). VB Infrastruktur und Immobilien GmbH is since 1 January 2019 included in the scope of consolidation. The initial consolidation includes a bank deposit worth euro 227 thousand, that is completely consolidated. Results from previous years in the amount of euro -7 thousand were recognised directly in equity under retained earnings.

#### Participation right of the federal government

The federal government's participation right was issued for the purpose of meeting those commitments made by the EU Commission to the federal government for the purpose of obtaining approval of the reorganisation under the funding guidelines. The participation right was issued by VB Rückzahlungsgesellschaft mbH (RZG), a direct subsidiary of VBW.

Distributions of RZG based on the federal government's participation right are subject to the discretion of VBW as sole shareholder of RZG. No claim for profit shares exists under the federal government's participation right. In that context, shareholders of VBW have transferred VBW shares (at a rate of 25 % of the share capital plus 1 share) to the federal

government without consideration. The transfer of the shares to the federal government was effected on 28 January 2016. The federal government is obliged to transfer these shares back to the respective shareholders without consideration, as soon as the aggregate amount of distributions received by the federal government under the participation right and certain other creditable amounts reaches a certain level. Should the distributions under the federal government's participation right, as received by the federal government on contractually determined effective dates, fail to reach certain minimum amounts agreed (disposition event), taking account of certain creditable amounts (such as any distributions on the shares held by the federal government in VBW), then the federal government shall be entitled to freely dispose of said shares without any further consideration and to claim additional ordinary shares of VBW from the VBW shareholders, in the amount of 8 % of the share capital of VBW without any further consideration. Therefore, if the disposition event occurs, up to 33 % plus 1 share of the VBW shares may transfer to the (legal and beneficial) ownership of the federal government, and the latter would be able to freely dispose of said holding of shares (subject to the pre-emptive right granted). In case the pre-emptive right granted by the federal government is exercised by a purchaser nominated by VBW and a minimum threshold for the sum of the distributions in respect of the federal government's participation right and of the creditable amounts is missed again, the shareholders of VBW have undertaken to transfer to the federal government additional ordinary shares of VBW in the amount of the VBW shares previously transferred to the federal government and acquired by the purchaser nominated by VBW, with immediate unrestricted power of disposition of the federal government.

According to its contractual obligations towards the federal government, VBW must submit to the Volksbanks a proposal for the total amount to be distributed with respect to the federal government's participation right by RZG in the subsequent calendar year and for the total amount of the primary banks' contributions required for this purpose (indirect contributions of the Volksbanks and direct contribution of VBW to RZG) by 30 November of each year. VBW is charged according to the share of its retail segment in the Association of Volksbanks (total assets UGB/BWG). Of the repayment amount of euro 300 million promised to the federal government, euro 76 million have already been repaid as of 31 December 2019. Accordingly, the threshold existing at 31 December 2019 for the minimum repayment in the amount of euro 75 million was exceeded.

#### Number of consolidated companies

	31 Dec 2019			31		
	Domestic	Foreign	Total	<b>Domestic</b>	Foreign	Total
Fully consolidated companies						
Credit institutions	1	0	1	1	0	1
Financial institutions	1	0	1	1	0	1
Other companies	8	0	8	7	0	7
Total	10	0	10	9	0	9
Companies measured at equity Credit institutions	1	0	1	4	0	1
	1	0	1	<u> </u>	0	<u> </u>
Other companies	1	0	1	1	0	
Total	2	0	2	2	0	2

#### Number of unconsolidated companies

	31 Dec 2019			31 Dec 2018		
	Domestic	Foreign	Total	Domestic	Foreign	Total
Affiliates	5	0	5	6	0	6
Associated companies	3	0	3	3	0	3
Companies total	8	0	8	9	0	9

The unconsolidated companies in their entirety were deemed immaterial to the presentation of a true and fair view of the net assets, liabilities, financial position and profit or loss of the Group. In addition to quantitative criteria like total assets and result after taxes, the effect of consolidation on specific positions as well as on the true and fair view of the consolidation.

dated financial statements is taken into account for the assessment of materiality. The calculation of the quantitative characteristics was based on the latest available financial statements of the companies and the Group's consolidated financial statements for 2019.

The complete list of companies included in the consolidated financial statements, companies measured at equity, as well as the unconsolidated companies including detailed information, can be found at the end of the notes (see note 0, 54), 55)).

#### 3) Accounting principles

The accounting principles described below have been consistently applied to all reporting periods covered by these financial statements and have been followed by all consolidated companies without exception.

VBW Group's consolidated financial statements for 2019 as well as the comparative figures 2018 have been prepared in accordance with the IFRS/IAS and thus fully comply with the provisions set out in section 245a of the Austrian Commercial Code and section 59a of the Austrian Banking Act regulating exempting consolidated financial statements prepared in accordance with internationally recognised accounting principles.

The consolidated financial statements have been prepared in accordance with all IFRS/IAS published by the International Accounting Standards Board (IASB) in force on the balance sheet date as well as all interpretations of the International Financial Reporting Interpretations Committee (IFRIC) and the Standing Interpretations Committee (SIC) as endorsed by the European Union (EU). Currently there are no differences between the IFRS adopted by the EU and the IFRS published by the IASB.

The consolidated financial statements have been prepared based on at cost measurement excluding the following items:

- Derivative financial instruments measured at fair value
- Financial instruments in the category at fair value through profit or loss and at fair value through other comprehensive income (OCI)
- Investment property measured at fair value
- Financial assets and liabilities which constitute underlying instruments for fair value hedges amortised costs are adjusted for changes in fair value, which are to be allocated to hedged risks
- Financial liabilities measured at fair value through profit or loss (fair value option)
- Deferred taxes for temporary differences between tax and IFRS values, those amounts are recognised resulting in a future tax burden or relief at the time of inversion
- Employee benefit provisions recognised at net present value less the net present value of plan assets

The following two chapters present amended and new accounting standards significant to the consolidated financial statements of VBW.

## Initially applied standards and interpretations

Standard	Content	Mandatory application	Significant effects on the Association
New standa	rds and interpretations		
IFRS 16	Leases	As of BY 2019	Yes
IFRIC 23	Uncertainties over income tax treatments	As of BY 2019	No
Amendment	s to standards and interpretations		
IFRS 9	Prepayment features with negative compensation	As of BY 2019	No
IAS 19	Plan amendment, curtailment or settlement	As of BY 2019	No
IAS 28	Long-term interests in associates and joint ventures	As of BY 2019	No
Annual impro	ovement to IFRS (2015-2017 Cycles)	As of BY 2019	No

BY - business year

#### Standards and interpretations to be applied in the future

Standard	Contents	Mandatory application	Significant effects on the Association
Benchmark re	eform (IFRS 9, IAS 39 and IFRS 7)	As of BY 2020	No
Revising of C	onceptual Framework	As of BY 2020	No
IAS 1 and IAS	S 8 Definition of materiality	As of BY 2020	No
IFRS 17	Insurance contracts	As of BY 2021	No
IAS 1	Classification of Liabilities as Current or Non-current	As of BY 2022	No

## a) Initially applied standards and interpretations

IFRS 16 – Leases: In January 2016, the IASB published IFRS 16; application of this standard is mandatory for the first time with effect from 1 January 2019. The primary effects of the new standard are on the accounting of contracts of the lessee that are designated as operating lease. The standard provides for essential leases to be reported in the balance sheet of the lessee. Both an asset (right of use) and a leasing liability (contractual leasing payments) are entered in the balance sheet on the assets and the liabilities side, respectively.

On the provision date of the lease, a right of use and the leasing liability are posted in the balance sheet. The amount of recognition of the rights of use constitutes the present value of the leases. The present value was determined based on the contractual leasing payments, the respective residual terms and the incremental borrowing rate. For existing leases, an assessment is effected regularly as to whether any essential parameters have changed and if this has any effect on the amount of the leasing payments. If, for instance, any adjustments to the rental index occur, the leasing liability will be assessed anew. The newly determined present value will increase or reduce the original liability. As a rule, any such adjustments must be effected in the same amount with respect to the right of use. No variable leasing payments that are not linked to any index or interest rate were identified within the VBW Group.

The VBW Group has decided to apply modified retroactive recognition, which means that the previous year's comparative figures are not adjusted and, accordingly, adjustments are basically reported in retained earnings in the course of the transition. At the time of initial application, the rights of use and corresponding leasing liabilities within the Group are of the same amount; therefore no effects on equity will result from this at the time of first-time application. Moreover, use was made of the option not to enter any right of use on the assets side for short-term leases, as well as leases with low-

value assets. The contracts were not assessed again in terms of whether a certain agreement constitutes or includes a lease. The simplification option allowed by IFRS 16 C10 (b) was exercised.

Accounting at the lessor will change only slightly as compared to IAS 17, except for more comprehensive information in the notes, and therefore no adjustments to the values are required.

Upon initial application of IFRS 16 as at 1 January 2019, rights of use in the amount of euro 73.8 million were posted as assets; correspondingly, leasing liabilities were recognised in the same amount. The rights of use primarily relate to buildings as well as parking and are reported in tangible assets.

In the statement of comprehensive income, a higher burden of expenditure was incurred due to the splitting of leasing expenses into interest and depreciation, compared to linear distribution of expenses, in the amount of euro 1 million.

The following table shows the transition of lease commitments to lease liabilities as at 1 January 2019.

#### **Euro thousand**

Operating lease commitments as at 31 Dec 2018	107,462
Discounting	-26,066
Discounted operating lease commitments as at 31 Dec 2018	81,396
Recognition exemption for leases of low-value assets	-859
Recognition exemption for short-term leases	-596
Adjustments	-6,154
Lease liabilities as at 1 Jan 2019	73.786

The adjustments include reassessments of lease terms as well as lease contracts which are in accordance with IFRS 16 not identified assets. The adjustments essentially include reassessments of the expectation of lease terms, as well as contracts of not identified assets, which are therefore not classified as lease contracts according to IFRS 16.

The weighted average incremental borrowing rate for all lease liabilities to be recognized amounts to 2.03 % as at 1 January 2019.

IFRIC 23 – Uncertainty regarding income tax treatments: The interpretation clarifies how regulations regarding recognition and measurement under IAS 12 Income taxes must be applied in case of any uncertainties regarding income tax treatments. Application of IFRIC 23 is mandatory for the first time in reporting periods commencing on or after 1 January 2019. The amendments were adopted into European law by the EU in October 2018. The amendments are not expected to have any significant effect on the VBW Group.

#### Annual improvements to IFRS (2015-2017 cycle)

In December 2017, the IASB published several amendments of existing IFRS within the scope of its annual improvements to IFRS (2015-2017 cycle). These include wording in need of improvement and clarifications regarding IFRS 3, IAS 12 and IAS 23 effecting the recognition, measurement and reporting of business transactions. Application of the amendments to the standards is mandatory for reporting periods commencing on or after 1 January 2019. Application of the amendments prior to that date is admissible. The amendments need yet to be adopted into European law by the EU. The amendments are not expected to have any material effects on the VBW Group.

## b) Standards and interpretations to be applied in the future

IFRS 17 – Insurance contracts: The new standard is applicable not only for insurance companies but also for entities issuing insurance contracts within the scope of the standard. The aim of IFRS 17 is the consistent, principle-based accounting of insurance contracts and requires the valuation of insurance liabilities at their current performance value. This

results in consistent valuation and presentation of all insurance contracts. The standard is applicable to financial years commencing on or after 1 January 2021. The amendments need yet to be adopted into European law by the EU. This standard will not have any significant effect on the VBW Group.

## c) Application of estimates and assumptions

All assumptions, estimates and assessments required as part of recognition and measurement in line with IFRS are carried out in accordance with the relevant standard, are re-evaluated on an ongoing basis and are based on historical experience and other factors including expectations regarding future events that appear reasonable in the particular circumstances. These estimates and assumptions have an influence on the amounts shown for assets and liabilities in the statement of financial position and income and expenses in the income statement.

In case of the following assumptions and estimates, there is the inherent possibility that the development of overall conditions contrary to expectations as at the reporting date may lead to considerable adjustments of assets and liabilities in the following business year.

- Alternative investment measurement methods are used to assess the recoverability of financial instruments for which no active market is available. Some of the parameters taken as basis when determining fair value are based on assumptions concerning the future.
- The assessment of the recoverability of intangible assets, goodwill, investment properties and tangible assets is based on assumptions concerning the future.
- For the terms of the rights of use leasing and leasing liabilities, assumptions are made in case of unlimited agreements about their anticipated duration.
- The recoverability of financial instruments measured at amortised cost or at fair value through OCI is based on future assumptions.
- The recognition of deferred tax assets is based on the assumption that sufficient tax income will be generated in the future in order to realise existing tax loss carryforwards; where required no deferred tax assets were recognized.
- Assumptions regarding the interest rate, retirement age, life expectancy and future salary increases are applied when measuring existing long-term employee provisions.
- Provisions are measured based on cost estimates from contractual partners, past experience and investment calculation methods.
- Assessments are regularly carried out for liabilities and impairment not recognised in the balance sheet due to guarantees and contingencies in order to determine whether on-balance sheet recognition in the financial statement is to be carried out.

If estimates were required to a greater extent, the assumptions made are shown with the note on the corresponding item. Actual values may deviate from the assumptions and estimates made if overall conditions develop contrary to expectations as at the balance sheet date. Amendments are recognised in profit or loss and assumptions adjusted accordingly once better information is obtained.

## d) Consolidation principles

The consolidated financial statement is based on the separate financial statements of all fully consolidated companies prepared in accordance with IFRS. The figures reported in the individual financial statements of associated companies measured at equity have been adjusted to Group accounting principles where the effects on the consolidated financial statements were significant.

The financial statements of the fully consolidated companies and the companies consolidated using the equity method were prepared based on the Group's reporting date of 31 December 2019.

Business combinations with a contract date on or after 31 March 2004 are accounted for using the purchase method set out in IFRS 3. Accordingly, all identifiable assets, liabilities and contingent liabilities are recognised at their fair values at the acquisition date. If the cost of acquisition exceeds the fair value of the identifiable assets, liabilities and contingent liabilities, goodwill is recognised as an asset. The full goodwill method is not in use. Goodwill is not amortised over the estimated useful life, but instead is tested for impairment annually in accordance with IAS 36. Negative goodwill is recognised directly in income in accordance with IFRS 3 after re-examination. Any change in contingent consideration recognised as a liability at the acquisition date is recognised in profit or loss. Transactions, which do not lead to a loss of control are recognised directly in equity.

Subsidiaries under the direct or indirect control of VBW are fully consolidated if these are material for a true and fair view of the net assets, liabilities, financial position and profit or loss of the Group. Companies in which VBW holds an equity interest of between 20 % and 50 % and for which controlling agreements do not exist are consolidated using the equity method; they are not consolidated if they are not significant for the Group.

Intragroup balances and any unrealised gains and losses or income and expenses arising from intragroup transactions are eliminated in preparing the consolidated financial statements.

### e) Currency translation

In accordance with IAS 21, foreign currency monetary assets and debts, non-monetary positions stated at fair value and unsettled spot transactions are translated using the spot exchange mean rate, whereas unsettled forward transactions are translated at the forward exchange mean rate prevailing on the balance sheet date. Non-monetary assets and liabilities carried at amortised cost are recognised at the prevailing rate on the acquisition date.

The individual financial statements of fully consolidated companies prepared in currencies other than the euro are translated using the modified closing rate method set out in IAS 21. Under this method, all assets and liabilities are translated at the spot exchange mean rate effective on the balance sheet date, while the historical rate is applied for the translation of equity. Differences resulting from the translation of the financial statements of foreign subsidiaries are recognised in the currency translation reserve in equity. Any goodwill disclosed hidden reserves and liabilities arising from the initial consolidation of foreign subsidiaries prior to 1 January 2005 have been translated at historical rates. Any goodwill disclosed hidden reserves and liabilities arising from business combinations after 1 January 2005 are translated at the spot exchange mean rate on the Group's reporting date. As at 31 December 2019, the scope of consolidation of VBW does not include any foreign subsidiary in foreign currency.

Income and expense items are translated at the average spot exchange mean rate for the reporting period, calculated on the basis of the end-of-month rates. Exchange differences between the closing rate applied for the translation of balance sheet items and the average rate used for translating income and expense items are recognised in the currency translation reserve in equity.

## f) Net interest income

Interest income and interest expenses are recognised on an accrual basis in the income statement. Current or non-recurring income or expenses similar to interest, such as commitment fees, overdraft commissions or handling fees, are reported in net interest income in accordance with the effective interest method. Premiums and discounts are amortised over the term of the financial instrument using the effective interest method and reported in net interest income.

The unwinding effect resulting from the calculation of the risk provision is shown in interest income.

Net interest income consists of:

- Interest and similar income from credit and money market transactions (including unwinding effect from risk provision)
- Interest and similar income from fixed-income securities
- Interest and similar expenses for deposits
- Interest and similar expenses for debts evidenced by certificates and subordinated liabilities
- The interest component of derivatives reported in the investment book
- Interest expenses from leases
- Modifications of financial assets, if they are due to market-induced contract modifications

Interest income and expenses from trading assets and liabilities are recognised in net trading income.

#### g) Risk provision

The risk provision item includes movements of the impairments reported and risk provisions for financial assets (measured at amortised cost or at fair value through OCI) as well as for off-balance sheet obligations (essentially loan commitments and financial guarantees) based on the IFRS 9 impairment model of expected credit losses. Moreover, direct write-offs of receivables and receipts from receivables written off already are reported in the risk provision item. Gains or losses from modifications of financial assets are equally recognised in this item, if said modifications are related to credit rating.

### h) Net fee and commission income

This item contains all income and expenses relating to the provision of services as accrued within the respective reporting period. Commissions and fees for services provided over a certain period of time are collected throughout the relevant period. This includes fees and commissions from lending business and clearing business, liability commissions as well as custody and management fees. However, commissions or fees for transaction-based services provided to third parties are collected upon completion of service provision. Essentially, this concerns the procurement of insurance policies, building loan contracts and loans as well as securities transactions. In those instances where an associated financial instrument exists, any commissions that are an integral component of the effective interest rate are shown as part of interest income.

#### i) Net trading income

All realised and unrealised results from financial investments, foreign currency positions and derivatives held for trading (assets and liabilities held for trading) are reported in this item. This includes changes in market value as well as all interest income, dividends and refinancing expenses for assets held for trading. Results from the daily measurement of foreign currency positions are also reported in net trading income.

## j) Result from financial instruments and investment properties

The result from financial instruments and investment properties consists of:

- Realised gains and losses from disposal of financial investments
- Valuation gains and losses of financial instruments
- Result from hedge accounting
- Result from other derivative financial instruments
- Income from equities and other variable-yield securities

- Income from investments in unconsolidated affiliates, from investments in companies with participating interest and other participations
- Income from operating lease and investment properties

Results from disposals of financial assets measured at amortised cost or debt instruments measured at fair value through OCI (with recycling) are shown in the realised gains and losses from sale of financial investments. In case of derecognition of debt instruments measured at fair value through OCI, a reclassification from fair value reserve – debt instruments to the income statement takes place.

The fair value changes of financial assets measured at fair value through profit or loss and of financial liabilities where the fair value option is applied are reported in revaluation gains and losses of financial instruments.

## k) Other operating result

This item contains the result from the derecognition of tangible and intangible assets, allocations to and releases of provisions, impairments of goodwill, valuations of IFRS 5 disposal groups and the deconsolidation result from the disposal of subsidiaries as well as taxes and constitutions for banking business and all other operating activities.

## I) General administrative expenses

General administrative expenses contain all expenditure incurred in connection with the business operations of the companies included in the financial statements.

Staff expenses include wages and salaries, statutory social security contributions and fringe benefits, payments to pension funds and internal pension plans, as well as all expenses resulting from severance and pension payments.

Administrative expenses include expenses for office space, office supplies and communication, advertising, PR and promotional expenses, expenses for legal advice and other consultancy, training, IT expenses and the contribution to the deposit guarantee.

Depreciation, impairment and reversal of impairment of intangible and tangible assets – excluding impairment of goodwill – are also reported in this item.

#### m) Restructuring result

In the previous year, the allocation or release of the restructuring provision was reported in the restructuring result. In the 2019 business year, further allocations to these provisions are essentially included in general administrative expenses.

## n) Financial assets and liabilities

A financial asset or a financial liability is initially recognised in the balance sheet when the VBW Group becomes party to a contract on the financial instrument and thus acquires the right to receive, or assumes a legal obligation to pay, liquid funds. Financial assets and liabilities are recognised or derecognised on the trading day. The trading day is the date when the Group undertakes to buy or sell the assets concerned, respectively to issue or redeem the financial obligations.

The Group classifies its financial assets and liabilities using the following categories. Upon initial recognition, financial instruments must be measured at fair value. In case of financial instruments that are not measured at fair value through profit or loss directly attributable transaction costs that increase the fair value of financial assets or decrease it when a financial liability is established must also be included in the fair values as incidental acquisition costs. Pursuant to IFRS 13, the fair value is defined as the current exit value. This is the price that market participants receive or pay within the scope of an ordinary transaction for the sale of an asset or transfer of a liability. The fair value is either a price deter-

mined on an active market or is determined using valuation models. The input parameters relevant for the respective valuation model may either be directly observable in the market or, if not observable in the market, determined by expert estimate. During subsequent measurement, financial instruments are recognised in the balance sheet either at amortised cost or at fair value, depending on the respective category.

#### Financial liabilities

Financial liabilities are measured at amortised cost using the effective interest method, unless the option of measuring them at fair value through profit or loss (fair value option) is exercised. For first-time recognition, the option is exercised on a voluntary and irrevocable basis in the valuation category 'measured at fair value through profit or loss', if this enables any measurement or recognition inconsistency to be avoided or reduced significantly. Beyond that, financial liabilities may be designated as 'measured at fair value through profit or loss', if a group of financial liabilities or a group of financial assets and financial liabilities is controlled on the basis of their fair values and if their performance is measured on the basis of their fair values.

#### Derecognition and modification

Basically, a financial asset is derecognised on the date on which the contractual rights to its cash flows expire. The regulation for the derecognition of bad debts is described in note 3) o) Loans and receivables credit institutions and customers. A financial liability is derecognised once it has been redeemed, i.e. when the liabilities agreed in the contract have either been settled, cancelled or expired.

The VBW Group conducts transactions in which financial assets are transferred, but the opportunities or risks incident to the ownership of the asset remain with the Group. If the Group retains all or substantially all opportunities and risks, the financial asset is not derecognised, but still reported in the balance sheet. Such transactions include, for example, securities lending and repurchase agreements.

A financial asset is deemed modified whenever its contractual cash flows are renegotiated or otherwise adjusted. Renegotiation or modification may result from market-driven commercial components or prevention due to a borrower in financial difficulties. If the contract modifications are market-induced, they are reported in net interest income; if they are credit rating-related, they are reported in the risk provision item. Contract modifications may, but need not necessarily, lead to the derecognition of the old and recognition of the new financial instrument. To assess the economic substance and financial effect of such contract modifications, qualitative derecognition criteria such as change of debtor, change of currency, change of cash flow criterion and change of collateral were defined. A deviation of more than 10 % from the gross carrying amount of the asset immediately prior to adjustment, in relation to the present value of the modified cash flows (discounted using the effective interest rate before modification), was determined to be the quantitative criterion. Accordingly, a change in the present value of up to 10 % will not result in derecognition but must be shown separately in the result.

## Offsetting

Financial assets and liabilities are set off and the net amount is presented in the balance sheet only if the Group has a legal right to set off the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards or for gains and losses arising from a group of similar transactions, such as in the Group's trading activities.

#### Measured at amortised cost

Amortised cost of financial assets and liabilities is defined as the amount consisting of the original purchase price adjusted for account redemptions, the amortisation of premiums or discounts over the term of the instrument in accordance with the effective interest method and value adjustments or depreciation due to impairment or uncollectibility.

#### Measured at fair value through profit or loss

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For the calculation of fair values, the following hierarchy is used and shows the meaning of the single parameters.

Level 1: Quoted prices in active markets of identical assets or liabilities. A market is regarded as active if quoted prices are readily and regularly available and represent actual and regularly occurring market transactions on an arm's length basis.

Level 2: Valuation techniques based on observable data – either directly as prices or indirectly derived from prices. Valuation techniques include using recent arm's length transactions between knowledgeable, willing parties, as well as reference to the current fair value of other instruments that are substantially the same. For discounted cash flow analyses and option pricing models all important parameters are derived either directly or indirectly from observable market data. All factors that market participants would consider in setting prices are taken into account and are consistent with accepted economic methodologies for pricing financial instruments. Inputs to valuation techniques reasonably represent market expectations and measures of the risk-return factors inherent in the financial instrument.

Level 3: Measurement methods that largely use parameters which are not observable on the market. These parameters have a significant impact on the calculation of fair value. This category also contains instruments which are measured by adjusting non-observable inputs, provided such adjustment is considerable.

The valuation methods are realigned periodically and checked for validity, using prices of current observable market transactions or prices based on available observable market data for the same financial instrument. The fair value measurement of the loans is still effected by way of a discounted cash flow method, discounting the cash flows calculated on the basis of forward rates with the risk-free interest curve including an additional charge. This additional charge was remodelled and now consists of risk costs, liquidity costs and a collective position for all pricing parameters (epsilon) not taken into account. The risk-free interest curve is derived from market data. The liquidity cost curve is modelled based on market data. The risk cost curve is deducted from the rating or the probability of default. The constant epsilon is calibrated in such a way that a transaction will not generate any fair value gain/loss at the time of conclusion.

Interest, dividends as well as related fee and commission income and expense of financial assets and liabilities in the investment book, which are measured at fair value through profit or loss, are shown in the respective positions in the income statement. Valuation gains and losses are shown separately in result from financial instruments and investment properties.

#### Derivative financial instruments

Derivative financial instruments are measured at fair value through profit or loss.

For fair value calculation, credit value adjustments (CVA) and debt value adjustments (DVA) are taken into account. Counterparty risk for fair values arising from unsecured derivatives is taken into account by means of CVA or DVA - approximating the potential future loss relating to counterparty default risk. The expected future exposure (EFE) is calcu-

lated using the Monte Carlo simulation. As no observable credit risk spreads are available for these counterparties on the market, the probabilities of default for the counterparties are based on internal ratings of the Group.

Changes in the market value of derivative financial instruments which are used for a fair value hedge are immediately recognised in the income statement, under result from financial instruments and investment properties. The change in market value of the underlying transaction resulting from the hedged risk is also recognised under result from financial instruments and investment properties, regardless of its allocation to individual categories under IFRS 9. Fair value hedges are used to hedge interest rate risks and currency risks arising from fixed-income financial investments and liabilities, as well as foreign currency receivables and liabilities. At present, fair value hedges are only used to hedge interest rate risks within the Group.

In case of cash flow hedges, the change in fair value of the derivative is recognised immediately in the hedging reserve in OCI, taking into account deferred taxes. The ineffective part of the hedge is recognised in the income statement. The underlying transaction is measured depending on its allocation to the individual categories. Cash flow hedges are not used within the Group at present.

Embedded derivatives that are subject to separate reporting are measured regardless of the financial instrument in which they are embedded, unless the structured financial instrument is designated at fair value through profit or loss. In case of hybrid financial instruments containing embedded derivatives, the SPPI-criterion must be verified based on the entire hybrid contract, without separating embedded derivatives from the underlying contract.

#### Own equity and debt instruments

Own equity instruments are measured at cost and deducted from equity on the liabilities side. Repurchased own issues are deducted from issues at their redemption amounts on the liability side of the balance sheet. The difference between redemption amount and acquisition cost is reported in the item Other operating result.

### o) Loans and receivables credit institutions and customers

Loans and receivables credit institutions and customers are recognised on balance as soon as the Group becomes contracting party. Loans and receivables are initially recognised at fair value plus all directly attributable transaction costs. Subsequent measurement is performed at amortised cost, under the prerequisite that the SPPI-criterion (cash flows of the financial instrument only consist of interest and redemption payments of the outstanding principal amount) is met. Interest income is calculated according to the effective interest method. If the SPPI-criterion is not met, the financial instrument is measured at fair value through profit or loss.

In accordance with IFRS 9, the gross carrying amount of receivables is reduced if it cannot reasonably be expected to be realisable. Therefore, the decisive criterion for derecognition of receivables is their uncollectability. A receivable must be derecognised completely in any case if all prerequisites are fulfilled, no recoverable collaterals exist for the receivables concerned, no other assets of the debtor are known and if alternatively the debtor has not paid in spite of conviction and in spite of execution proceedings, the debtor is insolvent, unless there is any clear prospective quota or hopelessness of execution.

#### p) Risk provision

Based on individual and collective evaluation risk provisions are effected for the special risk of banking business. Risk provisions for off-balance risks are reported under provisions.

#### **Impairments**

The impairment model pursuant to IFRS 9 is based on statistically calculated parameters, such as historical default and loss ratios. The methods and parameters used are validated regularly in order to approximate the estimated and actual defaults and losses. The process for determining the impairment is computer-aided, using an impairment tool specifically developed for the purpose. Details regarding determination of the impairments are described in the chapter Financial assets and liabilities, as well as in point 52) Risk report b) Credit risk.

Impairments are based on expected credit losses (ECL) and are calculated using probability-weighted future cash flows. The essential model parameters for the measurement of ECL are the term-based probability of default (PD), the term-based loss given default (LGD), and the exposure at default (EAD). The difference between contractually agreed cash flows and anticipated cash flows is recognised as impairment.

#### Scope

The impairment model must be applied to the following financial instruments:

- Financial assets measured at amortized cost
- Financial assets mandatorily measured at fair value through OCI
- For purchased or originated credit-impaired financial assets (POCI) where the estimated loss amount has changed since addition, this is reported in risk provisions using the credit risk-adjusted effective interest rate.
- Impairments are reported as provisions for irrevocable loan commitments and financial guarantees.

Impairments on debt instruments measured at fair value through profit or loss, as well as on equity instruments must be recognised as part of the fair value changes in the income statement or in OCI.

### General approach

For the purpose of measuring the amount of anticipated credit losses, financial instruments are divided into three stages.

Stage 1 includes all financial instruments that have not shown any significant increase in default risk since first-time recognition (except for financial assets already impaired at the time of acquisition or granting). The impairment is recognised in the amount of 12-month ECL.

Stage 2 includes all financial instruments showing a significant increase in default risk since first-time recognition. The impairment recognised is equivalent to lifetime ECL.

A significant increase in credit risk is primarily measured on the basis of the rate of change of the probability of default (PD) throughout the lifetime of the instrument (lifetime PD). Additionally, default of performance of at least 30 days, classification as forborne or the customer's transfer to intensive supervision are interpreted as a significant increase in credit risk.

Stage 3 comprises financial instruments that meet the definition of default. The definition of default within the Group corresponds to the requirements of CRR I Art. 178. The impairment recognised is equivalent to lifetime ECL.

#### **Options**

- The option regarding the low credit risk exemption – that is the option available for low-risk instruments to start out from the assumption that the risk of default has not increased significantly since first-time recognition – is exercised. The relevant instruments include loans and receivables customers and securities with a rating in the

- investment grade range. In case of securities with several external ratings, the second best rating is used. In this way, we can ensure that at least two rating agencies provide the issuer with an investment grade rating.
- The option to choose a simplified procedure for trade receivables and contractual assets pursuant to IFRS 15 with a significant financing component, as well as leasing receivables was not exercised, as such receivables are of minor importance within the VBW Group.

#### Information regarding the calculation logic

The calculation logic may be described according to the following 6 dimensions:

- Time horizon: The expected losses are calculated either for a 12-month period or for the entire residual term.
- Individual or collective perspective: The calculation of the impairment at individual transaction level usually takes place for customers at stage 3 with a certain minimum exposure. While for all other items, the calculation is carried out for each transaction individually as well, the parameters used (PD, LGD, etc.) are derived from portfolios/groups with the same risk characteristics.
- Scenario analysis: The impairment is determined on the basis of at least two probability-weighted scenarios for all stages.
- Expected cash flows: The estimated expected cash flows are subject to certain requirements (determination of collaterals cash flows, cash flows from current operations, etc.)
- Time value of money: The expected loss includes the "time value of money" and accordingly constitutes a discounted value.
- Taking into account available information: for the purpose of calculating the impairment, debtor-specific, transaction-specific and macroeconomic information about past events, current conditions and forecasts about the future are taken into account within the scope of the PD, LGD and cash flow models applied.

According to the instructions contained in the Group credit risk manual, customers with an internal rating of 4C to 4E (watchlist loans) and all other customers where other indications for an increased default risk exist, i.e. where repayment according to the contract appears jeopardised, are subjected to a more thorough examination.

For more detailed information about the impairment model, please refer to the Risk report point 52 b) Credit risk.

### q) Assets and liabilities held for trading

Assets held for trading include all financial assets with a view to short-term sale or forming part of a portfolio which is intended to yield short-term profit. Liabilities held for trading comprise all negative fair values of derivative financial instruments held for trading. No financial assets and liabilities measured at fair value through profit or loss are reported in this position.

Both initial recognition and subsequent measurement are effected at fair value through profit or loss. Transaction costs are expensed as incurred. All changes in fair value and all interest income, dividend payments and refinancing costs attributable to the trading portfolio are reported in net trading income.

#### r) Financial investments

Financial investments comprise all securitised debt and equity instruments not classified as participations. Equity instruments are made up of shares of stock for the major part, without any relevance to the core business of the VBW Group, with optimisation of returns being of primary importance. Financial investments are initially recognised at fair value plus incremental direct transaction costs.

#### Classification of securitised debt instruments

Securitised debt instruments are classified in three measurement categories: measured at amortised cost, measured at fair value through profit or loss, measured at fair value through OCI. Classification is performed based on the business model criterion on the one hand and on the SPPI-criterion on the other hand.

#### Measured at amortised cost

The group of financial investments measured at amortised cost comprises financial assets that only provide for the claim to interest and redemption payments at given points in time (SPPI-criterion) and are held within the scope of a business model for the purpose of holding assets. Valuation is effected at amortised cost, with interest income being calculated according to the effective interest method.

#### Measured at fair value through profit or loss

Financial investments that cannot be allocated to either the Hold to collect or Hold to collect and sell business model fall into the category measured at fair value through profit or loss. Moreover, financial investments with contractual terms (contractual cash flows) that do not only represent redemption and interest payments on the outstanding principal, and therefore risks or fluctuations being not immaterial, are also allocated to this category.

### Measured at fair value through OCI

Financial investments are measured at fair value through OCI if the asset was allocated to the business model Hold to collect and sell and if the contractual features of the financial asset only provide for interest and redemption payments on the out-standing principals at predefined points in time (SPPI-criterion).

#### Classification of equity instruments

Equity instruments are measured at fair value through profit or loss. Upon initial recognition, however, an irrevocable option (OCI option) may be exercised, individually for each instrument. This option only applies to financial instruments that are not held for trading and do not constitute a conditional consideration, which are recognised by an acquirer within the scope of a business combination under IFRS 3. If the option is exercised, all changes to the fair value are reported in OCI (except for dividends, which are reported through profit or loss). Gains or losses reported in OCI can never be reclassified from equity to the income statement.

## s) Investment property

All land and buildings that meet the definition of investment property as set out in IAS 40 are reported at fair value. Annual measurement is essentially based on RICS standards (Royal Institution of Chartered Surveyors). Following IFRS 13, the RICS defines fair value as the estimated amount for which an investment property could be sold on the date of valuation by a willing seller to a willing buyer in an arm's-length transaction in normal business operations, wherein the parties had each acted knowledgeably, prudently and without coercion. These calculations are earnings calculations, most of which are prepared following the discounted cashflow method based on current rent lists and lease expiry profiles. They are subject to assumptions regarding market developments and interest rates. The returns used are defined by the appraiser and reflect the current market situation as well as the advantages and disadvantages of the specific property. Comparative value methods are used for undeveloped plots of land where development is not expected in the near future. Transaction prices for similar properties recently sold on the open market are taken as a basis. These sales prices are analysed using comparable properties and adjusted with regard to differences in size, layout, location or use.

The real estate portfolio is valued exclusively by external appraisers who are selected, among others, based on proven professional qualification and experience of the locations and categories of property being valued. In Austria, appraisals

were obtained from IMMO-CONTRACT Maklerges.m.b.H.. External appraisers are paid a fixed fee which does not depend on the appraised market value of the property.

Since parameters are used to measure investment property which are not based on market information, investment property is classified in Level 3 of the fair value hierarchy. The assumptions and parameters used in the valuation are updated on every valuation date.

Tenancy agreements are in place with commercial and private lessees; these vary owing to the diversity of the portfolio. These tenancy agreements generally have longer terms of up to 10 years and are secured with deposits. Adjustments to indexes in line with the market are taken into account. Rents are not linked to revenue. Purchase options have been granted for some properties.

Rental income is recognised on a straight-line basis in accordance with the term of the respective contracts and reported in the result from financial instruments and investment properties.

## t) Participations and investments in companies measured at equity

This item includes subsidiaries and participations established or acquired for strategic reasons. Strategic investments are companies that cover the areas of business of the Group, as well as companies that support those areas of business. Subsidiaries are fully consolidated if they are material for the presentation of a true and fair view of the net assets, financial position and earnings situation of the Group.

Companies on which a material influence is exerted are measured according to the equity method. All other participations are reported at fair value, except if their acquisition costs are less than euro 50 thousand and the equity share does not exceed a carrying amount of euro 100 thousand. As these participations are not listed at a stock exchange and no market prices are available on an active market, the participations are measured by means of valuation methods and input factors some of which are not observable. Valuations are effected according to the discounted cash flow method and the peer group approach. Various calculation models are applied. The income approach is used if VBW controls the company or exercises any management function, and budgets are available accordingly. If the company is not controlled, the fair value calculation is performed based on the dividend paid as well as the annual results of the last five years. In case of companies whose object does not permit any regular income or the result of which is controlled by the parent company through settlements, the net assets are used as valuation criterion. In case of participations in co-operatives, the share capital is used as the fair value, provided the subscription of new shares and the cancellation of existing shares are possible at any time. If valuation reports are prepared by external valuators, they will be used for current valuation.

To the extent that the discounted cash flow method is applied, the discount rates used are based on the respective current recommendations of the Fachsenat der österreichischen Kammer der Wirtschaftstreuhänder as well as of international financial data service providers and, in the 2019 financial year, range between 6.3 and 9.0 % (2018: 6.9 to 8.9 %). The market risk premium used for the calculation is 7.9 % (2018: 7.3 %), the beta values used range between 0.8 - 1.1 (2018: 0.8 - 1.1). Additional country risks did not have to be considered. Discounts due to fungibility and exercise of control in the amount of 10 % in each case are effected for two participating interests.

Changes in value are reflected in the fair value reserve. If the reason for impairment ceases to exist, the reversal of impairment is made without any effect on profit or loss directly in equity, taking into account any deferred taxes.

For calculating the sensitivities for the fair value, the interest rate is basically set at +/-0.5 percentage points. The income components used for the calculation are taken into account at +/-10 % for the sensitivity calculation in each case. In case of participations where the fair value corresponds to net assets, this is taken into account at +/-10 % for information regarding sensitivity. For fair values derived from valuation reports, a lower and an upper range for sensitivity are recognised, respectively. If the fair value corresponds to the share capital, no sensitivity will be calculated.

### u) Intangible and tangible assets

Intangible assets are carried at cost less straight-line amortisation and impairment. This item primarily comprises acquired goodwill, customer relationships and software.

Goodwill is not depreciated on a straight-line basis, but instead is tested for impairment at least once a year in accordance with IAS 36, or more frequently if events or changes in circumstances indicate that impairment may have occurred. Impairment testing is performed for the cash-generating units (CGUs) to which goodwill is allocated. Impairment requirements for CGUs are calculated by comparing carrying value with their realisable value. Where realisable value is less than the carrying value, the difference is recognised as an impairment expense. Impairment of goodwill may not be reversed. Tangible assets are carried at cost and depreciated on a straight-line basis over their estimated life in the case of depreciable assets.

#### Rights of use

On the date of provision of the lease object, a right of use is recognised by the lessee in the balance sheet at acquisition cost. The cost of acquisition is made up as follows:

- Leasing liability
- Leasing payments made upon or prior to provision of the lease object, less leasing incentives received
- Initial direct costs
- Any obligations to restore the object to its original condition, if applicable

All subsequent valuations take place at amortised cost. Amortisation of the rights of use is effected on a straight-line basis over the contractual term. For low-value lease objects and for short-term leases (< 12 months), use is made of simplified application, with payments being recognised in expenses on a straight-line basis. For contracts that also include non-leasing components in addition to leasing components, use is made of the option to waive any separation of these components.

For existing leases, an assessment is effected regularly as to whether any essential parameters have changed and if this has any effect on the amount of the leasing payments or the term of the lease. If, for instance, any adjustments to the rental index occur, the leasing liability will be assessed anew. The newly determined present value will increase or reduce the original liability. As a rule, any such adjustments must be effected in the same amount with respect to the right of use.

Write-downs are recognised for permanent impairment. If the circumstances resulting in the recognition of a write-down cease to exist, the write-down is reversed up to a maximum of amortised cost.

The useful life is the period of time during which an asset is expected to be used and is calculated as follows:

Office furniture and equipment	up to 10 years
EDP hardware (including calculators, etc.)	up to 5 years
EDP software	up to 4 years
Vehicles	up to 5 years
Customer relationships	up to 20 years
Strongrooms and safes	up to 20 years
Buildings, reconstructed buildings	up to 50 years
Rights of use - Leasing	up to 30 years

#### v) Tax assets and liabilities

This item is used to report current and deferred tax assets and liabilities.

According to the balance sheet liability method set out in IAS 12, deferred taxes are derived from all temporary differences between the tax base of an asset or liability and its carrying amount in the balance sheet prepared in accordance with IFRS. Deferred taxes are calculated for subsidiaries based on the tax rates that apply or have been announced in the individual countries on the balance sheet date. Deferred tax assets are offset against deferred tax liabilities for each individual subsidiary.

Deferred tax assets in respect of unutilised tax loss carryforwards are recognised to the extent that it is probable that future taxable profit will be available at the same company against which the unused tax losses can be utilised or if sufficient taxable temporary differences exist. The appraisal period is up to four years. Deferred tax assets from tax loss carryforwards are impaired, if it is unlikely that the tax benefit can be realised. Deferred taxes are not discounted.

### w) Other assets

Deferred items are used for accruing income and expenses and are shown in this item together with other assets. Value adjustments are recognised for impairment. This item also includes all positive fair values of derivatives that are reported in the investment book and carried at fair value. With the exception of derivatives used in cash flow hedges, which are taken directly to other comprehensive income, changes in fair value are reported in result from financial instruments and investment properties.

#### x) Liabilities

The initial recognition of amounts owed to credit institutions and customers as well as debts evidenced by certificates is performed at fair value plus directly attributable transaction cost. Subsequent measurement is performed at amortised cost in accordance with the effective interest method, unless these liabilities were designated as liabilities at fair value through profit or loss. Financial liabilities for which the fair value option was chosen, gains and losses arising from a change in the company's own credit risk must be recognised in OCI. Any remaining valuation changes are shown in the income statement.

#### Lease liabilities

The present value of the leasing liability is reported in the balance sheet on the date of provision of the lease object. The present value is determined on the basis of the contractual leasing payments, the respective residual terms and the incremental borrowing rate. The leasing payments include the following components:

- fixed leasing payments, less leasing incentives to be provided by the lessor
- variable payments linked to any index or interest rate
- expected payments of residual value from residual value guarantees

- the exercise price of any purchase option, provided that the exercise of the option is estimated to be sufficiently certain
- any contractual penalties for terminating the lease, if the exercise of any right of termination has been taken account of in the term of the lease

The leasing payments are discounted using the interest rate implicitly underlying the leasing relationship, if it is possible to determine that interest rate. Otherwise discounting will be effected using the incremental borrowing rate.

In the course of subsequent valuations, the leasing liability will be increased by the interest expenditure and reduced by leasing payments.

For existing leases, an assessment is effected regularly as to whether any essential parameters have changed and if this has any effect on the amount of the leasing payments or the term of the lease. If, for instance, any adjustments to the rental index occur, the leasing liability will be assessed anew. The newly determined present value will increase or reduce the original liability. In the assessment of lease terms economic disadvantages are considered. Therefore the first option of termination will not be used when determing the lease terms.

#### y) Employee benefits

Payments to defined contribution plans are expensed as incurred. Irregular payments are allocated to the respective reporting period.

VBW Group has made defined benefit commitments for individual staff members for the amounts of future benefits. These plans are partly unfunded, i.e. the funds required as cover are retained and the VBW Group recognises the necessary provisions. These plans are funded exclusively by the Group. Employees are not required to make contributions to the plans. In the VBW Group, staff pension entitlements reported as transferred assets - plan assets - were transferred to BONUS Pensionskasse Aktiengesellschaft. There are no extraordinary risks, risks specific to the company or plans, or significant risk concentrations.

For those pension obligations transferred to it, the pension fund has established a structured multi-stage investment process based on risk management considerations. In this context, the pension fund is subject to the requirements of the Austrian Pension Fund Act as well as the Austrian Financial Market Authority's (FMA) Risk Management Regulation (Risikomanagement/verordnung) and regularly reports to various boards about the investment.

The risk-bearing capacity, the determination of Strategic Asset Allocation (SAA) as well as a limit system constitute the framework for investment. The investment decisions are based on a thoroughgoing analysis of markets, asset classes and products, the aim being to achieve a high level of diversification. Apart from monitoring limit utilisation, the risk management function calculates various risk indicators, such as value at risk (VaR) or tracking error, on a current basis. Additionally, scenario analyses are performed regularly for the purpose of evaluating the effects of infrequent extreme market movements.

The respective liabilities side obligations as well as the portfolio structure within the Veranlagungs- und Risikogemein-schaft (VRG; investment and risk association) are checked on a current basis in order to recognise any changes and long-term deviations from the best-estimate actuarial assumptions used. The same applies to the valuation of those obligations that have not been transferred. As standard, the SAA is checked for compatibility with risk-bearing capacity at least once a year or in shorter intervals if necessary. Within the scope of this SAA review, the investment structure is reconciled with the liabilities side, the portfolio information and the respective liquidity requirements. This review is performed by the Risk Management function in close collaboration with the investment team. The ranges of fluctuation re-

sulting from fluctuations of the parameters included are calculated and monitored as part of sensitivity analyses in order to assess the impact of possible fluctuations on the assets side of the balance sheet in a timely manner.

In accordance with the projected unit credit method, provisions for pensions and severance payments are calculated based on generally recognised actuarial principles for determining the present value of the overall entitlement and additional claims acquired in the reporting period. For severance payments, this procedure takes into account retirement due to attainment of pensionable age, occupational incapacity, disability or death, as well as the vested rights of surviving dependents.

Actuarial gains and losses are recognised directly in other comprehensive income. Past service cost is recognised immediately through profit and loss when the plan is amended. All income and expenses connected with defined benefit plans are recognised under staff expenses.

#### Parameters for calculating employee benefit obligations

	2019	2018	2017	2016
Expected return on provisions for pensions	0.30 %	1.10 %	1.10 %	1.10 %
Expected return on provisions for severance payments	0.40 %	1.10 %	1.10 %	1.10 %
Expected return on anniversary pensions	0.40 %	1.10 %	1.10 %	1.10 %
Expected return on plan assets	0.30 %	1.10 %	1.10 %	1.10 %
Future salary increase	3.00 %	3.00 %	3.00 %	3.00 %
Future pension increase	2.00 %	2.00 %	2.00 %	2.00 %
Fluctuation rate	none	none	none	none

The fundamental biometric actuarial assumptions of the latest Austrian scheme by Pagler&Pagler for calculating pension insurance for salaried employees are applied as the basis of calculation (AVÖ 2018 P – Rechnungsgrundlagen für die Pensionsversicherung – Pagler&Pagler, Angestelltenbestand).

The current retirement age limits are generally taken into account in these calculations. It is assumed that, as a rule, men will retire at the age of 65 years and women between the age of 60 and 65 years.

Pension obligations comprise claims of employees who were in active service for the Group on the valuation date as well as entitlements of pension recipients. These entitlements are defined in special agreements and in the Group's Articles of Association and represent legally binding and irrevocable claims.

#### z) Other provisions

Other provisions are recognised if a past event has given rise to a present obligation and it is likely that meeting such an obligation will result in an outflow of resources. They are built to the amount of the most probable future claims, taking into account cost estimates of contractual partners, experienced data and financial mathematical methods. A contingent liability is reported if an eventual obligation exists and an outflow of resources does not appear probable or no reliable estimate of the amount of the obligation can be made. Risk provisions are discounted.

Risk provisions comprise loan loss provisions for contingent liabilities (in particular financial guarantees). Other provisions contain pending litigations, interest claims in connection with loans and floors and restructuring. Risk provisions allocated and released are recorded under risk provisions in the income statement. Amounts allocated to and released from the restructuring provision are included under restructuring result.

### aa) Other liabilities

Deferred items are used for accruing income and expenses and are shown in this item together with other liabilities. This item also includes all negative market values of derivative financial instruments that are reported in the investment book

and carried at fair value. With the exception of derivatives used in cash flow hedges, which are taken directly to other comprehensive income, changes in fair value are reported in result from financial instruments and investment properties.

#### bb) Subordinated liabilities

Subordinated capital is initially recognised at market value plus directly attributable transaction costs. It is subsequently measured at amortised cost using the effective interest method, unless these liabilities were designated as liabilities at fair value through profit or loss.

In case of bankruptcy or the winding up of the enterprise, all amounts accounted for as subordinated liabilities may be satisfied after having met the demands of all other non-subordinated creditors.

In addition to subordination, the contractual terms for supplementary capital contain a performance-based interest payment. Interest may only be paid insofar as this is covered by annual profit before changes in reserves of the company issuing the capital. Supplementary capital interests also participate in any loss. The repayment amount is lowered by current losses. Repayment at nominal value is only possible if the proven losses are covered by profits.

#### cc) Equity

Financial instruments issued which do not involve a contractual obligation to transfer cash or another financial asset to another entity or to exchange financial assets or liabilities with another entity under conditions that are potentially unfavourable to the issuer are reported in equity.

## dd) Capital reserves

In accordance with IAS 32, the transaction costs of an equity transaction are accounted for as a deduction from equity, taking into account deferred taxes, to the extent that they constitute incremental cost that are directly attributable to the equity transaction. Furthermore, the difference between face value and repurchase value of own shares, as far as it is covered in capital reserves, is shown there. If the difference exceeds capital reserves, this amount is deducted from retained earnings.

### ee) Retained earnings

All legal and statutory reserves as well as other reserves, provisions against a specific liability as defined by section 57 (5) of the Austrian Banking Act, untaxed reserves and all other undistributed profits are reported in retained earnings.

#### ff) Own funds

The company is subject to external capital requirements based on the European Union's CRD IV and CRR (Basel III). The rules on capital ratios specified there constitute the central management variable in the Group. These ratios reflect the relationship between regulatory own funds and credit, market and operational risk. Accordingly, the risk/return management of the Group is based on the capital allocated to one business or, ultimately, one organisational unit and the income to be generated from this, taking into account the corresponding risk considerations.

Credit risk is determined by multiplying on-balance-sheet and off-balance-sheet exposures based on their relative risks by the risk weighting to be allocated to a counterparty. The procedures for determining risk-relevant parameters (exposure, risk weighting) are based on percentages specified by regulatory requirements (standard approach). There is also an equity capital requirement for credit valuation adjustments in derivatives transactions. This is derived from regulatory requirements and, in particular, reflects the counterparty risk in the derivatives transaction. The market risk component of the Group is also calculated using the standard approach. The capital requirements for operational risk are calculated by multiplying the revenues by the respective percentages for the divisions.

Regulatory own funds can be broken down into three elements:

- Common equity tier I (CET1)
- Additional tier I (AT1)
- Supplementary capital or tier II capital (T2)

The first two components comprise the tier I capital.

CET1 comprises the equity and participation capital that meets the CRR requirements. These are as follows: classification as equity with separate disclosure in the accounts, perpetual, fully loss-bearing, no reduction in the principal amount except in the case of liquidation or repayment without particular incentive mechanisms, no obligation to make distributions, distributions not linked to the nominal price. Transition arrangements apply for existing participation capital that does not fulfil the CET1 criteria. In the period until 2021, this capital will be applied at a rate reduced by ten percentage points each year. From 2022, this capital will no longer be eligible at all. CET1 also includes capital reserves, retained earnings, other reserves and non-controlling interests used to meet the regulatory capital requirement. Intangible assets and goodwill, deferred tax assets and interests in other credit institutions constitute significant deductions.

Just like CET 1 capital, AT1 capital is available for covering any losses on a current basis. In this context, the central requirement is the subordinate and permanent appropriation of funds, as well as the unrestricted discretion of the issuer as to whether distributions will be made or not. Additionally, it must be possible to convert the instruments into CET 1 capital, or to write them off, as soon as the CET 1 capital ratio falls below the threshold of 5.125 % in proportion to the risk positions (at the latest).

T2 also includes non-current subordinated liabilities.

The minimum equity ratio (total of tier I and tier II) is 8 %. Minimum core capital requirements are 4.5 % for CET1 and 6.0 % for tier I. The VBW Group complied with these relevant supervisory requirements throughout the entire reporting period and its own funds exceeded the minimum requirements.

Apart from the minimum capital requirements pursuant to Article 92 (1) of Regulation (EU) No. 575/2013 of the European Parliament and of the Council, the combined capital buffer requirements as defined in Article 128 (6) of Directive 2013/36/EU, as well as the Pillar 2 capital demands and recommendations from the Supervisory Review and Evaluation Process (SREP) must be taken into account for the Association of Volksbanks. Further explanations regarding the mentioned capital and buffer requirements are contained in Note 52) Risk report.

#### gg) Trust transaction

Transactions in which an affiliate of the Group acts as a trustee or in any other trusteeship function and thus manages or places assets on a third-party account are not shown in the balance sheet. Commission payments from such transactions are reported in net fee and commission income.

#### hh) Repurchase transactions

Under genuine repurchase agreements, the Group sells assets to a contractual partner and simultaneously undertakes to repurchase these assets at the agreed price on a predefined date. The assets remain in the consolidated balance sheet as no risk or rewards are transferred and are measured in accordance with the rules applying to the respective balance sheet items. At the same time, the received payment is recognised as a liability.

## ii) Contingent liabilities

Possible obligations for which an outflow of resources does not appear probable or no reliable estimate of the amount of the obligation can be made, are reported under contingent liabilities. Provisions are recognised for acceptances and endorsements as part of provisions for risks if there are likely to be future claims.

Obligations arising from financial guarantees are recognised as soon as the Group becomes a contracting party, i.e. when the guarantee offer is accepted. Initial measurement is performed at fair value. Generally the fair value corresponds to the value of the premium agreed.

Guaranteed amounts of members in the case of participations in cooperatives are reported under other contingent liabilities. A follow-up check is regularly performed in order to determine whether on-balance sheet recognition in the consolidated financial statements is necessary.

#### jj) Cash flow statement

The cash flow statement is calculated in accordance with the indirect method. Here, the net cash flow from operating activities is calculated based on the annual result after taxes and before non-controlling interest, whereby non-cash expenses and income during the business year are included and deducted respectively first of all. Moreover, all expenses and income which did serve as cash, but were not allocated to operating activities, are eliminated. These payments are recognised under the cash flow from investing activities or financing activities. The interest, dividend and tax payments, which are stated separately, are solely from operating activities.

Cash flows from non-current assets such as securities measured at amortised cost, participations and intangible and tangible assets are assigned to the cash flow from investing activities. The cash flow from financing activities includes all cash flows of the owners as well as changes to subordinated liabilities and non-controlling interest. Liquid funds have been defined as cash and cash equivalents and comprise balances with central banks as well as cash in hand. These balances are composed of the minimum reserve to be held according to statutory provisions and current investments with various central banks.

## 4) Net interest income

Euro thousand	2019	2018
Interest and similar income from	196,372	200,313
Credit and money market transactions with credit institutions	12,205	10,725
Credit and money market transactions with customers	133,105	134,281
Fixed-income securities	39,618	42,422
Derivative instruments	11,443	12,885
Interest and similar expenses for	-72,819	-75,527
Liquid funds	-5,552	-7,202
Deposits from credit institutions (including central banks)	-5,096	-6,515
Deposits from customers	-3,876	-5,502
Debts evidenced by certificates	-14,986	-13,373
Subordinated liabilities	-11,516	-11,617
Derivative instruments	-30,311	-31,318
Lease liabilities	-1,482	0
Valuation result - modification	-3,588	-58
Valuation result - derecognition	41	0
Net interest income	120,005	124,728

## Net interest income according to IFRS 9 categories

Euro thousand	2019	2018
Interest and similar income from	196,372	200,313
Financial assets measured at amortised cost	176,713	172,459
Financial assets measured at fair value through OCI	4,959	10,720
Financial assets measured at fair value through profit or loss - obligatory	3,257	4,248
Derivative instruments	11,443	12,885
Interest and similar expenses for	-72,819	-75,527
Financial liabilities measured at amortised cost	-39,393	-41,091
Financial liabilities measured at fair value through profit or loss - designated	-3,115	-3,118
Derivative instruments	-30,311	-31,318
Valuation result - modification	-3,588	-58
Valuation result - derecognition	41	0
Net interest income	120,005	124,728

Due to the trend of money market interest rates towards negative reference rates, interest income of euro 9,557 thousand (2018: euro 8,900 thousand) and interest expenses of euro -7,812 thousand (2018: euro -9,658 thousand) were realised in the 2019 business year. Negative interest income is reported in interest expenses and negative interest expenses are reported in interest income, so that all results from negative interest rates are shown gross.

The main reason for the negative interest rates is the reduction in the ECB's deposit rate (penalty rate), the negative effect of which is euro -5,552 thousand (2018: euro -7,202 thousand).

Interest and similar income from financial assets measured at amortised cost and measured at fair value through OCI are calculated by using the effective interest rate method.

## 5) Risk provision

Euro thousand	2019	2018
Changes in risk provision	-9,492	-465
Changes in provision for risks	-606	238
Direct write-offs of loans and receivables	-526	-206
Income from loans and receivables previously written off	3,924	5,316
Valuation result modification/derecognition	-479	-51
Risk provision	-7,178	4,832

# 6) Net fee and commission income

Euro thousand	2019	2018
Fee and commission income	78,629	80,250
Lending business	5,238	5,642
Securities and custody business	27,316	28,162
Payment transactions	34,750	35,185
Foreign exchange, foreign notes and coins and precious metals transactions	57	61
Financial guarantees	1,221	1,431
Other services	10,047	9,769
Fee and commission expenses	-22,836	-26,428
Lending business	-11,367	-13,100
Securities and custody business	-6,393	-8,036
Payment transactions	-4,857	-4,889
Financial guarantees	-192	-379
Other services	-26	-24
Net fee and commission income	55,793	53,822

Net fee and commission income does not include any income or expenses from financial investments designated at fair value through profit or loss.

Net fee and commission income includes management fees for trust agreements in the amount of euro 178 thousand (2018: euro 261 thousand).

# 7) Net trading income

Euro thousand	2019	2018
Equity related transactions	25	34
Exchange rate related transactions	2,098	2,182
Interest rate related transactions	-4,411	-1,226
Net trading income	-2,287	990

# 8) Result from financial instruments and investment properties

Euro thousand	2019	2018
Other result from financial instruments	15,213	1,833
Result from financial investments and other financial assets and liabilities measured at fair		
value through profit or loss	2,569	-1,113
Valuation measured at fair value through profit or loss - obligatory	5,296	-3,580
Loans and receivables credit institutions and customers	1,552	-3,402
Securities	3,744	-178
Valuation measured at fair value through profit or loss - designated	-3,173	2,025
Debts evidenced by certificates	-3,173	2,025
Income from equities and other variable-yield securities	447	442
Result from financial investments and other financial assets and liabilities measured at		
amortised cost	7,828	65
Realised gains from disposal	7,828	65
Result from financial investments and other financial assets and liabilities measured at fair		
value through OCI	1,221	2,171
Realised gains from disposal	332	0
Realised losses from disposal	-333	-104
Income from participations	1,221	2,275
Result from other derivative instruments	8,876	2,816
Result from fair value hedge	-5,280	-2,106
Valuation of underlying instruments	73,788	-5,518
Valuation of derivatives	-79,068	3,412
Result from investment properties	2,672	7,339
Rental income from investment property and operating lease	3,139	3,024
Valuation investment properties	-467	4,314
Result from financial instruments and investment properties	17,885	9,172

# 9) Other operating result

Euro thousand	2019	2018
Other operating income	114,136	116,912
Other operating expenses	-14,677	-14,425
Taxes and levies on banking business	-1,932	-2,321
Other operating result	97,527	100,166

Taxes and levies on banking business include the bank levy in the amount of euro -1,743 thousand (2018: euro -1,860 thousand).

## Detailed presentation of other operating income and expenses

Euro thousand	2019	2018
Income from cost allocations	112,409	96,508
Realised gains from disposal of fixed assets and security properties	851	1,308
Gain from the acquisition of Volksbank Horn	0	8,319
Income from allocations from the common fund	0	10,000
Others	876	777
Other operating income	114,136	116,912
Euro thousand	2019	2018
Allocation of costs	-14,962	-13,130
Realised losses from disposal of fixed assets and security properties	-765	-626
Allocation/release of provision for negative interest	1,501	-2,543
Allocation/release of provision for legal costs	762	3,918
Sales commission Kolingasse	-831	0
Others	-383	-2,044
Other operating expenses	-14,677	-14,425

## 10) General administrative expenses

Euro thousand	2019	2018
Staff expenses	-116,559	-115,314
Wages and salaries	-87,703	-86,211
Expenses for statutory social security	-22,833	-22,813
Fringe benefits	-944	-1,297
Expenses for retirement benefits	-2,682	-3,001
Allocation to provision for severance payments and pension funds	-2,397	-1,993
Administrative expenses	-86,037	-99,759
Office space expenses	-7,440	-9,835
Office supplies and communication expenses	-2,112	-748
Advertising, PR and promotional expenses	-3,834	-4,050
Legal, advisory and consulting expenses	-18,585	-28,371
IT expenses	-37,968	-42,807
Contribution to the deposit guarantee	-3,772	-3,653
Sundry administrative expenses (including training expenses for staff)	-12,326	-10,295
Depreciation and reversal of impairment	-10,865	-7,185
Depreciation	-7,604	-8,358
Impairment/reversal of impairment	0	1,173
Right of use - lease depreciation	-3,261	0
General administrative expenses	-213.460	-222.258

Staff expenses include payments for defined contribution plans totalling euro 2,757 thousand (2018: euro 2,658 thousand).

Other administrative expenses include expenses for managing contracts for investment properties to the amount of euro 50 thousand (2018: euro 76 thousand).

Expenses from short-term leases in the amount of euro 603 thousand and from low-value assets in the amount of euro 420 thousend are included in the administrative expenses.

For the business year, expenses for the auditor KPMG Austria GmbH Wirtschaftsprüfung und Steuerberatungsgesell-schaft amounted to euro 2,004 thousand (2018: euro 2,123 thousand). Thereof euro 1,488 thousand (2018: euro 1,526 thousand) fall upon the audit of the annual financial statements, consolidated financial statements and annual financial statements of the Association of Volksbanks, as well as of financial statements of individual affiliates and joint ventures included in the consolidated financial statements, euro 367 thousand (2018: euro 484 thousand) to other certifications and euro 149 thousand (2018: euro 113 thousand) to other services. The auditor does not provide any tax advice.

Information on compensation to board members

Euro thousand	2019	2018
Total compensation	2,337	2,924
Supervisory Board	290	292
Managing Board	1,578	2,061
Former board members and thei surviving dependents	470	571
Expenses for severance paymanets and pensions		
Mananging Board	497	761
Thereof defined contribution plans	154	182

Members of the Managing Board do not receive performance or results-based pay. The total compensation of Managing Board members consists of a fixed basic salary and other compensation (e.g. in-kind benefits). There is no stock-option or share-transfer scheme for members of the Managing Board.

#### Principles and prerequisites of the pension scheme

The pension scheme is a defined-contribution scheme for all members of the Managing Board. The collective pension-fund bargaining agreement for commercial credit cooperatives has been applied to members of the Managing Board. All members of the VBW Managing Board who have a valid contract and a mandate to serve on the Board are eligible to join the scheme.

## Principles governing pension entitlements and claims of members of the Managing Board at termination of the function

All members of the Managing Board are subject to the new severance payment system ("Abfertigung Neu"). There is also a D&O insurance policy (directors' and officers' insurance).

#### Number of staff employed

	•	Average number of staff		of staff f period
	2019	2018	31 Dec 2019	31 Dec 2018
Employees	1,273	1,292	1,262	1,282
Workers	6	7	6	8
Total number of staff	1,279	1,299	1,268	1,290

All staff is domestic. The determination of figures is based on full time equivalents.

## 11) Restructuring result

Due to the Adler programme which started in the 4th quarter of 2018 and is meant to increase efficiency and reduce costs in subsequent years, provisions had to be recognised for the reorganisations to be effected in the sphere of Human Resources (HR) and branches. In the 2019 business year, further allocations to these provisions are essentially included in general administrative expenses.

## 12) Income taxes

Euro thousand	31 Dec 2019	31 Dec 2018
Current income taxes	-3,181	-2,320
Deferred income taxes	-6,556	1,661
Income taxes for the current fiscal year	-9,736	-659
Income taxes from previous periods continued operation	-1,015	-809
Income taxes from previous periods	-1,015	-809
Income taxes	-10,751	-1,468

The reconciliation below shows the relationship between the imputed and reported tax expenditure

Euro thousand	31 Dec 2019	31 Dec 2018
Annual result before taxes - continued operation	67,784	71,959
Annual result before taxes - total	67,784	71,959
Imputed income tax 25 %	16,946	17,990
Tax relief resulting from		
Tax-exempt investment income	-260	-1,705
Investment allowances	0	287
Other tax-exempt earnings	-684	0
Dividend distribution on AT1 capital	-2,131	0
Measurement of participation	-7,500	1,128
Non-taxable valuation results	0	-2,080
Adjustment of deferred tax assets	1,594	0
Re-inclusion of deferred tax assets	0	-16,073
Other differences	1,772	1,111
Income taxes for the current fiscal year	9,736	659
Income taxes from previous periods	1,015	809
Reported income taxes	10,751	1,468
Effective tax rate - continued operations	15,86 %	2,04 %

The effective tax rates differ significantly from the statutory tax rate in Austria due to the offsetting of deferred tax assets, particularly with regard to tax loss carryforwards.

	31	Dec 2019		31 E	Dec 2018	
	Result	Income	Result	Result	Income	Result
Euro thousand	before tax	taxes	after tax	before tax	taxes	after tax
Valuation of obligation of defined benefit plans	-4,016	1,004	-3,012	2,605	-651	1,954
Revaluation reserve	1,270	-317	952	562	-141	422
Fair value reserve - equity instruments	662	-165	496	-1,367	342	-1,026
Valuation of own credit risk	-563	141	-422	-2,449	612	-1,836
Fair value reserve - debt instruments	5,539	-1,385	4,154	-1,073	268	-805
Change in deferred taxes of untaxed reserve	0	6,119	6,119	0	0	0
Change from companies measured at equity	2,469	-617	1,852	-1,562	391	-1,172
Other comprehensive income total	5,360	4,779	10,140	-3,284	821	-2,463

## Notes to the consolidated statement of financial positions

## 13) Liquid funds

Restricted cash and cash equivalents

Loans and receivables customers (gross)

Cash and cash equivalents

Euro thousand	31 Dec 2019	31 Dec 2018
Cash in hand	48,787	54,603
Balances with central banks	1,864,726	1,510,901
Liquid funds	1,913,513	1,565,504
Transition from liquid funds to cash and cash equivalents		
Euro thousand	31 Dec 2019	31 Dec 2018
Liquid funds	1,913,513	1,565,504

-4,901

1,908,612

5,526,955

5,416,158

-4,901

1,560,603

Due to contractual obligations within the Association of Volksbanks, cash and cash equivalents are subject to restrictions. Mentioned cash and cash equivalents are allocated to a trust fund (Leistungsfonds) which serves the purpose of performing the services within the scope of joint liability scheme under the association agreement. This trust fund was set up in the 2016 financial year. In doing so, a target allocation amount was determined that must be achieved over a period of five years. VBW as CO manages this fund on trust. The amount reported corresponds to the share of VBW in the trust fund.

## 14) Loans and receivables credit institutions and customers

Euro thousand	31 Dec 2019	31 Dec 2018
Loans and receivables credit institutions		
Amortised cost	2,466,343	1,986,448
Fair value through profit or loss	119	259
Gross carrying amount	2,466,462	1,986,707
Risk provisions	-47	-67
Net carrying amount	2,466,415	1,986,640
Loans and receivables customers		
Amortised cost	5,360,537	
Fair value through profit or loss	166,419	199,431
Gross carrying amount	5,526,955	
Risk provisions	-55,619	-50,482
Net carrying amount	5,471,336	5,365,676
Loans and receivables credit institutions and customers	7,937,751	7,352,316
Breakdown by residual term		
Euro thousand	31 Dec 2019	31 Dec 2018
On demand	265,663	352,369
Up to 3 months	800,201	625,647
Up to 1 year	284,961	238,494
Up to 5 years	1,012,264	684,415
More than 5 years	103,373	85,781
Loans and receivables credit institutions (gross)	2,466,462	1,986,707
Euro thousand	31 Dec 2019	31 Dec 2018
On demand	207,711	176,837
Up to 3 months	73,198	113,792
Up to 1 year	216,803	316,409
Up to 5 years	676,245	716,329
More than 5 years	4,352,998	4,092,791

## Sensitivity analysis

## Loans and receivables credit institutions and customers measured at fair value through profit or loss

The following table shows the changes in fair value after adjustment of the input factors:

## Loans and receivables credit institutions 31 Dec 2019

	Positive change	Negative change
Euro thousand	in fair value	in fair value
Change in risk markup +/- 10 bp	0	0
Change in risk markup +/- 100 bp	2	-2
Change in rating 1 stage down / up	0	0
Change in rating 2 stages down / up	0	-1

### Loans and receivables credit institutions 31 Dec 2018

	Positive change	Negative change
Euro thousand	in fair value	in fair value
Change in risk markup +/- 10 bp	0	0
Change in risk markup +/- 100 bp	3	-3
Change in rating 1 stage down / up	0	0
Change in rating 2 stages down / up	0	-1

## Loans and receivables customers 31 Dec 2019

	Positive change	Negative change
Euro thousand	in fair value	in fair value
Change in risk markup +/- 10 bp	727	-721
Change in risk markup +/- 100 bp	7,584	-6,923
Change in rating 1 stage down / up	154	-237
Change in rating 2 stages down / up	253	-578

### Loans and receivables customers 31 Dec 2018

Euro thousand	Positive change in fair value	Negative change in fair value
Change in risk markup +/- 10 bp	860	-852
Change in risk markup +/- 100 bp	8,964	-8,194
Change in rating 1 stage down / up	408	-511
Change in rating 2 stages down / up	1,184	-1,145

# 15) Risk provision

Risk provision – loans and receivables credit institutions

				Purchased or	
	Loan loss	Loan loss	Loan loss	originated	
	provision -	provision -	provision -	credit-	
Euro thousand	Stage 1	Stage 2	Stage 3	impaired	Total
As at 01 Jan 2018	14	0	0	0	14
Increases due to origination and acquisition	20	0	0	0	20
Decreases due to derecognition	-24	0	0	0	-24
Changes due to change in credit risk	57	0	0	0	57
Thereof transfer to stage 1	0	0	0	0	0
Thereof transfer to stage 2	0	0	0	0	0
Thereof transfer to stage 3	0	0	0	0	0
Changes due to modifications without					
derecognition	0	0	0	0	0
Changes due to update in the institution's					
methodology for estimation	0	0	0	0	0
Decrease in allowance account due to					
write-offs	0	0	0	0	0
Other adjustments	0	0	0	0	0
As at 31 Dec 2018	67	0	0	0	67
Increases due to origination and acquisition	1	0	0	0	1
Decreases due to derecognition	-20	0	0	0	-20
Changes due to change in credit risk	-1	1	0	0	0
Thereof transfer to stage 1	0	0	0	0	0
Thereof transfer to stage 2	0	0	0	0	0
Thereof transfer to stage 3	0	0	0	0	0
Changes due to modifications without					
derecognition	0	0	0	0	0
Changes due to update in the institution's					
methodology for estimation	0	0	0	0	0
Decrease in allowance account due to					
write-offs	0	0	0	0	0
Other adjustments	0	0	0	0	0
As at 31 Dec 2019	46	1	0	0	47

## Risk provision – loans and receivables customers

				Purchased or	
	Loan loss	Loan loss	Loan loss	originated	
	provision -	provision -	provision -	credit-	
Euro thousand	Stage 1	Stage 2	Stage 3	impaired	Total
As at 01 Jan 2018	4,518	6,162	37,192	0	47,872
Increases due to origination and acquisition	1,099	131	544	0	1,773
Decreases due to derecognition	-1,110	-1,388	-4,436	0	-6,933
Changes due to change in credit risk	-367	1,756	5,321	0	6,710
Thereof transfer to stage 1	11,164	-8,948	-2,217	0	0
Thereof transfer to stage 2	-1,051	1,100	-49	0	0
Thereof transfer to stage 3	-68	-2	69	0	0
Changes due to modifications without					
derecognition	0	0	0	0	0
Changes due to update in the institution's					
methodology for estimation	0	0	0	0	0
Decrease in allowance account due to					
write-offs	0	0	-366	0	-366
Other adjustments	264	245	916	0	1,425
As at 31 Dec 2018	4,404	6,906	39,172	0	50,482
Increases due to origination and acquisition	886	384	1,666	0	2,936
Decreases due to derecognition	-517	-1,122	-3,170	0	-4,809
Changes due to change in credit risk	-27,308	16,612	22,113	0	11,417
Thereof transfer to stage 1	2,338	-2,334	-3	0	0
Thereof transfer to stage 2	-6,856	7,601	-744	0	0
Thereof transfer to stage 3	-13,684	-2,424	16,107	0	0
Changes due to modifications without					
derecognition	0	0	0	0	0
Changes due to update in the institution's					
methodology for estimation	0	0	0	0	0
Decrease in allowance account due to					
write-offs	0	0	-4,598	0	-4,598
Other adjustments	26,287	-11,624	-14,471	0	192
As at 31 Dec 2019	3,752	11,156	40,712	0	55,619

Risk provision – financial investments measured at amortised cost

	Loan loss provision -		Loan loss provision -	
Euro thousand	Stage 1	Stage 2	Stage 3	Total
As at 01 Jan 2018	681	0	0	681
Increases due to origination and acquisition	78	0	0	78
Decreases due to derecognition	-13	0	0	-13
Changes due to change in credit risk	-61	0	0	-61
Thereof transfer to stage 1	0	0	0	0
Thereof transfer to stage 2	0	0	0	0
Thereof transfer to stage 3	0	0	0	0
Changes due to modifications without derecognition	0	0	0	0
Changes due to update in the institution's				
methodology for estimation	-227	0	0	-227
Decrease in allowance account due to write-offs	0	0	0	0
Other adjustments	7	0	0	7
As at 31 Dec 2018	464	0	0	464
Increases due to origination and acquisition	32	0	0	32
Decreases due to derecognition	-1	0	0	-1
Changes due to change in credit risk	-52	0	0	-52
Thereof transfer to stage 1	0	0	0	0
Thereof transfer to stage 2	0	0	0	0
Thereof transfer to stage 3	0	0	0	0
Changes due to modifications without derecognition	0	0	0	0
Changes due to update in the institution's				
methodology for estimation	0	0	0	0
Decrease in allowance account due to write-offs	0	0	0	0
Other adjustments	0	0	0	0
As at 31 Dec 2019	442	0	0	442

## Risk provision – financial investments measured at fair value through OCI

	Loan loss		Loan loss	
Euro thousand	provision -		provision -	Total
	Stage 1	Stage 2	Stage 3	
As at 01 Jan 2018	72	0	0	72
Increases due to origination and acquisition	0	0	0	0
Decreases due to derecognition	-19	0	0	-19
Changes due to change in credit risk	-24	0	0	-24
Thereof transfer to stage 1	0	0	0	0
Thereof transfer to stage 2	0	0	0	0
Thereof transfer to stage 3	0	0	0	0
Changes due to modifications without derecognition	0	0	0	0
Changes due to update in the institution's methodology				
for estimation	-5	0	0	-5
Decrease in allowance account due to write-offs	0	0	0	0
Other adjustments	0	0	0	0
As at 31 Dec 2018	26	0	0	26
Increases due to origination and acquisition	0	0	0	0
Decreases due to derecognition	-2	0	0	-2
Changes due to change in credit risk	-20	0	0	-20
Thereof transfer to stage 1	0	0	0	0
Thereof transfer to stage 2	0	0	0	0
Thereof transfer to stage 3	0	0	0	0
Changes due to modifications without derecognition	0	0	0	0
Changes due to update in the institution's methodology				
for estimation	0	0	0	0
Decrease in allowance account due to write-offs	0	0	0	0
Other adjustments	0	0	0	0
As at 31 Dec 2019	4	0	0	4

# 16) Assets held for trading

Euro thousand	31 Dec 2019	31 Dec 2018
Fixed-income securities	1,873	6,067
Equities and other variable-yield securities	40	86
Positive fair values of derivative instruments	58,307	54,343
Exchange rate related transactions	28	26
Interest rate related transactions	58,279	54,317
Assets held for trading	60,220	60,496

## Breakdown by residual term

Euro thousand	31 Dec 2019	31 Dec 2018
Up to 3 months	94	238
Up to 1 year	685	329
Up to 5 years	939	1,337
More than 5 years	155	4,161
Fixed-income securities	1,873	6,067

Since the acquisition of the CO function the company maintains a trading book. The volume of the trading book as at 31 December 2019 amounts to euro 3,048,018 thousand (2018: euro 3,560,190 thousand).

# 17) Financial investments

Euro thousand	31 Dec 2019	31 Dec 2018
Amortised cost	2,067,451	1,707,603
Fair value through OCI	118,232	337,242
Fair value through profit or loss	39,400	47,060
Gross carrying amount	2,225,083	2,091,904
Risk provision	-442	-464
Net carrying amount	2,224,641	2,091,440

Risk provisions for financial investments measured at fair value through OCI are part of the fair value reserve for debt instruments. Hence, they are not shown together with assets less risk provisions on the asset side of the balance sheet in this table.

All equity instruments included in this position are measured at fair value through profit or loss.

#### Breakdown by residual term

Euro thousand	31 Dec 2019	31 Dec 2018
Up to 3 months	47,329	204,285
Up to 1 year	133,595	45,176
Up to 5 years	714,417	708,278
More than 5 years	1,295,419	1,093,847
Fixed-income securities	2,190,760	2,051,586

## Breakdown of debt securities in accordance with the Austrian Banking Act

Euro thousand	31 Dec 2019	31 Dec 2018
Listed securities	1,847,203	1,773,349
Fixed-income securities	1,846,518	1,772,654
Equity and other variable-yield securities	685	695
Securities allocated to fixed assets	1,849,523	1,726,425
Securities eligible for rediscounting	1,792,104	1,701,247

All securities held with the intention of belonging more than one year to the Group are shown in position securities allocated to fixed assets.

## 18) Investment property

	Investment
Euro thousand	properties
Costs as at 1 Jan 2018	27,903
Reclassification	5,044
Additions	0
Disposals	-3,558
Assets held for sale	-53
Costs as at 31 Dec 2018	29,335
Reclassification	694
Additions	17
Disposals	-1,222
Assets held for sale	0
Costs as at 31 Dec 2019	28,824
	Investment
Euro thousand	properties
Cumulative valuation 01 Jan 2018	2,861
Reclassification	-4
Disposals	-4,152
Assets held for sale	-25
Valuation losses	-402
Valuation gains	4,716
Cumulative valuation 31 Dec 2018	2,994
Reclassification	1,106
Disposals	602
Assets held for sale	0
Valuation losses	-681
Valuation gains	214
Cumulative valuation 31 Dec 2019	4,235
	Investment
Euro thousand	properties
Carrying amount 01 Jan 2018	30,764
Carrying amount 31 Dec 2018	32,329
Carrying amount 31 Dec 2019	33,059

The valuations shown in the table above are included within result from financial instruments and investment properties. These valuations include holdings of investment property assets in the amount of euro -527 thousand (2018: euro 636 thousand) at the reporting date.

In 2019, investment properties with a carrying amount of euro 620 thousand (2018: euro 7,710 thousand) was disposed of.

Investment properties contain 12 completed properties (2018: 12) with a carrying amount of euro 20,624 thousand (2018: euro 19,684 thousand), as well as undeveloped land with a carrying amount of euro 12,435 thousand (2018: euro 12,645 thousand). These properties are located in Austria. At reporting date, the investement properties are measured at fair value.

The valuation of investment properties uses parameters which are not based on market data. Investment properties are therefore classified in the level 3 fair value category.

The non-observable input factors are provided by independent external experts and reflect the current market assessment taking into account the specific features of each property. The main input parameters are shown below, with a distinction made between finished properties and undeveloped real estate. The minimum and maximum values are reported for each individual input parameter along with the average value weighted by the carrying amount (average). The

average value in the position carrying amount corresponds to the average value of each property. The parameter values therefore do not generally relate to one and the same property.

## Completed properties

		2019			2018	
	Minimum	Maximum	Average	Minimum	Maximum	Average
Carrying amount in euro thousand	64	4,450	1,719	64	4,450	1,647
Rentable space in sqm	38	2,762	1,414	38	2,762	1,425
Occupancy rate	62 %	100 %	86 %	56 %	100 %	91 %
Discount rate	3.00 %	7.00 %	4.99 %	3.30 %	7.00 %	5.07 %

## Sensitivity analysis

•	Changes in the carrying amount			
Euro thousand	if assumption	if assumption		
31 Dec 2019	is increased	is decreased		
Discount rate (0.25 % change)	-983	1,087		
Discount rate (0.50 % change)	-1,877	2,295		
31 Dec 2018				
Discount rate (0.25 % change)	-929	1,026		
Discount rate (0.50 % change)	-1,775	2,164		

## Undeveloped land

	2019		2018			
	Minimum	Maximum	Average	Minimum	Maximum	Average
Carrying amount in euro thousand	25	2,850	957	25	2,860	903
Plot size in sqm	540	48,263	14,982	540	48,263	15,109
value per sqm	5	718	171	5	718	169

## Sensitivity analysis

	Changes in the carrying amount		
Euro thousand	if assumption	if assumption	
31 Dec 2019	is increased	is decreased	
Land value (10 % change)	1,244	-1,244	
Land value (5 % change)	622	-622	
31 Dec 2018			
Land value (10 % change)	1,265	-1,265	
Land value (5 % change)	632	-632	

The Group has committed itself to maintain investment property refunded by a third party. Apart from that, there are no other obligations to purchase, construct, develop or maintain investment property.

# 19) Companies measured at equity

Euro thousand	Associates
Carrying amount as at 1 Jan 2018	30,753
Additions	3,721
Comprehensive income proportional	665
Impairment	-908
Reversal of impairment	3,605
Carrying amount as at 31 Dec 2018	37,835
Additions	8
Comprehensive income proportional	3,193
Impairment	-1,843
Reversal of impairment	0
Carrying amount as at 31 Dec 2019	39,194

#### **Associates**

VBW holds shares in the following associated companies. Volksbank Kärnten eGen (VB Kärnten) and VB Verbund-Beteiligung eG (VB Bet).

VBW holds a 25.24 % (2018: 25.26 %) share in VB Kärnten with registered office in Klagenfurt. The company's main business purpose consists of banking operations and bank-related brokering and services.

VBW holds a 29.07 % (2018: 29.04 %) share in VB Bet with registered office in Vienna. The main business of the company is holding of participations within the Association of Volksbanks.

None of the companies are listed on the stock exchange.

## Additional information regarding associates

	VB Kär	nten	VB B	et
Euro thousand	2019	2018	2019	2018
Assets				_
Liquid funds	11,010	11,607	0	0
Loans and receivables credit institutions (net)	189,896	173,310	36,347	41,554
Loans and receivables customers (net)	1,182,036	1,145,976	0	0
Financial investments	20,683	22,010	0	1
Other assets	52,000	45,080	70,554	58,413
Total assets	1,455,624	1,397,983	106,901	99,968
of which current assets	554,726	442,416	86,901	99,967
Liebilities and Faulty				
Liabilities and Equity  Amounts owed to credit institutions	44 FO4	24.642	0	
Amounts owed to credit institutions  Amounts owed to customers	44,591 1,256,958	34,612 1,210,382	0	0
	2.067	, ,	0	0 0 0
Debts evidenced by certificates	,	2,955		0
Lease liabilities	3,054	0	0	0
Subordinated liabilities	23,384	26,384		
Other liabiliites	15,907	21,271	2,457	220
Equity	109,662	102,378	104,444	99,748
Total liabilities and equity	1,455,624	1,397,983	106,901	99,968
of which current liabilities	246,196	1,085,254	2,457	220
Statement of comprehensive income				
Interest and similar income	28,123	26,955	272	1,631
Interest and similar expense	-2,885	-3,229	-167	-1,690
Net interest income	25,238	23,726	105	-59
Risk provisions	-1,451	-2,081	0	-17
Result before taxes	5,058	5,444	-237	2,417
Income taxes	-490	-1,246	-333	8
Result after taxes	4,568	4,198	-570	2,425
Other comprehensive income	1,202	-772	5,306	-3,281
Comprehensive income	5,770	3,426	4,737	-855

## Not recognised proportional loss

	vb Karnt	en	AR Re	τ
Euro thousand	2019	2018	2019	2018
Loss of the period proportional	0	0	0	0
Change in other comprehensive income of the period proportional	0	0	0	0
Cumulative loss	0	0	0	0
Cumulative other comprehensive income	0	0	0	0

#### Reconciliation

	VB K	ärnten	VB Bet	
Euro thousand	2019	2018	2019	2018
Equity	109,662	102,378	104,444	99,748
Equity interest	25.24%	25.26%	29.07%	29.04%
Equity proportional	27,679	25,861	30,362	28,967
Cumulative impairment and reversals	-9,631	-7,789	0	0
Valuation previous years	-9,313	-9,313	97	109
Carrying amount as at 31 Dec 2019	8,734	8,759	30,460	29,077

In the reconciliation, the proportionate equity is reconciled with the carrying amount. As the other companies are aggregated, it is not possible to state the shareholding. The line valuations previous years includes the fair value measurement of the contribution of the CO business unit.

According to the statutory provisions of the Cooperative Societies Act (GenG), VBW only receives its original capital contribution back if it terminates its share in VB Kärnten or VB Bet (not in the event of liquidation or sale). Any dividends of VB Kärnten or VB Bet are limited in the sense that the supervisory regulations must be followed and the equity capital may not fall below a certain amount.

## 20) Participations

Euro thousand	31 Dec 2019	31 Dec 2018
Investments in unconsolidated affiliates	3,267	3,225
Investments in companies with participating interest	3,972	3,948
Investments in other companies	45,728	35,900
Participations	52,967	43,073

A list of unconsolidated affiliates can be found in note 55). Participations with a carrying amount of euro 10 thousand (2018: euro 124 thousand) were disposed of during the business year. The most significant participation in Other participations is Volksbanken Holding eGen with a carrying amount of euro 18,892 thousand (2018: euro 12,578 thousand). The dividends of the participations are included in the income statement in the item Result from financial instruments and investment properties.

## Sensitivity analysis

Participations, measured by using the DCF method

Proportional man	rket value			
in euro				
thousand		Int	erest rate	
31 Dec 2019		-0.50%	Actual	0.50%
Income component	-10.00%	13,026	12,335	11,719
	Actual	14,367	13,600	12,915
	10.00%	15,708	14,864	14,111
31 Dec 2018		-0.50%	Actual	0.50%
Income component	-10.00%	12,616	11,959	11,372
	Actual	13,906	13,175	12,523
	10.00%	15,195	14,391	13,674

## Participations, measured by net assets

Euro thousand	Proportional market value			
	If assumption		If assumptions	
31 Dec 2019	is decreased	Actual	is increased	
Net assets (10 % change)	4,119	4,577	5,035	
	If assumption		If assumptions	
31 Dec 2018	is decreased	Actual	is increased	
Net assets (10 % change)	4,009	4,454	4,900	

## Participations, measured based on external appraisals

Eur	o th	ous	sand

31 Dec 2019	Lower band	Actual	Upper band
Proportional market value	27,844	30,781	33,718
31 Dec 2018	Lower band	Actual	Upper band
Proportional market value	20,039	22,097	24,120

# 21) Intangible assets

Euro thousand	Software	Goodwill	Others	Total
Costs as at 1 Jan 2018	30,740	13,772	24,824	69,337
Change in the scope of consolidation	361	0	0	361
Additions	64	0	0	64
Disposals	-71	0	0	-71
Costs as at 31 Dec 2018	31,095	13,772	24,824	69,691
Change in the scope of consolidation	0	0	0	0
Additions	2,561	0	0	2,561
Disposals	-49	0	0	-49
Costs as at 31 Dec 2019	33,607	13,772	24,824	72,203

Euro thousand	Software	Goodwill	Others	Total
Cumulative valuation 01 Jan 2018	-30,163	-13,772	-1,983	-45,918
Change in the scope of consolidation	-357	0	0	-357
Disposals	71	0	0	71
Depreciation	-200	0	-1,291	-1,492
Cumulative valuation 31 Dec 2018	-30,650	-13,772	-3,274	-47,696
Change in the scope of consolidation	0	0	0	0
Disposals	49	0	0	49
Depreciation	-667	0	-1,291	-1,959
Cumulative valuation 31 Dec 2019	-31,268	-13,772	-4,566	-49,606
Euro thousand	Software	Goodwill	Others	Total
Carrying amount 01 Jan 2018	577	0	22,841	23,418
Carrying amount 31 Dec 2018	445	0	21,550	21,995
Thereof with limited useful life	445	0	21,550	21,995
Carrying amount 31 Dec 2019	2,339	0	20,258	22,597
Thereof with limited useful life	2,339	0	20,258	22,597

Other intangible assets comprise customer relationships which were capitalised during the course of a business combination in accordance with IFRS 3 and are subject to regular depreciation for a period of 20 years.

# 22) Tangible assets

			Office		
	Land and		equipment		
Euro thousand	buildings	IT-Equipment	and furniture	Others	Total
Costs as at 1 Jan 2018	193,606	8,079	57,002	0	258,687
Change in the scope of consolidation	4,447	467	1,840	366	7,120
Reclassification	-6,752	-336	655	-366	-6,799
Additions	856	52	1,515	3	2,426
Disposals	-4,147	-157	-8,149	-3	-12,456
Assets held for sale	-69,932	0	0	0	-69,932
Costs as at 31 Dec 2018	118,079	8,104	52,863	0	179,046
Change in the scope of consolidation	0	0	0	0	0
Reclassification	-485	-11	-198	0	-694
Additions	4,736	803	6,137	3	11,678
Disposals	-7,248	-6,610	-4,332	-3	-18,193
Assets held for sale	-116	0	-231	0	-347
Costs as at 31 Dec 2019	114,967	2,286	54,238	0	171,491

	Land and		Office equipment		
Euro thousand	buildings	IT-Equipment	and furniture	Others	Total
Cumulative valuation 01 Jan 2018	-70,600	-7,633	-48,376	0	-126,609
Change in the scope of consolidation	-2,669	-426	-1,746	-283	-5,124
Reclassification	2,464	314	-550	283	2,511
Disposals	2,505	155	7,931	3	10,594
Assets held for sale	11,907	0	0	0	11,907
Depreciation	-4,096	-211	-2,558	-3	-6,867
Impairment	-283	0	0	0	-283
Reversal of impairment	343	0	1,112	0	1,456
Cumulative valuation 31 Dec 2018	-60,428	-7,799	-44,187	0	-112,414
Change in the scope of consolidation	0	0	0	0	0
Reclassification	164	0	0	0	164
Disposals	4,592	6,609	3,681	3	14,885
Assets held for sale	61	0	0	0	61
Depreciation	-2,641	-235	-2,767	-3	-5,646
Impairment	0	0	0	0	0
Reversal of impairment	0	0	0	0	0
Cumulative valuation 31 Dec 2019	-58,252	-1,425	-43,273	0	-102,950

	Land and		Office equipment		
Euro thousand	buildings	IT-Equipment	and furniture	Others	Total
Carrying amount 01 Jan 2018	123,006	446	8,626	0	132,078
Carrying amount 31 Dec 2018	57,651	305	8,676	0	66,632
Carrying amount 31 Dec 2019	56,714	862	10,966	0	68,541

## Right of use

Euro thousand	Rental contracts	Total
Amortised cost 31 Dec 2019	102,172	102,172
Additions	36,872	36,872
Depreciation	3,261	3,261
Carrying amount 31 Dec 2019	98,911	98,911

At VBW a building was sold, and the branch located therein was subsequently leased back again. The transaction caused expenses amounting to euro 1,049 thousand, which are offset against the result from the sale and reported in the other operating result.

## 23) Tax assets and liabilities

	31 De	c 2019	31 Dec	31 Dec 2018	
Euro thousand	Tax assets	Tax liabilities	Tax assets	Tax liabilities	
Current tax	6,343	758	4,541	758	
Deferred tax	56,691	999	57,177	1,085	
Tax total	63,035	1,757	61,718	1,842	

The table below shows the differences resulting from the balance sheet figures reported in accordance with Austrian tax legislation and IFRS giving rise to deferred tax assets and liabilities.

	31 Dec	2019	31 Dec 2018		Dec 2018 Net deviation 20		9
							In other
						In	compre-
	Tax	Tax	Tax	Tax		income	hensive
Euro thousand	assets	liabilities	assets	liabilities	Total	statement	income
Loans and receivables credit							
institutions (net)	377	0	29	1	348	348	0
Loans and receivables customers							
(net)	12,196	0	17,914	0	-5,719	-5,719	0
Assets held for trading	40	0	37	1	4	4	0
Financial investments (net)	7,224	80,102	7,017	65,068	-14,828	-13,443	-1,385
Investment property	0	3,036	0	2,528	-508	-508	0
Participations	7,896	-2	2,913	-2	4,983	5,148	-165
Intangible and tangible assets	0	34,075	47	9,821	-24,301	-23,984	-317
Amounts owed to customers	0	3	0	10	7	7	0
Debts evidenced by certificates							
and subordinated liabilities	19,795	310	17,783	395	2,097	1,197	141
Lease liabilities	25,232	0	0	0	25,232	25,232	0
Liabilities held for trading	0	15	0	5	-10	-10	0
Provisions for pensions, se-							
verance payments and other							
provisions	9,369	4,944	8,551	4,661	535	-469	1,004
Other assets and liabilities	89,910	20,693	70,059	17,643	16,801	16,801	0
Other balance sheet items	0	0	0	6,119	6,119	0	6,119
Tax loss carryforwards	26,830	0	37,990	0	-11,160	-11,160	0
Deferred taxes before netting	198,867	143,175	162,342	106,250	-400	-6,556	5,396
Offset between deferred tax							
assets and deferred tax liabilities	-142,176	-142,176	-105,165	-105,165	0	0	0
Reported deferred taxes	56,691	999	57,177	1,085	-400	-6,556	5,396

The remainder of the net difference in the annual comparison that is not reflected in either the income statement or other comprehensive income is attributable to the reclassification of direct costs from AT1 emission into equity.

Deferred tax assets and deferred tax liabilities can only be offset to the extent that they relate to the same company.

For verification of the usability of tax loss carryforwards and the impairment of other deferred taxes a period of 4 years was taken as a basis according to the Group's tax planning.

In accordance with IAS 12, no deferred tax liabilities for temporary differences relating to investments in subsidiaries with an amount of euro -11,634 thousand (2018: euro -11,709 thousand) and no deferred tax assets with an amount of euro -14,688 thousand (2018: euro -7,991 thousand) were recognised, as they are not expected to reverse in the forseeable future.

For tax loss carryforwards in the amount of euro 201,620 thousand (2018: euro 203,542 thousand) no deferred taxes were recognised. Deferred tax assets for tax loss carryforwards and other deferred tax assets (tax base) in the amount of euro 6,375 thousand (2018: euro 0 thousand) were impaired. Deferred tax assets were recognised only if their realisation

appeared to be probable within an adequate period of time (4 years). Of the not recognised tax loss carryforwards, euro 201,620 thousand (2018: euro 203,542 thousand) can be carried forward without restriction and especially concern VBW itself.

## 24) Other assets

Euro thousand	31 Dec 2019	31 Dec 2018
Deferred items	1,977	943
Other receivables and assets	34,018	26,401
Positive fair values of derivative instruments	96,944	86,831
Other assets	132,939	114,175

Other receivables and assets essentially consist of open outgoing invoices and deferrals in the amount of euro 8,633 thousand (2018: euro 12,836 thousand), property sales in the amount of euro 4,323 thousand (2018: euro 4,152 thousand), auxiliary accounts of the banking business in the amount of euro 14,600 thousand (2018: euro 3,837 thousand) and amounts owed to staff in the amount of euro 3,452 thousand.

The table below shows the fair values of derivatives included in the position other assets which are used in hedge accounting.

	31 Dec 2019	31 Dec 2018
	Fair value	Fair value
Euro thousand	hedge	hedge
Interest rate related transactions	46,559	37,154
Positive fair values of derivative instruments	46,559	37,154

## 25) Assets held for sale

This position includes all assets held for sale in accordance with IFRS 5. The amount consists of the following:

Euro thousand	31 Dec 2019	31 Dec 2018
Investment property	0	79
Tangible assets	56,482	57,803
Other assets	0	97
Assets held for sale	56,482	57,979

Apart from real estate which is no longer used for operational purposes, in the 2018 and 2019 business year this position includes the carrying amount of the former head office in 1090 Vienna, Kolingasse. From the sale in January 2020 a result in the amount of EUR 22,822 thousand will be captured.

## 26) Amounts owed to credit institutions

Euro thousand	31 Dec 2019	31 Dec 2018
Central banks	83,437	310,342
Other credit institutions	2,719,475	2,750,417
Amounts owed to credit institutions	2,802,911	3,060,759

Amounts owed to credit institutions are measured at amortised cost.

## Breakdown by residual term

Euro thousand	31 Dec 2019	31 Dec 2018
On demand	2,588,501	2,608,649
Up to 3 months	77,170	338,442
Up to 1 year	59,405	42,372
Up to 5 years	10,220	11,498
More than 5 years	67,615	59,798
Amounts owed to credit institutions	2,802,911	3,060,759

The information about maturities of future cash flows are shown in note 35) Cash flows based on maturities.

# 27) Amounts owed to customers

Euro thousand	31 Dec 2019	31 Dec 2018
Savings deposits	1,982,268	2,175,697
Other deposits	4,456,332	4,168,535
Amounts owed to customers	6,438,600	6,344,232

Amounts owed to customers are measured at amortised cost.

## Breakdown by residual term

Euro thousand	31 Dec 2019	31 Dec 2018
On demand	5,590,690	5,330,481
Up to 3 months	226,700	148,392
Up to 1 year	490,164	648,497
Up to 5 years	130,081	195,430
More than 5 years	965	21,432
Amounts owed to customers	6,438,600	6,344,232

The information about maturities of future cash flows are shown in note 35) Cash flows based on maturities.

# 28) Debts evidenced by certificates

Euro thousand	31 Dec 2019	31 Dec 2018
Bonds		
Amortised cost	1,342,499	360,100
Fair value through profit or loss - designated	110,308	106,575
Debts evidenced by certificates	1,452,807	466,675
	-	

## Breakdown by residual term

Euro thousand	31 Dec 2019	31 Dec 2018
Up to 3 months	0	14,931
Up to 1 year	0	18,815
Up to 5 years	281,727	101,032
More than 5 years	1,171,081	331,897
Debts evidenced by certificates	1,452,807	466,675

The information about maturities of future cash flows are shown in note 35) Cash flows based on maturities.

# 29) Lease liabilities

Euro thousand	31 Dec 2019
Up to 3 months	438
Up to 1 year	2,995
Up to 5 years	19,588
More than 5 years	77,907
Lease liabilities	100,927

The information about maturities of future cash flows are shown in note 35) Cash flows based on maturities.

# 30) Liabilities held for trading

Euro thousand	31 Dec 2019 31 Dec 20	
Negative fair values of derivative instruments		
Exchange rate related transactions	4	4
Interest rate related transactions	78,076	75,412
Liabilities held for trading	78,079	75,416

# 31) Provisions

## Provisions for off-balance risks

	Loan loss provision	Loan loss provision	Loan loss provision	
Euro thousand	- Stage 1	- Stage 2	- Stage 3	Total
As at 01 Jan 2018	617	466	3,196	4,278
Increases due to origination and acquisition	470	99	762	1,332
Decreases due to derecognition	-518	-406	-1,385	-2,309
Changes due to change in credit risk	-119	291	580	752
Thereof transfer to stage 1	820	-657	-163	0
Thereof transfer to stage 2	-77	229	-152	0
Thereof transfer to stage 3	-5	-5	10	0
Other adjustments	25	16	5	47
As at 31 Dec 2018	476	465	3,158	4,099
Increases due to origination and acquisition	312	104	219	635
Decreases due to derecognition	-185	-230	-819	-1,233
Changes due to change in credit risk	-11,332	11,012	1,493	1,173
Thereof transfer to stage 1	246	-198	-48	0
Thereof transfer to stage 2	-651	657	-7	0
Thereof transfer to stage 3	-1,064	-36	1,099	0
Other adjustments	11,352	-10,328	-1,023	0
As at 31 Dec 2019	623	1,024	3,027	4,674

## Other provisions

	Interest claims in	repayments		
	and the second of the second o			
	connection with	from drawdowns		
Restructuring	loans with floors	of guarantees	Others	Total
6,128	1,000	8,018	2,830	17,976
2,697	0	50	30	2,777
-144	0	-635	635	-144
0	0	0	31	31
-6,214	-123	-1,534	-1,401	-9,272
-734	0	-4,310	-216	-5,260
4,761	3,753	642	146	9,301
6,494	4,629	2,231	2,055	15,409
0	0	0	0	0
0	0	-9	9	0
0	0	0	12	12
-2,728	-17	-366	-51	-3,163
-992	-1,501	-862	-266	-3,620
1,316	1,181	359	105	2,961
4,090	4,292	1,353	1,864	11,600
	6,128  2,697 -144 0 -6,214 -734 4,761 6,494  0 0 -2,728 -992 1,316	Restructuring         loans with floors           6,128         1,000           2,697         0           -144         0           0         0           -6,214         -123           -734         0           4,761         3,753           6,494         4,629           0         0           0         0           0         0           2,728         -17           -992         -1,501           1,316         1,181	Restructuring         loans with floors         of guarantees           6,128         1,000         8,018           2,697         0         50           -144         0         -635           0         0         0           -6,214         -123         -1,534           -734         0         -4,310           4,761         3,753         642           6,494         4,629         2,231           0         0         0           0         0         -9           0         0         0           -2,728         -17         -366           -992         -1,501         -862           1,316         1,181         359	Restructuring         loans with floors         of guarantees         Others           6,128         1,000         8,018         2,830           2,697         0         50         30           -144         0         -635         635           0         0         0         31           -6,214         -123         -1,534         -1,401           -734         0         -4,310         -216           4,761         3,753         642         146           6,494         4,629         2,231         2,055           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         12           -2,728         -17         -366         -51           -992         -1,501         -862         -266           1,316         1,181         359         105

Provisions are recorded at the best possible estimate of the expected outflow of resources with economic benefits as at the balance sheet date, taking into account the risks and uncertainties expected in order to fulfil the obligation. Risks and uncertainties have been taken into account in making the estimates.

# 32) Long-term employee provisions

	Provision for Provision for			
	<b>Provision for</b>	severance	anniversary	
Euro thousand	pensions	payments	bonuses	Total
Net present value as at 1 Jan 2018	11,342	43,933	7,202	62,476
Changes in the scope of consolidation	1,456	1,480	290	3,227
Current service costs	70	2,099	520	2,689
Interest costs	138	518	87	743
Payments	-867	-4,151	-264	-5,282
Actuarial gains or losses arising from changes in financial				_
assumptions	-1,172	-1,568	-638	-3,378
Actuarial gains or losses arising from changes in demogra-				
phic assumptions	672	-537	512	647
Net present value as at 31 Dec 2018	11,639	41,774	7,709	61,122
Changes in the scope of consolidation	0	0	0	0
Current service costs	49	1,884	487	2,420
Interest costs	129	480	80	688
Payments	-824	-3,317	-295	-4,436
Actuarial gains or losses arising from changes in financial				
assumptions	795	3,220	-342	3,674
Actuarial gains or losses arising from changes in demogra-				
phic assumptions	0	0	0	0
Net present value as at 31 Dec 2019	11,788	44,042	7,639	63,469

## Net present value of plan assets

Euro thousand	Provision for pensions
Net present value of plan assets as at 1 Jan 2018	892
Result on plan assets	36
Contributions to plan assets	51
Net present value of plan assets as at 31 Dec 2018	979
Result on plan assets	-46
Contributions to plan assets	37
Net present value of plan assets as at 31 Dec 2019	971

The provision for pensions is netted with the present value of plan assets.

In the 2020 business year, contribution payments to plan assets are expected in the amount of euro 4 thousand (2018: euro 4 thousand).

Euro thousand 31 Dec 2018	Provision for pensions	Provision for severance payments	Provision for anniversary bonuses	Total
Long-term employee provision	11,639	41,774	7,709	61,122
Net present value of plan assets	-979	0	0	-979
Net liability recognised in balance sheet	10,659	41,774	7,709	60,143
31 Dec 2019				
Long-term employee provision	11,788	44,042	7,639	63,469
Net present value of plan assets	-971	0	0	-971
Net liability recognised in balance sheet	10,817	44,042	7,639	62,498

#### Historical information

Euro thousand	2019	2018	2017	2016	2015
Net present value of obligations	63,469	61,122	62,476	59,445	44,793
Net present value of plan assets	971	979	892	877	862

## Composition of plan assets

		31.12.2019			31.12.2018	
	Plan assets -	Plan assets F	Plan assets -	Plan assets -	Plan assets	Plan assets -
Euro thousand	quoted	- non-quoted	total	quoted	- non quoted	total
Bond issues regional						
administration bodies	285	0	285	343	0	343
Bond issues credit institutions	44	0	44	46	0	46
Other bond issues	209	0	209	151	0	151
Shares EU countries	103	0	103	90	0	90
Shares USA and Japan	120	0	120	154	0	154
Other shares	73	0	73	67	0	67
Derivatives	32	26	58	27	19	46
Real estate	0	63	63	0	60	60
Fixed deposit	0	4	4	0	0	0
Cash in hand	0	11	11	0	22	22
Total	866	105	971	878	101	979

The column Plan assets - quoted shows all plan assets that have a market price that is quoted on an active market.

## Sensitivity analysis

With all other variables held constant, possible changes that could reasonably be expected in one of the significant actuarial assumptions as of the reporting date would have influenced the defined benefit obligation as follows.

	Change in the present value	
	increase of	decrease of
Euro thousand	assumption	assumption
31 Dec 2018		
Discount rate (0.75 % modification)	-4,671	5,353
Future wage and salary increases (0.50 % modification)	2,941	-2,718
Future pension increases (0.25 % modification)	281	-269
Future mortality (1 year modification)	708	-684
31 Dec 2019		
Discount rate (0.75 % modification)	-5,039	5,777
Future wage and salary increases (0.50 % modification)	3,100	-2,870
Future pension increases (0.25 % modification)	325	-310
Future mortality (1 year modification)	823	-788

As of 31 December 2019, the weighted average term of defined-benefit obligations for pensions was 10.6 years (2018: 10.3 years) and for severance payment 13.1 years (2018: 13.0 years).

Although the analysis does not take into account the full distribution of cash flows expected based on the plan, it does provide an approximate value for the sensitivity of the assumptions presented.

## 33) Other liabilities

Euro thousand	31 Dec 2019	31 Dec 2018
Deferred items	51	76
Other liabilities	50,235	57,126
Negative fair values of derivative instruments	387,829	383,473
Other liabilities	438,115	440,676

Other liabilities essentially consist of deferrals and incoming invoices in the amount of euro 22,209 thousand (2018: euro 33,995 thousand), auxiliary accounts of the banking business in the amount of euro 3,535 thousand (2018: euro 0 thousand), taxes and fiscal liabilities in the amount of euro 7,239 thousand (2018: euro 10,336 thousand) as well as commitments to staff in the amount of euro 4,992 thousand (2018: euro 1,244 thousand).

The table below shows the negative fair values of derivatives included in position other liabilities which are used in hedge accounting.

	31 Dec 2019	31 Dec 2018
	Fair value	Fair value
Euro thousand	hedge	hedge
Exchange rate related transactions	11,646	19,613
Interest rate related transactions	357,439	271,550
Negative fair values of derivative instruments	369,085	291,163

# 34) Subordinated liabilities

Euro thousand	31 Dec 2019	31 Dec 2018
Subordinated capital	402,636	402,416
Supplementary capital	15,147	15,939
Subordinated liabilities	417,783	418,355

Subordinated liabilities are measured at amortised cost.

## Breakdown by residual term

Euro thousand	31 Dec 2019	31 Dec 2018
Up to 3 months	0	0
Up to 1 year	0	684
Up to 5 years	18,225	18,248
More than 5 years	399,558	399,423
Subordinated liabilities	417,783	418,355

## Presentation of cash in- and outflows of subordinated liabilities

	Subordinated
Euro thousand	liabilities
As at 1.1.2018	425,778
Cash inflow	105
Cash outflow	-7,735
Non-cash changes	
Changes in the scope of consolidation	0
Others	207
Total non-cash changes	207
As at 31.12.2018	418,3550
Cash inflow	0
Cash outflow	-792
Non-cash changes	
Changes in the scope of consolidation	0
Others	220
Total non-cash changes	220
As at 31.12.2019	417,783

## 35) Cash flows based on maturities

The table below presents the future cash flows from liabilities classified according to their maturity

Euro thousand	Up to 3 months	Up to 1 year	Up to 5 years	More than 5 years	Undiscounted cash flows	Carrying amount
31 Dec 2019						
Amounts owed to credit institutions	2,665,818	59,826	12,439	70,199	2,808,282	2,802,911
Amounts owed to customers	5,891,678	512,531	130,956	1,478	6,536,642	6,438,600
Debts evidenced by certificates	0	17,532	342,634	1,209,414	1,569,580	1,452,807
Lease liabilities	899	4,367	27,769	93,799	126,834	100,927
Derivative instruments trading book	0	0	19,264	58,484	77,749	78,079
Derivative instruments investment book	0	0	30,587	355,776	386,362	387,829
Subordinated liabilities	0	11,181	62,573	430,027	503,780	417,783

Euro thousand	Up to 3 months	Up to 1 year	Up to 5 years	More than 5 years	Undiscounted cash flows	Carrying amount
31 Dec 2018				-		
Amounts owed to credit institutions	2,917,126	22,804	11,551	109,474	3,060,955	3,060,759
Amounts owed to customers	4,824,557	713,527	215,219	691,990	6,445,293	6,344,232
Debts evidenced by certificates	15,000	34,110	159,427	372,157	580,694	466,675
Lease liabilities	0	0	0	0	0	0
Derivative instruments trading book	0	391	26,091	48,320	74,802	75,416
Derivative instruments investment book	0	83,261	41,826	255,944	381,032	383,473
Subordinated liabilities	0	11,865	62,776	440,892	515,533	418,355

Cash flows for contingent liabilities are displayed in note 45) Contingent liabilities and credit risks.

# 36) Equity

As at 31 December 2019, the subscribed capital of VBW before deduction of treasury stocks amounted to euro 137,547 thousand (2018: euro 137.547 thousand). It consists of registered shares as follows:

	Eur	o thousand
1,467,163 No-par value shares		137,547
Changes in subscribed capital		
Number of units		Shares
Shares outstanding as of 1 Jan 2018		1,417,534
Contribution VB Horn		49,629
Shares outstanding as of 31 Dec 2018		1,467,163
Shares outstanding as of 31 Dec 2019		1,467,163
Dividend payment		
Euro thousand	2019	2018
Dividend voting equity	0	8,310
Dividend non-voting equity	8,974	681
Total	8,974	8,991

The dividend payment for non-voting equity includes the coupon for the AT1 emission in the amount of euro 8,525 thousand as well as the distribution to the federal government from the participation right in RZG in the amount of euro 449 thousand (2018: euro 681 thousand). Further details regarding the participation right of the federal government are described in note 2).

## Additional tier I capital

In April 2019 VBW issued additional tier 1 capital (AT1 emission) with an issue volume of euro 220 million. These notes are perpetual and have no scheduled maturity date. The coupon has been set at 7.75 % p.a. for the first five years - paid on a semi-annual basis. The rate will be subsequently reset every five years. In addition, VBW may, at its sole discretion, redeem the notes, but not before five years after the date of their issuance, on specified call redemption dates. On account of their terms and conditions, the additional tier 1 capital has been qualified as equity in accordance with IAS 32. Of face value the direct attributable costs in an amount of EURO 2,278 thousand will be deposed.

### Revaluation reserve

Due to changes in the use of buildings, these were reclassified from tangible assets to investment property. The difference between carrying amount and fair value at time of reclassification is presented in the revaluation reserve considering deferred taxes.

## Shareholder contributions

Contributions made by the shareholders of VBW to RZG are presented in the development of the Groups Equity under sahareholders contributions.

#### Return on capital employed

The return on capital employed for the business year was 0.45 % (2018: 0.61 %) and was calculated as the ratio of the result after taxes to total assets as at the reporting date.

#### Non-controlling interest

Minority interest			
Company name	2019	2018	Assignment
3V-Immobilien Errichtungs-GmbH; Wien	<0,001 %	<0,001 %	Other companies
Gärtnerbank Immobilien GmbH; Wien	<0,001 %	<0,001 %	Other companies
GB IMMOBILIEN Verwaltungs- und Verwertungs-GmbH; Wien	<0,001 %	<0,001 %	Other companies
VB Services für Banken Ges.m.b.H.; Wien	1.110 %	1.110 %	Other companies
VB Verbund-Beteiligung Region Wien eG; Wien	9.460 %	9.490 %	Other companies
VOBA Vermietungs- und Verpachtungsges.m.b.H.; Baden	1.000 %	1.000 %	Other companies
VVG Vermietung von Wirtschaftsgütern Gesellschaft m.b.H.; Wien	0.005 %	0.005 %	Other companies

The following table presents the financial information for the companies in aggregated form as the latter are immaterial.

## Additional information non-controlling interest

	Other com	panies
Euro thousand	2019	2018
Assets		
Loans and receivables credit institutions (net)	38,628	43,615
Loans and receivables customers (net)	335	147
Financial investments	287	651
Other assets	76,079	71,959
Total assets	115,329	116,372
Liabilities and Equity		
Amounts owed to credit institutions	49,076	50,243
Amounts owed to customers	4	0
Other liabilities	15,169	13,296
Equity	51,081	52,834
Total liabilities	115,329	116,372
Statement of comprehensive income		
Interest and similar income	60	67
Interest and similar expense	-1,793	-1,919
Net interest income	-1,733	-1,852
Rental income from investment property and operating lease	3,868	3,844
Risk provision	0	-1
Result before taxes	426	2,823
Income taxes	647	107
Result after taxes	1,074	2,930
Other comprehensive income	-41	170
Comprehensive income	1,032	3,100

Since these companies do not hold liquid funds and their business activity can basically be described as operational business activities, no cash flow statement is presented in accordance with IAS 1.31.

# 37) Own funds

The own funds of the VBW credit institution group which were calculated pursuant to the Capital Requirement Regulations (CRR) can be broken down as follows:

Euro thousand	31 Dec 2019	31 Dec 2018
Common tier I capital: Instruments and reserves		
Capital instruments including share premium accounts	341,416	341,416
Retained earnings	409,962	380,421
Accumulated other comprehensive income (and other reserves)	-87,957	-97,606
Amount of capital instruments subject to phase out from CET1	6,272	8,363
Non-controlling interest	0	0
Common tier I capital before regulatory adjustments	669,693	632,594
Common tier I capital: regulatory adjustments		
Regulatory value adjustments	0	0
Intangible assets (net of related tax liability)	-22,597	-21,995
Value adjustments due to the requirement for prudent valuation	-1,109	-1,338
CET1 instruments of financial sector entities where the institution has a significant		
investment	-606	0
Amount exceeding the threshold of 17.65 %	-6,381	-5,526
Qualifying AT1 deductions that exceeds the AT1 capital of the institution	0	0
Additional CET 1 deductions pursuant to article 3 CRR	-14,169	-9,434
Total regulatory adjustments	-44,862	-38,292
Common equity tier I capital - CET1	624,831	594,302
Additional tier I capital: instruments		
Capital instruments including share premium accounts	220,000	0
Additional tier I capital before regulatory adjustments	220,000	0
Additional tier I capital: regulatory adjustments		
Qualifying AT1 deductions that exceeds the AT1 capital of the institution	0	0
Total regulatory adjustments	0	0
Additional tier I capital - AT1	220,000	0
Tier I capital (CET1 + AT1)	844,831	594,302
Tier II capital - instruments and provisions		
Capital instruments including share premium accounts	406,278	405,991
Capital instruments subject to phase out from tier II	0	0
Tier II capital before regulatory adjustments	406,278	405,991
Tier II capital: regulatory adjustments		
Regulatory adjustments - transitional provisions	0	0
CET1 instruments of financial sector entities	0	0
Total regulatory adjustments	0	0
Tier II capital - T2	406,278	405,991
Own funds	1,251,109	1,000,293
Common equity tier I capital ratio (tier I)	14.89 %	14.28 %
Tier I capital ratio	20.13 %	14.28 %
Equity ratio	29.82 %	24.04 %
each in relation to total risk exposure amount		

The risk-weighted assessment amounts as defined in CRR can be broken down as follows:

Euro thousand	31 Dec 2019	31 Dec 2018
Risk weighted exposure amount - credit risk	3,537,507	3,188,634
Total risk exposure amount - settlement risk	0	33
Total risk exposure amount for position, foreign exchange and commodities risks	84,611	85,885
Total risk exposure amount for operational risk	529,542	552,151
Total risk exposure amount for credit valuation adjustment (cva)	44,462	55,024
Other risk exposure amount	0	279,376
Total risk exposure amount	4,196,121	4,161,104

The following table shows the own funds of the VBW credit institution group pursuant to CRR - fully loaded:

Euro thousand	31 Dec 2019	31 Dec 2018
Common tier I capital: Instruments and reserves		
Capital instruments including share premium accounts	341,416	341,416
Retained earnings	409,962	380,421
Accumulated other comprehensive income (and other reserves)	-87,957	-97,606
Common tier I capital before regulatory adjustments	663,421	624,231
Common tier I capital: regulatory adjustments		
Intangible assets (net of related tax liability)	-22,597	-21,995
Value adjustments due to the requirement for prudent valuation	-1,109	-1,338
CET1 instruments of financial sector entities where the institution has a signifi-		
cant investment	-1,233	0
Deferred tax assets arising from temporary difference (amount above 10 %		
threshold, net of related tax liability)	0	0
Amount exceeding the threshold of 17.65 %	-6,972	-7,002
Additional CET 1 deductions pursuant to article 3 CRR	-14,169	-9,434
Total regulatory adjustments	-46,080	-39,768
Common equity tier I capital - CET1	617,341	584,463
Additional tier I capital: instruments		
Capital instruments including share premium accounts	220,000	0
Additional tier I capital before regulatory adjustments	220,000	0
Additional tier I capital: regulatory adjustments		
Qualifying AT1 deductions that exceeds the AT1 capital of the institution	0	0
Total regulatory adjustments	0	0
Additional tier I capital - AT1	220,000	0
Tier I capital (CET1 + AT1)	837,341	584,463
Tier II capital - instruments and provisions		
Capital instruments including share premium accounts	412,550	414,354
Tier II capital before regulatory adjustments	412,550	414,354
Tier II capital: regulatory adjustments		_
Total regulatory adjustments	0	0
Tier II capital - T2	412,550	414,354
Own funds	1,249,891	998,817
		•
Common equity tier I capital ratio (tier I)	14.72 %	14.06 %
Tier I capital ratio	19.97 %	14.06 %
Equity ratio	29.81 %	24.02 %
each in relation to total risk exposure amount		

The risk-weighted assessment amounts as defined in CRR can be broken down as follows:

Euro thousand	31 Dec 2019	31 Dec 2018
Risk weighted exposure amount - credit risk	3,534,462	3,184,944
Total risk exposure amount - settlement risk	0	33
Total risk exposure amount for position, foreign exchange and commodities risks	84,611	85,885
Total risk exposure amount for operational risk	529,542	552,151
Total risk exposure amount for credit valuation adjustment (cva)	44,462	55,024
Other risk exposure amount	0	279,376
Total risk exposure amount	4,193,077	4,157,414

# Group issues which are included in tier I or tier II

31 Dec 2019					Nominal value
ISIN	Name	Identification IFRS	Redemption date	Conditions	in euro thousand
CET1	Name	identification if its	uate	Conditions	tiiousaiiu
QOXDB4409005	Participation certificate 2006	subordinated liabilities at amortised cost	perpetual	Average 3m Euribor + 130 bp	9,907
AT1					
AT000B121991	Additional tier 1 capital	Additional tier 1 capital	perpetual	7,75 % p.a.; from 9 April 2024 all 5 Y with 5 Y-CMS plus 788 bp	220,000
Tier II issues					
QOXDBA032238	Subordinated 12/22	subordinated liabilities at amortised cost	01 Dec 2022	3.50 % p. a.	600
AT000B121967	Subordinated 17/27	subordinated liabilities at amortised cost	06 Oct 2027	2.75% p.a.; from 6 Oct 2023 5Y-Mid Swap + 255 bp p.a.	400,000
QOXDBA000383	Supplementary capital 12/22	subordinated liabilities at amortised cost	01 Dec 2022	12m Euribor + 62.5 bp, max. 7.00 % p.a., at least 4.00 % p.a.	4,000
	Promissory note bond	subordinated liabilities at amortised cost	20 Mar 2021	3m Euribor + 75 bp p.q.	4,000
31 Dec 2018					Nominal
			Redemption		Vale in euro
ISIN CET1	Name	Identification IFRS	date	Conditions	thousand
QOXDB4409005	Participation certificate 2006	subordinated liabilities at amortised cost	perpetual	Average 3m Euribor + 130 bp	9,907
Tier II Emission					
QOXDBA032238	Subordinated 12/22	subordinated liabilities at amortised cost	01 Dec 2022	3.50 % p. a.	600
AT000B121967	Subordinated 17/27	subordinated liabilities at amortised cost	06 Oct 2027	2.75% p.a.; from 6 Oct 2023 5Y-Mid Swap + 255 bp p.a.	400,000
QOXDBA000383	Supplementary capital 12/22	subordinated liabilities at amortised cost	01 Dec 2022	12m Euribor + 62.5 bp, max. 7.00 % p.a., at least	4,000
AT0000A05QZ7	Supplementary capital 07/19	subordinated liabilities at amortised cost	16 Jul 2019	4.00 % p.a.  Average 3m  Euribor + 35  bp, not negative	792
	Promissory note bond	subordinated liabilities at amortised cost	20 Mar 2021	3m Euribor + 75 bp p.q.	4,000

In accordance with IFRS reporting, the scope of consolidation differs from the scope of consolidation under CRR as the IFRS provides for the inclusion of other entities not belonging to the financial sector. According to CRR, companies in the financial sector that are under the control of the parent or where the Group holds a majority of shares either direct or indirect, are fully consolidated. The carrying amount of institutions, financial institutions and subsidiaries providing banking-related auxiliary services that are controlled by the parent but that are not significant for the presentation of the group of credit institutions according to section 19 (1) of CRR is deducted from own funds. Subsidiaries which are managed jointly with non-Group companies are proportionately consolidated. Investments in companies in the financial sector with a share of between 10 % and 50 % that are not jointly managed are also deducted from own funds unless they are voluntarily consolidated on a pro rata basis. Investments in companies in the financial sector of less than 10 % are deducted from own funds considering the eligibility according to section 46 CRR. All other participating interests are included in the assessment base at their carrying amounts.

All credit institutions under control or where the Group holds a majority of shares either direct or indirect are considered in the scope of consolidation according to CRR.

In the 2018 business year, no substantial, practical or legal obstacles existed which would have prevented the transfer of equity or the repayment of liabilities between the parent institution and institutions subordinated to the former.

# 38) Financial assets and liabilities

The table below shows financial assets and liabilities in accordance with their individual categories and their fair values.

Euro thousand	Amortised cost	Fair value through OCI	Fair value through profit or loss	Carrying amount - total	Fair value
31 Dec 2019			process and a		
Liquid funds	1,913,513	0	0	1,913,513	1,913,513
Loans and receivables credit institutions	, , , , , , ,			,,	, ,
(gross)	2,466,343	0	119	2,466,462	
Individual loan loss provision	0	0	0	0	
Loans and receivables credit institutions less					
individual loan loss provision	2,466,343	0	119	2,466,462	2,462,935
Loans and receivables customers (gross)	5,360,537	0	166,419	5,526,955	
Individual loan loss provision	-40,712	0	0	-40,712	
Loans and receivables customers less					
individual loan loss provision	5,319,825	0	166,419	5,486,244	5,278,507
Assets held for trading	0	0	60,220	60,220	60,220
Financial investments (gross)	2,067,451	118,232	39,400	2,225,083	
Individual loan loss provision	0	0	0	0	
Financial investments less individual loan loss					
provision	2,067,451	118,232	39,400	2,225,083	2,268,382
Participations	0	52,967	0	52,967	52,967
Derivative instruments	0	0	96,944	96,944	96,944
Financial assets total	11,767,132	171,198	363,102	12,301,432	12,133,468
Amounts owed to credit institutions	2,802,911	0	0	2,802,911	2,802,946
Amounts owed to customers	6,438,600	0	0	6,438,600	6,418,938
Debts evidenced by certificates	1,342,499	0	110,308	1,452,807	1,469,803
Lease liabilities	100,927	0	0	100,927	100,927
Liabilities held for trading	0	0	78,079	78,079	78,079
Derivative instruments	0	0	387,829	387,829	387,829
Subordinated liabilities	417,783	0	0	417,783	436,597
Financial liabilities total	11,102,721	0	576,216	11,678,938	11,695,119
			Fair value	Carrying	
	Amortised	Fair value	Fair value through	Carrying amount	
Euro thousand	Amortised cost		through profit or loss		Fair value
Euro thousand 31 Dec 2018		Fair value through OCI	through	amount	Fair value
			through	amount	<b>Fair value</b> 1,565,504
31 Dec 2018	cost	through OCI	through profit or loss	amount - total	
31 Dec 2018 Liquid funds Loans and receivables credit institutions (gross)	cost	through OCI	through profit or loss	amount - total	
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision	1,565,504	through OCI 0	through profit or loss	amount - total 1,565,504	
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less	1,565,504 1,986,448	through OCI  0	through profit or loss  0 259	amount - total 1,565,504 1,986,707	1,565,504
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision	1,565,504 1,986,448	through OCI  0	through profit or loss  0  259 0 259	amount - total 1,565,504 1,986,707	
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross)	1,565,504 1,986,448 0 1,986,448 5,216,727	0 0 0 0	through profit or loss  0  259 0	amount - total 1,565,504 1,986,707 0 1,986,707 5,416,158	1,565,504
31 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision	1,565,504 1,986,448 0 1,986,448	through OCI  0  0  0  0	through profit or loss  0  259 0 259	amount - total 1,565,504 1,986,707 0 1,986,707	1,565,504
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172	0 0 0 0 0	through profit or loss  0  259 0  259 199,431 0	amount - total 1,565,504 1,986,707 0 1,986,707 5,416,158 -39,172	1,565,504
31 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision	1,565,504 1,986,448 0 1,986,448 5,216,727	0 0 0 0 0 0	through profit or loss  0 259 0 259 199,431 0 199,431	amount - total 1,565,504 1,986,707 0 1,986,707 5,416,158	1,565,504
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 0	0 0 0 0 0 0 0	through profit or loss  0  259 0  259 199,431 0  199,431 60,496	amount - total 1,565,504 1,986,707 0 1,986,707 5,416,158 -39,172 5,376,986 60,496	1,565,504
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross)	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555	0 0 0 0 0 0	through profit or loss  0 259 0 259 199,431 0 199,431	amount - total 1,565,504 1,986,707 0 1,986,707 5,416,158 -39,172 5,376,986	1,565,504 1,987,214 5,440,426
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 0	0 0 0 0 0 0 0	through profit or loss  0  259 0  259 199,431 0  199,431 60,496	amount - total 1,565,504 1,986,707 0 1,986,707 5,416,158 -39,172 5,376,986 60,496	1,565,504 1,987,214 5,440,426
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss	1,565,504  1,986,448 0  1,986,448 5,216,727 -39,172  5,177,555 0 1,707,603 0	0 0 0 0 0 0 0 0 0 0 337,242	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158  -39,172  5,376,986  60,496  2,091,904  0	1,565,504 1,987,214 5,440,426 60,496
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 0 1,707,603	0 0 0 0 0 0 0 0 0 0 0 337,242 0	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158  -39,172  5,376,986  60,496  2,091,904  0  2,091,904	1,565,504 1,987,214 5,440,426 60,496 2,103,389
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Participations	1,565,504  1,986,448 0  1,986,448 5,216,727 -39,172  5,177,555 0 1,707,603 0	0 0 0 0 0 0 0 0 0 0 337,242	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158  -39,172  5,376,986  60,496  2,091,904  0  2,091,904  43,073	1,565,504 1,987,214 5,440,426 60,496 2,103,389 43,073
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Participations  Derivative instruments	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0 1,707,603  0  1,707,603	0 0 0 0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158  -39,172  5,376,986  60,496  2,091,904  0  2,091,904  43,073  86,831	1,565,504 1,987,214 5,440,426 60,496 2,103,389 43,073 86,831
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Participations	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 0 1,707,603 0 1,707,603	0 0 0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158  -39,172  5,376,986  60,496  2,091,904  0  2,091,904  43,073	1,565,504 1,987,214 5,440,426 60,496 2,103,389 43,073
21 Dec 2018 Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Participations Derivative instruments Financial assets total	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0  1,707,603  0  1,707,603  0  10,437,110	0 0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073 0 380,314	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831  11,211,501	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831 11,286,932
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Participations  Derivative instruments	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0  1,707,603  0  1,707,603  0  1,707,603  3,060,759	0 0 0 0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831 11,211,501  3,060,759	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831 11,286,932 3,060,677
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Participations  Derivative instruments  Financial assets total  Amounts owed to credit institutions  Amounts owed to customers	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0  1,707,603  0  1,707,603  0  10,437,110	0 0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073 0 380,314	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831  11,211,501	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831 11,286,932
21 Dec 2018  Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Participations Derivative instruments Financial assets total  Amounts owed to credit institutions	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0  1,707,603  0  1,707,603  0  1,707,603  3,060,759	0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073 0 380,314	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831 11,211,501  3,060,759	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831 11,286,932 3,060,677
21 Dec 2018  Liquid funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Loans and receivables customers less individual loan loss provision  Assets held for trading  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Participations  Derivative instruments  Financial assets total  Amounts owed to credit institutions  Amounts owed to customers	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 0 1,707,603 0 1,707,603 0 10,437,110 3,060,759 6,344,232	0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073 0 380,314	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831 11,211,501  3,060,759 6,344,232 466,675 0	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831 11,286,932  3,060,677 6,365,419 481,956 0
21 Dec 2018  Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Participations Derivative instruments Financial assets total  Amounts owed to credit institutions Amounts owed to customers Debts evidenced by certificates	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0 1,707,603  0  1,707,603  0  10,437,110  3,060,759 6,344,232 360,100	0 0 0 0 0 0 0 0 0 337,242 0 337,242 43,073 0 380,314	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076 0 0 106,575	amount - total  1,565,504  1,986,707 0  1,986,707 5,416,158 -39,172  5,376,986 60,496 2,091,904 0  2,091,904 43,073 86,831 11,211,501  3,060,759 6,344,232 466,675	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831  11,286,932  3,060,677 6,365,419 481,956
21 Dec 2018  Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Participations Derivative instruments Financial assets total  Amounts owed to credit institutions Amounts owed to customers Debts evidenced by certificates Lease liabilities	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  0 1,707,603  0  1,707,603  0  10,437,110  3,060,759 6,344,232 360,100 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076  0 106,575	amount - total  1,565,504  1,986,707  0  1,986,707  5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831 11,211,501  3,060,759 6,344,232 466,675 0	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831  11,286,932  3,060,677 6,365,419 481,956 0 75,416 383,473
Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Participations Derivative instruments Financial assets total  Amounts owed to credit institutions Amounts owed to customers Debts evidenced by certificates Lease liabilities Liabilities held for trading	1,565,504  1,986,448 0  1,986,448 5,216,727 -39,172  5,177,555 0 1,707,603 0 1,707,603 0 10,437,110  3,060,759 6,344,232 360,100 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076  0 106,575 0 75,416	amount - total  1,565,504  1,986,707 0  1,986,707 5,416,158 -39,172  5,376,986 60,496 2,091,904 0  2,091,904 43,073 86,831  11,211,501  3,060,759 6,344,232 466,675 0 75,416	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831  11,286,932  3,060,677 6,365,419 481,956 0 75,416
Liquid funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Assets held for trading Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Participations Derivative instruments Financial assets total  Amounts owed to credit institutions Amounts owed to customers Debts evidenced by certificates Lease liabilities Liabilities held for trading Derivative instruments	1,565,504  1,986,448 0  1,986,448 5,216,727 -39,172  5,177,555 0 1,707,603 0 1,707,603 0 10,437,110  3,060,759 6,344,232 360,100 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	through profit or loss  0 259 0 259 199,431 0 199,431 60,496 47,060 0 47,060 0 86,831 394,076  0 106,575 0 75,416 383,473	amount - total  1,565,504  1,986,707 0  1,986,707 5,416,158 -39,172  5,376,986 60,496 2,091,904 43,073 86,831  11,211,501  3,060,759 6,344,232 466,675 0 75,416 383,473	1,565,504  1,987,214  5,440,426 60,496  2,103,389 43,073 86,831  11,286,932  3,060,677 6,365,419 481,956 0 75,416 383,473

The table below shows all assets and liabilities which are measured at fair value according to their fair value hierarchy

Euro thousand	Level 1	Level 2	Level 3	Total
31 Dec 2019				
Loans and receivables credit institutions	0	0	119	119
Loans and receivables customers	0	0	166,419	166,419
Assets held for trading	597	59,623	0	60,220
Financial investments	120,519	5,553	31,559	157,632
Fair value through profit or loss	2,288	5,553	31,559	39,400
Fair value through OCI	118,232	0	0	118,232
Participations	0	0	52,927	52,927
Fair value through OCI - designated	0	0	52,927	52,927
Derivative instruments	0	96,944	0	96,944
Financial assets total	121,116	162,120	251,024	534,260
Debts evidenced by certificates	0	0	110,308	110,308
Liabilities held for trading	0	78,079	0	78,079
Derivative instruments	0	387,829	0	387,829
Financial liabilities total	0	465,908	110,308	576,216
31 Dec 2018				
Loans and receivables credit institutions	0	0	259	259
Loans and receivables customers	0	0	199,431	199,431
Assets held for trading	4,703	55,793	0	60,496
Financial investments	342,498	7,352	34,451	384,301
Fair value through profit or loss	5,257	7,352	34,451	47,060
Fair value through OCI	337,242	0	0	337,242
Participations	0	0	43,027	43,027
Fair value through OCI - designated	0	0	43,027	43,027
Derivative instruments	0	86,831	0	86,831
Financial assets total	347,201	149,976	277,167	774,345
				_
Debts evidenced by certificates	0	0	106,575	106,575
Liabilities held for trading	0	75,416	0	75,416
Derivative instruments	0	383,473	0	383,473
Financial liabilities total	0	458,889	106,575	565,464

Please refer to note 3) t) Participations and investments in companies measured at equity and investments in companies measured at equity for a description of the valuation procedures used for participations. Participations in the amount of euro 40 thousand (2018: euro 46 thousand) were measured at amortised cost due to their insignificance.

When determining market values for level 2 financial investments, VBW only uses prices based on observable market data. If systems deliver price information for inactive traded positions, this is checked based on secondary market data such as transactions in comparable products performed on active markets. The system prices are then adjusted accordingly if necessary. The main level 2 input factors are interest rates including associated interest rate volatilities, foreign exchange swap points, exchange rates, share prices, index rates, including related volatilities and credit spreads obtained from brokers on a daily basis. Market valuation adjustments are made through linear interpolations of the directly obtained broker data. The input factors used undergo daily quality assurance and are archived in the valuation system.

In 2019, no financial instruments measured at Level 2 market value were reclassified as Level 1 financial instruments. In the previous year financial instruments with a carrying amount of euro 1,186 thousand, which were still measured at Level 2 market value as at 31 December 2017, were reclassified as Level 1 financial instruments due to an increase in trading activity. In 2019 as well as 2018 no reclassifications from Level 1 into Level 2 were made.

#### Development of Level 3 fair values of financial assets

	Loans and						
	receivables	Loans and			Financial	Debts evi-	<b>Financial</b>
	credit	receivables	Financial		assets	denced by	liabilities
Euro thousand	institutions	customers	investments	Participations	total	certificates	total
As at 01 Jan 2018	522	167,877	33,780	43,161	245,341	104,827	104,827
Change in the scope							
of consolidation	0	38,810	0	1,335	40,145	0	0
Reallocation to level 3	0	0	0	1	1	0	0
Additions	0	38,222	208	18	38,449	1,325	1,325
Disposals	-262	-42,078	0	-121	-42,461	0	0
Revaluation							
Through profit or loss	-1	-3,401	462	0	-2,940	-2,025	-2,025
Through OCI	0	0	0	-1,367	-1,367	2,449	2,449
As at 31 Dec 2018	259	199,431	34,451	43,027	277,167	106,575	106,575
Change in the scope							
of consolidation	0	0	0	0	0	0	0
Reallocation to level 3	0	0	0	-223	-223	0	0
Additions	0	1,141	131	3,954	5,227	0	0
Disposals	-140	-35,706	-6,433	-8	-42,287	-3	-3
Revaluation							
Through profit or loss	0	1,552	3,410	0	4,962	3,173	3,173
Through OCI	0	0	0	6,178	6,178	563	563
As at 31 Dec 2019	119	166,419	31,559	52,927	251,024	110,308	110,308

The valuations shown in the table above are included in the item result from financial instruments and investment properties (income statement) or fair value reserve (other comprehensive income). The valuations recorded in the income statement include holdings of financial assets and liabilities to the amount of euro 4,961 thousand (2018: euro -5,795 thousand) at the reporting date.

The value of loans and receivables is assessed by discounting the cash flows of these loans using the risk-free swap curve plus markup. The markups used for discounting are the standard risk costs and the liquidity costs. The liquidity costs are derived from the market (spreads of senior unsecured bank issues in Austria and Germany; spreads of covered bonds for loans in the coverage fund and loans eligible for credit claims). The standard risk costs are used after clustering of the loans according to rating. The remaining components of the preliminary calculation are summarised in one factor (epsilon factor) upon conclusion of the deal and frozen for subsequent measurement.

As at 31 December 2019 financial investments include participation certificates with a carrying amount of euro 31,127 thousand (2018: euro 30,687 thousand) which are allocated to level 3 of the fair value hierarchy. They are not traded on any active market and only allow for alternative measurement by means of unobservable input parameters.

Measurement is effected using the Hull-White one factor model within the scope of a Monte Carlo simulation, with the model being calibrated to the current environment of market data (interest rate and volatility) on a daily basis. The interest to be paid on these shares in the future is calculated by means of a variable coupon, consisting of the 3-month EU-RIBOR as base rate and a markup that constitutes an unobservable input. Other unobservable input factors included in the valuation are the duration and the expected redemption rate of the participation certificates.

End of December 2020 is assumed as the estimated final maturity. The extended redemption period results from the Managing Board's assessment that a redemption by the Volksbanks of the participation capital held by VB Regio as an asset is subject to approval by the ECB. Only after such approval will VB Regio be able to redeem its own participation certificates. Moreover, a valuation report is required for the redemption of participation certificates in each case.

Based on the liquidity base of the issuer, a redemption rate of 100 is assumed. This assumption is supported by the

-1,502

asset impairment test performed. Discounting of cash flows is effected using a 3-month EURIBOR base rate plus markup reflecting the cost of capital.

The following table shows the changes of the fair value after adjustment of these input factors

Change in redemption - 5 %

31 Dec 2019	Positive change	Negative change
Euro thousand	in fair value	in fair value
Change in maturity + 1 year	0	-1,367
Change in markup +/- 100 BP	614	-604
Change in redemption - 5 %	0	-1,508
31 Dec 2018	Positive change	Negative change
Euro thousand	in fair value	in fair value
Change in maturity + 1 year	0	-1,361
Change in markup +/- 100 BP	612	-601

Apart from measurement parameters and the static master data (derived from the payment profile as shown in the prospectus) that can be derived from the market, only funding premiums for covered bonds are used in the calculation of fair values for issues. Therefore, only these input parameters are subjected to a scenario analysis. For this purpose, the funding curve is subjected to a shift of 0.30 %. Such a shift is considered realistic by the relevant experts at VBW.

The following table shows the change of the fair value after adjustment of the input factors described above

31 Dec 2019	Positive change	Negative change
Euro thousand	in fair value	in fair value
Change in markup +/- 30 bp	2,684	-2,584

Please refer to note 14) Loans and receivables credit institutions and customers for further details regarding the sensitivity analysis regarding the fair values of loans from and receivables to credit institutions and customers.

The sensitivity analysis regarding the fair values of investment properties (IAS 40) are shown in note 18) Investment property.

The sensitivity analysis regarding the fair values of participations are shown in note 20) Participations.

The fair value of financial instruments which are not measured at fair value is calculated solely for disclosure purposes within the notes. Therefore, it has no influence on the consolidated balance sheet or the consolidated statement of comprehensive income.

The following table assigns all financial assets and liabilities not measured at fair value to various fair value hierarchies

Euro thousand	Level 1	Level 2	Level 3	Fair value total	Carrying amount
31 Dec 2019					
Liquid Funds	0	1,913,513	0	1,913,513	1,913,513
Loans and receivables credit institutions					
(gross)	0	0	0	0	2,466,343
Individual loan loss provision	0	0	0	0	0
Loans and receivables credit institutions less					
individual loan loss provision	0	0	2,462,816	2,462,816	2,466,343
Loans and receivables customers (gross)	0	0	0	0	5,360,537
Individual loan loss provision	0	0	0	0	-40,712
Loans and receivables customers less individual					
loan loss provision	0	0	5,112,089	5,112,089	5,319,825
Financial investments (gross)	0	0	0	0	2,067,451
Individual loan loss provision	0	0	0	0	0
Financial investments less individual loan loss					
provision	2,098,966	11,785	0	2,110,750	2,067,451
Financial assets total	2,098,966	1,925,298	7,574,904	11,599,168	11,767,132
Amounts owed to credit institutions	0	0	2,802,946	2,802,946	2,802,911
Amounts owed to customers	0	0	6,418,938	6,418,938	6,438,600
Debts evidenced by certificates	0	0	1,359,495	1,359,495	1,342,499
Lease liabilities	0	0	100,927	100,927	100,927
Subordinated liabilities	0	0	436,597	436,597	417,783
Financial liabilities total	0	0	11,118,903	11,118,903	11,102,721
Euro thousand	Level 1	Level 2	Level 3	Fair value total	Carrying amount
31 Dec 2018				total	amount
31 Dec 2018 Liquid Funds	Level 1	Level 2	Level 3		
31 Dec 2018 Liquid Funds Loans and receivables credit institutions	0	1,565,504	0	1,565,504	1,565,504
31 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross)	0	1,565,504	0	1,565,504 0	1,565,504 1,986,448
31 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision	0	1,565,504	0	1,565,504	1,565,504
31 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less	0 0 0	1,565,504 0	0 0	1,565,504 0 0	1,565,504 1,986,448 0
31 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision	0 0 0	1,565,504 0 0	0 0 0 1,986,954	1,565,504 0 0 1,986,954	1,565,504 1,986,448 0 1,986,448
31 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross)	0 0 0	1,565,504 0 0	0 0 0 1,986,954	1,565,504 0 0 1,986,954	1,565,504 1,986,448 0 1,986,448 5,216,727
31 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision	0 0 0	1,565,504 0 0	0 0 0 1,986,954	1,565,504 0 0 1,986,954	1,565,504 1,986,448 0 1,986,448
31 Dec 2018  Liquid Funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual	0 0 0 0	1,565,504 0 0 0 0	0 0 0 1,986,954 0	1,565,504 0 0 1,986,954 0 0	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision	0 0 0 0	1,565,504 0 0 0 0 0	0 0 0 1,986,954 0 0	1,565,504 0 0 1,986,954 0 0 5,240,995	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross)	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 1,986,954 0 0 5,240,995	1,565,504 0 0 1,986,954 0 0 5,240,995 0	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 1,707,603
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision	0 0 0 0	1,565,504 0 0 0 0 0	0 0 0 1,986,954 0 0	1,565,504 0 0 1,986,954 0 0 5,240,995	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss	0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 1,986,954 0 0 5,240,995 0	1,565,504  0 0 1,986,954 0 0 5,240,995 0 0	1,565,504  1,986,448 0  1,986,448 5,216,727 -39,172  5,177,555 1,707,603 0
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision	0 0 0 0 0 0 0 0 0 822,708	1,565,504 0 0 0 0 0 0 0 13,696	0 0 0 1,986,954 0 0 5,240,995 0 0	1,565,504  0 0 1,986,954 0 0 5,240,995 0 1,719,088	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 1,707,603 0 1,707,603
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss	0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 1,986,954 0 0 5,240,995 0	1,565,504  0 0 1,986,954 0 0 5,240,995 0 0	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  1,707,603  0
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Financial assets total	0 0 0 0 0 0 0 0 0 0 822,708	1,565,504 0 0 0 0 0 0 0 0 0 13,696 1,579,200	0 0 0 1,986,954 0 0 5,240,995 0 0 882,683 8,110,633	1,565,504  0 0 1,986,954 0 5,240,995 0 1,719,088 10,512,542	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 1,707,603 0 1,707,603 10,437,110
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Financial assets total  Amounts owed to credit institutions	0 0 0 0 0 0 0 0 0 0 822,708 822,708	1,565,504 0 0 0 0 0 0 0 0 13,696 1,579,200	0 0 0 1,986,954 0 0 5,240,995 0 0 882,683 8,110,633	1,565,504  0 0 1,986,954 0 0 5,240,995 0 1,719,088 10,512,542 3,060,677	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  1,707,603  0  1,707,603  10,437,110  3,060,759
21 Dec 2018 Liquid Funds Loans and receivables credit institutions (gross) Individual loan loss provision Loans and receivables credit institutions less individual loan loss provision Loans and receivables customers (gross) Individual loan loss provision Loans and receivables customers less individual loan loss provision Loans and receivables customers less individual loan loss provision Financial investments (gross) Individual loan loss provision Financial investments less individual loan loss provision Financial assets total  Amounts owed to credit institutions Amounts owed to customers	0 0 0 0 0 0 0 0 0 0 822,708 822,708	1,565,504  0 0 0 0 0 0 0 0 13,696 1,579,200	0 0 0 1,986,954 0 0 5,240,995 0 0 882,683 8,110,633	1,565,504  0 0 1,986,954 0 5,240,995 0 1,719,088 10,512,542 3,060,677 6,365,419	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  1,707,603  0  1,707,603  10,437,110  3,060,759  6,344,232
Amounts owed to credit institutions  Liquid Funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Financial assets total  Amounts owed to credit institutions  Amounts owed to customers  Debts evidenced by certificates	0 0 0 0 0 0 0 0 0 0 822,708 822,708	1,565,504 0 0 0 0 0 0 0 0 13,696 1,579,200 0 0	0 0 0 1,986,954 0 0 5,240,995 0 0 882,683 8,110,633 3,060,677 6,365,419 375,381	1,565,504  0 0 1,986,954 0 5,240,995 0 1,719,088 10,512,542 3,060,677 6,365,419 375,381	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 1,707,603 0 1,707,603 10,437,110 3,060,759 6,344,232 360,100
Amounts owed to credit institutions  Individual loan loss provision  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Financial assets total  Amounts owed to credit institutions  Amounts owed to customers  Debts evidenced by certificates  Lease liabilities	0 0 0 0 0 0 0 0 0 822,708 822,708	1,565,504  0 0 0 0 0 0 0 0 13,696 1,579,200 0 0 0 0	0 0 0 1,986,954 0 0 5,240,995 0 0 882,683 8,110,633 3,060,677 6,365,419 375,381 0	1,565,504  0 0 1,986,954 0 5,240,995 0 1,719,088 10,512,542 3,060,677 6,365,419 375,381 0	1,565,504  1,986,448  0  1,986,448  5,216,727  -39,172  5,177,555  1,707,603  0  1,707,603  10,437,110  3,060,759  6,344,232  360,100  0
Amounts owed to credit institutions  Liquid Funds  Loans and receivables credit institutions (gross)  Individual loan loss provision  Loans and receivables credit institutions less individual loan loss provision  Loans and receivables customers (gross)  Individual loan loss provision  Loans and receivables customers less individual loan loss provision  Financial investments (gross)  Individual loan loss provision  Financial investments less individual loan loss provision  Financial assets total  Amounts owed to credit institutions  Amounts owed to customers  Debts evidenced by certificates	0 0 0 0 0 0 0 0 0 0 822,708 822,708	1,565,504 0 0 0 0 0 0 0 0 13,696 1,579,200 0 0	0 0 0 1,986,954 0 0 5,240,995 0 0 882,683 8,110,633 3,060,677 6,365,419 375,381	1,565,504  0 0 1,986,954 0 5,240,995 0 1,719,088 10,512,542 3,060,677 6,365,419 375,381	1,565,504 1,986,448 0 1,986,448 5,216,727 -39,172 5,177,555 1,707,603 0 1,707,603 10,437,110 3,060,759 6,344,232 360,100

For financial instruments that are largely short-term in nature, the carrying amount is an adequate estimate of fair value.

For long-term financial instruments, fair value is calculated by discounting contractual cash flows. In the case of assets, interest rates are used that could have been obtained for assets with similar residual durations and default risks (especially estimated defaults for lending receivables). For liabilities, the interest rates used are those with which corresponding liabilities with similar residual durations could have been assumed or issued as at the reporting date.

## Fair value hierarchy

Financial instruments recognised at fair value are assigned to the three IFRS fair value hierarchy categories.

Level 1 – Financial instruments measured at quoted prices in active markets, whose fair value can be derived directly from prices on active, liquid markets and where the financial instrument observed on the market is representative of the financial instrument owned by the Group that requires measurement.

Level 2 – Financial instruments measured using procedures based on observable market data, whose fair value can be determined using similar financial instruments traded on active markets or using procedures whose inputs are observable.

Level 3 – Financial instruments measured using procedures based on unobservable parameters, whose fair value cannot be determined using data observable on the market. Financial instruments in this category have a value component that is not observable, and which has a significant influence on fair value.

# 39) Derivatives

## Derivative financial instruments

			Face value			Fair Value
2019	Up to	Up to	Up to	More than		
Euro thousand	3 months	1 year	5 years	5 years	Total	31 Dec 2019
Interest related transactions	194,545	357,457	1,458,790	4,708,649	6,719,441	-293,665
Caps & Floors	62,207	61,207	247,790	228,189	599,393	0
Futures - interest related	1,300	35,000	0	0	36,300	0
Interest rate swaps	131,038	261,250	1,211,001	4,480,460	6,083,748	-293,665
Exchange rate related transactions	883,452	167,026	445,109	182,206	1,677,792	-16,349
Cross currency interest rate swaps	317,322	110,792	445,109	182,206	1,055,428	-16,349
FX swaps	565,237	45,313	0	0	610,550	0
Forward exchange transactions	893	10,922	0	0	11,814	0
Other transactions	10,855	2,385	15,825	213,267	242,333	-643
Options	10,855	2,385	15,825	213,267	242,333	-643
Total	1,088,851	526,868	1,919,724	5,104,122	8,639,566	-310,657

			Face value			Fair Value
2018	Up to	Up to	Up to	More than		
Euro thousand	3 months	1 year	5 years	5 years	Total	31 Dec 2018
Interest related transactions	444,209	134,178	1,725,474	3,052,582	5,356,443	-221,979
Caps & Floors	6,958	91,272	387,270	258,697	744,196	-402
Futures - interest related	7,200	0	35,000	0	42,200	0
Interest rate swaps	430,052	42,906	1,303,204	2,793,885	4,570,047	-221,576
Exchange rate related transactions	696,428	205,307	546,866	298,316	1,746,917	-94,341
Cross currency interest rate swaps	154,394	183,409	546,866	298,316	1,182,985	-94,341
FX swaps	539,380	15,545	0	0	554,924	0
Forward exchange transactions	2,654	6,354	0	0	9,008	0
Other transactions	10,029	2,811	14,258	235,298	262,395	-1,395
Options	10,029	2,811	14,258	235,298	262,395	-1,395
Total	1,150,666	342,296	2,286,598	3,586,196	7,365,756	-317,714

All derivative financial instruments – except for futures – are OTC products.

The following table shows the market value divided into balance sheet items.

31	Dec 2019

Euro thousand	Assets	Liabilities	Total
Interest related transactions	58,279	78,076	-19,797
Exchange rate related transactions	28	4	24
Trading portfolio	58,307	78,079	-19,773
Interest related transactions	85,846	359,714	-273,868
Exchange rate related transactions	5,307	21,680	-16,373
Other transactions	5,792	6,435	-643
Other assets / liabilities	96,944	387,829	-290,884
Total	155,251	465,908	-310,657
Sum interest related transactions	144,125	437,790	-293,665
Sum exchange rate related transactions	5,334	21,683	-16,349
Sum other transactions	5,792	6,435	-643
31 Dec 2018			
31 Dec 2018 Euro thousand	Assets	Liabilities	Total
0. 200 20.0	<b>Assets</b> 54,317	Liabilities 75,412	<b>Total</b> -21,095
Euro thousand	54,317 26		-21,095 22
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio	54,317	75,412	-21,095
Euro thousand Interest related transactions Exchange rate related transactions	54,317 26	75,412 4	-21,095 22
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio	54,317 26 <b>54,343</b>	75,412 4 <b>75,416</b>	-21,095 22 -21,072
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio Interest related transactions Exchange rate related transactions Other transactions	54,317 26 <b>54,343</b> 70,827	75,412 4 <b>75,416</b> 271,711	-21,095 22 -21,072 -200,884
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio Interest related transactions Exchange rate related transactions	54,317 26 <b>54,343</b> 70,827 1,679	75,412 4 <b>75,416</b> 271,711 96,042	-21,095 22 -21,072 -200,884 -94,363
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio Interest related transactions Exchange rate related transactions Other transactions	54,317 26 <b>54,343</b> 70,827 1,679 14,325	75,412 4 <b>75,416</b> 271,711 96,042 15,720	-21,095 22 -21,072 -200,884 -94,363 -1,395
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio Interest related transactions Exchange rate related transactions Other transactions Other assets / liabilities	54,317 26 54,343 70,827 1,679 14,325 86,831 141,175	75,412 4 75,416 271,711 96,042 15,720 383,473 458,889	-21,095 22 -21,072 -200,884 -94,363 -1,395 -296,642
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio Interest related transactions Exchange rate related transactions Other transactions Other assets / liabilities	54,317 26 <b>54,343</b> 70,827 1,679 14,325 <b>86,831</b>	75,412 4 <b>75,416</b> 271,711 96,042 15,720 <b>383,473</b>	-21,095 22 -21,072 -200,884 -94,363 -1,395 -296,642
Euro thousand Interest related transactions Exchange rate related transactions Trading portfolio Interest related transactions Exchange rate related transactions Other transactions Other assets / liabilities Total	54,317 26 54,343 70,827 1,679 14,325 86,831 141,175	75,412 4 75,416 271,711 96,042 15,720 383,473 458,889	-21,095 22 -21,072 -200,884 -94,363 -1,395 -296,642 -317,714

# 40) Hedging

## Fair value hedges of interest rate risk

The interest rate risk is hedged using fair value hedge accounting. Although the strict 80 % - 125 % hedge effectiveness requirement has been removed by IFRS 9, it is still applied within the Association of Volksbanks in order to detect any potential ineffectiveness and restore effectiveness by means of rebalancing a hedging relationship in time. The effectiveness is measured with the dollar offset method on a monthly basis, which compares the fair value changes in the hedged as well as in the hedging instrument.

In the financial year 2019, no single hedging relationship needed to be adjusted by rebalancing.

The profit and loss recorded in fair value hedge accounting amounts to euro -5.280 thousand in VBW for the fiscal year 2019. The amount results from the ineffectiveness of the hedging relationships. Given the size of the hedged instruments in terms of principal amount (euro 2.943.168 thousand as of 31.12.2019), the ineffectiveness is equal to only 0.2% of the hedged portfolio. The hedging strategy applied by VB Wien is, thus, highly effective.

# Face value of derivatives which are designated as hedging instruments in fair value hedges of interest risk

31 Dec 2019					
Euro thousand	Up to	Up to	Up to	More than	
Interest rate swaps	3 months	1 year	5 years	5 years	Total
Loans and receivables customers	0	0	0	578,107	578,107
Financial investments	31,500	60,000	72,500	922,054	1,086,054
Debts evidenced by certificates	0	0	208,000	1,030,000	1,238,000
	Up to	Up to	Up to	More than	
Cross currency interest rate swaps	3 months	1 year	5 years	5 years	Total
Loans and receivables customers	0	19,133	0	0	19,133
Financial investments	0	0	14,870	0	14,870
Debts evidenced by certificates	0	0	0	0	0

31 Dec 2018					
Euro thousand	Up to	Up to	Up to	More than	
Interest rate swaps	3 months	1 year	5 years	5 years	Total
Loans and receivables customers	0	0	0	384,712	384,712
Financial investments	150,000	0	150,500	650,686	951,186
Debts evidenced by certificates	14,784	0	20,000	215,000	249,784
	Up to	Up to	Up to	More than	
Cross currency interest rate swaps	3 months	1 year	5 years	5 years	Total
Loans and receivables customers	0	0	19,133	0	19,133
Financial investments	0	15,295	14,870	0	30,165
Debts evidenced by certificates	0	0	0	0	0

The following table shows interest rate swaps designated as hedging instruments broken down by the type of the related hedged items

		Carrying amount	Carrying amount		Changes in fair value used for calculating hedge ineffectiveness for the current		Line item in the income statement that includes hedge
Euro thousand	Face value	assets	liabilities	ment is included	yearı	profit or loss	ineffectiveness
31 Dec 2019				Positive/			
Loans and receivables				negative fair values			
customers measured at				of derivative			Result from fair
amortised cost	578,107	890	23,162	instruments	-18,544	-476	value hedge
Financial investments				Positive/ negative fair values			
measured at				of derivative			Result from fair
amortised cost	994,554	810	328,476	instruments	-71,211	-3,492	value hedge
Financial investments				Positive/negative fair values			
measured at fair value				of derivative			Result from fair
through OCI	91,500	0	3,627	instruments	5,089	78	value hedge
Debts evidenced by			-,	Positive/	-,,,,,		
certificates - bonds				negative fair values			
measured at				of derivative			Result from fair
amortised cost	1,238,000	44,420	2,304	instruments	4,292	-973	value hedge
Interest rate swaps							
total	2,902,161	46,120	357,569		-80,374	-4,863	

Euro thousand	Face value	Carrying amount	Carrying amount liabilities	Line item in the statement of financial position where the hedging instru- ment is included	Changes in fair value used for calculating hedge ineffectiveness for the current	ness recognised in	
	race value	assets	Habilities	ment is included	year	profit or loss	menecuveness
31 Dec 2018				Positive/			
Loans and receivables			r	negative fair values			5 1.4 4.1
customers measured at		_		of derivative			Result from fair
amortised cost	384,712	0	3,532	instruments	-3,160	532	value hedge
				Positive/			
Financial investments			r	negative fair values			5 1.4 4.1
measured at		_		of derivative			Result from fair
amortised cost	709,686	0	254,299	instruments	-1,750	-372	value hedge
				Positive/			
Financial investments			r	negative fair values			
measured at fair value				of derivative			Result from fair
through OCI	241,500	0	13,720	instruments	10,045	-354	value hedge
Debts evidenced by				Positive/			
certificates - bonds			r	negative fair values			
measured at				of derivative			Result from fair
amortised cost	249,784	37,154	0	instruments	-2,191	-925	value hedge
Interest rate swaps							
total	1,585,683	37,154	271,551		2,943	-1,119	

# The following table shows a breakdown of the corresponding hedged items

Euro thousand	Carrying C amount a	amount	Basis adjustment	Line item in the statement of financial position in which the hedged item is included	Changes in value used for calculating hedge ineffectiveness if or the current year	Accumulated amount of fair value hedge adjustments remaining in the statement of financial position for any hedged tems that have ceased to be adjusted for hedging gains and losses
31 Dec 2019						
Loans and receivables				La cara and acceptable a		
customers measured at amortised cost	578,100	0	21,761	Loans and receivables customers	18,068	0
Financial investments	370,100	- 0	21,701	customers	10,000	0
measured at amortised						
cost	1,134,880	0	317,358	Financial investments	67,718	2,151
Financial investments	, - ,		, , , , , , , , , , , , , , , , , , , ,			, -
measured at fair value						
through OCI	91,628	0	1,525	Financial investments	-5,011	0
Debts evidenced by						
certificates - bonds						
measured at amortised				Debts evidenced by		
cost	01,2	228,496	33,651	certificates	-5,265	16,007
Hedged items of						
interest rate swaps	4 004 0074	200 400	274.004		75 540	40.457
total	1,804,6071,	228,496	374,294		75,510	18,157

						Accumulated amount of
					Changes in	fair value hedge adjust-
					value used for	ments remaining in the
				Line item in the	calculating	statement of financial
				statement of financial	hedge	. , ,
	Carrying	Carrying		position in which		items that have ceased to
	amount	amount	Basis	the hedged item is	for the current	,
Euro thousand	assets	liabilities	adjustment	included	year	gains and losses
31 Dec 2018						
Loans and receivables						
customers measured at				Loans and receivables		
amortised cost	388,405	0	3,693	customers	3,693	0
Financial investments						
measured at amortised						
cost	968,705	0	249,640	Financial investments	1,378	3,274
Financial investments						
measured at fair value						
through OCI	256,536	0	6,536	Financial investments	-10,398	0
Debts evidenced by						
certificates - bonds						
measured at amortised				Debts evidenced by		
cost	0	278,386	28,386	certificates	1,266	19,501
Hedged items of						
interest rate swaps						
total	1,613,645	278,386	288,254		-4,062	22,774

The following table shows cross currency interest rate swaps designated as hedging instruments broken down by type of the related hedged item

					Changes in fair		Line item in
				Line item in the	value used for		the income
				statement of finan-	calculating	Ineffective-	
		Carrying	Carrying	cial position where	hedge ineffec-	ness	that includes
		amount	amount	the hedging instru-	tiveness for the	recognised in	hedge ineffec-
Euro thousand	Face value	assets	liabilities	ment is included	current year	profit or loss	tiveness
31 Dec 2019							
Loans and receivables				Positive/negative fair			
customers measured at				values of derivative			Result from fair
amortised cost	19,133	0	9,357	instruments	629	4	value hedge
				Positive/negative			
Financial investments				fair values of derivati-			
measured at amortised				ve			Result from fair
cost	14,870	0	2,288	instruments	460	-6	value hedge
Financial investments				Positive/negative fair			
measured at fair value				values of derivative			Result from fair
through OCI	0	0	0	instruments	217	-414	value hedge
Debts evidenced by							
certificates - bonds				Positive/negative fair			
measured at amortised				values of derivative			Result from fair
cost	0	0	0	instruments	0	0	value hedge
Cross currency							
interest rate swaps							
total	34,003	0	11,646		1,306	-417	

Euro thousand	Face value	Carrying amount assets	Carrying amount liabilities		Changes in fair value used for calculating hedge ineffect- iveness for the current year	Ine item in the income statement ness that includes recognised in hedge ineffecprofit or loss tiveness
31 Dec 2018						
Loans and receivables				Positive/negative fair		
customers measured at				values of derivative		Result from fair
amortised cost	19,133	0	9,192	instruments	-416	-932 value hedge
Financial investments				Positive/negative fair		
measured at amortised				values of derivative		Result from fair
cost	14,870	0	2,768	instruments	1,018	-139 value hedge
Financial investments				Positive/negative fair		
measured at fair value				values of derivative		Result from fair
through OCI	15,295	0	7,653	instruments	-134	-609 value hedge
Debts evidenced by						
certificates - bonds				Positive/negative fair		
measured at amortised				values of derivative		Result from fair
cost	0	0	0	instruments	0	0 value hedge
Cross currency interest rate swaps						
total	49,298	0	19,613		469	-1,680

# The following table shows a breakdown of the corresponding hedged items

Euro thousand	Carrying amount assets	Carrying amount liabilities	Basis adjustment	Line item in the statement of finan- cial position in which the hedged item is included	Changes in value used for calculating hedge ineffectiveness for the current year	Accumulated amount of fair value hedge adjustments remaining in the statement of financial position for any hedged items that have ceased to be adjusted for hedging gains and losses
31 Dec 2019						
Loans and receiva-						
bles customers mea-				Loans and		
sured at amortised cost	19,133	0	1,009	receivables customers	-625	0
Financial investments	19,133	0	1,009	Customers	-023	0
measured at amor-						
tised				Financial		
cost	15,743	0	1,056	investments	-466	0
Financial investments			1,000			
measured at fair				Financial		
value through OCI	0	0	0	investments	-632	0
Debts evidenced by						
certificates - bonds						
measured at amor-						
tised				Debts evidenced		
cost	0	0	0	by certificates	0	0
Hedged items of						
cross currency						
interest rate swaps						
total	34,876	0	2,065		-1,722	0

Euro thousand	Carrying amount assets	Carrying amount liabilities	Basis adjustment	Line item in the statement of finan- cial position in which the hedged item is included	Changes in value used for calculating hedge ineffectiveness for the current year	Accumulated amount of fair value hedge adjustments remaining in the statement of financial position for any hedged items that have ceased to be adjusted for hedging gains and losses
31 Dec 2018	assets	партисо	aajastiiiciit	item is moladed	the durrent year	neaging game and 1000co
Loans and receivables customers measured				Loans and receivables		
at amortised cost	20,766	0	1,634	customers	-516	0
Financial investments	•		•			-
measured at amortised				Financial		
cost	16,392	0	1,522	investments	-1,157	0
Financial investments						
measured at fair value				Financial		
through OCI	15,927	0	632	investments	-476	0
Debts evidenced by certificates - bonds						
measured at amortised				Debts evidenced		
cost	0	0	0	by certificates	0	0
Hedged items of						
cross currency						
interest rate swaps						
total	53,085	0	3,787		-2,149	0

Since cross currency interest rate swaps were also used for hedging the interest rate risk in the previous year, the information regarding the previous year was adjusted accordingly.

# 41) Assets and liabilities denominated in foreign currencies

At balance sheet date, assets denominated in foreign currencies totalled euro 587,444 thousand (2018: euro 833,667 thousand), whereas liabilities denominated in foreign currencies amounted to euro 142,176 thousand (2018: euro 172,127 thousand).

# 42) Trust transactions

Euro thousand	31 Dec 2019	31 Dec 2018
Trust assets		
Loans and receivables credit institutions	61,821	53,430
Loans and receivables customers	67,913	63,800
Trust liabilities		
Amounts owed to credit institutions	61,821	53,430
Amounts owed to customers	67,913	63,800

# 43) Subordinated assets

Euro thousand	31 Dec 2019	31 Dec 2018
Financial investments	2,401	4,518

# 44) Assets pledged as collateral for the Group's liabilities

Euro thousand	31 Dec 2019	31 Dec 2018
Assets pledged as collateral		
Loans and receivables customers	381,104	226,684
Financial investments	14,625	15,512
Liabilities for which assets have been pledged as collateral		
Amounts owed to credit institutions	381,104	226,684
Amounts owed to customers	14,625	15,512

In the context of corporate funding via Oesterreichische Kontrollbank (OeKB), loans and receivables customers in the amount of euro 81 million (2018: euro 73 million) have been provided as collateral. These loans and receivables are guaranteed by means of Austrian government default guarantees, private insurance policies and draft guarantees. OeKB may not repledge or sell these loans and receivables customers if the Group performs in accordance with the contract.

Loans and receivables customers in the amount of euro 300 million (2018: euro 153 million) were provided as collateral for OeNB refinancing of VBW in the 2019 business year.

Within the scope of gilt-edged savings deposits, financial investments in the amount of euro 15 thousand (2018: euro 16 million) are held as securities.

# 45) Contingent liabilities and credit risks

Euro thousand	31 Dec 2019	31 Dec 2018
Contingent liabilities		
Liabilities arising from guarantees	270,478	291,728
Guaranteed letter of credit	1,196	1,205
Others (amounts guaranteed)	18,247	19,755
Commitments		
Unutilised loan commitments	2,672,897	3,152,667

Based on the management's estimation of cash outflow for financial guarantees, a provision was built for off-balance risks to the amount of the probable cash outflow under consideration of possible available collaterals. It amounts to euro 3,027 thousand (2018: euro 3,158 thousand).

VBW is involved in various judicial proceedings both as plaintiff and as defendant. These proceedings are due to current banking business. The volume of the proceedings is not unusual. The outcome of the proceedings is not expected to have significant impact on the financial situation and profitability of VBW.

Additionally, there are no government interventions, judicial or arbitral proceedings (including those that are still pending or might yet be initiated according to the knowledge of VBW) that have existed or were completed within the last twelve months and have a significant impact on the financial situation or profitability of VBW Group or have recently had such an impact.

The table below presents future cash flows of contingent liabilities classified according to their contractual maturity, concerning guarantees also according to their expected maturity

Loan	Guarantees	Guarantees
commitments	as contracted	expected
2,672,897	270,478	0
2,672,897	270,478	3,027
2,672,897	270,478	303
0	0	1,211
0	0	1,514
3,152,667	291,728	0
3,152,667	291,728	3,158
3,152,667	291,728	316
0	0	1,263
0	0	1,579
	2,672,897 2,672,897 2,672,897 0 0 3,152,667 3,152,667	commitments         as contracted           2,672,897         270,478           2,672,897         270,478           2,672,897         270,478           0         0           0         0           3,152,667         291,728           3,152,667         291,728           3,152,667         291,728           0         0

As for loan commitments, the first possible time of utilisation was used for the presentation of the contractual term. Contracted guarantees are reported when the utilisation is first possible, while column guarantees expected shows management estimates of the expected utilisation over the period.

## 46) Repurchase transactions and other transferred assets

As at 31 December 2019, VBW as pledgor had buy-back commitments under genuine repurchase agreements to euro 21,245 thousand (2018: euro 20,475 thousand).

The balance sheet does not contain any further financial assets for which material risks or rewards were retained.

# 47) Related party disclosures

		Companies in		Companies which
		which the		exercise a
	Harris et Balata a	Group has a	Companies	significant influence
From the constant	Unconsolidated	participating	measured	on the parent
Euro thousand	affiliates	interest	at equity	as shareholders
31 Dec 2019			44.007	
Loans and receivables credit institutions	0	0	44,327	0
Loans and receivables customers	163	1,598	0	0
Fixed-income securities	0	0	273	405,802
Amounts owed to credit institutions	0	0	189,861	0
Amounts owed to customers	4,504	1,950	22,547	0
Provisions	0	3	6	0
Transactions	4,126	3,415	256,580	0
Alice	040	00.400	4.4	
Administrative expenses	-613	-30,436	-14	0
Other operating income	116	1	7,226	0
Other operating expenses	-589	-104	0	0
31 Dec 2018				
Loans and receivables credit institutions	0	0	34,228	0
Loans and receivables customers	159	1,625	0	0
Fixed-income securities	0	0	271	593,466
Amounts owed to credit institutions	0	0	173.297	
Amounts owed to credit institutions  Amounts owed to customers	4,157	215	61,984	0
Provisions	4,137	3	6	0
Transactions	4,110	3,966	302,585	0
Administrative expenses	-419	-37,569	-14	0
Other operating income	111	63	5,998	0
Other operating expenses	-674	-67	0	0

Total related party transactions are measured as the average receivables and liabilities from/to credit institutions and customers. The calculation is based on the figures at the quarterly reporting dates during the period under review, which are summed together irrespective of whether plus or minus figures.

Transfer prices between the VBW Group and its Related parties are geared to usual market conditions. As in previous year, VBW Group does not have any other liabilities for unconsolidated affiliates or associated companies on balance sheet date.

The shareholder Republic of Austria exercises a significant influence on the VBW Group. Disclosures are limited to securities of the issuer Republic of Austria. The simplification option allowed by IAS 24.26 for companies in the sphere of the public sector was exercised.

Loans and receivables granted to key management personnel during the business year

Euro thousand	31 Dec 2019	31 Dec 2018
Outstanding loans and receivables	377	451
Redemptions	23	98

At the VBW Group, the Management Board members as well as members of the supervisory board of the parent company are classified as management members in key positions. The presentation of the remuneration of key personel is included in note 10) General administrative expenses. No further contracts were closed with members in key positions.

As at 31 December 2019 loans and receivables credit institutions/customers contained transactions with the Volksbank-Sector amounting to euro 2,061,152 thousand (2018: euro 1,532,367 thousand) and amounts owed to credit institutions/customers included transactions with the Volksbank-Sector amounting to euro 2,515,414 thousand (2018: euro 2,536,449 thousand).

# 48) Disclosures on mortgage banking in accordance with the Austrian Mortgage Bank Act, including covered bonds

		Coverage requirements	
	Covering	debts evidenced	Surplus
Euro thousand	loans	by certificates	cover
31 Dec 2019		•	
Covered bonds			
Amortised cost	2,936,644	2,405,058	531,586
Fair value through profit or loss	102,127	83,640	18,487
Total	3,038,771	2,488,698	550,073
31 Dec 2018			
Covered bonds			_
Amortised cost	1,837,351	1,557,744	279,607
Fair value through profit or loss	98,653	83,640	15,013
Total	1,936,004	1,641,384	294,620

The required coverage for debts evidenced by certificates includes surplus cover of 2 % calculated based on the face value of all outstanding covered bonds.

# 49) Branches

	31 Dec 2019	31 Dec 2018
Domestic	63	70
Total number of branches	63	70

All branches are in Austria.

## 50) Events after the balance sheet date

Due to the spread of the virus Covid 19 a revision of the current economic expections for 2020 is possible. Because of a temporary disruption of supply chains, measures of health authorities and a decline in demand the economic dynamic will be effected negatively. The dynamic development of the spread of the coronavirus does not allow an estimate in terms of amount on the financial impact. Furthermore there were no substantial events until the signing of the financial statement by the Managing Board on March 12 2020.

# 51) Segment reporting

The VBW Group now has two business segments retail and CO which correspond to strategic business fields. These segments fulfil a variety of tasks and are controlled in varying ways in accordance with the internal management and reporting structure. In this process, a business unit is organised as a profit centre, which means that all results are allocated to the business unit, irrespective of whether these results are generated in the business unit itself or by the parent company.

A report is submitted to the Managment Board and management for each business segment. These reports are based on VBWs' and the subsidiaries' separate financial statements. Interest results of the profit centre are calculated on the principles of the market interest method. Transfer prices for assessments and refinancing between entities within the Group are in line with standard market conditions. Expenses are divided between business segments based on the proportional service performance. The cost of Group projects is also allocated to business segments.

## Retail

The retail segment comprises the standard banking services provided to private customers, SMEs and commercial clients in terms of investment and financing, advisory and investment services for securities, payment services, brokerage of insurance products, and foreign exchange business.

Services are typically performed through the branches as well as through internet and direct sales. Accordingly, this segment includes the results for the branches and the commercial clients profit centre.

#### CO

The CO segment comprises the top institution activities as well as the CO duties for the entire Austrian Association of Volksbanks. Treasury is primarily responsible for obtaining liquidity on the money and capital markets and for balancing liquidity within the Association of Volksbanks. Liquidity management in connection with regulatory requirements through management of the investment book in the areas of liquidity and interest rate risk is another key component of VBW's tasks as top institution and CO.

The syndicate financing division including large-scale house-building is another profit centre. VBW provides its services as a syndicate partner for large loan commitments held by commercial clients of the Volksbanks. The results of VB Services für Banken GmbH, which provides services to the Volksbanks for payment processing and settling securities transactions as well as the results of VB Infrastruktur und Immobilien GmbH, wich provides services for Facility Management are also included here.

Finally, all other activities are reported which are undertaken in managing the Association of Volksbanks and which VBW performs as CO in accordance with the CRR and Austrian Banking Act.

## Consolidation

Consolidation matters are reported separately from other activities in the Consolidation column. These items contain amounts arising from consolidation processes that are not performed within a segment.

# Segment reporting by business segments

4	- 4		-		$\sim$
1	-1	7	/20	11	ч

liabilities

1-12/2019				
Euro thousand	Retail	CO	Consolidation	Total
Net interest income	102,654	17,351	0	120,005
Risk provisions	-8,590	1,412	0	-7,178
Net fee and comission income	58,413	-2,818	198	55,793
Net trading income	259	-2,546	0	-2,287
Result from financial instruments and investment properties	1,874	19,363	-3,351	17,885
Other operating result	4,149	144,040	-50,663	97,527
General administrative expenses	-143,003	-124,274	53,816	-213,460
Restructuring result	0	0	0	0
Result from companies measured at equity	-165	-336	0	-501
Annual result before taxes	15,593	52,191	0	67,784
Income taxes	-8,387	-2,364	0	-10,751
Annual result after taxes	7,206	49,872	0	57,033
	,			,
31 Dec 2019				
Total assets	6,541,971	7,572,113	-1,410,234	12,703,850
Loans and receivables customers	5,276,454	244,157	-49,275	5,471,336
Companies measured at equity	30,460	8,734	0	39,194
Amounts owed to customers	5,254,294	1,280,697	-96,391	6,438,600
Debts evidenced by certificates, including subordinated		,,		-,,
liabilities	112,981	1,757,609	0	1,870,591
1-12/2018				
1-12/2018 Euro thousand	Retail	CO	Consolidation	Total
	<b>Retail</b> 102,011	<b>CO</b> 22,717	Consolidation 0	<b>Total</b> 124,728
Euro thousand Net interest income				124,728
Euro thousand Net interest income Risk provisions	102,011	22,717	0	124,728 4,832
Euro thousand Net interest income	102,011 952	22,717 3,881	0	124,728
Euro thousand Net interest income Risk provisions Net fee and comission income	102,011 952 57,014	22,717 3,881 -3,259	0 0 67	124,728 4,832 53,822
Euro thousand Net interest income Risk provisions Net fee and comission income Net trading income	102,011 952 57,014 250	22,717 3,881 -3,259 740	0 0 67 0	124,728 4,832 53,822 990
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result	102,011 952 57,014 250 2,959 8,851	22,717 3,881 -3,259 740 9,399 135,360	0 0 67 0 -3,186 -44,045	124,728 4,832 53,822 990 9,172 100,166
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties	102,011 952 57,014 250 2,959	22,717 3,881 -3,259 740 9,399	0 0 67 0 -3,186	124,728 4,832 53,822 990 9,172
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result	102,011 952 57,014 250 2,959 8,851 -141,119	22,717 3,881 -3,259 740 9,399 135,360 -128,304	0 67 0 -3,186 -44,045 47,164	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243	0 0 67 0 -3,186 -44,045 47,164	124,728 4,832 53,822 990 9,172 100,166 -222,258
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213	0 0 67 0 -3,186 -44,045 47,164 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 <b>40,989</b>	0 0 67 0 -3,186 -44,045 47,164 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 <b>71,959</b>
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes Income taxes Annual result after taxes	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969 78	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 <b>40,989</b> -1,546	0 0 67 0 -3,186 -44,045 47,164 0 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 71,959 -1,468
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes Income taxes Annual result after taxes	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969 78 31,048	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 40,989 -1,546 39,443	0 0 67 0 -3,186 -44,045 47,164 0 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 71,959 -1,468 70,491
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes Income taxes Annual result after taxes  31 Dec 2018 Total assets	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969 78 31,048	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 40,989 -1,546 39,443	0 0 67 0 -3,186 -44,045 47,164 0 0 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 71,959 -1,468 70,491
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes Income taxes Annual result after taxes  31 Dec 2018 Total assets Loans and receivables customers	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969 78 31,048	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 40,989 -1,546 39,443	0 0 67 0 -3,186 -44,045 47,164 0 0 0 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 71,959 -1,468 70,491 11,505,492 5,365,676
Euro thousand Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes Income taxes Annual result after taxes  31 Dec 2018 Total assets Loans and receivables customers Companies measured at equity	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969 78 31,048 6,466,527 5,151,092 29,077	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 40,989 -1,546 39,443	0 0 67 0 -3,186 -44,045 47,164 0 0 0 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 71,959 -1,468 70,491 11,505,492 5,365,676 37,835
Euro thousand  Net interest income Risk provisions Net fee and comission income Net trading income Result from financial instruments and investment properties Other operating result General administrative expenses Restructuring result Result from companies measured at equity Annual result before taxes Income taxes Annual result after taxes  31 Dec 2018 Total assets Loans and receivables customers	102,011 952 57,014 250 2,959 8,851 -141,119 -4,270 4,321 30,969 78 31,048	22,717 3,881 -3,259 740 9,399 135,360 -128,304 243 213 40,989 -1,546 39,443	0 0 67 0 -3,186 -44,045 47,164 0 0 0 0	124,728 4,832 53,822 990 9,172 100,166 -222,258 -4,027 4,534 71,959 -1,468 70,491 11,505,492 5,365,676

114,562

770,468

0

885,030

## 52) Risk report

#### General

Assuming and professionally managing the risks associated with the business activities is a core function of every bank. In its capacity as CO of the association of credit institutions under section 30a Austrian Banking Act, consisting of VBW and the affiliated banks of the Volksbank-Sector, VBW performs this central task for the Association of Volksbanks, so that the latter has in place administrative, accounting and control mechanisms for the capture, assessment, management and monitoring of the risks arising from banking transactions and banking operations as well as of the remuneration strategy and practices (section 39 (2) Austrian Banking Act). The implementation of control within the Association of Volksbanks is effected through General, and, if necessary, Individual Instructions and corresponding working instructions in the affiliated banks.

The following risks are classified as material within the Association of Volksbanks in the course of the self-assessment process:

- Credit risks
- Market risks
- Liquidity risks
- Operational risks
- Other risks (e.g. strategic risk, reputational risk, equity risk, as well as earnings risk)

#### **Current developments**

In 2019, the Association of Volksbanks again went through the annual SREP (Supervisory Review and Evaluation Process) within the scope of the Single Supervisory Mechanism (SSM) of the ECB. This year's SREP also considered the liquidity stress test of the ECB performed in 2019.

By resolution of the ECB adopted in December 2019, the result of the SREP was forwarded to VBW as the central organisation of the Association of Volksbanks.

The CET 1 demand amounting to 11.50 %, as determined for the Association of Volksbanks, that applies as of 1 January 2020 consists of the following: Pillar 1 CET1 requirement of 4.5 %, Pillar 2 requirement of 2.50 %, capital conservation buffer of 2.5 %, systemic risk buffer 1.0 %, buffer for systemically important institutions of 1.0 %, and Pillar 2 Guidance of 1.0 %. The currently applicable rule regarding capital buffer provides for the higher buffer requirement of systemic risk buffer and buffer for systemically important institutions to be met. Accordingly, the CET1 demand has increased by comparison with the previous year by 0.25 percentage points (reduction of Pillar 2 requirement by 0.25 percentage points and increase of the combined buffer requirements by 0.50 percentage points).

As of 1 January 2020, the tier 1 capital requirement amounts to 12.00 % (Pillar 1 requirement of 6.0 %, Pillar 2 requirement of 2.50 %, capital conservation buffer of 2.5 %, systemic risk buffer 1.0 % or buffer for systemically important institutions 1.0 %), having increased by 0.25 percentage points compared to the previous year.

As of 1 January 2020, the total capital requirement amounts to 14.00 % (Pillar 1 requirement of 8.0 %, Pillar 2 requirement of 2.50 %, capital conservation buffer of 2.5 %, systemic risk buffer 1.0 % or buffer for systemically important institutions 1.0 %), having increased by 0.25 percentage points compared to the previous year.

#### Risk policy principles

The risk policy principles of VBW comprise the standards for the management of risks that are applicable within the Association of Volksbanks and are defined by the CO Managing Board together with the risk appetite. A common set of rules and understanding of risk management across the Association is the basis for developing risk awareness and a risk culture within the company. The Association of Volksbanks carries out its activities subject to the principle that risks will only be accepted to the extent it is required to achieve strategic goals. Applying the risk management principles, the associated risks are comprehensively managed by creating an appropriate organisational structure and corresponding business processes.

## Organisation of risk management

VBW has taken all required organisational measures to meet the requirements of a modern risk management. There is a clear separation between front and back office. A central, independent risk control function has been established. At Managing Board level, the Chief Risk Officer (CRO) is the head of Risk Control. Within the Managing Board responsibilities of the CRO, there is a separation between risk control and operational credit risk management. Risk assessment, risk measurement and risk control are carried out according to the dual-control principle. For the purpose of avoiding conflicts of interest, these tasks are performed by different organisational units.

The business model requires risks to be identified, assessed, measured, aggregated and controlled effectively. Risks and capital are managed by means of a framework of principles, organisational structures as well as measuring and monitoring processes that are closely aligned with the activities of the departments and divisions. As a prerequisite and basis of solid risk management, the Risk Appetite Framework (RAF) for the Association of Volksbanks is continuously being developed also within VBW, in order to define risk appetite and the level of risk tolerance that VBW is prepared to accept to achieve its defined goals. The level of risk tolerance manifests itself in the definition and monitoring of appropriate limits and controls, in particular. The framework is verified and adjusted to any regulatory requirements, changes of the market environment or the business model on an ongoing basis. VBW aims to develop, by way of this framework, a disciplined and constructive control environment where all employees understand and live up to their role and responsibility.

Within the Association of Volksbanks, risks are controlled by three decision-making bodies in VBW: (i) Risk Committee (RICO), (ii) Asset Liability Committee (ALCO), (iii) Credit Committee (CC). The responsibilities of these committees include both, topics of VBW as a single institution and matters concerning the entire Association of Volksbanks pursuant to section 30a Austrian Banking Act. Risk reporting in the affiliated banks takes place in the respective local bodies.

The RICO serves to control all material risks, with a focus at portfolio level, ensuring that risk policy decisions are in compliance with the risk appetite. The aim is to provide the Managing Board of VBW with a comprehensive view of all risks (aggregate bank risk report) and with a summary of regulatory and other risk-relevant topics.

The ALCO is the central body for controlling interest rate, foreign currency and liquidity risks, as well as investment risks through positioning of the banking book, with a view to optimising risk and return, and to securing refinancing in the long term.

The CC is the body responsible for credit decisions based on applicable definitions of authorisations, for approving action plans for customers undergoing restructuring or debt enforcement, as well as for approving allocations to individual allowances for impairment, provisions and waivers.

#### **Regulatory requirements**

The regulations regarding capital requirements at VBW are implemented as follows:

#### Pillar 1: Minimum own funds requirements

Within the scope of Pillar 1, the fulfilment of the minimum regulatory requirements is ensured. For credit risk, market risk and operational risk, the respective regulatory standard approaches for determining the minimum own funds requirements are applied.

#### Pillar 2: Internal Capital & Liquidity Adequacy Assessment

By way of the Internal Capital & Liquidity Adequacy Assessment Process, VBW as CO of the Association of Volksbanks takes all measures required to ensure that all risks arising from current and prospective business activities is counterbalanced by an adequate liquidity and capital base at all times. The detailed design of the Internal Capital & Liquidity Adequacy Assessment Process takes into account the regulatory requirements and supervisory expectations of the ECB as well as internal guidelines.

#### Pillar 3: Disclosure

The requirements of Pillar 3 are met by publishing the qualitative and quantitative disclosure pursuant to Regulation (EU) no. 575 / 2013 (CRR) and Directive 2013/36/EU (CRD IV) on the bank's own website under www.volksbankwien.at/investoren/offenlegung.

## Risk management across the Association

The risk control of VBW as CO is responsible for risk governance, methods and models for strategic risk management issues across the Association, as well as for the regulations for steering at portfolio level. For the purpose of performing its steering function, the CO has issued General Instructions (GI) for the affiliated banks. The GI RAF (Risk Appetite Framework), GI ICAAP, GI ILAAP, GI Principles of Credit Risk Management (GI PCRM) and the downstream manuals of the Association govern the risk management in a binding and uniform manner. The risk strategy and the NPL strategy for the Association of Volksbanks are also issued in the form of a GI. The aim is to comprehensively and verifiably document and set down general conditions and principles, consistently throughout the Association, for the assessment and management of risks, and for the creation of processes and organisational structures. Within the scope of their general duty of care, the members of the Managing Board and the managing directors of all affiliated banks must ensure, without exception and restriction, in the interest of the respective companies, that the General Instructions are put into effect formally and de facto. Any deviations and special regulations concerning the General Instructions shall only be permissible in exceptional cases and must be coordinated with VBW as the CO in advance, and approved by the latter.

Within the Association of Volksbanks, comprehensive communication about risks and a direct exchange of information is considered very important. In order to allow for professional exchange in a working context, an expert committee was set up for risk control. Each affiliated bank must dispose of its own Risk Control Function (RCF) that is responsible for independent monitoring and communication of risks within the respective affiliated bank.

Risk governance as well as the methods and models are regularly refined and adjusted to the current environment by the Risk Control Function of VBW as CO. Apart from regular remodelling, recalibration and validation of the risk models, the methods in the ICAAP & ILAAP are being improved continuously, with new regulatory requirements being monitored and implemented in a timely fashion.

## kk) Internal Capital Adequacy Assessment Process

To ensure a sustainable, risk-adequate capital base, VBW, in its capacity as CO of the Association of Volksbanks, has set up an Internal Capital Adequacy Assessment Process (ICAAP) as a revolving control cycle, in line with international best practices, that both VBW and all affiliated banks are subject to. The ICAAP starts by identifying the material risks, followed by the risk quantification and aggregation, determination of risk-bearing capacity, limitation, and concludes with ongoing risk monitoring and the measures derived therefrom. Explanations regarding the ILAAP are presented in item d) Liquidity risk.

The individual elements of the cycle are performed at varying intervals (e.g. daily for market risk / trading book risk measurement, quarterly for the risk-bearing capacity calculation, annually for risk inventory and determination of the risk strategy). All the activities described within the cycle are reviewed for up-to-dateness and adequacy at least annually, and adjusted to the respective current environment if necessary; they are approved by the Managing Board of the CO. A comprehensive revision of the Internal Capital Adequacy Assessment Process took place in 2019, due to the ECB Guide published in November 2018 for the internal capital adequacy assessment process. In that respect, the risk-bearing capacity statement and the internal stress test were enhanced.

### **Risk inventory**

The risk inventory aims to define the materiality of existing and newly assumed risks. The risk inventory results are summarised and analysed for VBW. The results of the risk inventory process are used to inform the risk strategy and form a starting point for the risk-bearing capacity calculation, as significant types of risk are taken into account within the risk-bearing capacity calculation.

### **Risk strategy**

The risk strategy of VBW is based on the business strategy of the Association and provides a consistent framework and principles for the uniform risk management. The risk strategy is reviewed for up-to-dateness and adequacy at least annually and adjusted to the respective current environment. It provides the rules for the handling of risks and ensures risk-bearing capacity at all times. The risk strategy is prepared in the course of business planning. Across the Association, the contents of the risk strategy and of business planning are linked up by incorporating the targets of the Risk Appetite Statement in GI Controlling – Planning and Reporting.

## Risk Appetite Statement (RAS) and limit system

The core element of the risk strategy is a Risk Appetite Statement (RAS) and integrated limit system in line with the business strategy. The RAS set of indicators comprising strategic and additional indicators helps the Managing Board to implement central strategic goals of VBW, specifying the same in operational terms.

The risk appetite, i.e. the indicators of the RAS, is derived from the business model, the current risk profile, the risk capacity and the earnings expectations resp. the strategic planning process. The limit system broken down by risk subtypes and the RAS provide the framework for the maximum risk that VBW is ready to accept to achieve its strategic targets. The RAS indicators are provided with a target, a trigger and a limit and are monitored on a current basis, as are the aggregate bank and individual risk limits. In this way, it can be ensured that deviations from the risk strategy are identified swiftly and that countermeasures can be initiated in a timely manner. The RAS set of indicators is made up of strategic and additional RAS indicators:

- Capital ratios (e.g. CET1 ratio, T1 ratio, TC ratio, RTF)
- Credit risk ratios (e.g. NPL ratio, coverage ratio, exposures to foreign customers, net allocation for risk provisions, forbearance ratio)
- Interest rate risk ratios (e.g. OeNB interest rate risk coefficient, EBA interest rate risk coefficient, PVBP)
- Liquidity risk ratios (e.g. LCR, NSFR, survival period)
- Ratios relating to operational risk (e.g. OpRisk losses in proportion to CET1, ICS implementation rate)
- Other risk-relevant ratios (e.g. CIR, leverage ratio, compliance risk)

#### **Risk-bearing capacity calculation**

The risk-bearing capacity calculation constitutes a central element within the implementation of the ICAAP. It is used to provide evidence of the fact that the risks assumed are sufficiently covered by adequate internal capital at all times and to ensure such cover in future. For this purpose, all relevant individual risks are aggregated. This aggregate risk is then compared to the existing and previously defined internal capital. Compliance with the limits is monitored and reported quarterly.

In determining risk-bearing capacity, different objectives are pursued that are reflected in three perspectives:

- Regulatory perspective (compliance with regulatory own funds ratios)
- Economic perspective
- Normative perspective

The regulatory Pillar 1 perspective compares the aggregate risk amount calculated in accordance with applicable legal provisions with regulatory own funds. Ensuring regulatory risk-bearing capacity is stipulated under the law and constitutes a minimum requirement. The composition of the regulatory aggregate risk position of VBW corresponds to that of any regionally operating retail bank.

The economic perspective contributes to ensuring the continued existence of the VBW by foregrounding the economic value within the assessment of the capital adequacy. The risk-bearing capacity under the economic perspective derives from a comparison of economic risks with internal capital (risk covering potentials). Economic risks are risks that may impair the economic value of the institution, and accordingly may impair the capital adequacy under an economic perspective. For the quantification of the aggregate risk position, internal procedures, that is largely Value at Risk (VaR), with a confidence level of 99.9 % and a time horizon of one year are applied. In doing so, all quantifiable risks that were identified as material within the scope of risk inventory process are taken into account. Hidden reserves, the annual result achieved in the current business year, as well as own funds available for loss absorption upon continuation of the business activities are recognised as risk covering potentials. The aggregate bank risk limit is set at 100 % of available internal capital. A prerequisite for the capital adequacy under an economic perspective is for internal capital to be sufficient to cover the risks and to support the strategy on an ongoing basis.

The normative perspective ensures that the Association of Volksbanks is able, throughout a period of several years, to meet its own funds requirement and to cope with other external financial constraints. It represents the risk-bearing capacity on the basis of strategic planning under normal and adverse conditions, essentially comprising a simulation of the profit and loss account and own funds positions over three years. In the process, the strategic planning as well as three crisis scenarios are simulated and the development of regulatory own funds ratios calculated taking into account the effects of the relevant scenario. Therefore, the key parameters of the normative perspective are the regulatory own funds ratios CET1, tier 1 and total capital. The normative perspective was implemented throughout the Association and hence also includes VBW.

#### Stress testing

For credit, market and liquidity risks, as well as for operational risk, specific stress tests resp. risk analyses are performed regularly, with crisis scenarios being conceived in such a way that the occurrence of events that are highly unlikely, but not impossible, is simulated and estimated. By way of this approach, huge losses can be identified and analysed.

Apart from these specific stress tests and sensitivity analyses, internal stress tests are regularly carried out across all risk types. The semi-annual internal stress test for the bank consists of scenario analyses, sensitivity analyses and the reverse stress test. In the scenario analyses, economic crisis scenarios are defined and the changed risk parameters for the individual risk categories and business areas derived therefrom. Apart from the effects on the risk positions, the effects of the crisis scenarios on regulatory own funds and the internal capital under the economic perspective are determined. At this point, the requirements of the normative perspective overlap with the requirements regarding scenario analyses for the bank-wide internal stress test: the development of regulatory own funds ratios is simulated for various crisis scenarios over a period of several years. Based on the findings of the bank-wide internal stress tests, recommended actions are defined and transposed into measures. For instance, the reporting framework was extended by new aspects, additional limits were defined, riskier industries monitored more closely, and planning targets for strategic risk indicators derived.

EU-wide stress tests across risk types are being carried out by the EBA/ECB every two years, with the Association of Volksbanks participating. The next EBA/ECB stress test is going to take place in 2020. The results of the stress tests are used by the ECB to assess the capital demand within the SREP. In the years between the EBA/ECB stress tests across risk types, the supervisory authority performs a risk-specific stress test. Therefore, the Association of Volksbanks participated in the liquidity stress test in 2019.

## **Risk reporting**

The reporting framework implemented at VBW is meant to ensure that all significant risks are fully identified, monitored and promptly and efficiently managed. The reporting framework offers a holistic and detailed presentation of the risks and a specific analysis of the individual risk types.

The monthly – for the risk-bearing capacity calculation and capital ratios: quarterly – aggregate bank risk report serves as a core element of the reporting framework. The aggregate bank risk report provides a summary of the situation and development of the RAS indicators, the utilisation of the risk-bearing capacity, addressing all significant risks and containing comprehensive qualitative and quantitative information, among others. The aggregate bank risk report provides the Managing Board with management-related information on a monthly basis and is provided to the Supervisory Board of VBW quarterly. Complementing the aggregate bank risk report, various risk-specific reports (e.g. analyses within credit risk regarding the development of individual sub-portfolios) are provided in addition to the reporting framework.

## **Recovery and resolution planning**

As VBW belongs to the Association of Volksbanks, which was classified as a significant credit institution, VBW has worked out a recovery plan and submitted the same to the relevant regulatory authorities (e.g. ECB). This recovery plan is updated at least once a year and takes into account both changes of the bank's business activities and changes with respect to regulatory requirements.

### II) Credit risk

Credit risk refers to potential losses that occur because a contract partner fails to meet its payment obligations.

#### Credit risk management organisation

Within VBW, the responsibilities associated with credit risk are taken care of by the divisions Credit Risk Management and Risk Control. The departments Credit Risk Management Retail Branches, Credit Risk Management Real Estate & Corporate Financing, Restructuring & Recovery are responsible for operational credit risk management. The Risk Control is responsible for risk assessment, risk measurement and risk control as well as for credit risk reporting at portfolio level.

### Operational credit risk management

### Lending principles

- Loan transactions are necessarily based on decisions involving borrower-specific limits. The determination and monitoring of certain limits is subject to uniform regulations at the level of the Association.
- The rating obligation applies to all borrowers with exposures above the defined minimum amount. The rating process is based on the dual-control principle and is applicable across the Association.
- In selecting collaterals, attention is paid to the cost-benefit ratio, and therefore recoverable collaterals that cause little administrative effort and are not very cost-intensive will preferably be resorted to, as well as actually realisable collaterals. For this reason, physical collaterals, such as real estate collaterals, and financial collaterals, such as cash collaterals or collaterals in the form of securities, are given priority. The recoverability and enforceability of collaterals must basically be assessed prior to any credit decision. Principles for the management of collaterals and uniform rules for the selection, provision, administration and valuation of collaterals apply at the level of the Association.
- Foreign currency and repayment vehicle loans are basically no longer offered or granted.
- The principal market for lending business is the Austrian market.
- Syndicated loans will basically be concluded together with the CO.

#### **Decision-making process**

In all units of VBW that generate credit risk, there is a strict separation of sales and risk management units. All decisions for individual instances are taken strictly observing the dual-control principle; clear processes have been defined for this purpose. Limit systems play an important role in this context, as they provide a framework for the decision-making powers of the individual units.

### Monitoring of exposures and collaterals

The processes for the review of exposures and collaterals are governed by uniform regulations across the Association and must be observed by all affiliated banks.

## Limits

The monitoring, control and limitation of the risk of individual exposures and of risk clusters is conducted according to the differentiated limit categories.

Within the Association of Volksbanks, the group of connected clients (GcC) is used as the basis for limits in case of new lending and for current monitoring. As regards the limits, the requirements on the level of the Association of Volksbanks differ from those applicable to the individual banks. A review of the limits on individual transaction level takes place continuously within the credit risk management of the affiliated bank and is monitored by the credit risk management of VBW as CO, using centralised analyses.

In connection with portfolio limits, within the Association of Volksbanks, mainly limits for external financing transactions and materiality limits for regions and industry sectors are being defined at present. These limits are relevant for the lending process and are monitored in monthly intervals by Risk Control.

In order to achieve a sustainably healthy portfolio quality, requirements exist for transactions with new customers and increases of the exposure of existing customers; these depend on the customer's credit rating and are applicable across the Association.

#### Intensified credit risk management

Within the Association of Volksbanks, and accordingly also within VBW, intensified credit risk management means the special monitoring of customers with payment difficulties and/or customers likely to default. Among others, intensified credit risk management comprises processes relating to the early detection of customers likely to default, the dunning procedure, forbearance processes, as well as default identification.

Early warning: During the early warning process, customers who might show an increased risk of default within the next few months are systematically identified on the basis of certain indicators. In this way, VBW is put in a position to counteract potential defaults early on. The early identification of customers likely to default is governed within a uniform early warning system throughout the Association.

Dunning procedure: The dunning procedure applied across the entire Association of Volksbanks and accordingly within VBW is uniform and automatised and based on corresponding predefined processes.

Forbearance: Forbearance refers to concessions made by the lender to the debtor in the context of financial difficulties or imminent financial difficulties of the debtor, which the lender would not grant otherwise. Debtors whose transactions were classified as forborne are subject to special (monitoring) regulations within the Association of Volksbanks.

Default identification: The process of default identification serves to recognise defaults in time. A customer is deemed defaulted if there is a default of performance of more than 90 days, pursuant to the CRR, and/or if complete settlement of the debt is considered unlikely without realising any collaterals. The Association of Volksbanks has defined 13 possible types of default event that are used for the consistent classification of default events across the Association. Among others, default identification also builds on the early warning and forbearance processes described above. Additionally, there are other (checking) processes, e.g. the analysis of expected cash flows within the regular or event-driven exposure checks, which may trigger classification to a default category.

### **Problem Loan Management**

Within the Problem Loan Management system (PLM) applicable throughout the Association, customers are classified on the basis of clearly defined indicators applied consistently across the Association. Subsequently, a distinction is made between customers

- under intensive supervision (negative change of risk assessment, but not defaulted yet)
- in the process of restructuring (imminent risk of default or defaulted already, but customer is eligible for restructuring), and
- subject to debt enforcement (defaulted customers not eligible for restructuring)

and appropriately differentiated processing routines have been put in place consistently throughout the Association of Volksbanks.

# Quantitative credit risk management and credit risk control

#### Measurement and control of credit risk

The development of sophisticated models as well as of systems and processes tailored to the bank-specific portfolio is required for the measurement and control of credit risk. In this way, the credit decision is meant to be structured and

improved on the one hand, on the other hand, these instruments resp. their results also form the basis of portfolio management.

The results of credit risk measurement are reported to the Managing Board within the scope of the Risk Committee on a monthly basis. The most important objective of the use of the credit risk models and tools is to avoid losses through early identification of risks.

#### Rating systems

Across the Association, standardised models are applied to determine credit ratings (the VB rating family) and to determine the amount of loss in case of default. The expected probability of default of each customer is assessed via the VB rating family and expressed through the VB master scale, which comprises a total of 25 rating levels. The PD range used not only allows for a comparison of internal ratings with classifications by external rating agencies, but also a comparison of credit ratings across customer segments.

The rating levels in rating category 5 cover the reasons for defaulting on loans as applied across the Association and are also used for reporting non-performing loans (NPL).

#### Credit value at risk

The calculation of the economic capital requirement necessary for the credit risk is conducted by means of the Credit value at risk (CVaR) method. For this purpose, the Association of Volksbanks has chosen a statistical simulation method. A refined Merton model, adjusted to internal requirements, is used for modelling the credit exposures in the loan portfolio in detail.

#### Concentrations

Quantification and valuation of the effects of concentrations takes place monthly, via the risk parameters identified, on the one hand, and in the course of preparing the risk report, on the other hand.

#### Counterparty default risk

The counterparty risk for market values from unsecured derivatives is taken into account by way of credit value adjustments (CVA) or debt value adjustments (DVA) – as approximation function of the potential future loss regarding counterparty default risk. The expected future exposure (EFE) is determined by means of the Monte Carlo method. The probabilities of default for counterparties for which no credit spreads are observable on the market are based on internal ratings of the Association of Volksbanks. The Association does not use any internal model for calculating the counterparty default risk.

## Credit risk mitigation

The consideration of collaterals within the scope of the credit risk models for CVaR and in expected loss calculations is primarily effected through the LGD models applied across the Association. The starting point for taking into account collaterals is the respective current fair value, appraisal value, nominal value or redemption value.

For the purpose of reducing the counterparty risk of derivative transactions, the Association of Volksbanks uses credit risk mitigation methods such as netting and exchange of collaterals. The Association strives to conclude standardised ISDA framework agreements for bilateral netting and a corresponding Credit Support Annex (CSA) with all key market participants. The fair values of derivative transactions with counterparties are reconciled daily. If the fair values exceed certain contractually agreed thresholds, such excess amounts must be covered by collaterals. These collaterals are recognised in regulatory terms and reduce the risk.

## Factors influencing the estimate of Expected Credit Losses (ECL) for the purpose of determining impairments

Various influencing factors, assumptions and methods are used to measure any significant increase of credit risk.

### Rating systems

Upon initial recognition, each exposure is allocated to a credit risk rating based on the information available about the borrower. The exposures are monitored continuously, and the risk management guidelines of the bank require credit risk renewal at least once a year. The established governance processes, including RAS limits (Risk Appetite Statement), ensure that valid credit assessments exist for more than 98 % of exposures.

The bank disposes of a comprehensive set of rating systems to cover all relevant types of receivables. The most important elements of the rating systems for the major portfolios are shown in the following table:

Portfolio	Main influencing factors of the rating systems
SME and Corporate	Information that was obtained during the regular review of annual financial statements and management accounts (economic circumstances of the owners) of the borrower
	Actual and expected material changes of the regulatory, technological or economic environment of the borrower
	Qualitative assessment of borrower management, the transparency of information provided by the borrower, the adequacy of the borrower's accounting processes and other soft facts
	New and/or expected changes of the financial situation of the borrower not reflected in the most recent financial statements
	Internally obtained information about the borrower's conduct, e.g. overdrawing of advances on current account and utilisation of credit facilities
	To the extent available, ratings of the borrower or of the borrower's parent company by external rating agencies
Private Customers	<ul> <li>Credit standing indicators as well as sociodemographic assessment of the request</li> <li>Information obtained from credit agencies</li> </ul>
	For new lending business with existing customers and for current monitoring – internally collected data regarding the customers' account conduct, e.g. delays in payment and changes with respect to incoming or outgoing payments
Banks	Information that was obtained during the regular review of annual financial statements, disclosures and reports of the borrower
	Qualitative assessment of market position, asset quality and concentration risk of the counterparty's portfolio
	Implicit support or explicit guarantees from states, governments or parent companies

All rating systems are regularly validated according to qualitative and quantitative criteria by an independent unit within Risk Control, including backtesting for actual rating migrations and defaults.

All rating systems apply the Volksbank master scale that consists of 20 rating classes (1A to 4E) plus 5 additional classes (5A to 5E) for defaulted customers. To any rating class, the master scale will allocate intervals of probabilities of default (PD) that do not overlap. The PDs of the rating system are modelled as long-term through-the-cycle (TTC) probabilities of default over a period of 12 months. Ratings by external rating agencies are also reproduced on the Volksbank master scale by way of statistical analyses of the historical default rates published by the rating agencies.

#### Lifetime Probability of Default

Ratings provide essential input for determining the lifetime PD for ECL calculation. At each balance sheet date, Volksbank assesses whether the default risk for any financial instrument has increased significantly since first-time recognition. To identify any significant increases of default risk, companies may bundle financial instruments in groups based on common default risk characteristics and hence may perform an analysis aimed at identifying any significant increases in default risk promptly. For the purpose of analysing lifetime PD, the portfolio of Volksbank is divided into the following segments:

- SME and Corporate
- Private Customers
- Banks
- Countries
- Large Corporations (companies with ratings by external rating agencies)
- Other Exposures (mainly real estate and public infrastructure projects that are not dealt with using the usual rating systems for SME or Corporate)

For the segments "Private Customers", "SME and Corporate", and "Other Exposures", the bank extracts long-term, representative samples of internal ratings and defaults that cover all material subsegments and rating classes. Statistical models are used to analyse the data collected and to prepare estimates regarding residual term PD and the way these are expected to change over the course of time.

For the segments "Banks and Finance"," Non-financial Companies" and "Countries", the bank uses long-term default studies of the external rating agencies to determine the lifetime PD by rating class.

## Forward-looking information

The bank takes account of forward-looking information, both in assessing whether the credit risk of any instrument has increased significantly since its initial recognition, and in measuring ECL. Based on the analysis carried out by analysts of the bank's research department and taking into account various market data, the bank formulates:

- a base case scenario for the future development of the relevant economic variables. The base case scenario constitutes the most probable outcome and has been reconciled with the information used by the bank for other purposes, such as strategic planning and budgeting; and
- two further possible prognostic scenarios that constitute one optimistic and one pessimistic outcome of the relevant economic variables.

The prognostic process comprises both the forecast of the development of the relevant economic variables over the course of the next three years and the estimate of probability for each scenario. The bank performs regular (semi-annual) stress tests with shocks to quantify the effects of a severe deterioration of economic conditions and to analyse the necessity of re-calibration of the base case scenario and/or of the other prognostic scenarios.

### Consideration of forward-looking information

The bank performs a thorough analysis in order to identify and calibrate the relationships between changing default rates and changes of the most important macroeconomic factors.

For Private Customers, as well as for SME and Corporate Customers, the analysis is based on a time series of average default rates estimated on the basis of the internally available data set. In the process, multivariate regression analyses are performed for each portfolio. Explanatory variables are, among others, total GDP growth in Austria and the euro

zone, the unemployment rate and the growth in the demand for corporate loans. For portfolios with only few defaults (banks, countries, municipalities etc.), the default time series of external rating agencies are combined with qualitative analyses per segment. For instance, the SME and Corporate model is applied to incorporate forward-looking information in risk assessments in the portfolio of externally rated large corporations as well. The model used for the Other Exposures segment is a weighted combination of the models for SME and Corporate (90 %), and Countries (10 %).

## Definition of stage transfer and default

If a significant increase in credit risk is observed since first-time recognition, the financial instrument is transferred to Stage 2.

Any financial asset is considered defaulted (Stage 3), if:

- it is unlikely that the borrower is going to meet its loan obligations in full without recourse to certain measures, such as the realisation of collateral (if available); or
- if the borrower has been in default with respect to any material loan obligation for more than 90 days.

The definition of default is fully in line with the default definition of the bank for own fund requirements (CRR). Any default may be recovered and transferred back to Stage 1 or Stage 2 six months after commencement of the period of good conduct at the earliest, provided that good conduct is shown within said period of six months, and the other prerequisites set down in the CRR and the internal guidelines are met.

VBW applies an unlikeliness-to-pay (UTP) valuation process that is supported by a comprehensive early warning system (EWS). The EWS uses various qualitative and quantitative indicators to identify potential significant increases in credit risk, including (but not limited to) rating downgrades, negative observations regarding account conduct or deteriorations of certain financial ratios of the borrower.

If the redemption of an exposure is considered unlikely, it will be allocated to Stage 3 for impairment purposes. Borrowers with any less substantial, but still significant increase in credit risk (customers under intensive supervision) will be rated as Stage 2 for impairment purposes.

Further qualitative indicators for allocation to Stage 2 are:

- Borrowers with payments overdue for more than 30 days for material exposures
- Forbearance measures as qualitative indicator for a significant increase in credit risk
- All financial instruments where the bank is not able to assess the credit risk upon initial recognition or the credit risk at the balance sheet date.

The bank calibrates a bidirectional illustration of the changes of lifetime credit losses and the rating migration from initial recognition until the current date, taking into account the respective current forward-looking information. Hence, the quantitative stage transfers are derived from significant downgrades of the customer's current rating compared to the credit risk upon initial recognition. Based on the Volksbank master scale with 20 (performing) rating levels, the number of rating class downgrades leading to Stage 2 is 1 to 5, depending on the original maturity and residual term of the respective financial instrument, on the initial rating, on the customer segment and on the current forward-looking information. Financial assets with a rating in the investment grade range at the measurement date – corresponds to a probability of default, based on the VB master scale, of a maximum of 0.35 % – are classified as level 1 (Low Credit Risk Exemption, IFRS 9 5.5.10).

The transfer from Stage 2 to Stage 1 takes place immediately on the measurement date after the qualitative and quantitative Stage 2 criteria lapsing (without consideration of any periods of good conduct).

#### Measurement of Expected Credit Loss (ECL)

The bank determines ECL on the basis of the individual instrument, regardless of the materiality of the exposure. Collective parameters and assumptions are used if applicable.

The impairment model generally determines the risk provision in the amount of expected credit losses:

- over a period of 12 months, for financial instruments in Stage 1 (including financial instruments with a low default risk (Low Credit Risk Exemption),
- over the residual term, for financial instruments in Stage 2 or Stage 3.

## Sensitivity analysis regarding ECL

The sensitivity analysis examines the question of how the risk provisions in the NPL portfolio would increase if any significant impairment of fair values of the real estate serving as collaterals occurred. The analysis starts with the assumption that 100 % of the resulting unsecured portion is impaired in the NPL portfolio. On the one hand, this leads to an increase of the risk provisions, and on the other hand, it causes the Coverage Ratio I to increase. Based on an impairment of real estate fair values in the amount of 15 % or 25 %, the sensitivity analysis described shows the following result:

	Increase inventory	Increase
	risk provisions	Coverage Ratio I
Sensitivity	Euro m	Percentage points
Impairment by 15 %	9.61	6.49
Impairment by 25 %	14.90	10.07

# Performing portfolio

For the performing portfolio (Stage 1 and Stage 2), measurement is based on model parameters derived from internally developed statistical models and other historical data.

The most important model parameters for ECL measurement are:

- Probability of Default (PD);
- Exposure at Default (EAD), subdivided into secured EAD and unsecured EAD; and
- Loss Given Default (LGD).

The PD parameters depend on the current rating and on the segment of the borrower and are reconciled with forward-looking information as described above.

The EAD parameter is measured as the projected future exposure of the relevant financial instrument. The projection is based on the cash flow plan of the instrument. For ECL calculation, the bank uses the cash flow plan from the Asset Liability Management (ALM) system. It is used to reconcile the ECL calculation and the strategic interest rate and liquidity risk management with each other. The cash flow plan is based on the contractual terms of the financial instrument, including amortisation, and is adjusted in line with the comprehensive ALM models of the bank, including (but not limited to) interest rate forecasts for floating rate instruments. For off-balance-sheet financial instruments, such as credit facilities or guarantees, the bank uses Credit Conversion Factors (CCF) to determine the amount of the exposure in case of default (off-balance EAD). The CCF parameters are estimated using the account conduct information of previously default-

ed customers over a period of 12 months prior to default. The bank uses the regulatory CCF benchmarks laid down in the CRR for product types where only limited internal standard data is available.

The EAD is subdivided into secured EAD and unsecured EAD, that depend on the value of the collaterals pledged by the borrower. The starting point for secured EAD calculations are the lending values of the collaterals. These lending values are regularly verified and updated in line with the bank's risk management guidelines (e.g. real estate valuations are reestimated at least once within 3 years and immediately after the occurrence of any material event within the customer relationship, such as credit loss, extension of credit facility or roll-over). The secured EAD is that part of the EAD that is covered by collaterals (limited to 100 % of the EAD). The unsecured EAD is considered as the rest of the EAD.

The LGD is the amount of probable loss upon default. The secured LGD and unsecured LGD parameters are determined separately. The secured LGD parameter reflects the residual risk that derives from the probability that a certain collateral cannot be liquidated at a sustainable price at the time of default. The unsecured LGD parameter reflects any defaulted borrower's readiness and ability to pay back the obligations beyond the lending value of available collaterals. Both LGD parameters combined measure the realisation risk, including the cost of liquidating collaterals, as well as the time value of money (based on the effective interest rate of the defaulted assets).

The bank determines the LGD parameters on the basis of the history of the rates of recovery of claims against defaulted customers. For certain portfolios, where the bank does not dispose of sufficient historical default event data, an expert estimate will be conducted. The following table shows the most important segments.

Portfolio	Main influencing factors for LGD
Corporate including special financing  SME	<ul> <li>Internal historical data of default events and recoveries, including date of default and date of conclusion / event status</li> <li>Most important type of collateral (residential real estate, commercial real estate, insurance policies, others) taken into account</li> </ul>
Private Customers	
Banks	<ul><li>Expert estimates</li><li>Regulatory benchmarks based on the CRR</li></ul>
Others	Expert estimates and scenario analyses

Expected losses for financial instruments of Stage 1 are projected over the shorter of a period of 12 months or the maturity of the instrument. For Stage 2 financial instruments, the expected losses are projection for the entire term of the instrument. The maturity equals the contractual term. In case of financial instruments such as loan commitments and guarantees, the contractual maturity is determined based on the first day when the bank is entitled to request redemption or to terminate any loan commitment or guarantee. In cases where the contractual term could not be determined (e.g. if the borrower has an unlimited option for extension), the total maturity of the instrument is determined to be 30 years.

The ECL is calculated as the present value of the projected expected losses. Discounting is conducted using the effective interest rate of the instrument.

#### Defaulted exposures

In case of defaulted customers (Stage 3), measurement depends on the significance of the exposure.

For defaulted customers with a total exposure of more than euro 750 thousand and for a limited number of special cases, the ECL estimate will be performed without applying statistical model parameters. Instead, the bank will estimate the cash flows primarily on the basis of the individual instruments in two scenarios:

- Going concern: After restructuring and forbearance measures, the borrower is able to meet the obligations.
- Gone concern: The borrower is not able to cover the obligations, and the bank liquidates the collateral.

The recovery cash flows and the probabilities of both scenarios will be estimated at the level of the individual instrument, taking into account documented benchmarks and guidelines.

The ECL is calculated as the difference between the carrying amount of the financial instruments and the probability-weighted average present value of the return flows in both scenarios. Discounting is conducted using the effective interest rate of the instrument.

For defaulted borrowers not treated specially as described above, the statistical model approach is applied. The ECL is determined by multiplying the carrying amount of the financial instrument with LGD. The LGD parameter is estimated using the same historical random sample data that are used for LGDs in the performing portfolio. The type of collateral (residential real estate, commercial real estate, insurance policies etc.) and the amount of the collateral, in particular, are taken into account by dividing the defaulted exposure into a secured and an unsecured component, and by applying the secured LGD and the unsecured LGD. The approach does not require any additional discounting, as the present value effect is incorporated in the LGD estimate.

## Regulatory risk provision - NPL backstop

In March 2017, the ECB published its guide for handling NPEs (non-performing exposures) that was supplemented by the publication of an addendum in March 2018. The addendum is about the regulatory expectations regarding provisioning for newly emerging non-performing loans. Additionally, a new CRR Article was published on 25 April 2019 that contains requirements for deductions, in the event that insufficient provisions were formed for loans granted as of 26 April 2019 that subsequently became non-performing.

By letter dated 22 August 2019, the ECB adopted the procedure described in the CRR (new regime for deductions) also for those NPLs that were affected by the addendum. That means, regulatory provisions in the form of deductions in Pillar 1 resp. Pillar 2 will follow the same logic.

For NPEs that existed as of 31 March 2018, individual requirements imposed by the ECB have to fulfilled by the Association of Volksbanks.

The difference between economic risk provisions under IFRS 9 and regulatory risk provisions within the scope of the regulations described above must be recorded directly in equity. With respect to the anticipated effect on equity, processes were developed in the course of 2019 to further reduce the durations in the NPL status, as well as a backstop reporting process for existing NPEs.

## Credit risk reporting

Credit risk reporting takes place monthly with the aim to provide a detailed presentation of the credit risk for a certain reporting date and to report the same to the entire Managing Board. Relevant reports are prepared for VBW, its major

units and their key areas of business. The information is also included in the credit risk section of the aggregate bank risk report.

The reports comprise a quantitative presentation of credit risk information relevant for risk control, which is supplemented by a brief assessment of the situation and additional qualitative information, if applicable.

The following analyses are part of the monthly report:

- Portfolio distribution
- Development of new business
- Distribution of credit ratings
- Non-performing loans (NPL)
- Forbearance
- Credit risk concentrations
- Country group analysis
- Customer segments
- Distribution across industry sectors

### Development of the credit risk-related portfolio in 2019

## Definition of credit risk-related portfolio

The credit risk-related portfolio comprises all positions that include a credit risk in the narrower sense. Credit risk-related positions are included in the following balance sheet and off-balance sheet items:

- Liquid funds excl. cash in hand, since the latter does not include any credit risk
- Loans and receivables credit institutions, gross
- Loans and receivables customers, gross
- Assets held for trading: only fixed-income securities are included, but no positive fair values from derivatives, as they do not include any credit risk in the narrower sense
- Financial investments: here, too, only fixed-income securities are included. Equities are excluded, as they do not include any credit risk in the narrower sense
- Contingent liabilities: liabilities arising from guarantees, contingencies and letters of credit are included, other liabilities are excluded
- Credit risks: include commitments not utilised yet

The following table shows the credit risk-related portfolio as at 31 December 2019 compared to the previous year. The relevant figure is the gross value before deduction of any impairments, collaterals or other credit risk mitigating securities.

#### Credit risk-related portfolio

Euro thousand	31 Dec 2019	31 Dec 2018
Liquid funds	1,864,726	1,510,901
Loans and receivables credit institutions	2,466,462	1,986,707
At amortised costs	2,466,343	1,986,448
At fair value	119	259
Loans and receivables customers	5,526,955	5,416,158
At amortised costs	5,360,537	5,216,727
At fair value	166,419	199,431
Assets held for trading - fixed-income securities	1,873	6,067
At fair value	1,873	6,067
Financial investments - fixed-income securities	2,190,760	2,051,586
At amortised costs	2,067,451	1,707,603
At fair value	123,309	343,983
Contingent liabilities	271,673	292,933
Credit risks	2,672,897	3,152,667
Total	14,995,347	14,417,018

As at 31 December 2019, the total credit risk-related portfolio amounted to euro 14,995,347 thousand (2018: euro 14,417,018 thousand). Loans and receivables customers constitute the biggest group of receivables, which corresponds to the business model of classic lending business with a focus on Private and SME customers. At VBW, there are no receivables from finance leases.

Loans and receivables credit institutions and liquid funds are primarily used to manage liquidity and include a comparatively low credit risk. Financial investments primarily include securities from the Treasury portfolio that are also preferentially used to manage the liquidity of the entire Association of Volksbanks. The majority of credit risk-related securities are Austrian and European government bonds and covered bonds of European banks in the investment grade range. A securities portfolio with the main objective of generating profits from market trends is not aimed at within the Association of Volksbanks. As liquidity risk is controlled centrally by VBW in its role as CO of the Association of Volksbanks, there are hardly any credit risk-related positions in these balance sheet items within the other Volksbanks.

Among off-balance sheet items, it is mainly unutilised loan commitments and liabilities from guarantees and contingencies that are of significance.

Therefore, the internal focus of credit risk control is on balance sheet and off-balance sheet loans and receivables customers.

### Development by customer segments<sup>1</sup>

The following tables show the distribution of the credit risk-related portfolio by balance sheet items and customer segments. As VBW assumes the central liquidity management function within the Association of Volksbanks, an essential customer segment of credit risk-related positions is the public sector. This segment includes the amount owed by the central bank and the major part of financial investments. In loans and receivables customers, the largest customer segment of the credit risk-relevant items is the SME segment with euro 2,513,633 thousand as at 31 December 2019 (2018: euro 2,575,983 thousand), followed by the Private Customer segment.

<sup>&</sup>lt;sup>1</sup> The definition of customer segments is derived from the regulatory classification criteria.

# Portfolio distribution by customer segments

31 Dec 2019		Retail			Public		
Euro thousand	Banks	private	SME	Corporates	sector	Others	Total
Liquid funds	0	0	0	0	1,864,726	0	1,864,726
Loans and receivables							
credit institutions	2,466,462	0	0	0	0	0	2,466,462
At amortised costs	2,466,343	0	0	0	0	0	2,466,343
At fair value	119	0	0	0	0	0	119
Loans and receivables							
customers	0	2,415,430	2,513,633	262,965	24,546	310,382	5,526,955
At amortised costs	0	2,290,159	2,479,973	262,410	20,788	307,206	5,360,537
At fair value	0	125,270	33,660	555	3,758	3,176	166,419
Assets held for trading							
<ul> <li>fixed-income securities</li> </ul>	1,285	0	0	588	0	0	1,873
At fair value	1,285	0	0	588	0	0	1,873
Financial investments							
<ul> <li>fixed-income securities</li> </ul>	991,669	0	0	68,933	1,130,158	0	2,190,760
At amortised costs	974,082	0	0	68,932	1,024,437	0	2,067,451
At fair value	17,587	0	0	1	105,721	0	123,309
Contingent liabilities	1,865	29,695	235,275	2,711	77	2,049	271,673
Credit risks	1,792,886	290,049	352,987	49,530	122,461	64,984	2,672,897
Total	5,254,167	2,735,174	3,101,895	384,728	3,141,968	377,415	14,995,347

31 Dec 2018		Retail			Public		
Euro thousand	Banks	private	SME	Corporates	sector	Others	Total
Liquid funds	0	0	0	0	1,510,901	0	1,510,901
Loans and receivables							_
credit institutions	1,986,707	0	0	0	0	0	1,986,707
At amortised costs	1,986,448	0	0	0	0	0	1,986,448
At fair value	259	0	0	0	0	0	259
Loans and receivables							_
customers	0	2,300,962	2,575,983	256,452	31,987	250,774	5,416,158
At amortised costs	0	2,169,273	2,523,036	255,794	26,950	241,674	5,216,727
At fair value	0	131,689	52,946	658	5,037	9,101	199,431
Assets held for trading							
<ul> <li>fixed-income securities</li> </ul>	5,431	0	0	636	0	0	6,067
At fair value	5,431	0	0	636	0	0	6,067
Financial investments							
<ul> <li>fixed-income securities</li> </ul>	686,543	0	0	57,735	1,307,308	0	2,051,586
At amortised costs	668,809	0	0	57,735	981,059	0	1,707,603
At fair value	17,734	0	0	0	326,249	0	343,983
Contingent liabilities	1,451	34,668	252,975	2,890	8	941	292,933
Credit risks	2,107,460	324,685	455,907	58,082	133,885	72,648	3,152,667
Total	4,787,592	2,660,315	3,284,865	375,795	2,984,089	324,363	14,417,018

# Development by currencies

In line with the risk strategy, the major part of the loan portfolio is denominated in euros; the FX holdings within loans and receivables customers – especially FX loans – are gradually reduced.

# Portfolio distribution by currencies

## 31 Dec 2019

31 Dec 2013						
Euro thousand	EUR	CHF	USD	GBP	Others	Total
Liquid funds	1,864,726	0	0	0	0	1,864,726
Loans and receivables						
credit institutions	2,137,425	300,652	6,836	1,649	19,899	2,466,462
At amortised costs	2,137,306	300,652	6,836	1,649	19,899	2,466,343
At fair value	119	0	0	0	0	119
Loans and receivables customers	5,281,520	231,753	213	51	13,419	5,526,955
At amortised costs	5,115,102	231,753	213	51	13,419	5,360,537
Thereof Retail private	2,143,202	142,311	3	0	4,643	2,290,159
Thereof SME	2,414,598	56,338	210	51	8,776	2,479,973
Thereof Corporates	258,667	3,743	0	0	0	262,410
Thereof other	298,634	29,360	0	0	0	327,994
At fair value	166,419	0	0	0	0	166,419
Thereof Retail private	125,270	0	0	0	0	125,270
Thereof SME	33,660	0	0	0	0	33,660
Thereof Corporates	555	0	0	0	0	555
Thereof other	6,934	0	0	0	0	6,934
Assets held for trading –						
fixed-income securities	1,873	0	0	0	0	1,873
At fair value	1,873	0	0	0	0	1,873
Financial investments –						
fixed-income securities	2,173,739	0	0	0	17,021	2,190,760
At amortised costs	2,050,430	0	0	0	17,021	2,067,451
Thereof Banks	974,082	0	0	0	0	974,082
Thereof Corporates	68,932	0	0	0	0	68,932
Thereof Public sector	1,007,416	0	0	0	17,021	1,024,437
Thereof other	0	0	0	0	0	0
At fair value	123,309	0	0	0	0	123,309
Thereof Banks	17,587	0	0	0	0	17,587
Thereof Corporates	1	0	0	0	0	1
Thereof Public sector	105,721	0	0	0	0	105,721
Thereof other	0	0	0	0	0	0
Contingent liabilities	271,211	55	407	0	0	271,673
Thereof Banks	1,725	55	85	0	0	1,865
Thereof Retail private	29,695	0	0	0	0	29,695
Thereof SME	234,953	0	323	0	0	235,275
Thereof Corporates	2,711	0	0	0	0	2,711
Thereof other	2,127	0	0	0	0	2,127
Credit risks	2,670,842	3	2,038	0	14	2,672,897
Thereof Banks	1,792,886	0	0	0	0	1,792,886
Thereof Retail private	290,034	2	0	0	13	290,049
Thereof SME	350,947	2	2,038	0	1	352,987
Thereof Corporates	49,530	0	0	0	0	49,530
Thereof other	187,444	0	0	0	0	187,444
Total	14,401,335	532,463	9,494	1,700	50,354	14,995,347
	•	•		•	•	•

Euro thousand         EUR         CHF         USD         GBP         Others         To           Liquid funds         1,510,901         0         0         0         0         0         1,510,90           Loans and receivables         credit institutions         1,439,859         504,221         16,073         1,416         25,137         1,986,7           At amortised costs         1,439,600         504,221         16,073         1,416         25,137         1,986,7           At fair value         259         0         0         0         0         0         2           Loans and receivables customers         5,141,829         258,921         864         44         14,499         5,416,1           At amortised costs         4,942,398         258,921         864         44         14,499         5,216,7           Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof other         237,356         31,268         0         0         0         268,6           At fair value         1
Loans and receivables         credit institutions         1,439,859         504,221         16,073         1,416         25,137         1,986,7           At amortised costs         1,439,600         504,221         16,073         1,416         25,137         1,986,7           At fair value         259         0         0         0         0         0         0         2           Loans and receivables customers         5,141,829         258,921         864         44         14,499         5,416,1           At amortised costs         4,942,398         258,921         864         44         14,499         5,216,7           Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         <
credit institutions         1,439,859         504,221         16,073         1,416         25,137         1,986,7           At amortised costs         1,439,600         504,221         16,073         1,416         25,137         1,986,4           At fair value         259         0         0         0         0         0         0           Loans and receivables customers         5,141,829         258,921         864         44         14,499         5,416,1           At amortised costs         4,942,398         258,921         864         44         14,499         5,216,7           Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
At amortised costs         1,439,600         504,221         16,073         1,416         25,137         1,986,4           At fair value         259         0         0         0         0         0         2           Loans and receivables customers         5,141,829         258,921         864         44         14,499         5,416,1           At amortised costs         4,942,398         258,921         864         44         14,499         5,216,7           Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
At fair value         259         0         0         0         0         2           Loans and receivables customers         5,141,829         258,921         864         44         14,499         5,416,1           At amortised costs         4,942,398         258,921         864         44         14,499         5,216,7           Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
Loans and receivables customers         5,141,829         258,921         864         44         14,499         5,416,1           At amortised costs         4,942,398         258,921         864         44         14,499         5,216,7           Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         0         255,7           Thereof other         237,356         31,268         0         0         0         0         268,6           At fair value         199,431         0         0         0         0         131,6           Thereof Retail private         131,689         0         0         0         0         131,6
At amortised costs       4,942,398       258,921       864       44       14,499       5,216,7         Thereof Retail private       2,002,239       160,933       487       0       5,614       2,169,2         Thereof SME       2,450,585       63,145       378       44       8,885       2,523,0         Thereof Corporates       252,218       3,575       0       0       0       0       255,7         Thereof other       237,356       31,268       0       0       0       0       268,6         At fair value       199,431       0       0       0       0       199,4         Thereof Retail private       131,689       0       0       0       0       131,6
Thereof Retail private         2,002,239         160,933         487         0         5,614         2,169,2           Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         255,7           Thereof other         237,356         31,268         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
Thereof SME         2,450,585         63,145         378         44         8,885         2,523,0           Thereof Corporates         252,218         3,575         0         0         0         255,7           Thereof other         237,356         31,268         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
Thereof Corporates         252,218         3,575         0         0         0         255,7           Thereof other         237,356         31,268         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
Thereof other         237,356         31,268         0         0         0         268,6           At fair value         199,431         0         0         0         0         199,4           Thereof Retail private         131,689         0         0         0         0         131,6
At fair value       199,431       0       0       0       0       199,431         Thereof Retail private       131,689       0       0       0       0       131,689
Thereof Retail private 131,689 0 0 0 131,6
Thereof SME 52,946 0 0 0 52,9
Thereof Corporates 658 0 0 0 0 6
Thereof other 14,138 0 0 0 0 14,1
Assets held for trading - fixed-income
securities 6,067 0 0 0 6,0
At fair value 6,067 0 0 0 6,0
Financial investments - fixed-income
securities 2,011,334 22,966 0 0 17,286 2,051,5
At amortised costs 1,690,317 0 0 17,286 1,707,6
Thereof Banks 668,809 0 0 0 0 668,8
Thereof Corporates 57,735 0 0 0 57,7
Thereof Public sector 963,773 0 0 17,286 981,0
Thereof other 0 0 0 0 0
At fair value 321,017 22,966 0 0 0 343,9
Thereof Banks 17,734 0 0 0 0 17,7
Thereof Corporates 0 0 0 0 0
Thereof Public sector 303,283 22,966 0 0 0 326,2
Thereof other 0 0 0 0 0
Contingent liabilities 291,736 53 1,143 0 0 292,9
Thereof Banks 783 53 615 0 0 1,4
Thereof Retail private 34,668 0 0 0 0 34,6
Thereof SME 252,447 0 529 0 0 252,9
Thereof Corporates 2,890 0 0 0 2,8
Thereof other 948 0 0 0 0 9
Credit risks         3,150,981         2         1,304         0         380         3,152,6
Thereof Banks 2,107,460 0 0 0 2,107,4
Thereof Retail private 324,684 2 0 0 0 324,6
Thereof SME 454,222 0 1,304 0 380 455,9
Thereof Corporates 58,082 0 0 0 58,0
Thereof other 206,533 0 0 0 0 206,5
Total 13,552,707 786,163 19,385 1,461 57,303 14,417,0

## Development of repayment vehicle and foreign currency loans

As at 31 December 2019, the total borrowings under repayment vehicle and foreign currency loans amounted to euro 295,164 thousand (2018: EUR 333.717 thousand).

## **Development by countries**

The main business activity of the Association of Volksbanks, and thus of VBW, focuses on the Austrian market. This is also evident from the following tables: at 31 December 2019, Austrian exposures accounted for 86.8 % of the credit risk-related portfolio (2018: 88.3 %).

# Portfolio distribution by countries

31 Dec 2019				Liechten-				
Euro thousand	Austria	Germany	Switzerland	stein	EEA	<b>EU CEE</b>	Others	Total
Liquid funds	1,864,726	0	0	0	0	0	0	1,864,726
Loans and receivables	, , , , , , , , , , , , , , , , , , , ,							,,
credit institutions	2,052,719	205,665	9,849	0	160,333	19	37,878	2,466,462
At amortised costs	2,052,599	205,665	9,849	0	160,333	19	37,878	2,466,343
At fair value	119	0	0	0	0	0	0	119
Loans and receivables								
customers	5,391,797	38,888	34,841	1,081	35,611	16,136	8,602	5,526,955
At amortised costs	5,227,510	38,804	34,560	1,081	35,577	15,061	7,944	5,360,537
Thereof Retail								
private	2,262,428	14,957	1,024	1,081	2,460	4,936	3,272	2,290,159
Thereof SME	2,450,891	14,883	4,175	0	1,425	8,598	0	2,479,973
Thereof								
Corporates	220,229	8,964	0	0		1,526	0	262,410
Thereof other	293,962	0	29,360	0	0	0	4,672	327,994
At fair value	164,287	84	282	0	34	1,075	658	166,419
Thereof Retail								
private	123,173	84	282	0		1,075	658	125,270
Thereof SME	33,626	0	0	0	34	0	0	33,660
Thereof		_				_		
Corporates	555	0	0	0		0	0	555
Thereof other	6,934	0	0	0	0	0	0	6,934
Assets held for trading -	4.070		•	•	_		•	4.070
fixed-income securities	1,873	0	0	0		0	0	1,873
At fair value	1,873	0	0	0	0	0	0	1,873
Financial investments -	750 477	100 047	1.040	0	4 070 770	200 005	22 024	0.400.700
fixed-income securities	756,177	136,847	1,040		1,072,779	200,085	23,831	2,190,760
At amortised costs	693,545	132,894	1,040		1,063,103	153,037	23,831	2,067,451
Thereof Banks Thereof	274,017	122,192	1,040	0	572,525	0	4,307	974,082
Corporates	12,645	0	0	0	36,763	0	19,524	68,932
Thereof Public	12,045	<u> </u>	0	0	30,703	<u> </u>	19,524	00,932
sector	406,883	10,702	0	0	453,815	153,037	0	1,024,437
At fair value	62,631	3,953	0	0		47,048	0	123,309
Thereof Banks	7,431	3,953	0	0		0	0	17,587
Thereof	7,431	3,933			0,203	<u> </u>		17,507
Corporates	1	0	0	0	0	0	0	1
Thereof Public	·							
sector	55,200	0	0	0	3,473	47,048	0	105,721
Contingent liabilities	270,948	402	28	0	•	38	230	271,673
Thereof Banks	1,768	97	0	0		0	0	1,865
Thereof Retail private	29,195	219	2	0		28	230	29,695
Thereof SME	235,201	33	26	0		10	0	235,275
Thereof Corporates	2,658	54	0	0		0	0	2,711
Thereof other	2,127	0	0	0		0	0	2,127
Credit risks	2,670,704	1,531	33	3		487	119	2,672,897
Thereof Banks	1,792,886	0	0	0		0	0	1,792,886
Thereof Retail private	288,994	500	32	3		383	117	290,049
Thereof SME		1,031	0	0		104	1 1	352,987
I LICICUI SIVIL				U	U	104		332,307
Thereof Corporatos	351,850 49,530						0	
Thereof Corporates	49,530	0	0	0	0	0	0	49,530
Thereof Corporates Thereof other Total				0	0		0	

31 Dec 2018				Liechten-				
Euro thousand	Austria	Germany	Switzerland	stein	EEA	<b>EU CEE</b>	Others	Gesamt
Liquid funds	1,510,901	0	0	0	0	0	0	1,510,901
Loans and receivables								
credit institutions	1,545,167	140,548	18,726	0	233,564	492	48,210	1,986,707
At amortised costs	1,544,908	140,548	18,726	0	233,564	492	48,210	1,986,448
At fair value	259	0	0	0	0	0	0	259
Loans and receivables								
customers	5,275,352	43,260	36,492	1,154	30,762	18,822	10,315	5,416,158
At amortised costs	5,078,397	43,156	36,144	1,154	30,725	17,563	9,588	5,216,727
Thereof Retail								
private	2,141,304	13,765	632	1,154	3,537	4,737	4,143	2,169,273
Thereof SME	2,491,290	15,861	4,244	0	1,540	10,101	0	2,523,036
Thereof			_	_			_	
Corporates	217,551	9,871	0	0	25,647	2,724	0	255,794
Thereof other	228,252	3,659	31,268	0	0	0	5,445	268,624
At fair value	196,954	104	348	0	37	1,259	727	199,431
Thereof Retail				_				
private	129,248	104	348	0	1	1,259	727	131,689
Thereof SME	52,910	0	0	0	36	0	0	52,946
Thereof	050				0	0	0	050
Corporates	658	0	0	0	0	0	0	658
Thereof other	14,138	0	0	0	0	0	0	14,138
Assets held for trading -	0.007	0	0	0	0	0	0	0.007
fixed-income securities	6,067	0	0	0	0	0	0	6,067
At fair value	6,067	0	0	0	0	0	0	6,067
Financial investments - fixed-income securities	957,625	59,799	1,051	0	807,580	201,607	23,924	2,051,586
	· · · · · · · · · · · · · · · · · · ·			0				
At amortised costs Thereof Banks	710,289	55,305 48,566	1,051	0	790,979 373,023	126,054 0	23,924	1,707,603
Thereof	241,860	40,300	1,051	U	373,023	U	4,309	668,809
Corporates	12,720	0	0	0	25,400	0	19,615	57,735
Thereof Public	12,720	0	0	0	23,400	0	19,013	37,733
sector	455,709	6,739	0	0	392,556	126,054	0	981,059
At fair value	247,336	4,493	0	0	16,601	75,553	0	343,983
Thereof Banks	6,741	2,416	0	0	8,576	0	0	17,734
Thereof	0,7 41	2,410	0	<u> </u>	0,070		- 0	17,704
Corporates	0	0	0	0	0	0	0	0
Thereof Public	<del>_</del>		<u> </u>					<u>-</u> _
sector	240,595	2,077	0	0	8,025	75,553	0	326,249
Contingent liabilities	292,286	293	38	0	27	59	230	292,933
Thereof Banks	1,331	119	0	0	0	0	0	1,451
Thereof Retail private	34,365	10	12	0	22	29	230	34,668
Thereof SME	252,792	123	26	0	5	30	0	252,975
Thereof Corporates	2,850	41	0	0	0	0	0	2,890
Thereof other	948	0	0	0	0	0	0	948
Credit risks	3,149,253	2,338	342	1	46	515	172	3,152,667
Thereof Banks	2,107,460	0	0	0	0	0	0	2,107,460
Thereof Retail private	322,367	1,277	341	1	45	482	172	324,685
Thereof SME	454,811	1,062	0	0	1	33	0	455,907
Thereof Corporates	58,082	0	0	0	0	0	0	58,082
Thereof other	206,533	0	0	0	0	0	0	206,533
Total	12,736,650	246,237	56,650		1,071,979	221,495		14,417,018
Iotal	12,730,000	240,231	30,030	1,100	1,011,313	ZZ 1,433	02,002	14,417,010

## Development by sectors<sup>1</sup>

The most important sector within loans and receivables customers of VBW are private households with 43.7 % as at 31 December 2019 (2018: 42.5 %). As at 31 December 2019, the largest commercial sector within loans and receivables customers at VBW is the real estate sector. It accounts for a share of 35.5 % (2018: 35.6 %). As at 31 December 2019, the largest commercial sector within loans and receivables customers in the SME segment is again the real estate sector, accounting for 61.65 % (2018: 60.78 %), followed by the retail and repair sector with a share of 7.77 % (2018: 8.04 %). As at 31 December 2019, the largest commercial sector within loans and receivables customers in the Corporate segment is again the real estate sector, accounting for 40.26 % (2018: 44.75 %).

<sup>&</sup>lt;sup>1</sup>The definition of the sector is largely aligned with the ÖNACE codes and cannot be compared directly with customer segments, where a different classification logic is applied.

# Portfolio distribution by industries

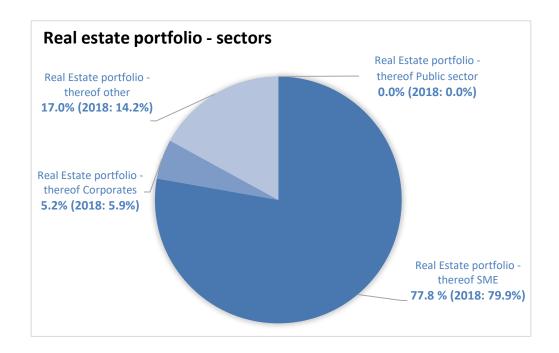
		Financial			
31 Dec 2019	Private	services	Public		Construction
Euro thousand	households	incl. banks	authorities	Real estate	industry
Liquid funds	0	0	1,864,726	0	0
Loans and receivables					
credit institutions	0	2,466,462	0	0	0
At amortised costs	0	2,466,343	0	0	0
At fair value	0	119	0	0	0
Loans and receivables					
customers	2,415,430	97,097	24,546	1,961,484	149,067
At amortised costs	2,290,159	97,057	20,788	1,946,147	146,903
At fair value	125,270	40	3,758	15,337	2,164
Assets held for trading –					
fixed-income securities	0	1,285	0	144	0
At fair value	0	1,285	0	144	0
Financial investments –					
fixed-income securities	0	989,955	1,130,158	0	0
At amortised costs	0	976,425	1,024,437	0	0
At fair value	0	13,530	105,721	0	0
Contingent liabilities	29,634	157,601	77	19,232	12,494
Credit risks	289,765	1,823,005	122,461	208,376	31,023
Total	2,734,829	5,535,404	3,141,968	2,189,235	192,584

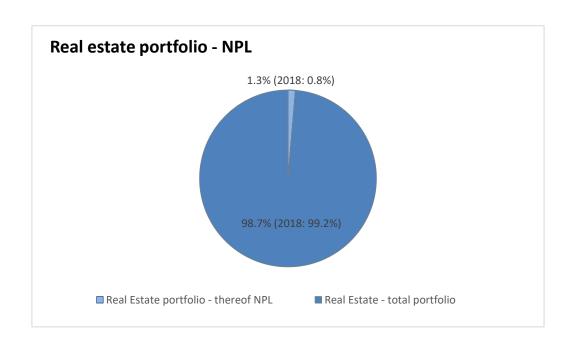
				Food/		
31 Dec 2019		Trade and	Physicians/	agriculture		
Euro thousand	<b>Tourism</b>	repairs	healthcare	and forestry	Others	Total
Liquid funds	0	0	0	0	0	1,864,726
Loans and receivables						
credit institutions	0	0	0	0	0	2,466,462
At amortised costs	0	0	0	0	0	2,466,343
At fair value	0	0	0	0	0	119
Loans and receivables						
customers	137,823	202,790	109,419	164,792	264,509	5,526,955
At amortised costs	133,541	200,284	108,827	153,904	262,927	5,360,537
At fair value	4,283	2,505	592	10,888	1,582	166,419
Assets held for trading –						
fixed-income securities	0	0	0	0	445	1,873
At fair value	0	0	0	0	445	1,873
Financial investments –						
fixed-income securities	0	0	0	5,161	65,486	2,190,760
At amortised costs	0	0	0	5,161	61,428	2,067,451
At fair value	0	0	0	0	4,058	123,309
Contingent liabilities	9,998	13,636	2,346	1,753	24,902	271,673
Credit risks	22,387	56,547	4,766	20,561	94,007	2,672,897
Total	170,208	272,972	116,530	192,268	449,349	14,995,347

31 Dec 2018 Euro thousand	Private households	Financial services incl. banks	Public authorities	Real estate	Construction industry
Liquid funds	0	0	1,510,901	0	0
Loans and receivables					
credit institutions	0	1,986,707	0	0	0
At amortised costs	0	1,986,448	0	0	0
At fair value	0	259	0	0	0
Loans and receivables customers	2,301,240	97,750	31,987	1,927,235	131,642
At amortised costs	2,169,551	97,243	26,950	1,900,124	129,612
At fair value	131,689	507	5,037	27,111	2,030
Assets held for trading –					
fixed-income securities	0	5,431	0	356	0
At fair value	0	5,431	0	356	0
Financial investments –					
fixed-income securities	0	702,930	1,307,308	0	0
At amortised costs	0	685,196	981,059	0	0
At fair value	0	17,734	326,249	0	0
Contingent liabilities	34,606	174,824	8	15,122	11,226
Credit risks	324,350	2,139,459	133,885	301,003	36,475
Total	2,660,196	5,107,101	2,984,089	2,243,717	179,343

			Food/		
	Trade and	Physicians/	agriculture		
Tourism	repairs	healthcare	and forestry	Others	Total
0	0	0	0	0	1,510,901
0	0	0	0	0	1,986,707
0	0	0	0	0	1,986,448
0	0	0	0	0	259
133,802	216,273	116,107	152,257	307,864	5,416,158
129,114	213,653	115,243	137,838	297,398	5,216,727
4,688	2,620	864	14,419	10,465	199,431
0	0	0	0	280	6,067
0	0	0	0	280	6,067
0	0	0	14,148	27,201	2,051,586
0	0	0	14,148	27,201	1,707,603
0	0	0	0	0	343,983
15,064	16,294	2,837	1,839	21,113	292,933
35,539	47,257	12,352	20,564	101,782	3,152,667
184,404	279,824	131,297	188,808	458,240	14,417,018
	0 0 0 133,802 129,114 4,688 0 0 0 15,064 35,539	Tourism         repairs           0         0           0         0           0         0           0         0           0         0           133,802         216,273           129,114         213,653           4,688         2,620           0         0           0         0           0         0           0         0           0         0           0         0           0         0           0         0           15,064         16,294           35,539         47,257	Tourism         repairs         healthcare           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           133,802         216,273         116,107           129,114         213,653         115,243           4,688         2,620         864           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           0         0         0           15,064         16,294         2,837           35,539         47,257         12,352	Tourism         Trade and repairs         Physicians/ healthcare         agriculture and forestry           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           133,802         216,273         116,107         152,257           129,114         213,653         115,243         137,838           4,688         2,620         864         14,419           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         0           0         0         0         14,148           0         0         0         0           15,064         16,294         2,837         1,839           35,539         47,257         12,352         20,564	Tourism         Trade and repairs         Physicians/ healthcare         agriculture and forestry         Others           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           0         0         0         0         0         0           133,802         216,273         116,107         152,257         307,864         129,114         213,653         115,243         137,838         297,398         297,398         4,688         2,620         864         14,419         10,465           0         0         0         0         0         280           0         0         0         0         280           0         0         0         0         280           0         0         0         14,148         27,201           0         0         0         0         0         0           15,064         16,294         2,837         1,839         21,113           35,539         47,257         12,352         20,564         101,782

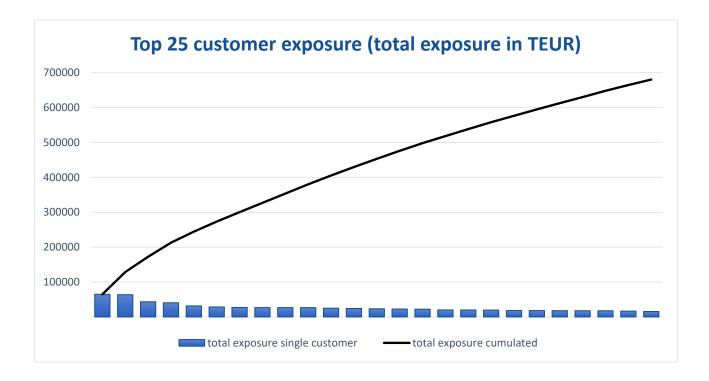
The following charts show the distribution of the real estate portfolio by segments, and the proportion of non-performing loans within the real estate portfolio. The major part of the real estate portfolio is found in the SME segment, with 77.8 % (2018: 79.9 %); at 1.3 % (2018: 0.8 %), the NPL ratio in the real estate portfolio is below the NPL ratio of internal risk control of 2.19 % (2018: 1.97 %), as at 31 December 2019.





## Presentation of the Top 25 exposures

The following chart shows the Top 25 loans and receivables customers of VBW as at 31 December 2019 with the total exposure per individual customer as well as the cumulative total exposure of euro 680.251 thousand, and reflects the business model of VBW with a focus on small-volume private and SME customers. The Top 25 loans and receivables customers correspond to some 10.6 % of total loans and receivables customers within VBW (Top no. 1 customer: 1.0 % of total loans and receivables customers). The values are shown in line with the internal risk perspective, meaning loans and receivables customers as well as credit risks and contingent liabilities to customers excluding internal transactions within the Association and the portion of the Association's guarantee that is not allocated to VBW.



## Development by ratings

The division of the individual risk categories is effected according to the internal rating levels applicable within the Association. Receivables of risk category 1 have the highest credit rating (lowest expected default rate), while receivables of risk category 4 have the lowest credit rating, and receivables of risk category 5 constitute defaulted receivables (non-performing loans, NPLs). The NR category primarily comprises exposures below the threshold for mandatory rating.

# Portfolio distribution by ratings

31 Dec 2019			Risk	category			
Euro thousand	1 (1A - 1E)	2 (2A - 2E)	3 (3A - 3E)		5 (5A - 5E)	6 (NR)	Gesamt
Liquid funds	1,864,726	Ó	Ó	Ó	Ó	0	1,864,726
Loans and receivables							
credit institutions	157,012	2,304,448	5,002	0	0	0	2,466,462
At amortised costs	157,012	2,304,328	5,002	0	0	0	2,466,343
At fair value	0	119	0	0	0	0	119
Loans and receivables							
customers	213,632	1,941,435	2,980,088	254,656	132,984	4,162	5,526,955
At amortised costs	205,213	1,853,822	2,925,830	248,618	123,042	4,012	5,360,537
Thereof Retail private	62,776	1,283,022	831,607	70,177	41,782	795	2,290,159
Thereof SME	31,207	403,919	1,790,013	175,174	76,456	3,204	2,479,973
Thereof							
Corporates	34,319	115,581	105,951	3,267	3,281	11	262,410
Thereof other	76,912	51,300	198,260	0	1,522	1	327,994
At fair value	8,418	87,613	54,258	6,038	9,942	150	166,419
Thereof Retail private	5,788	79,054	28,306	4,311	7,732	79	125,270
Thereof SME	423	7,603	21,627	1,727	2,210	71	33,660
Thereof							
Corporates	0	0	555	0	0	0	555
Thereof other	2,208	956	3,769	0	0	0	6,934
Assets held for trading - fixed-							
income securities	0	1,418	455	0	0	0	1,873
At fair value	0	1,418	455	0	0	0	1,873
Financial investments - fixed-							
income securities	1,160,257	1,020,515	9,987	0	1	0	2,190,760
At amortised costs	1,063,223	994,241	9,987	0	0	0	2,067,451
Thereof Banks	452,320	511,774	9,987	0	0	0	974,082
Thereof							
Corporates	10,417	58,515	0	0	0	0	68,932
Thereof Public sector	600,486	423,951	0	0	0	0	1,024,437
At fair value	97,033	26,274	0	0	1	0	123,309
Thereof Banks	8,010	9,577	0	0	0	0	17,587
Thereof							
Corporates	0	0	0	0	1	0	1
Thereof Public sector	89,024	16,697	0	0	0	0	105,721
Contingent liabilities	2,314	69,538	164,984	4,519	3,501	26,818	271,673
Thereof Banks	90	1,734	41	0	0	0	1,865
Thereof Retail private	1,424	8,870	19,275	95	9	22	29,695
Thereof SME	722	57,243	142,688	4,421	3,418	26,783	235,275
Thereof Corporates	0	1,246	1,376	3	74	13	2,711
Thereof other	77	445	1,604	0	0	0	2,127
Credit risks	212,787	2,000,056	438,266	14,907	4,051	2,830	2,672,897
Thereof Banks	0	1,792,886	0	0	0	0	1,792,886
Thereof Retail private	88,860	98,969	99,157	1,488	287	1,288	290,049
Thereof SME	2,273	79,366	253,805	12,894	3,235	1,414	352,987
Thereof Corporates	109	26,873	21,372	525	528	123	49,530
Thereof other	121,545	1,961	63,933	0	0	5	187,444
Total	3,610,728	7,337,409	3,598,782	274,082	140,536	33,809	14,995,347
	, -, -	, , ,	, -,	,		,	, ,

Big   Care   C
Liquid funds         1,510,901         0         0         0         0         1,510,901           Loans and receivables credit institutions         255,929         1,730,212         415         150         0         0         1,986,707           At amortised costs         255,929         1,729,956         413         150         0         0         1,986,448           At fair value         0         256         3         0         0         0         259           Loans and receivables         customers         216,184         1,536,769         3,206,437         327,933         125,958         2,878         5,416,158           At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof Other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,9
Loans and receivables credit institutions         255,929         1,730,212         415         150         0         0         1,986,707           At amortised costs         255,929         1,729,956         413         150         0         0         1,986,748           At fair value         0         256         3         0         0         0         259           Loans and receivables         customers         216,184         1,536,769         3,206,437         327,933         125,958         2,878         5,416,158           At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431
At amortised costs         255,929         1,729,956         413         150         0         0         1,986,448           At fair value         0         256         3         0         0         0         259           Loans and receivables         2         1,186,769         3,206,437         327,933         125,958         2,878         5,416,158           At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof Other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof SME         466         11,393
At fair value         0         256         3         0         0         0         259           Loans and receivables           customers         216,184         1,536,769         3,206,437         327,933         125,958         2,878         5,416,158           At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereo
Loans and receivables customers         216,184         1,536,769         3,206,437         327,933         125,958         2,878         5,416,158           At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporat
customers         216,184         1,536,769         3,206,437         327,933         125,958         2,878         5,416,158           At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof Other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Other         4,067 </td
At amortised costs         205,233         1,425,123         3,145,956         319,844         117,708         2,863         5,216,727           Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Orporates         0         0         658         0         0         0         658           Thereof other         4,067         110         <
Thereof Retail private         62,401         1,109,238         873,045         78,442         45,509         637         2,169,273           Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading –         1,147,497         894,544         9,545
Thereof SME         31,821         199,063         1,985,297         234,667         69,974         2,214         2,523,036           Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544
Thereof Corporates         28,891         86,241         136,126         3,823         702         12         255,794           Thereof other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734
Thereof other         82,120         30,581         151,487         2,913         1,522         0         268,624           At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0<
At fair value         10,950         111,646         60,481         8,088         8,250         15         199,431           Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0
Thereof Retail private         6,417         100,143         14,013         5,140         5,961         14         131,689           Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0
Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0
Thereof SME         466         11,393         36,713         2,948         1,426         1         52,946           Thereof Corporates         0         0         658         0         0         0         658           Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0
Thereof other         4,067         110         9,097         0         864         0         14,138           Assets held for trading – fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         0         17,734           Thereof Banks         8,837         8,897         0         0
Assets held for trading –         fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments –         6         0         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0
Assets held for trading –         fixed-income securities         0         5,788         279         0         0         0         6,067           At fair value         0         5,788         279         0         0         0         6,067           Financial investments –         6         6         0         0         0         0         0,067           Fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         0         0         17,734           Thereof Corporates         0         0         0
At fair value         0         5,788         279         0         0         0         6,067           Financial investments – fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         0         0           Thereof Corporates         0         0         0         0         0         0         0         0
Financial investments –           fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
fixed-income securities         1,147,497         894,544         9,545         0         0         0         2,051,586           At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
At amortised costs         855,324         842,734         9,545         0         0         0         1,707,603           Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
Thereof Banks         245,571         413,694         9,545         0         0         0         668,809           Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
Thereof Corporates         10,361         47,374         0         0         0         0         57,735           Thereof Public sector         599,393         381,666         0         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
Thereof Public sector         599,393         381,666         0         0         0         0         981,059           At fair value         292,173         51,810         0         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0
At fair value         292,173         51,810         0         0         0         0         343,983           Thereof Banks         8,837         8,897         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
Thereof Banks         8,837         8,897         0         0         0         0         17,734           Thereof Corporates         0         0         0         0         0         0         0
Thereof Corporates 0 0 0 0 0 0 0 0
Thereof Public sector 283,336 42,913 0 0 0 0 326,249
Contingent liabilities 1,674 68,984 180,592 9,187 3,647 28,849 292,933
Thereof Banks 112 1,298 41 0 0 0 1,451
Thereof Retail private 1,505 10,245 22,479 423 10 6 34,668
Thereof SME 54 54,972 156,768 8,754 3,601 28,827 252,975
Thereof Corporates 0 2,464 364 10 36 16 2,890
Thereof other 3 5 941 0 0 948
Credit risks 223,372 2,337,921 552,795 30,094 1,308 7,177 3,152,667
Thereof Banks 0 2,107,460 0 0 0 0 2,107,460
Thereof Retail private 89,533 97,449 133,914 2,462 191 1,136 324,685
Thereof SME 749 99,689 321,726 26,702 1,118 5,923 455,907
Thereof Corporates 225 31,206 25,616 930 0 105 58,082
Thereof other 132,865 2,117 71,538 0 0 13 206,533
Total 3,355,558 6,574,217 3,950,062 367,363 130,913 38,904 14,417,018

# Portfolio distribution by ratings and stages

31 Dec 2019			Risk c	ategory			
Euro thousand	1 (1A - 1E)	2 (2A - 2E)	3 (3A - 3E)	4 (4A - 4E)	5 (5A - 5E)	6 (NR)	Total
Liquid funds	1,864,726	0	0	0	0	0	1,864,726
Loans and receivables							
credit institutions	157,012	2,304,448	5,002	0	0	0	2,466,462
At amortised costs	157,012	2,304,328	5,002	0	0	0	2,466,343
Thereof Stage 1	157,003	2,304,328	4,999	0	0	0	2,466,330
Thereof Stage 2	9	0	3	0	0	0	12
Thereof Stage 3	0	0	0	0	0	0	0
At fair value	0	119	0	0	0	0	119
Loans and receivables							
customers	213,632	1,941,435	2,980,088	254,656	132,984	4,162	5,526,955
At amortised costs	205,213	1,853,822	2,925,830	248,618	123,042	4,012	5,360,537
Thereof Stage 1	205,202	1,833,046	2,543,608	89,634	0	607	4,672,098
Thereof Stage 2	12	20,775	382,222	158,983	0	3,405	565,397
Thereof Stage 3	0	0	0	0	123,042	0	123,042
At fair value	8,418	87,613	54,258	6,038	9,942	150	166,419
Assets held for trading –				<u> </u>			
fixed-income securities	0	1,418	455	0	0	0	1,873
At amortised costs	0	0	0	0	0	0	0
Thereof Stage 1	0	0	0	0	0	0	0
Thereof Stage 2	0	0	0	0	0	0	0
Thereof Stage 3	0	0	0	0	0	0	0
At fair value	0	1,418	455	0	0	0	1,873
Financial investments –							
fixed-income securities	1,160,257	1,020,515	9,987	0	1	0	2,190,760
At amortised costs	1,063,223	994,241	9,987	0	0	0	2,067,451
Thereof Stage 1	1,063,223	994,241	9,987	0	0	0	2,067,451
Thereof Stage 2	0	0	0	0	0	0	0
Thereof Stage 3	0	0	0	0	0	0	0
At fair value	97,033	26,274	0	0	1	0	123,309
Contingent liabilities	2,314	69,538	164,984	4,519	3,501	26,818	271,673
Thereof Stage 1	2,308	68,696	155,665	1,633	0	26,710	255,012
Thereof Stage 2	5	842	9,319	2,886	0	108	13,160
Thereof Stage 3	0	0	0	0	3,501	0	3,501
Credit risks	212,787	2,000,056	438,266	14,907	4,051	2,830	2,672,897
Thereof Stage 1	211,321	1,995,965	390,594	9,125	0	1,424	2,608,430
Thereof Stage 2	1,466	4,091	47,673	5,782	0	1,405	60,417
Thereof Stage 3	0	0	0	0	4,050	0	4,050
Total	3,610,728	7,337,409	3,598,782	274,082	140,536	33,809	14,995,347

31 Dec 2018			Risk ca	ategory			
Euro thousand	1 (1A - 1E)	2 (2A - 2E)	3 (3A - 3E)	4 (4A - 4E)	5 (5A - 5E)	6 (NR)	Total
Liquid funds	1,510,901	0	0	Ó	0	Ó	1,510,901
Loans and receivables							
credit institutions	255,929	1,730,212	415	150	0	0	1,986,707
At amortised costs	255,929	1,729,956	413	150	0	0	1,986,448
Thereof Stage 1	255,929	1,729,955	412	150	0	0	1,986,446
Thereof Stage 2	0	0	1	0	0	0	1
Thereof Stage 3	0	0	0	0	0	0	0
At fair value	0	256	3	0	0	0	259
Loans and receivables							
customers	216,184	1,536,769	3,206,437	327,933	125,958	2,878	5,416,158
At amortised costs	205,233	1,425,123	3,145,956	319,844	117,708	2,863	5,216,727
Thereof Stage 1	205,060	1,410,539	2,871,520	147,542	0	582	4,635,242
Thereof Stage 2	174	14,584	274,436	172,303	0	2,281	463,777
Thereof Stage 3	0	0	0	0	117,708	0	117,708
At fair value	10,950	111,646	60,481	8,088	8,250	15	199,431
Assets held for trading –							
fixed-income securities	0	5,788	279	0	0	0	6,067
At amortised costs	0	0	0	0	0	0	0
Thereof Stage 1	0	0	0	0	0	0	0
Thereof Stage 2	0	0	0	0	0	0	0
Thereof Stage 3	0	0	0	0	0	0	0
At fair value	0	5,788	279	0	0	0	6,067
Financial investments –							
fixed-income securities	1,147,497	894,544	9,545	0	0	0	2,051,586
At amortised costs	855,324	842,734	9,545	0	0	0	1,707,603
Thereof Stage 1	855,324	842,734	9,545	0	0	0	1,707,603
Thereof Stage 2	0	0	0	0	0	0	0
Thereof Stage 3	0	0	0	0	0	0	0
At fair value	292,173	51,810	0	0	0	0	343,983
Contingent liabilities	1,674	68,984	180,592	9,187	3,647	28,849	292,933
Thereof Stage 1	1,674	68,036	173,513	5,674	0	28,816	277,714
Thereof Stage 2	0	948	7,078	3,512	0	33	11,572
Thereof Stage 3	0	0	0	0	3,647	0	3,647
Credit risks	223,372	2,337,921	552,795	30,094	1,308	7,177	3,152,667
Thereof Stage 1	222,503	2,335,280	527,458	22,645	0	6,194	3,114,080
Thereof Stage 2	869	2,641	25,337	7,449	0	983	37,279
Thereof Stage 3	0	0	0	0	1,308	0	1,308
Total	3,355,558	6,574,217	3,950,062	367,363	130,913	38,904	14,417,018

## Effects from contract amendments

The following table shows the carrying amounts and effects from contract amendments of financial instruments. Within the Association of Volksbanks, this concerns loans and receivables customers exclusively.

Euro thousand	31 Dec 2019
Amortised cost before modification	334,278
Net modification gain/loss	-4,067
Gross carrying amount at 31 Dec. of financial assets for which loss allowance has changed to 12-months	
measurement during period	13.242

## Development of NPL portfolio

Receivables are considered defaulted if there is a default of payment of more than 90 days, pursuant to the CRR, and/or if it is unlikely that the borrower is going to meet its loan obligations in full without recourse to certain measures, such as the liquidation of any collateral (if available). The defaulted loans or NPLs are allocated to risk category 5 within the Association of Volksbanks. Internal steering is based on the NPL ratio for balance sheet and off-balance sheet loans and advances to customers. While defaults are monitored for the remaining types of receivables as well, in the past they

have been of minor importance for the purpose of control.

As at 31 December 2019, the NPL ratio within internal risk control amounted to 2.19 % for VBW (2018: 1.97 %).

The NPL coverage ratio through risk provisions or Coverage Ratio I for internal reporting amounts to 30.53 % for VBW as at 31 December 2019 (2018: 29.81 %).

The NPL coverage ratio through risk provisions and collateral securities or Coverage Ratio III for internal reporting amounts to 100.05 % for VBW as at 31 December 2019 (2018: 104.73 %).

These ratios under the internal risk perspective exclusively refer to loans and receivables customers as well as credit risks and contingent liabilities towards customers excluding internal transactions within the Association and the portion of the Association's guarantee that is not allocated to VBW. For this reason, these figures are different from the values presented in the following table. The credit risks and contingent liabilities in the table below also include transactions concluded with other Volksbanks. The items substantially increase the NPL denominator, thus reducing, for instance, the NPL ratio significantly (see explanatory notes below); accordingly, this perspective is less relevant for risk control. Moreover, the following table shows the full amounts of the transactions covered by the Association's guarantee. As, however, VBW as the CO of the Association of Volksbanks has passed on parts of the risk under any assumed loan portfolio to other Volksbanks, these parts will not be taken into account within the internal risk perspective for the purpose of steering VBW.

The credit risk volume relevant for calculating the NPL ratio amounted to euro 6,430,071 thousand in internal reporting (2018: euro 6,462,068 thousand). As mentioned already, this amount excludes the pro rata guarantee of the Association as well as the internal transactions of the Association and is accordingly much lower than the euro 8,471,526 thousand shown in the following table as at 31 December 2019 (2018: euro 8,861,757 thousand).

Also the total of NPL, risk provisions and collaterals in the NPL portfolio in internal reporting slightly differs from the values shown in the following table, which is due to the pro rata allocation of defaulted guarantee transactions of the Association to the remaining Volksbanks. There are no internal transactions within the Association.

# Portfolio distribution NPL Portfolio:

				Risk
31 Dec 2019	Loan volume			provisions
Euro thousand	- total	NPL	NPL Ratio	for NPL
Liquid funds	1,864,726	0	0.00%	0
Loans and receivables credit institutions	2,466,462	0	0.00%	0
At amortised costs	2,466,343	0	0.00%	0
At fair value	119	0	0.00%	0
Loans and receivables customers	5,526,955	132,984	2.41%	40,712
At amortised costs	5,360,537	123,042	2.30%	40,712
Thereof Retail private	2,290,159	41,782	1.82%	14,007
Thereof SME	2,479,973	76,456	3.08%	25,297
Thereof Corporates	262,410	3,281	1.25%	1,342
Thereof other	327,994	1,522	0.46%	65
At fair value	166,419	9,942	5.97%	0
Thereof Retail private	125,270	7,732	6.17%	0
Thereof SME	33,660	2,210	6.56%	0
Thereof Corporates	555	0	0.00%	0
Thereof other	6,934	0	0.00%	0
Assets held for trading - fixed-income securities	1,873	0	0.00%	0
At amortised costs	0	0	0.00%	0
At fair value	1,873	0	0.00%	0
Financial investments - fixed-income securities	2,190,760	1	0.00%	0
At amortised costs	2,067,451	0	0.00%	0
At fair value	123,309	1	0.00%	0
Contingent liabilities	271,673	3,501	1.29%	2,208
Credit risks	2,672,897	4,051	0.15%	819
Total	14,995,347	140,536	0.94%	43,739
Loans and receivables customers,				
contingent liabilities, credit risks	8,471,526	140,535	1.66%	43,739
Liquid funds, loans and receivables credit				
institutions and customers	9,858,143	132,984	1.35%	40,712

			NPL cover-age
			ratio
	NPL coverage		(Loan loss
31 Dec 2019	ratio (Loan loss	Collateral	allowance +
Euro thousand	allowance)	for NPL	collateral)
Liquid funds	0.00%	0	0.00%
Loans and receivables credit institutions	0.00%	0	0.00%
Loans and receivables customers	30.61%	97,435	103.88%
At amortised costs	33.09%	89,517	105.84%
Thereof Retail private	33.52%	32,381	111.02%
Thereof SME	33.09%	55,475	105.64%
Thereof Corporates	40.91%	140	45.18%
Thereof other	4.24%	1,522	104.24%
At fair value	0.00%	7,918	79.64%
Thereof Retail private	0.00%	6,131	79.29%
Thereof SME	0.00%	1,787	80.89%
Thereof Corporates	0.00%	0	0.00%
Assets held for trading - fixed-income securities	0.00%	0	0.00%
Financial investments - fixed-income securities	0.00%	0	0.00%
Contingent liabilities	63.08%	1,748	113.01%
Credit risks	20.22%	0	20.22%
Total	31.12%	99	101.70%
Loans and receivables customers, contingent liabilities, credit risks	31.12%	99,183	101.70%
Liquid funds, loans and receivables credit institutions and customers	30.61%	97,435	103.88%

# 31 Dec 2018

				Risk
	Loan volume			provisions
Euro thousand	- total	NPL	NPL Ratio	for NPL
Liquid funds	1,510,901	0	0.00%	0
Loans and receivables credit institutions	1,986,707	0	0.00%	0
Loans and receivables customers	5,416,158	125,958	2.33%	39,172
Thereof Retail private	2,169,273	45,509	2.10%	12,198
Thereof SME	2,523,036	69,974	2.77%	26,352
Thereof Corporates	255,794	702	0.27%	214
Thereof other	268,624	1,522	0.57%	408
Assets held for trading - fixed-income securities	6,067	0	0.00%	0
Financial investments - fixed-income securities	2,051,586	0	0.00%	0
Contingent liabilities	292,933	3,647	1.25%	2,795
Credit risks	3,152,667	1,308	0.04%	362
Total	14,417,018	130,913	0.91%	42,329
Loans and receivables customers,				_
contingent liabilities, credit risks	8,861,757	130,913	1.48%	42,329
Liquid funds, loans and receivables	·			
to credit institutions and customers	8,913,766	125,958	1.41%	39,172

			NPL coverage
			ratio
	NPL coverage		(Loan loss
31 Dec 2018	ratio (Loan loss	Collateral	allowance +
Euro thousand	allowance)	for NPL	collateral)
Liquid funds	0.00%	0	0.00%
Loans and receivables credit institutions	0.00%	0	0.00%
Loans and receivables customers	31.10%	94,785	106.35%
Thereof Retail private	26.80%	36,551	107.12%
Thereof SME	37.66%	48,910	107.56%
Thereof Corporates	30.47%	0	30.47%
Thereof other	26.83%	1,522	126.83%
Assets held for trading - fixed-income securities	0.00%	0	0.00%
Financial investments - fixed-income securities	0.00%	0	0.00%
Contingent liabilities	76.65%	1,463	116.75%
Credit risks	27.68%	0	27.68%
Total	32.33%	96.248	105.85%
Loans and receivables customers, contingent liabilities, credit risks	32.33%	96,248	105.85%
Liquid funds, loans and receivables credit institutions and customers	31.10%	94,785	106.35%

EWB = individual loan loss provision

The following table shows the development of NPL holdings in the business year.

# Development NPL portfolio

Euro thousand	Total
NPL as at 1 January 2018	154,995
Classified as impaired during the year	29,769
Transferred to not-impaired during the year	-11,035
Write off - NPL	-42,395
Net repayments and other movements	-421
NPL as at 31 December 2018	130,913
Classified as impaired during the year	50,123
Transferred to not-impaired during the year	-5,730
Write off - NPL	-20,555
Net repayments and other movements	-14,216
NPL as at 31 December 2019	140,535

The other portfolio changes in the 2018 business year include the increase of the carrying amount of NPL holdings from the Volksbank Horn merger in the amount of euro 2,615 thousand.

#### Development forbearance portfolio

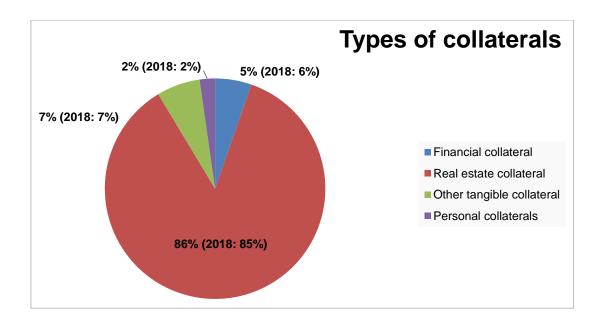
Forbearance refers to contractual concessions made by the lender to the debtor in the context of financial difficulties or imminent financial difficulties of the debtor, which the lender would not grant otherwise. Debtors whose transactions are classified as forborne are subject to special monitoring regulations within the Association of Volksbanks.

In relation to customer loans prior to allocation of the Association's guarantee, concessions were made for economic reasons for a total carrying amount of euro 83,708 thousand (2018: euro 78.631 thousand). This amount relates to performing forborne credit exposures in the amount of euro 33,896 thousand (2018: euro 39,076 thousand) and non-performing forborne credit exposures in the amount of euro 49,812 thousand (2018: euro 39,554 thousand).

### Development of the portfolio of collaterals:

The following diagram and table show the development of the portfolio of collaterals, with real estate collaterals accounting for the major part at VBW. The values reported represent the credited value of the collaterals (after measurement and cap based on the amount of the receivable secured).

In the 2019 business year, no significant changes to the principles – applicable across the Association – for the management of loan collaterals occurred.



## 31 Dec 2019

	Loan volume	Allowable collaterals amount	Real estate	Financial	Personal	Other tangible	Loan loss	
Euro thousand	- total	- total	collaterals		collaterals		allowances	Provisions
Liquid funds	1,864,726	0	0	0	0	0	0	0
Loans and receivables	, ,							
credit institutions	2,466,462	321,088	0	0	33,186	287,902	47	0
At amortised cost	2,466,343	321,088	0	0	33,186	287,902	47	0
At fair value	119	0	0	0	0	0	0	0
Loans and receivables customers	5,526,955	5,002,941	4,587,165	275,979	85,062	54,735	55,619	0
At amortised cost	5,360,537	4,857,778	4,454,826	264,493	83,894	54,566	55,619	0
Thereof Retail			· · · · ·	,		,	· · · · · · · · · · · · · · · · · · ·	
private	2,290,159	2,156,315	2,011,806	141,797	702	2,010	20,165	0
Thereof SME	2,479,973	2,231,819	2,051,206	115,088	53,704	11,821	32,609	0
Thereof								
Corporates	262,410	177,661	112,388	2,860	23,132	39,282	1,498	0
Thereof other	327,994	291,983	279,426	4,749	6,356	1,452	1,347	0
At fair value	166,419	145,163	132,339	11,486	1,168	169	0	0
Thereof Retail	105.070	100.000	04 402	0.446	0	160	0	0
private	125,270	100,990	91,402	9,416	8	163	0	0
Thereof SME Thereof	33,660	30,356	28,450	1,782	118	6	0	U
Corporates	555	534	416	0	119	0	0	0
Thereof other	6.934	13,282	12,071	288	923	0	0	0
Assets held for trading - fixed-income securities	1,873	0	0	0	0	0	0	0
At fair value	1,873	0	0	0	0	0	0	0
Financial investments	2,190,760	0	0	0	0	0	442	0
At amortised cost	2,067,451	0	0	0	0	0	442	0
At fair value	123,309	0	0	0	0	0	0	0
Contingent liabilities	271,673	52,885	37,701	12,092	3,092	0	0	2,780
Credit risks	2,672,897	0	0	0	0	0	0	1,894
Total	14,995,347	5,376,913	4,624,866	288,071	121,340	342,637	56,108	4,674

## 31 Dec 2018

		Allowable						
	Loan	collaterals				Other		
	volume	amount	Real estate		Personal	tangible	Loan loss	
Euro thousand	- total	- total	collaterals	collaterals	collaterals	collaterals	allowances	<b>Provisions</b>
Liquid funds	1,510,901	0	0	0	0	0	0	0
Loans and receivables								
credit institutions	1,986,707	357,834	0	0	36,468	321,366	67	0
At amortised cost	1,986,448	357,834	0	0	36,468	321,366	67	0
At fair value	259	0	0	0	0	0	0	0
Loans and receivables								
customers	5,416,157	4,975,694	4,532,573	302,844	95,046	45,232	50,482	0
At amortised cost	5,216,727	4,792,700	4,365,752	288,612	93,336	45,000	50,482	0
Thereof Retail								
private	2,169,273	2,042,588	1,886,360	154,704	473	1,051	15,923	0
Thereof SME	2,523,036	2,281,111	2,088,462	123,031	67,375	2,243	32,610	0
Thereof								
Corporates	255,794	195,430	135,333	3,664	17,954	38,478	386	0
Thereof other	268,624	273,571	255,597	7,212	7,534	3,229	1,563	0
At fair value	199,431	182,994	166,820	14,232	1,710	232	0	0
Thereof Retail								
private	131,689	127,624	115,408	12,004	0	212	0	0
Thereof SME	52,946	46,630	44,181	2,228	202	20	0	0
Thereof								
Corporates	658	684	561	0	123	0	0	0
Thereof other	14,138	8,055	6,670	0	1,385	0	0	0
Assets held for trading -								
fixed-income securities	6,067	0	0	0	0	0	0	0
At fair value	6,067	0	0	0	0	0	0	0
Financial investments	2,051,586	0	0	0	0	0	464	0
At amortised costs	1,707,603	0	0	0	0	0	464	0
t fair value	343,983	0	0	0	0	0	0	0
Contingent liabilities	292,933	54,206	40,278	11,054	2,744	131	0	3,092
Credit risks	3,152,667	0	0	0	0	0	0	1,007
Total	14,417,018	5,387,734	4,572,850	313,898	134,257	366,729	51,012	4,099

## Acquisition of real estate collaterals

In the past, real estate collaterals were only acquired in individual instances within VBW. Currently, this instrument is not applied any longer, the one existing real estate collateral will be disposed of in full.

## Development of the netting positions

The following tables show the netting positions within the portfolio of VBW

## 31 Dec 2019 Euro thousand

Derivatives	Assets	Liabilities	Net values
Investment book	59,551	-41,323	18,228
Trading book	58,953	-358,550	-299,598
Cash collaterals	Pledged	Received	Net values
Investment book	324,473	-43,132	281,341
Total			-28

31 De	ec 2018
<b>Euro</b>	thousand

Euro triousariu			
Derivatives	Assets	Liabilities	Net values
Investment book	57,156	-103,202	-46,046
Trading book	57,032	-321,280	-264,248
Cash collaterals	Pledged	Received	Net values
Investment book	346,968	-38,293	308,675
Total			-1,619

## mm) Market risk

Market risk is defined as the risk of any loss caused by unfavourable developments of market risk factors, e.g. interest rates, credit spreads, exchange rates, and volatilities. VBW distinguishes the following types of market risk:

- Interest rate risk in the banking book
- Credit spread risk
- Market risk in the trading book
- Foreign exchange risk (open FX positions)
- Other valuation risks (IFRS fair value change)

### Interest rate risk in the banking book

Interest rate risks emerge primarily through term transformation, which arises from deviations of interest rate periods between assets and liabilities. Term transformation is a source of income for the bank in the form of a structural contribution.

The interest rate risk in the banking book comprises all interest-bearing transactions reported and not reported in the balance sheet, except for transactions in the trading book. The interest rate risk position associated with the retail business of VBW mainly arises from variable index-linked lending business and variable-interest deposits (in the form of sight and savings deposits), as well as from implicit floors, in both the assets side and the liabilities side retail business. In lending business, a shift from index-linked positions towards fixed-interest positions takes place, as increasingly fixed-interest loans are granted within new business. By controlling the growth of fixed-interest volumes, the gradual development of a rolling fixed-interest position over several years is ensured. Other decisive factors are bond positions of the bank's own portfolio, own issues and the interest-rate swaps used to control the interest rate position. Variable-interest customer transactions are included in interest rate risk modelling by way of replication assumptions, in order to show price sensitivity to interest rate changes (e.g. for sight/savings deposits, overdrawing of advances on current accounts, loans "until further notice" etc.). Interest rate risk is controlled within the scope of dual control, both under a present-value perspective and under a periodic/income statement perspective. The same interest rate scenarios are used consistently for both perspectives. In doing so, implicit floors in retail banking are also taken into account in both perspectives, as said floors constitute material risk drivers considering the currently low interest rate level.

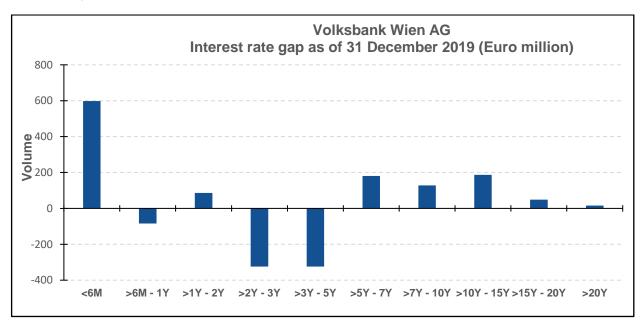
At the end of 2019, VBW reports a relatively low positive term transformation. As at 31 December 2019, the present-value interest rate risk, measured using the OeNB interest rate risk coefficient, amounted to 2.9 % of own funds, which is clearly below the regulatory outlier definition of 20 %. In mid-2019, the EBA guideline on the management of interest rate risk arising from non trading activities introduced an additional indicator: the EBA interest rate risk coefficient. At the balance sheet date of 31 December 2019, that indicator amounted to 5.2 %, and is hence clearly below the notifiable limit of 15 %.

The Asset Liability Committee (ALCO) is responsible for controlling the interest rate position of VBW within the scope of risk limits defined by Risk Control and approved by the Managing Board via the risk strategy. The ALCO is convened monthly at the CO or ad hoc as required. The Asset Liability Management (ALM), which belongs to the division Treasury in organisational terms, is responsible for the management of the ALCO. Proposed measures to control the interest rate position are worked out by the ALM in cooperation with Risk Control and the local ALCOs of the affiliated banks. The aim is to create a structural contribution by way of positive term transformation. Interest rate risk reporting within the ALCO is taken care of by the Market and Liquidity Risk department of the CO.

Present-value risk measurement and limitation are mainly effected on the basis of interest rate scenarios defined under applicable regulatory provisions (6 EBA scenarios), interest rate sensitivity in the form of a PVBP, interest rate gaps (net position of the fixed interest rates per maturity band), and an interest rate VaR based on historical simulations. Period-based risk measurement is implemented in the form of a net interest income simulation. In the process, the effects on net interest income of the next 12 months are calculated for the scenarios defined under applicable regulatory provisions (6 EBA scenarios). For 2020, net interest income decreases by euro 10 million in the least favourable scenario (a severe interest rate reduction (parallel 200 bps)). The results of the net interest income simulation and the interest rate VaR are taken into account in the ICAAP within the scope of the risk-bearing capacity calculation.

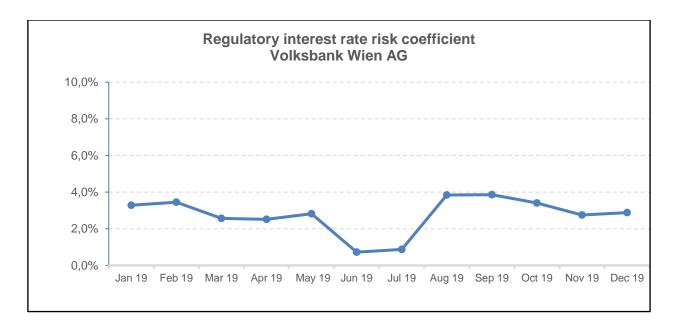
In both perspectives (present value and periodic), positions with indefinite interest rate periods (e.g. in the form of sight and savings deposits, current account facilities) are included consistently in the risk measurement process by assuming replication and/or rolling. The assumptions are determined on the basis of statistical analyses, supplemented by expert opinions. Modelling aims to describe the development of customer interest rates depending on market interest rates. This is done on the basis of historically observed correlations (minimising the volatility of the margin compared to a combination of reference interest rates). Due to the high proportion of positions with indefinite interest rate periods on the balance sheet, replication modelling has a significant impact on the measurement of interest rate risk.

### Interest rate gap as at 31 December 2019



A distinguishing feature is the large short-term asset gap (net) which mainly arises through the index-linked loan portfolio. In the long-term range of more than 10 years, asset gaps mainly arise due to fixed-interest loans, which are compensated for the major part through liability replication assumptions in the maturity bands of under 10 years. The large gap in the 3- to 5-year maturity band mainly results from one issue.

#### OeNB interest rate risk coefficient as at 31 December 2019



By comparison with the beginning of the year, the interest rate risk coefficient has hardly changed. Growth in fixed-interest loans was partly hedged. Over the course of the year, the interest rate risk coefficient shows a clear dependency on the interest rate level. The increase in August 2019 is due to a decrease in interest rates. It is caused by the valuation of embedded floors in case of loans that show increased risk at low interest rates.

# Concentration risk

No concentration risks exist within interest rate risk.

# Credit spread risk

The credit spread is defined as additional premium on the risk-free interest rate. Credit spread risk arises from fluctuations of the present values of assets due to credit spreads changing over the course of time.

The transactions relevant to credit spread risk are investments in the securities portfolio in the banking book, and not loans and receivables customers. This essentially comprises bonds, funds as well as bonded loans. The securities portfolio in the banking book of the Association of Volksbanks is primarily held as a liquidity buffer, centrally at VBW. CDS positions would also have to be included, but currently do not exist either at VBW or within the Association. Reporting takes place monthly within the ALCO and is part of the aggregate bank risk report.

Risk measurement is mainly effected via credit spread VaR and sensitivity to an increase in credit spreads by 100 bps. The calculation of the credit spread VaR is based on a historical simulation for a 99.9 % confidence level and a holding period of one year. In the process, the portfolio is divided into 30 risk clusters, depending on credit rating, branch of industry, type of product and seniority. The plausibility and reliability of the VaR indicators are reviewed by way of reverse comparisons (backtesting) and regularly validated by group independent from the modelling department.

#### The following risk indicators are derived for VBW

31 Dec 2019	Credit spread	100 basis
Euro thousand	value at risk	points-shift
Section 30a of the Austrian Banking Act - Association of Volksbanks	139,372	-155,876
		·

31 Dec 2018	Credit spread	100 basis
Euro thousand	value at risk	points-shift
Section 30a of the Austrian Banking Act - Association of Volksbanks	175.005	-147.098

In line with the investment strategy, the securities portfolio in the banking book is held centrally at the CO, mainly as a liquidity buffer, and includes highly liquid public sector bonds and covered bonds with a high credit rating. It is eligible for the regulatory liquidity coverage ratio (LCR) for the major part.

#### Concentration risk

Concentration risks can only arise on the level of issuers or risk clusters in the sense of similar issuers. Within credit spread risk, risk clusters are monitored. As at 31 December 2019, within the securities portfolio, the biggest concentrations currently exist in the covered bonds AAA risk cluster with 40 % and in the Republic of Austria risk cluster with 25 % of the portfolio. Concentrations with individual issuers are limited by the issuer lines within credit risk.

#### Portfolio distribution by credit rating

Euro thousand	31 Dec 2019	31 Dec 2018
Risk category 1 (1A - 1E)	1,744,882	1,630,545
Risk category 2 (2A - 2E)	477,608	439,698
Risk category 3 (3A - 3E)	0	4,371
Risk category 4 (4A - 4E)	0	0
Risk category 5 (5A - 5E)	0	0
Risk category 6 (NR)	0	0
Total	2,222,490	2,074,614

# Top 10 risk cluster within the securities portfolio in the banking book

The major part of the portfolio is allocated to the category 'measured at amortised cost' under IFRS 9. Therefore, the credit spread risk that affects the income statement and the OCI is low. The sensitivity of the income statement and the OCI to a increase in credit spreads by 100 bps is around euro -1.1 million within VBW (31 December 2019). As new purchases are allocated to the category 'measured at amortised cost' for the major part, this sensitivity decreases continuously.

			Fair value through	
	Amortised cost	Fair value	profit or loss	Total
31 Dec 2019	Carrying	through OCI	Carrying	Carrying
Euro thousand	amount	Carrying amount	amount	amount
Covered EUR AAA	881,756	6,143	0	887,899
Sovereigns Austria	503,958	52,602	0	556,560
Sovereigns Italy	166,127	0	0	166,127
Sonstige Sovereigns EUR AA	54,435	31,369	0	85,804
Sovereigns Poland	69,229	10,142	0	79,371
Sovereigns Belgium	62,134	0	0	62,134
Sovereigns Portugal	59,836	0	0	59,836
Sovereigns Spain	55,522	0	0	55,522
Corporates EUR BBB	44,313	0	0	44,313
Sovereigns Slovakia	40,940	1,015	0	41,955
Total	1,938,249	101,271	0	2,039,520

	A die la	Est. A.	Fair value through	<b>T</b> . ( ) (
	Amortised cost	Fair value	profit or loss	Total
31 Dec 2018	Carrying	Through OCI	Carrying	Carrying
Euro thousand	amount	Carrying amount	amount	amount
Sovereigns Austria	478,458	233,631	0	712,089
Covered EUR AAA	574,736	2,146	0	576,881
Sovereigns Italy	156,346	0	0	156,346
Sovereigns Poland	62,868	35,103	0	97,971
Sovereigns Belgium	59,067	0	0	59,067
Sovereigns Portugal	56,251	0	0	56,251
Sonstige Sovereigns EUR AA	43,035	8,346	3,049	54,430
Sonstige Sovereigns EUR A	19,002	31,664	0	50,666
Sovereigns Spain	50,477	0	0	50,477
Covered EUR AA	46,177	0	0	46,177
Total	1,546,418	310,889	3,049	1,860,356

# Portfolio structure by IFRS 9 categories

31 Dec 2019		Syndicated	Fund	
Euro thousand	Bond	Ioan & SSD	& Equity	Total
Amortised cost	2,072,809	28,286	0	2,101,096
Fair value through OCI	115,758	0	0	115,758
Fair value through profit or loss	5,637	0	0	5,637
Total	2,194,204	28,286	0	2,222,490

31 Dec 2018		<b>Syndicated</b>	Fund	
Euro thousand	Bond	Ioan & SSD	& Equity	Total
Amortised cost	1,713,132	28,258	0	1,741,390
Fair value through OCI	328,059	0	0	328,059
Fair value through profit or loss	2,116	0	3,049	5,165
Total	2.043.307	28,258	3.049	2.074.614

# Market risk in the trading book

The market risk in the trading book of VBW is of subordinate importance. The trading book is kept centrally at the CO. The affiliated banks do not keep any trading book. The main function of the trading book is that of a transformer, where smaller batches from retail banking are collected and dynamically hedged in the market. Additionally, Treasury takes market risks within the scope of the limits approved, in order to produce corresponding income.

Risk measurement is effected mainly through a VaR of interest rate, volatility and foreign exchange risks (historical simulation), a BPV gross and net (outright), and an indicative P&L for the stop-loss limit. Additionally, limits customary in the industry exist for option-related indicators (Greeks). Reporting is effected daily to the Treasury and Risk Control and

monthly within the ALCO. Additionally, it is incorporated in the aggregate bank risk report.

The trading book risk is relatively low and mainly arises from euro interest rate positions.

The regulatory own funds requirements for the trading book are calculated by means of the standard approach – VBW does not use any internal model for market risk in the trading book.

The following table shows the VaR (99 % confidence level, holding period 1 day) in the trading book, broken down by risk types

Euro thousand	Interest	Currency	Volatility	Credit Spread	Total	
31 Dec 2019						
Trading book		33	0	24	4	47
31 Dec 2018						
Trading book	·	65	0	15	12	95

The following table shows interest, interest volatility and credit spread sensitivity in the trading book

Interest	Interest volatility	Credit spread
+1 basis point	+1 %	+1 basis point
-1	-9	0
14	-17	-3
	+1 basis point -1	+1 basis point +1 % -1 -9

Since extreme situations are not covered by the VaR, comprehensive stress tests are carried out monthly or on an ad hoc basis across all portfolios in the trading book.

# Foreign exchange risk (open FX positions)

The foreign exchange risk from open FX positions is of subordinate importance at VBW. It arises due to changes of the value of outstanding receivables and liabilities in foreign currencies through exchange rate fluctuations.

The following table shows FX sensitivity for each currency (open FX positions)

#### Currency

Euro thousand	31 Dec 2019	31 Dec 2018
CHF	660	575
JPY	-214	-42
CZK	-200	-250
GBP	-70	-2
USD	60	-126
Others	137	38
Total	373	192

# Other valuation risks (IFRS fair value change)

Receivables that do not meet the SPPI criteria must be designated as measured at fair value through profit or loss and must undergo an appropriate valuation. Due to fair value fluctuations of these receivables, this causes an effect on the income statement. For valuation of these receivables, the cash flows are discounted using the risk-free swap curve plus premium. The premiums used for discounting are the standard risk costs and the liquidity costs. The remaining components are summarised in one factor (epsilon factor) upon conclusion of the deal, and frozen for subsequent measurement. This valuation risk is considered during calculation of the risk-bearing capacity and the bank-wide internal stress test. Reporting takes place monthly within the ALCO.

The portfolio concerned is a maturing portfolio, as any SPPI-non-compliant new business is only concluded in exceptional cases.

The following table shows the sensitivities of the receivables measured at fair value through profit or loss

31 Dec 2019	Market liquidity costs	Interest rate sensitivity
Euro thousand	+10 basis points	+10 basis points
Fair value through profit or loss - loans and receivables	-721	-129

#### nn) Liquidity risk

As the CO of the Association of Volksbanks, VBW is responsible for liquidity management across the entire Association and acts as lender of last resort for the affiliated banks. The affiliated banks cover their refinancing requirements and invest their excess liquidity via VBW.

The most important source of refinancing of VBW consists of customer deposits, which have proven to be a stable source of funding in the past. Naturally, this creates the major part of the liquidity risk. The capital market offers additional opportunities for refinancing through securities issues, mainly covered bonds.

Both operational, short-term liquidity management and medium- to long-term liquidity management are performed in a centralised manner at VBW for the Association, in the Treasury division, through the Liquidity Management department. The monitoring and limitation of liquidity risk across the Association, as well as the methodological requirements regarding risk measurement are performed or stipulated by the Market and Liquidity Risk Control department at VBW.

The ALCO is responsible for controlling the liquidity position of VBW within the scope of risk limits defined by Risk Control and approved by the Managing Board within ALCO. The ALCO is the central body for the management of liquidity risks. Liquidity risk reporting within ALCO is taken care of by the Market and Liquidity Risk Control department.

Within liquidity risk, VBW distinguishes between illiquidity risk and funding risk. Illiquidity risk is the risk to be unable to fulfil payment obligations when they are due. For VBW as a retail bank, illiquidity risk typically consists in the risk of a bank run. This occurs when, due to a loss of confidence, customers withdraw large deposit volumes and at the same time alternative funding sources are not accessible (any more).

Illiquidity risk is managed by holding a sufficient liquidity buffer. VBW is responsible for the central management of the liquidity buffer for the entire Association. The liquidity buffer mainly consists of highly liquid bonds that are LCR-eligible for the major part, of deposits with the national bank, of ECB tender potential, and covered bond issue potential. The liquidity of the liquidity buffer is tested regularly. The Liquidity Management department within the Treasury division is responsible for the current management of the liquidity buffer within the Association.

At VBW, funding risk is defined as a negative effect on the profit and loss account that occurs due to potential future increases of refinancing costs on the money and capital markets as well as in the retail area. This risk is taken into account in the risk-bearing capacity calculation within the scope of the ICAAP. Said risk is of minor importance at VBW, as the company is hardly dependent on the capital market, and little price sensitivity is observed in the sphere of customer deposits.

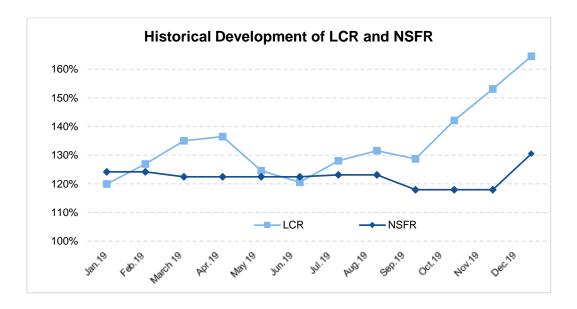
The risk measurement and limitation of illiquidity risk is effected through the regulatory indicators LCR and NSFR, the survival period from internal liquidity stress testing, and through additional operational indicators. The LCR aims to ensure the short-term financial solvency of banks under stressed conditions over a short-term horizon of 30 calendar days. The calculation of the LCR takes place weekly and at the end of the month in the Market and Liquidity Risk Control department. The NSFR limits the liquidity term transformation by determining a minimum of stable refinancing, depending on the liquidity characteristics of the assets and other (off-balance sheet) operations of a bank. Currently, calculation takes place weekly and on the last day of each quarter in the Market and Liquidity Risk Control department for VBW. The survival period is the period during which, under a given stress scenario, the liquidity buffer held is sufficient to cover cumulated net liquidity outflows. Currently, stress scenarios of varying degrees of severity are calculated. The scenario assumptions include a crisis of the Volksbank sector, a national banking crisis and pan-European stressed market conditions. The least favourable of the scenarios calculated is applied to the survival period. The survival period is calculated at the level of the Association, not the individual bank.

The funding risk is measured by way of a scenario analysis that takes into account the effect on funding costs, considering general planning uncertainties and adverse idiosyncratic conditions. These calculations provide input to the ICAAP as well as to the stress testing activities across the Association.

#### Regulatory liquidity ratios LCR, NSFR and survival period in 2019:

In 2019, both regulatory ratios were always clearly above the regulatory limits. In 2019, the LCR has always been above the internal target of 115 % on the last day of each month. The LCR depends on payment transactions and calendar effects causing material monthly changes. The LCR decreases during the month due to effects of payment transactions, therefore it is sometimes clearly above the limit at the end of the month. The NSFR is calculated regularly and has always been above target over the past months. In 2019, the survival period always exceeded 150 days at the last day of the month, and was thus clearly above internal limits.

#### LCR and NSFR development in 2019



The LCR shows typical jumps mainly due to payment transactions resp. calendar effects. The issues placed in March (covered bond), April (AT1 issue) and November (covered bond) have increased the LCR.

# Concentration risk

Due to diversified funding through customer deposits, concentration risk is not material. It is only at customer level that any risk clusters might occur. Accordingly, the largest deposits at customer level are monitored both in Risk Control and also within operational liquidity management. Generally, they amount to less than 1 % of total assets. There are only a

few temporary exceptions with a few large customers for payment transactions or balancing out liquidity peaks. These deposits are regularly monitored and reported on within the scope of liquidity risk management.

#### **Operational liquidity management**

The Liquidity Management department in the Treasury division is responsible for operational liquidity management. The department is the central unit at VBW and within the Association of Volksbanks for matters regarding the pricing of liquidity (transfer pricing), the central management of collaterals across the Association, the determination of the funding structure, the disposition of available liquid funds, and compliance with the refinancing strategy. It takes care of the following essential duties:

- Cash management (settlement of all transactions of the Association as well as disposition of the banking connections maintained by VBW)
- Collateral management: ECB-eligible collaterals of the Association (bonds and credit claims) and underlying stock management for covered bonds
- Planning of issuance activities
- Daily liquidity forecast for the following 31 days, and weekly for the following 12 months
- Monitoring of refinancing positions of the Association of Volksbanks, and the control system put into effect by VBW as CO with the approval under section 30a Austrian Banking Act, for the affiliated banks - a.o. liquidity reports, refinancing management, utilisation of collaterals, early warning system
- Compliance with minimum reserve regulations for the Association of Volksbanks
- Reporting to the CO Managing Board and to the ALCO

# oo) Operational risk

VBW defines operational risk as the risk of losses due to the inadequacy or failure of internal procedures (processes), people, systems or to external events, and the associated legal risks. The reputational, conduct, model, IT and security risks are closely associated with operational risk and are actively taken into account. The calculation of regulatory capital adequacy requirements is effected using the standard approach. An internal method based on loss data and scenarios is used for the economic perspective.

#### **Organisation**

At VBW, line management is responsible for the management of operational risks (OpRisk Management). It is supported in this function by centrally and decentrally based experts from the area of operational risk and internal control system. The aim is to optimise processes in order to reduce the probability of the occurrence of operational risks and/or to reduce the effect of operational losses. Cooperation across departments (with Compliance, Internal Audit, as well as Security & Outsourcing Governance, in particular) allows for optimal and comprehensive control of operational risks.

#### Methods for the management of operational risks

Within the scope of operational risk management, both quantitative and qualitative methods are used. Quantitative elements comprise for example the execution of risk analyses, the performance of stress tests at the level of the Association, the determination and monitoring of the risk appetite and of the risk indicators, as well as the preparation of the incident database. Qualitative control measures are reflected in the implementation of training events, awareness building measures, risk analyses, the preparation of the incident database incl. analysis of causes, the implementation of uniform ICS checks, as well as in risk reporting.

If the key indicators defined for operational risk are exceeded, the defined escalation process is applied. This process provides for a detailed analysis of causes and subsequently initiation of adequate measures.

The following principles, derived from the risk strategy of the Association of Volksbanks, apply in OpRisk Management at VBW:

- The primary aim of the entire OpRisk Management system is to optimise processes to decrease the likelihood of incidents occurring and/or the impact of operational losses.
- Incidents are documented fully and in a sufficiently transparent manner via an electronic platform to enable third-party experts to benefit from the documentation. Operational incidents are recorded in a uniform manner across the Association. The resulting transparency with respect to the occurrence of incidents allows for risk assessment to be derived from historical facts.
- The methods, systems and processes in OpRisk Management are defined by the CO and must be complied with by the respective banks.
- The appropriateness of the risk control and monitoring measures and other risk-minimising measures is assessed on an on-going basis, but at least once a year, and reported to the Managing Board. Measures for risk control comprise, for example, awareness-building measures/training events, the monitoring of the OpRisk indicators, maintaining the confidentiality, availability and integrity of customer and corporate data, as well as business continuity planning, and in particular the adequate separation of responsibilities, as well as observance of the dual-control principle. Operational (residual) risks that cannot be avoided, reduced or transferred must be accepted formally and demonstrably by the management.
- The efficiency of OpRisk Management is confirmed through periodic and independent internal audits.

#### Internal control system

Within VBW, an internal control system (ICS) has been put in place according to the principles of the internationally recognised standards of the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Detailed descriptions of ICS processes and control measures are available. The responsibilities and roles relating to the ICS are clearly defined. Regular reporting takes place for the ICS. Control activities are documented and reviewed, ICS-relevant risks are regularly evaluated and adjusted. Accordingly, a continuous optimisation process is ensured. Internal Audit, in its capacity as independent supervisory body, audits the ICS. Both the effectiveness and adequacy of the ICS, as well as compliance with instructions are audited. The OpRisk and ICS framework describes the interrelated components implemented within the Association of Volksbanks with a view to identifying, measuring, monitoring and controlling operational risk. The close interlocking of OpRisk Management with the internal control system ensures appropriate consideration of operational risks within the Association of Volksbanks.

#### pp) Other risks

In terms of other risks, VBW is confronted with strategic risk, reputational risk, equity risk, direct real estate risk, model risk as well as the earnings risk.

Strategic risk is the risk of negative effects on capital and earnings due to business policy decisions or insufficient adjustment to changes of the economic environment.

Reputational risk is the risk of negative effects on the result of the bank due to a loss of reputation and an associated negative effect on the stakeholders (regulatory authority, owners, creditors, employees, customers).

VBW defines equity risk as the risk of an instable composition of internal equity in relation to the bank's type and size, or difficulties in quickly raising additional internal capital if needed.

The direct real estate risk describes the risk of negative value changes in the real estate portfolio (real estate in the company's own balance sheet or in the balance sheet of any subsidiary).

The earnings risk is the risk arising from the volatility of earnings and hence the risk of no longer being able to (fully) cover sticky fixed costs.

The model risk is the risk of potential loss that may occur due to the faulty design, improper conceptual application or inconsistency of any model.

Non-standard risks and/or non-financial risks (reputational risks, conduct risks, compliance risks, legal risks, model risks, as well as IT and system risks) are taken into account, among others, in the compliance framework and the framework for operational risks.

Other risks are primarily managed via organisational and process-based measures.

# 53) Fully consolidated companies<sup>1)</sup>

		Anteil am	Anteil am	Nennkapital
Gesellschaftsname; Sitz	GesArt*	Kapital	Stimmrecht	in EUR Tsd.
3V-Immobilien Errichtungs-GmbH; Wien	HD	100.00 %	100.00 %	35
Gärtnerbank Immobilien GmbH; Wien	HD	100.00 %	100.00 %	35
GB IMMOBILIEN Verwaltungs- und Verwertungs-GmbH; Wien	HD	100.00 %	100.00 %	35
VB Infrastruktur und Immobilien GmbH; Wien	HD	100.00 %	100.00 %	35
VB Rückzahlungsgesellschaft mbH; Wien	НО	100.00 %	100.00 %	35
VB Services für Banken Ges.m.b.H.; Wien	HD	98.89 %	98.89 %	327
VB Verbund-Beteiligung Region Wien eG; Wien	НО	90.54 %	90.54 %	3,843
VOBA Vermietungs- und Verpachtungsges.m.b.H.; Baden	HD	99.00 %	99.00 %	36
VVG Vermietung von Wirtschaftsgütern Gesellschaft m.b.H.; Wien	FI	100.00 %	100.00 %	872

<sup>&</sup>lt;sup>1)</sup> All fully consolidated companies are under control.

# 54) Companies measured at equity

		Anteil am	Anteil am	Nennkapital
Gesellschaftsname; Sitz	GesArt*	Kapital	Stimmrecht	in EUR Tsd.
VB Verbund-Beteiligung eG; Wien	НО	29.07 %	29.07 %	51,877
Volksbank Kärnten eG: Klagenfurt	KI	25.24 %	25.24 %	34.707

# 55) Unconsolidated affiliated companies

				Nominal capital in
		Equity inte-	Share in	euro thou-
Company names and headquarters	Type*	1	oting rights	send
ARZ-Volksbanken Holding GmbH; Wien	НО	74.51 %	74.51 %	256
Immo-Contract Baden Maklergesellschaft m.b.H.; Baden	SO	93.51 %	93.51 %	175
UVB-Holding GmbH; Wien	SO	100.00 %	100.00 %	35
VB ManagementBeratung GmbH; Wien	SO	100.00 %	100.00 %	36
VBKA-Holding GmbH; Wien	SO	100.00 %	100.00 %	35

# \*Abbreviations Type

KI credit institution

FI financial institution

HD ancillary banking service

SO, HO other enterprise

# REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

# **Audit Opinion**

We have audited the consolidated Financial Statements of

# VOLKSBANK WIEN AG, Vienna, Austria,

and its subsidiaries ("the Group"), which comprise the consolidated Statement of Comprehensive Income, the consolidated Statement of Financial Position as of 31 December 2019, and, consolidated Statement of Changes in Equity and consolidated Statement of Cash Flows for the year then ended, and the Notes to the consolidated Financial Statements.

In our opinion, the consolidated Financial Statements present fairly, in all material respects, the consolidated Financial Position of the Group as of 31 December 2019, and its consolidated Financial Performance and consolidated Cash Flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU, the additional requirements pursuant to Section 245a UGB (Austrian Commercial Code) and the Section 59a BWG (Austrian Banking Act).

# **Basis for our Opinion**

We conducted our audit in accordance with the EU Regulation 537/2014 ("AP Regulation") and Austrian Standards on Auditing. These standards require the audit to be conducted in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditor's Responsibilities" section of our report. We are independent of the audited Group in accordance with Austrian company law and professional regulations, and we have fulfilled our other responsibilities under those relevant ethical requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated Financial Statements. These matters were addressed in the context of our audit of the consolidated Financial Statements as a whole, however, we do not provide a separate opinion thereon.

#### Valuation of loans to and receivables from customers at amortised cost

# Risk for the consolidated Financial Statements

Loans to and receivables from customers at amortised cost represent a significant item in the consolidated Statement of Financial Position. As of 31 December 2019, the carrying amount of loans to and receivables from customers at amortised cost amounts to EUR 5,360.5 million, accounting for 42.2 % of total assets. The loan loss provisions for these loans to and receivables from customers at amortised cost amount to EUR 55.6 million.

The Managing Board of VOLKSBANK WIEN AG describes the approach to determine loan loss provisions in accordance with IFRS 9, in Note 30), 3p) and 52b) of the Notes to the consolidated Financial Statements.

Generally, loan loss provisions at an amount equal to 12-month expected credit losses (stage 1) are recognized for all loans to and receivables from customers at amortised cost. In case the credit risk has increased significantly (stage 2) and for loans to and receivables from customers at amortised cost not individually significant, for which there is objective evidence of impairment (stage 3), ECL is calculated based on lifetime expected credit loss. Determination of ECL requires extensive estimation and assumptions. These mainly comprise valuation of collaterals, rating based default probabilities and loss given default, which take information about current conditions and forecasts of future economic conditions into account.

For loans and receivables to customers at amortised cost that have objective evidence of impairment (stage 3) and are individually significant, a specific loss loan provision based on szenario-weighted, expected cash flows is recognized. These take into account assessment of the financial position of the customer and valuation of collaterals.

This results in the risk for the financial statements that the transfer between stages and the calculation of loan loss provisions are subject to significant estimations and assumptions, resulting in room for discretion as well as estimation uncertainty in respect of the amount of the loan loss provisions.

#### Our response

We analysed the process documentation and internal guidelines regarding the allocation, monitoring and recognition of loan loss provisions and evaluated whether they are suitable to identify events of default and to adequately determine the recoverability of these loans to and receivables from customers. We compiled the relevant key controls, assessed their design and implementation, and tested their effectiveness on a sample basis.

On a sample basis, we evaluated whether evidence of credit default exists. Sampling was performed risk-oriented, by particularly taking into account rating levels with higher default risk and based on random samples as well as statistical sampling methods. In case of identified events of default of individually significant loans to and receivables from customers at amortised cost, we assessed the group's estimates regarding the amount and timing of future cash flows and whether the assumptions were appropriate.

For all other loans to and receivables from customers at amortised cost for which the loan loss provisions are calculated based on the formal-based ECL approach, we analysed the group's documentation of the applied method for consistency with requirements of IFRS 9. Additionally, we evaluated the criteria for stage-transfer and, based on the group's internal validation, the models and parameters used therein as to whether they are suitable to determine a significant increase in credit risk. We assessed the appropriateness of the statistical models used and the mathematical functionalities to determine the probabilities of default and loss rates. Therefore, we assessed whether the IFRS 9 requirements were met and recalculated key steps in the derivation. Furthermore, we analysed the selection and measurement of future estimates and scenarios by comparison with external forecasts and assessed their consideration in the allocation to the stages and in estimating the parameters. We audited the mathematically correctness of the ECL calculation by the IT system on a sample basis. Furthermore, we assessed the effectiveness of selective interface controls related to the correct transfer of data from the previous system to the program for calculating loan loss provisions. For these procedures, we consulted our financial mathematicians and IT-auditors as specialists.

Finally, we evaluated if the disclosures in the notes regarding the determination of loan loss provisions for loans to and receivables from customers at amortised cost comply with the legal requirements.

## Recognition of deferred tax assets on tax loss carryforwards

# Risk for the consolidated Financial Statements

Based on future expected taxable income, the Group recognized deferred tax assets on tax loss carryforwards amounting to EUR 26.8 million as of 31 December 2019.

The Managing Board of VOLKSBANK WIEN AG describes the approach to recognize deferred tax assets on tax loss carryforwards in Note 3v) and 23) of the Notes to the consolidated Financial Statements.

Recognition of deferred tax assets on tax loss carryforwards highly depends on estimates made by the Managing Board in respect of the future availability of sufficient taxable profit and the reversal of deferred tax liabilities. The assessment of the realisation of tax loss carryforwards, mainly in VOLKSBANK WIEN AG, is based on forecasts and is subject to uncertainties and therefore represents a risk to the consolidated Financial Statements.

# Our response

We evaluated the assumptions underlying the forecast of future taxable profit on which deferred tax assets are expected to be realised, for traceability and plausibility.

For this purpose, we compared the key input parameters for the forecast of future taxable profit with internal budgeting and with an externally prepared valuation report of VOLKSBANK WIEN AG as of 31 December 2019. Moreover, we assessed the appropriateness of the assumptions made, using externally available data, such as macroeconomic forecasts, and the Group's past results is respect of their planning accuracy. For these procedures, we consulted our valuation specialists.

Finally, we evaluated if the disclosures in the notes regarding the deferred tax assets, particular with respect to usable and unused tax loss carryforwards, comply with the legal requirements.

# Responsibilities of Management and the Audit Committee for the consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated Financial Statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU, the additional requirements pursuant to Section 245a UGB (Austrian Commercial Code) as well as Section 59a BWG and for such internal control as management determines is necessary to enable the preparation of consolidated Financial Statements that are free from material misstatement, whether due to fraud or error.

Management is also responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intents to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The audit committee is responsible for overseeing the Group's financial reporting process.

# **Auditor's Responsibilities**

Our objectives are to obtain reasonable assurance about whether the consolidated Financial Statements as a whole are free from material misstatement – whether due to fraud or error – and to issue an auditor's report that includes our audit opinion. Reasonable assurance represents a high level of assurance, but provides no guarantee that an audit conducted in accordance with the AP Regulation and Austrian Standards on Auditing (and therefore ISAs), will always detect a material misstatement, if any. Misstatements may result from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated Financial Statements.

As part of an audit in accordance with the AP Regulation and Austrian Standards on Auditing, which require the audit to be conducted in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit.

#### Moreover:

- We identify and assess the risks of material misstatement in the consolidated Financial Statements, whether due to fraud or error, we design and perform audit procedures responsive to those risks and obtain sufficient and appropriate audit evidence to serve as a basis for our audit opinion. The risk of not detecting material misstatements resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- We conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our audit report to the respective note in the consolidated Financial Statements. If such disclosures are not appropriate, we will modify our audit opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the consolidated Financial Statements, including the
  notes, and whether the consolidated Financial Statements represent the underlying transactions and events in a manner
  that achieves fair presentation.

- We obtain sufficient appropriate audit evidence regarding the financial information of the entities and business activities within the Group to express an opinion on the consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.
- We communicate with the audit committee regarding, amongst other matters, the planned scope and timing of our audit as well as significant findings, including any significant deficiencies in internal control that we identify during our audit.
- We communicate to the audit committee that we have complied with the relevant professional requirements in respect of our independence, that we will report any relationships and other events that could reasonably affect our independence and, where appropriate, the related safeguards.
- From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit i.e. key audit matters. We describe these key audit matters in our auditor's report unless laws or other legal regulations preclude public disclosure about the matter or when in very rare cases, we determine that a matter should not be included in our audit report because the negative consequences of doing so would reasonably be expected to outweigh the public benefits of such communication.

# Report on Other Legal Requirements

# **Group Management Report**

In accordance with Austrian company law, the Group management report is to be audited as to whether it is consistent with the consolidated Financial Statements and prepared in accordance with legal requirements.

Management is responsible for the preparation of the Group management report in accordance with Austrian company law and other legal or regulatory requirements.

We have conducted our audit in accordance with generally accepted standards on the audit of Group management reports.

# Opinion

In our opinion, the Group management report is consistent with the consolidated Financial Statements and has been prepared in accordance with legal requirements. The disclosures pursuant to Section 243a UGB (Austrian Commercial Code) are appropriate.

# Statement

Based on our knowledge gained in the course of the audit of the consolidated Financial Statements and our understanding of the Group and its environment, we did not note any material misstatements in the Group management report.

### Other Information

Management is responsible for other information. Other information is all information provided in the annual report, other than the consolidated Financial Statements, the Group management report and the auditor's report. We expect the annual report to be provided to us after the date of the auditor's report.

Our opinion on the consolidated Financial Statements does not cover other information and we do not provide any kind of assurance thereon.

In conjunction with our audit, it is our responsibility to read this other information as soon as it becomes available, to assess whether, based on knowledge gained during our audit, it contains any material inconsistencies with the consolidated Financial Statements or any apparent material misstatement of fact.

### Additional Information in accordance with Article 10 AP Regulation

We were elected as auditors at the Annual General Meeting on 24 April 2018 and were appointed by the supervisory board on 24 April 2018 to audit financial statements of the Company for the financial year ending on 31 December 2019.

On 16 May 2019 we were elected for the year ending 31 December 2020 and on 28 May 2019 the supervisory board appointed us to audit of the financial statements.

We have been auditors of the Company, without interruption, since the consolidated financial statements at 31 December 2015.

We declare that our opinion expressed in the "Report on the Consolidated Financial Statements" section of our report is consistent with our additional report to the Audit Committee, in accordance with Article 11 AP Regulation.

We declare that we have not provided any prohibited non-audit services (Article 5 Paragraph 1 AP Regulation) and that we have ensured our independence throughout the course of the audit, from the audited Group.

# **Engagement Partner**

The engagement partner is Mr Walter Reiffenstuhl.

Vienna, 12 March 2020

KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft

signed by:
Walter Reiffenstuhl
Wirtschaftsprüfer
[Austrian Chartered Accountant]

This report is a translation of the original report in German, which is solely valid.

The consolidated Financial Statements together with our auditor's opinion may only be published if the consolidated Financial Statements and the Group management report are identical with the audited version attached to this report. Section 281 Paragraph 2 UGB (Austrian Commercial Code) applies.

# STATEMENT OF ALL LEGAL REPRESENTATIVES

# VOLKSBANK WIEN AG Statement of all Legal Representatives

We confirm to the best of our knowledge that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the group as required by the applicable accounting standards and that the group management report gives a true and fair view of the development and performance of the business and the position of the group, together with a description of the principal risks and uncertainties the group faces.

Vienna, 12 March 2020

**Gerald Fleischmann**Chairman of the Managing Board

Retail Branches, General Secretariat, Real Estate Financing, Communication/Marketing, Organisation & IT, HR Management, Private Banking/Treasury, Transition "Adler" & Strategy, Corporate Financing, Sales Management

Rainer Borns

Deputy Chairman of the Managing Board

Control, Financial Data Steering, Finance, Capital and Stakeholder Management, Legal, VB Infrastructure and Real Estate Facility Management, VB Infrastructure and Real Estate Property Management

Thomas Uher

Deputy Chairman of the Managing Board

Digitalisation, Credit Risk Management, Risk Controlling, VB Services for Banks Processing, VB Services for Banks MSC/KSC and Processing of Loans

Area of responsibility Joint Managing Board

Compliance, Audit

# INDIVIDUAL ANNUAL FINANCIAL STATEMENTS VOLKSBANK WIEN AG

- Balance sheet
- Income statement
- Notes
- 200 Management report
- Auditor's report
- Statement of all legal representatives

# **BALANCE SHEET**

Assets	Euro	31 Dec 2019 Euro	Euro Thousand	31 Dec 2018 Euro Thousand
1. Cash in hand, balances				
with central banks		1,913,512,952.59		1,565,504
2. Debt instruments issued by public bo	odies			
and similar securities		908,458,413.22		1,046,174
3. Loans and advances to credit institut	ions			
a) Due on demand	265,663,455.36		352,369	
b) Other receivables	2,229,154,259.05	2,494,817,714.41	1,643,159	1,995,528
4. Loans and advances to customers		5,556,554,753.59		5,482,600
5. Bonds and other				
fixed-income securities				
a) From public issuers	15,965,050.38		38,404	
b) From other issuers	2,008,326,480.50	2,024,291,530.88	1,946,111	1,984,515
Of which: In-house issues				
Euro 1,060,011,983.33				
(2018: Euro thousand 1,235,054)				
6. Shares and other variable-yield secu	rities	33,743,283.53		39,800
7. Participations		67,509,081.29		57,556
Of which: in credit institutions				
Euro 19,001,883.34				
(2018: Euro thousand 16,057)				
8. Investments in affiliates		27,315,633.53		27,216
Of which: in credit institutions				
Euro 0.00 (2018: Euro thousand 0)				
9. Intangible non-current assets		2,237,405.78		367
10. Fixed assets		66,573,139.95		69,450
Of which: Land and buildings used by	1			
the credit institution within				
the scope of its own activities				
Euro 32,659,537.10				
(2018: Euro thousand 38,889)				
11. Other assets		408,427,738.51		355,624
12. Deferred items		11,435,133.62		1,489
13. Deferred tax assets		28,591,696.34		29,297
Total assets	1	3,543,468,477.24		12,655,120
Off-balance sheet items		1 727 /00 E20 00		1 500 /05
1. Foreign assets		1,737,680,520.00		1,539,435

hili	ties	Euro	31 Dec 2019 Euro	Euro Thousand	31 Dec 2018 Euro Thousand
	Amounts owed to credit institutions	Luio	Edio	Luio inousuna	Laro moasana
1.	a) Due on demand	2,588,501,351.67		2,608,649	
	b) With agreed term	2,300,301,031.07		2,000,047	
	or period of notice	214,410,079.26	2,802,911,430.93	452,109	3,060,758
2	Amounts owed to customers	214,410,077.20	2,002,711,430.73	452,107	5,000,730
۷.	a) Saving deposits				
	aa) Due on demand	1,714,430,548.89		1,707,967	
	bb) With agreed term	1,714,430,340.07		1,707,707	
	•	2/7 027 00/ 07		//7 720	
	or period of notice	267,837,086.97		467,730	
	1) 01 1:1:1:	1,982,267,635.86		2,175,697	
	b) Other liabilities	0.0/5.0/5./00.00		0 /5/ /45	
	aa) Due on demand	3,947,947,408.30		3,656,415	
	bb) With agreed term				
	or period of notice	604,785,028.52		578,766	
		4,552,732,436.82	6,535,000,072.68	4,235,181	6,410,878
3.	Debts evidenced by certificates				
	a) Issued debt securities	2,153,086,597.68		1,350,821	
	b) Other debts evidenced by certificates	314,151,140.36	2,467,237,738.04	281,441	1,632,262
4.	Other liabilities		434,303,773.86		464,541
5.	Deferred items		1,032,414.82		5,936
6.	Provisions				
	a) Provisions for severance payments	18,176,514.00		20,658	
	b) Provisions for pensions	9,134,489.50		9,466	
	c) Provisions for taxes	757,755.85		758	
	d) Other	, 74,258,274.96	102,327,034.31	103,303	134,185
7	Supplementary capital pursuant to Part 2,	,===,=:	,	,	,
	Title I, Chapter 4 of Regulation (EU) No 575/	/2013	418,507,000.00		419,300
8	Additional Tier 1 capital pursuant to Part 2,	2010	410,007,000.00		417,000
Ο.	Title I, Chapter 3 of Regulation (EU) No 575/	/2013	220,000,000.00		0
9	Subscribed capital	2010	137,546,531.25		137,547
	Capital reserves		107,040,001.20		107,047
10.			227 217 207 40		227 217
11	Appropriated		237,217,207.68		237,217
11.	Retained earnings		100 110 177 00		7/ 500
1.0	Other reserves	214/0	109,110,166.08		74,532
	Liability reserve pursuant to section 57 (5) E	3WG	44,819,308.55		44,819
	Net profit		33,455,799.04		33,145
al l	iabilities and equity	13	3,543,468,477.24		12,655,120
011					
1.	-balance sheet items  Contingent liabilities and liabilities from sureties				
1.	guarantees and provision of collateral	1	292,126,881.01		314,103
	Credit risks				
2			2,671,589,139.40		3,152,401
2.		_			
2.	Of which: Liabilities from repurchase agreements	S			
	Of which: Liabilities from repurchase agreement: Euro 0.00 (2018: Euro thousand 0)	S			
3.	Of which: Liabilities from repurchase agreements Euro 0.00 (2018: Euro thousand 0) Liabilities from fiduciary transactions		129,734,413.12		
3.	Of which: Liabilities from repurchase agreements  Euro 0.00 (2018: Euro thousand 0)  Liabilities from fiduciary transactions  Eligible capital pursuant to Part 2 of Regulation (	EU) No 575/2013	129,734,413.12 1,190,778,915.35		
3.	Of which: Liabilities from repurchase agreement: Euro 0.00 (2018: Euro thousand 0) Liabilities from fiduciary transactions Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Par	EU) No 575/2013			
3.	Of which: Liabilities from repurchase agreement: Euro 0.00 (2018: Euro thousand 0)  Liabilities from fiduciary transactions  Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Part Title I, Chapter 4 of Regulation (EU) No 575/2013	EU) No 575/2013 t 2,			
3.	Of which: Liabilities from repurchase agreement: Euro 0.00 (2018: Euro thousand 0) Liabilities from fiduciary transactions Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Par	EU) No 575/2013 t 2,			
3. 4.	Of which: Liabilities from repurchase agreement: Euro 0.00 (2018: Euro thousand 0)  Liabilities from fiduciary transactions  Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Part Title I, Chapter 4 of Regulation (EU) No 575/2013	EU) No 575/2013 t 2, 9)			945,925
<u>3.</u> 4.	Of which: Liabilities from repurchase agreement: Euro 0.00 (2018: Euro thousand 0)  Liabilities from fiduciary transactions  Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Part  Title I, Chapter 4 of Regulation (EU) No 575/2013  Euro 424,153,394.78 (2018: Euro thousand 423,86	EU) No 575/2013 t 2, 9) ation (EU) No 575/2013	1,190,778,915.35		945,925
<u>3.</u> 4.	Of which: Liabilities from repurchase agreements Euro 0.00 (2018: Euro thousand 0) Liabilities from fiduciary transactions Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Part Title I, Chapter 4 of Regulation (EU) No 575/2013 Euro 424,153,394.78 (2018: Euro thousand 423,86 Capital requirement pursuant to Article 92 of Regulation	EU) No 575/2013 t 2, 9) etion (EU) No 575/2013	3,994,599,788.69		117,230 945,925 4,079,329 12.80%
3.	Of which: Liabilities from repurchase agreements  Euro 0.00 (2018: Euro thousand 0)  Liabilities from fiduciary transactions  Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Part  Title I, Chapter 4 of Regulation (EU) No 575/2013  Euro 424,153,394.78 (2018: Euro thousand 423,86  Capital requirement pursuant to Article 92 of Regulation (Supplementary Capital requirement pursuant to Article 92 of Regulation (Supplementary Capital requirement pursuant to Article 92 of Regulation (Supplementary Capital requirement pursuant to Article 92 of Regulation (Supplementary Capital Requirementary Capi	EU) No 575/2013 t 2, 9) ation (EU) No 575/2013 e 92 (1) Tier 1 capital ratio in %	3,994,599,788.69		945,925 4,079,329 12.80%
<u>3.</u> 4.	Of which: Liabilities from repurchase agreements Euro 0.00 (2018: Euro thousand 0) Liabilities from fiduciary transactions Eligible capital pursuant to Part 2 of Regulation ( Of which: Supplementary capital pursuant to Part 7 itle I, Chapter 4 of Regulation (EU) No 575/2013 Euro 424,153,394.78 (2018: Euro thousand 423,864 Capital requirement pursuant to Article 92 of Regulation (Fig. 1) which: Capital requirement pursuant to Article (a) of Regulation (EU) No 575/2013 (Common Equity)	EU) No 575/2013 t 2, 9) ation (EU) No 575/2013 e 92 (1) Tier 1 capital ratio in % tio in %)	1,190,778,915.35 3,994,599,788.69 ) 13.68%		945,925 4,079,329

# **INCOME STATEMENT**

1. Interest and similar income	1-12 2018 Thousand
2. Interest and similar expenses       -43,259,679.74 <b>NET INTEREST INCOME</b> 96,483,934.45         3. Income from securities and investments a) Income from shares, other ownership interests and variable-yield securities       432,442.38       427         b) Income from investments       1,174,734.07       1,221         c) Income from shares in affiliates       1,491,589.89       3,098,766.34       2,471         4. Fee and commission income       84,166,937.35         5. Fee and commission expenses       -28,193,571.89	145,517
. NET INTEREST INCOME  3. Income from securities and investments a) Income from shares, other ownership interests and variable-yield securities 432,442.38 b) Income from investments 1,174,734.07 c) Income from shares in affiliates 1,491,589.89 3,098,766.34 2,471 4. Fee and commission income 84,166,937.35 5. Fee and commission expenses -28,193,571.89	
3. Income from securities and investments a) Income from shares, other ownership interests and variable-yield securities	-36,642
a) Income from shares, other ownership interests and variable-yield securities 432,442.38 427 b) Income from investments 1,174,734.07 1,221 c) Income from shares in affiliates 1,491,589.89 3,098,766.34 2,471  4. Fee and commission income 84,166,937.35 5. Fee and commission expenses -28,193,571.89	108,875
interests and variable-yield securities 432,442.38 427 b) Income from investments 1,174,734.07 1,221 c) Income from shares in affiliates 1,491,589.89 3,098,766.34 2,471  4. Fee and commission income 84,166,937.35 5. Fee and commission expenses -28,193,571.89	
b) Income from investments 1,174,734.07 1,221 c) Income from shares in affiliates 1,491,589.89 3,098,766.34 2,471  4. Fee and commission income 84,166,937.35 5. Fee and commission expenses -28,193,571.89	
c) Income from shares in affiliates 1,491,589.89 3,098,766.34 2,471  4. Fee and commission income 84,166,937.35  5. Fee and commission expenses -28,193,571.89	
in affiliates 1,491,589.89 3,098,766.34 2,471  4. Fee and commission income 84,166,937.35  5. Fee and commission expenses -28,193,571.89	
4. Fee and commission income84,166,937.355. Fee and commission expenses-28,193,571.89	
5. Fee and commission expenses -28,193,571.89	4,119
	89,220
4 Net trading income/expanses	-26,522
o. Net traumy income/expenses 1,410,000.07	1,612
7. Other operating income 125,898,056.51	117,325
<b>OPERATING INCOME</b> 282,872,686.13	294,629
8. General administrative expenses	
a) Staff expenses	
aa) Wages and salaries -77,351,126.18 -79,016	
bb) Expenses for statutory social	
contributions and remuneration-	
related charges and compulsory	
contributions -20,127,134.02 -20,686	
cc) Other social expenses -1,526,088.16 -1,523	
dd) Expenses for retirement benefits	
and support -2,519,832.09 -2,574	
ee) Allocation to provision	
for pensions 338,280.14 -283	
ff) Allocation to provision for	
severance payments and employee	
welfare funds -4,648,559.89 394	
-105,834,460.20 -103,688	
b) Other administrative expenses	
(administrative expenses) -104,104,655.00 -209,939,115.20 -115,686	-219,374
9. Value adjustments on assets	-217,074
within items 9 and 10 -7,786,103.90	-8,819
10. Other operating expenses -19,764,566.44	-22,014
10. Other operating expenses -17,704,300.44	
. OPERATING EXPENSES = AMOUNT CARRIED FORWARD -237,489,785.54	22,012

_	1-12 2019 Juro Euro	1-12 2018 Euro Thousand Euro Thousand
III. OPERATING EXPENSES = AMOUNT CARRIED FORWARD	-237,489,785.54	-250,207
III. OF ERATING EXPENSES - AMOUNT CARRIED TORWARD	-237,407,703.34	-230,207
IV. OPERATING PROFIT	45,382,900.59	44,422
11. Balance from impairments on receivables		
and allocations to provisions for contingent liabilities		
and for credit risks as well as from securities held		
within the liquidity reserve as well as income from		
the reversal of impairments on receivables and		
from provisions for contingent liabilities and for		
credit risks as well as from securities held within		
the liquidity reserve	-3,173,004.44	14,624
12. Balance from impairments on securities measured		
as financial assets, as well as on participations and		
shares in affiliates and income from impairments		
on securities measured as financial assets,		
as well as on participations	-914,036.00	-21,093
V. RESULT FROM ORDINARY OPERATIONS	41,295,860.15	37,953
13. Extraordinary income = result from extraordinary items	0.00	3,605
14. Income taxes	-4,798,712.16	-5,236
15. Other taxes not shown under item 14	-1,919,107.71	-2,213
VI. ANNUAL RESULT AFTER TAXES	34,578,040.28	34,109
16. Movement in reserves	-34,156,122.25	-7,201
Of which: Liability reserve pursuant to	04,100,122.20	7,201
· · · · · · · · · · · · · · · · · · ·	0.00	7,847
300000107 (0) 0000	0.00	7,047
VII. ANNUAL RESULT	421,918.03	26,908
17. Profit carried forward	33,033,881.01	6,237
VIII.NET PROFIT	33,455,799.04	33,145

# **NOTES TO THE 2019 FINANCIAL STATEMENTS**

# 1. Accounting and valuation principles

#### General information

Since the 2015 business year, apart from retail business, VOLKSBANK WIEN AG (hereinafter also referred to as "VBW", "VB Vienna" or the "Company") has been performing the function of the central organisation of the Austrian Association of Volksbanks pursuant to section 30a of the Austrian Banking Act (BWG), which is associated with far-reaching management and steering functions (in particular within the sphere of risk and liquidity management). The members of the Association of Volksbanks have unlimited liability among themselves, the pro-rata assumption of the costs and risks of the central organisation has been contractually agreed between the members. The regulatory provisions of Parts 2 to 8 of Regulation (EU) no. 575/2013 as well as section 39a Austrian Banking Act must be met by the Association of Volksbanks on the basis of the consolidated financial situation (section 30a (7) Austrian Banking Act). Furthermore, VBW must meet all regulatory provisions on single-entity and consolidated levels.

By letter of February 2019, the European Central Bank (ECB) informed VBW that it expects VBW as central organisation of the Association of Volksbanks pursuant to section 30a Austrian Banking Act to observe a Pillar 2 Guidance of 1.0% on a consolidated basis as of 01.03.2019, which must consist of Common Equity Tier 1 (CET 1) capital exclusively and shall be held available in addition to the minimum own funds requirement under Art 92 (1) (a) of Regulation (EU) No. 575/2013, the own funds requirement under Art 16 (2) (a) of Regulation (EU) 1024/2013 and the combined capital buffer requirement under Art 128 (6) of Directive 2013/36/EU. By letter of December 2019, the European Central Bank (ECB) informed VBW that it expects VBW as central organisation of the Association of Volksbanks pursuant to section 30a Austrian Banking Act to observe a Pillar 2 Guidance of 1.0% on a consolidated basis as of 01.01.2020, which must consist of Common Equity Tier 1 (CET 1) capital exclusively and shall be held available in addition to the total capital requirement (the minimum own funds requirement under Art 92 (1) (a) of Regulation (EU) No. 575/2013, the own funds requirement under Art 8 (2) (a) of Regulation (EU) 1024/2013 and the combined capital buffer requirement under Art 128 (6) of Directive 2013/36/EU).

The annual financial statements of VBW as at 31 December 2019 were prepared by the Managing Board in accordance with the Austrian Business Code (UGB) and the Austrian Banking Act. The annual financial statements have been prepared in accordance with the principles of proper accounting, as well as in compliance with the general standard to present a true and fair view of the net worth, financial and earnings position of the Company.

Pursuant to section 221 (3) Austrian Business Code, the Company is classified as a large corporation.

The principle of completeness was observed during preparation of the annual financial statements, and the principle of individual valuation and the going-concern principle were observed during the valuation of assets and debts.

The principle of prudence was taken into account in that only profits already realised on the balance sheet date are included in particular. All identifiable risks and imminent losses that have arisen in the 2019 business year or in any of the previous business years were taken into account, if known.

The previous form of presentation was applied during preparation of the present annual financial statements as well.

Loans and receivables to credit institutions and to customers are reported at acquisition costs.

Subsequent measurement is effected at the fair value if lower, pursuant to section 207 Austrian Business Code in conjunction with section 189a (4) Austrian Business Code. The risk provision/impairment is determined applying the impairment method as applied in the IFRS-compliant consolidated financial statements (IFRS 9), taking into account the recommendations of the "Joint policy document of AFRAC and FMA – aspects of subsequent measurement for credit institutions".

There is a monthly procedure for the valuation of loan receivables under which the organisational units responsible for risk are required to make a proposal for risk provisioning on the basis of current developments. In this context, the impairment model is based on the proposition to represent expected losses. In this way, not only losses that have already occurred, but also expected losses are recognised. A distinction is made as to whether or not the default risk of financial assets has deteriorated

significantly since their addition. If the default risk has not increased significantly at the balance sheet date, compared to initial recognition, the expected loss is valuated in the amount of the 12-month expected credit loss ("12-M-ECL"; Stage 1). In case of any material deterioration or default, all lifetime expected credit losses must be recognised with effect from that date ("lifetime ECL"; Stages 2 and 3).

Exceptions exist for trade receivables. For these assets, all expected losses must (receivables without any significant financing component) or may (receivables with a significant financing component and lease receivables) be taken into account already at the time of addition. The option to choose a simplified procedure for trade receivables or lease receivables was not exercised, as such receivables either do not occur at present or, if they do, are insignificant.

General approach to risk provisions: Expected losses will be reported on the basis of either 12-M ECL or lifetime ECL. This depends on whether the credit risk for the financial instrument has increased significantly since first-time recognition. Changes of the amount of the risk provision must be reported as a write-up or impairment loss in the income statement.

A significant increase in credit risk is primarily measured on the basis of the rate of change of the probability of default (PD) throughout the lifetime of the instrument (lifetime PD). If the rate of change of lifetime PD exceeds a predefined threshold, the financial asset is classified by lifetime ECL. Additionally, default of performance of at least 30 days, classification as forborne or the customer's transfer to intensive supervision are interpreted as a significant increase in credit risk.

Any objective evidence of impairment is equated with a downgrade of the customer's rating to the default rating category; this downgrade can basically be triggered by 13 defined default events. The definition of default within the Association corresponds to the requirements of CRR I Art. 178.

Information regarding the calculation logic:

- Time horizon: The expected losses are calculated either for a 12-month period or for the entire residual term.
- Individual transaction or portfolio perspective: The calculation of the impairment at individual transaction level usually takes place for customers at Stage 3 from a certain minimum exposure (so-called Verbund-Metakunden-Obligo; meta-customer exposure of the Association) of euro 750 thousand (individual allowances for impairment and specific provisions). While for all other credit exposures, the calculation is carried out for each transaction individually as well, the parameters used (PD, LGD, etc.) are derived from portfolios/groups with the same risk characteristics (portfolio loan loss provisions and collective allowances for impairment/provisions).
- Scenario analysis: The impairment is determined on the basis of at least two probability-weighted scenarios.
- Expected cash flows: With respect to determination of the expected losses, there are requirements for estimating the expected cash flows (determination of cash flows from collaterals, cash flows from current operations, etc.).
- Time value of money: The expected loss includes the "time value of money" and accordingly constitutes a discounted value.
- Taking into account available information: For the purpose of calculating the impairment, debtor-specific, transaction-specific and macroeconomic information about past events, current conditions and forecasts about the future are taken into account within the scope of the PD, LGD and cash flow models applied.

According to internal instructions, credit customers with an internal rating of 4C to 4E (watchlist loans) and all other credit customers where other indications for an increased default risk exist, i.e. where repayment pursuant to the contract appears jeopardised, are subjected to a more thorough examination. For unsecured or only partially secured exposures, an appropriate risk provision requirement is reported. In case of non-performing loans (rating category 5A-5E), the appropriateness of the amount of risk provision is checked regularly, if the individual loan loss provision method is used.

For irrevocable loan commitments and financial guarantees, impairments are determined by applying the procedure used for loan receivables and reported as provisions.

The process for determining the impairment is computer-aided, using an impairment tool specifically developed for the purpose.

As in the previous year, use was made of the option under section 57 (1) Austrian Banking Act.

The main currencies were evaluated at the mean rates of exchange of the European Central Bank (ECB) as published on 31 December 2019. Other currencies were converted at the mean rate of exchange of the balance sheet date. The foreign exchange portfolios were converted at the reference mean rate.

The criterion for any security to be reported under financial assets is the intention for it to be held in the portfolio in the long term. Securities permanently designated for operations were measured as tangible assets, while securities held as current assets were measured strictly according to the lower of cost or market, taking account of the fair value if lower. No use was made of the option under section 204 (2) Austrian Business Code to effect impairments even if the impairment is not expected to be permanent.

VBW holds participations in various companies. None of these participations is listed at a stock exchange, and accordingly there is no active market. The participations are valuated by means of valuation methods and, to a certain extent, non-observable input factors. The valuations are effected according to the discounted cash flow method and peer group approach. Various calculation models are applied. The income approach is used if VBW is in control or exercises any management function and if, accordingly, budgets are available. If the company is not controlled, the fair value calculation is performed on the basis of the dividend paid as well as the annual results of the last five years. In case of companies whose object does not permit any regular income or the result of which is controlled by the parent company through settlements, the net assets are used as valuation criterion. In case of participations in co-operatives, the share capital is used as the market value, provided the subscription of new shares and the cancellation of existing shares are possible at any time. If valuation reports for participations are prepared by external valuators, they will be used for current valuation. To the extent that the discounted cash flow method is applied, the discount rates used are based on the respective current recommendations of the Fachsenat der österreichischen Kammer der Wirtschaftstreuhänder as well as of international financial data service providers and, in the 2019 business year, range between 6.30 and 9.00 % [2018: 6.86 - 8.90 %]. The market risk premium used for the calculation is 7.91 % [2018: 7.30 %], the beta values used range between 0.78 and 1.10 [2018: 0.8-1.08]. Additional country risks did not have to be considered. Discounts due to fungibility and exercise of control are effected for two participations.

The valuation of tangible assets (land, buildings, office equipment and furniture) was performed at the cost of acquisition or production less depreciation. Intangible assets are capitalised at the cost of acquisition, if they were acquired for money. Scheduled depreciation is effected on a straight-line basis. The depreciation period ranges between 10 and 66 years for buildings, between 3 and 20 years for office equipment and furniture, and between 2 and 5 years for intangible assets. Impairments to a fair value that is lower on the reporting date are performed where the impairments are likely to be permanent. Impairments are reversed if the reasons for the impairment have lapsed. Reversal of the impairment is effected to not more than the net carrying amount derived after taking account of ordinary impairments that would have had to be effected in the meantime. Low-value assets of an individual acquisition value of up to euro 400.00 are written down in full in the year of addition and shown in the fixed asset movement schedule as additions and disposals.

Accounting of deferred taxes is effected by the asset and liability approach based on the temporary concept. Deferred tax assets for future tax receivables from tax loss carried forward are not recognised.

Liabilities from banking business are measured at the amount repayable, at amortised cost, on the balance sheet date.

Premiums and discounts for debts evidenced by certificates accrue over the term of the liabilities. Issuing costs and commissions for additional contributions are recognised as fundraising expenditure at the time of issuing the bond.

Provisions for severance payments, anniversary bonuses and pensions are determined according to generally recognised actuarial principles, applying the entry age normal method.

Provisions for pensions and severance payments are determined according to generally recognised actuarial principles using the entry age normal method based on a discount rate of 1.85 % (2018: 2.23 %), planned salary increases of 3.0 % (2018: 3.0 %) and a retirement age of 60-65 years (2018: 60-65 years) for women and 65 years (2018: 65 years) for men. The measurement of retirement pension obligations includes legitimate claims of employees that were in active service at the measurement date, as well as current pension recipients. The accrual period extends until retirement age is reached. As regards expected mortality, the calculation tables "AVÖ 2018 P-Rechnungsgrundlagen für die Pensionsversicherung – Pagler & Pagler, Angestelltenbestand" are applied. Termination of employment due to reaching the age limit and also due to invalidity or death, as well as the vested rights of surviving dependants are taken into account, but no fluctuation discount.

The discount rate used is derived from the 7-year average interest rate (for 12-year maturities), as published by Deutsche Bundesbank at 30 September 2019 (cf. AFRAC statement 27 "Provisions for staff costs (Austrian Business Code)"). Interest expenses as well as the effects from a change of interest rate are reported in the item Staff expenses together with allocations and reversals.

Other provisions were recorded in the expected amount repayable; they take account of all identifiable risks and liabilities of yet uncertain amount. Long-term provisions were discounted at an average interest rate of 0.8 % (2018: 1.1 %).

Other provisions include obligations to pay anniversary bonuses under the collective bargaining agreement. Said provisions are determined according to the accounting and valuation methods applied to provisions for severance payments.

The item Additional Tier 1 capital pursuant to Part 2 Title I Chapter 3 of Regulation (EU) No. 575/2013 shows the Additional Tier 1 issue (ISIN AT000B121991) that was issued under the value date 9 April 2019 with a nominal amount of euro 220 million and an issue price of 100.00 %. The issue is credited as Additional Tier 1 capital under Article 52 CRR.

The item Additional Tier 1 capital pursuant to Part 2 Title I Chapter 3 of Regulation (EU) no. 575/2013 shows those core capital instruments that are eligible as Additional Tier 1 capital AT1 without restrictions under the conditions of the CRR.

The item Supplementary capital pursuant to Part 2 Title I Chapter 4 of Regulation (EU) no. 575/2013 shows those supplementary capital instruments that are eligible as Tier 2 capital without restrictions under the conditions of the CRR. Moreover, participation capital that is only eligible as CET 1 capital within the scope of the transitional regulations is reported in the balance sheet in the item Supplementary capital pursuant to Part 2 Title I Chapter 4 of Regulation (EU) no. 575/2013. Supplementary capital that is eligible as own funds only due to transitional regulations is included in the item Debts evidenced by certificates.

The face values of off-balance sheet transactions are reported in the off-balance sheet items. Provisions for expected losses are recorded for the latter in case of imminent use.

The comparative prior-year figures are rounded to the nearest thousand euros and added in brackets in the Notes; accordingly rounding differences cannot be excluded in the totals stated. The previous year's amounts regarding the residual terms for loans and receivables to customers and for amounts owed to credit institutions and amounts owed to customers were adjusted on the basis of a new calculation logic.

# Measurement and accounting of derivative financial instruments

#### Derivative financial instruments of the banking book

In case of interest rate swaps, interest is accrued pro rata up to the balance sheet date.

Forward exchange transactions and currency swaps are measured at the reference rates published by the ECB at the balance sheet date. Accrual/deferral of the swap rate is effected pro rata over the term to maturity.

The provisions regarding corporate-law accounting pursuant to AFRAC statement 15 "Derivatives and hedging instruments (Austrian Business Code)" of September 2017, as well as the FMA Circular on accounting issues relating to derivatives (December 2012) are applied. The hedging of interest rate risks is exclusively effected through micro-hedges. For negative fair values of derivatives in the banking book, provisions are basically recorded for imminent losses, if there were open positions or no effective hedging relationships.

As at 31 December 2019, only cash margins were provided by way of hedging in connection with derivatives. The option to pledge other financial instruments was not made use of.

As for the positions in the banking book, VBW is primarily exposed to the risk of fair value fluctuations due to changes of interest rates and exchange rates.

One key instrument used by VBW to hedge these risks in economic terms and to control the balance sheet structure are derivative financial instruments. Interest rate swaps are used as primary hedging instruments for own fixed-income issues and for hedging against fair value fluctuations of investments in fixed-income securities as well as loans and receivables to customers

Moreover, cross currency swaps, forward exchange transactions, currency swaps and, in exceptional cases, foreign exchange options serve to hedge against interest rate and foreign exchange risks from loans and receivables, as well as amounts owed, to credit institutions and customers, as well as from issues denominated in foreign currencies.

As standard, hedging instruments are directly concluded with the counterparty, and subsequently (if clearing is mandatory) the transaction is subjected to clearing. External and internal derivatives are used for the accounting of valuation units. No new internal derivatives are concluded for hedging relationships.

The valuation units established pursuant to AFRAC statement 15 "Derivatives and hedging instruments (Austrian Business Code)" comprise own fixed-income issues as well as loans and receivables, and amounts owed, to credit institutions and customers. The hedging instruments exclusively used in that connection are interest rate swaps, caps and floors, as well as cross currency swaps. The hedging relationship is based on the full term of the underlying transaction.

The dollar offset method is exclusively used to measure the retrospective effectiveness of the valuation units. Under the dollar offset method, the value changes of the underlying and the hedging transaction that are due to the risk hedged are set in relation to each other.

#### Derivative financial instruments of the trading book

Derivative financial instruments of the trading book comprise stock exchange traded futures, options, interest rate swaps, swaptions, caps/floors/collars, and foreign exchange options. Measurement is effected taking account of the fair value, and the measurement result is reported in the income statement in profit or loss.

The business strategy for the trading book is based on the product and customer requirements of the Association of Volksbanks. The focus is on servicing the primary level, on the transformation and hedging of risk positions, as well as on generating profits.

The monitoring of market risks in trading is performed by a market-independent unit within Risk Management.

The measurement and accounting of the financial instruments in the trading book takes place at fair value. The fair value corresponds to the stock exchange price (if available) or market value.

#### Determination of fair value

The fair value is the amount at which an asset can be exchanged between knowledgeable arm's length business partners willing to conclude a contract, or at which an obligation can be settled between such partners. In case of listed instruments, the fair value is equal to the market price. If no market price is available, the future cash flows of a financial instrument are discounted to the measurement date according to the respective interest rate curve. In doing so, internationally common mathematical calculation methods are used for the calculation.

VBW has administrated all trading book positions of derivatives in its MUREX front-office and risk management system, which is directly connected to various price information systems. That means that the market prices of different products are updated in real time. Products for which no direct price is available are measured using valuation models based on market data (market risk factors) within this standard software. Structured or exotic products whose model prices cannot be determined using the standard software are measured in external price calculators that are regularly re-calibrated using liquid tradeable products in the market.

# 2. Explanatory notes on the balance sheet

# 2.1 Explanatory notes on assets

Breakdown of loans and receivables to credit institutions:

	31 Dec 2019	31 Dec 2018
Residual term:	Euro	Euro Thousand
repayable on demand	265,663,455.36	352,369
up to 3 months	800,262,202.63	625,533
more than 3 months up to 1 year	285,763,888.08	239,768
more than 1 year up to 5 years	1,016,195,681.73	687,561
more than 5 years	126,932,486.61	90,297
not repayable on demand	2,229,154,259.05	1,643,159
Loans and receivables to credit institutions, total	2,494,817,714.41	1,995,528

# Subordinated assets:

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Loans and receivables to credit institutions	2,400,631.56	4,214

# Breakdown of loans and receivables to customers:

	31 Dec 2019	31 Dec 2018
esidual term:	Euro	Euro Thousand
repayable on demand	181,263,665.44	149,567
up to 3 months	74,209,871.31	113,966
more than 3 months up to 1 year	220,463,589.10	320,722
more than 1 year up to 5 years	673,085,442.64	745,430
more than 5 years	4,407,532,185.10	4,152,915
not repayable on demand	5,375,291,088.15	5,333,033
Loans and receivables to customers, total	5,556,554,753.59	5,482,600

Loans and receivables to affiliates and participating interests:

		31 Dec 2019		31 Dec 2018
	towards affiliated companies Euro	towards participations Euro	towards affiliated companies Euro thousand	towards participations Euro thousand
Loans and receivables to credit institutions	0.00	1,165,675,792.87	0	949,051
Loans and receivables to customers	49,114,517.94	93,183,602.52	50,274	43,806
		1,258,859,395.39	50.274	992,857

# Composition of risk provisions:

	31 Dec 2019 Collective allowance pursuant to sec. 57 (1)			31 Dec 2018 Collective allowance pursuant to sec. 57 (1)
	Risk provision	Austrian Banking Act	Risk provision	<b>Austrian Banking Act</b>
	Euro	Euro	<b>Euro Thousand</b>	<b>Euro Thousand</b>
Loans and receivables to				
credit institutions	2,255,223.26	0.00	1,597	0
Loans and receivables to customers	61,922,836.21	17,870,754.88	53,427	17,871
Provisions for off-balance sheet				
transactions	4,870,530.25	0.00	4,228	0
	69,048,589.72	17,870,754.88	59,252	17,871

Breakdown of securities, participations and shares in affiliates admitted for stock exchange trading of balance sheet items 2, 5, 6, 7 and 8 (excluding accrued interest reported in the balance sheet) into listed and unlisted securities:

31 Dec 2019:	Listed Euro	Unlisted Euro
Debt instruments issued by public bodies and similar securities	888,769,781.72	0.00
Bonds and other fixed-income securities	2,018,218,853.22	0.00
Equities and other variable-yield securities	724,950.32	33,017,709.94

31 Dec 2018:	<b>Listed Euro Thousand</b>	<b>Unlisted Euro Thousand</b>
Debt instruments issued by public bodies and similar securities	1,020,718	0
Bonds and other fixed-income securities	1,978,667	0
Equities and other variable-yield securities	771	39,029

At 31 December 2019, as in the previous year, VBW does not hold any own supplementary capital within assets and no own subordinate capital. Own bonds with a carrying amount of euro 1,060,000,000.00 (31 December 2018: euro 1,235,000 thousand) are reported at the balance sheet date.

Breakdown of securities admitted to stock exchange trading of balance sheet items 2, 5 and 6 (excl. the accrued interest reported in the balance sheet) in tangible and current assets:

	Fixed assets	Current assets (incl. trading book)
31 Dec 2019:	Euro	Euro
Debt instruments issued by public bodies and similar securities	838,679,356.12	50,090,425.60
Bonds and other fixed-income securities	954,639,925.88	1,063,578,927.34
Equities and other variable-yield securities	724,917.25	33.07

	Fixed assets	Current assets (incl. trading book)
31 Dec 2018:	<b>Euro Thousand</b>	Euro Thousand
Debt instruments issued by public bodies and similar securities	918,399	102,320
Bonds and other fixed-income securities	736,042	1,242,625
Equities and other variable-yield securities	725	46

The classification into tangible or current assets is effected as determined within the Asset Liability Committee (ALCO).

The difference between the acquisition cost and the fair value, if higher, of securities not classified as tangible assets (current assets without trading book) and admitted to stock exchange trading amounts to euro 16,807,035.04 as at 31 December 2019 (31 December 2018: euro 12,029 thousand).

# Other information on securities

The difference, to be written down pro rata temporis over the residual term, between historical cost and redemption amount in case of non-current securities amounts to euro 30,841,404.77 in total (31 December 2018: euro 31,471 thousand). As at 31 December 2019, euro 16,568,584.43 of that amount (31 December 2018: euro 16,546 thousand) need to be written down over the residual term yet.

The difference, to be written up pro rata temporis over the residual term, between historical cost and redemption amount in case of non-current securities amounts to euro 27,212,071.93 in total (31 December 2018: euro 26,687 thousand). As at 31 December 2019, euro 16,922,076.85 of that amount (31 December 2018: euro 17,385 thousand) need to be written up over the residual term yet.

With respect to the below-mentioned non-current securities that were reported above fair value, impairment was omitted, as an intention to hold them and service them in full – accordingly full recoverability – is assumed. In the 2019 business year, as in the 2018 business year, no contractual violations and no delays in payment were found due to serious financial difficulties of the issuers.

	Fair value	Carrying amount	Difference
31 Dec 2019:	Euro	Euro	Euro
Debt instruments issued by public bodies			
and similar securities	1,915,620.00	1,932,670.84	-17,050.84
Loans and receivables to credit institutions	689,773.56	712,432.17	-22,658.61
Bonds and other fixed-income securities	75,063,884.40	76,980,955.63	-1,917,071.23
Equities and other variable-yield securities	684,578.10	724,917.27	-40,339.17
	78,353,856.06	80,350,975.91	-1,997,119.85

	Fair value	Carrying amount	Difference
31 Dec 2018:	Euro Thousand	Euro Thousand	<b>Euro Thousand</b>
Debt instruments issued by public bodies			
and similar securities	47,069	47,750	-681
Loans and receivables to credit institutions	1,089	1,104	-15
Bonds and other fixed-income securities	225,762	229,104	-3,342
Equities and other variable-yield securities	3,792	3,845	-53
	277,712	281,803	-4,091

Securities with market prices from inactive markets are primarily designated as tangible assets and are periodically reviewed with a view to any required impairments.

An inactive market exists if due to a decline in trading volume and/or trading activity, there is no market liquidity any more.

Externally provided fair values are reviewed for plausibility according to available market data on an ongoing basis. In case of deviating estimates, the fair value measurement is effected by considering previous transactions, by comparison with current fair values of another essentially identical financial instrument or by means of the discounted cash flow method. Overall, such adjusted fair values are of subordinate importance.

In 2020, receivables from bonds and other fixed-income securities in the amount of euro 194,931,323.47 will mature (in 2018 for 2019: euro 169,765 thousand).

In the 2019 business year, there were genuine repurchase transactions with a carrying amount of euro 20,280,614.00 (31 December 2018: euro 20,346 thousand).

The credit institution keeps a trading book. As at 31 December 2019, securities with a fair value of euro 2,624,411.91 (31 December 2018: euro 6,163 thousand) and other financial instruments with a fair value including accrued/deferred interest in the amount of euro 42,623,688.33 (31 December 2018: euro 31,847 thousand) have been designated for this trading book, of which an amount of euro -258,593,818.29 (31 December 2018: euro -237,085 thousand) with external counterparties.

In 2019, no securities were reclassified from current assets (trading book) to tangible assets. No reclassifications of tangible assets to current assets were effected either.

# Equities and other variable-yield securities

The item Equities and other variable-yield securities includes participating certificates and profit participation certificates.

# Participations and shares in affiliates

Composition of participations:		Annual	Total equity Euro	Annual result Euro	Carrying amount as at 31 Dec 2019
Name of the company	Share	accounts	Thousand	Thousand	Euro
Volksbank Kufstein-Kitzbühel Holding eG					
6330 Kufstein, Unterer Stadtplatz 21	40.21 %	31 Dec 2018	65,890	-6	727,050.00
Wiener Landwirtschaftliche Siedlungsgesellschaft mbH					
1220 Vienna, Kagraner Platz 48	33.33 %	31 Dec 2018	211	-1	70,000.00
VB Beteiligungsgenossenschaft					
Obersdorf-Wolkersdorf-Deutsch-Wagram e.Gen.					
2120 Obersdorf, Hauptstraße 57	32.37 %	31 Dec 2018	9,274	64	160,040.00
VB Verbund-Beteiligung eG (formerly:					
Verwaltungsgenossenschaft der start:gruppe e.Gen.)					
1030 Vienna, Dietrichgasse 25	29.07 %	31 Dec 2018	99,117	-2,547	18,676,564.56
ARZ Allgemeines Rechenzentrum GmbH					
6020 Innsbruck, Tschamlerstraße 2	25.99 %	31 Dec 2018	9,000	292	294,473.45
Volksbanken - Versicherungsdienst - Gesellschaft m.b.H.					
1071 Vienna, Lindeng. 5	25.97 %	31 Dec 2018	3,953	87	65,340.50
Volksbank Kärnten eG			·		·
9020 Klagenfurt, Pernhartgasse 7	25.25 %	31 Dec 2018	123,644	537	8,760,199.00
VB Südburgenland Verwaltung eG			·		<u> </u>
7423 Pinkafeld, Marktplatz 3	22.30 %	31 Dec 2018	18,052	232	318,772.50
VB-Beteiligungsgenossenschaft der Obersteiermark eG					
8700 Leoben, Hauptplatz 4	20.51 %	31 Dec 2018	19,317	15	1,500,047.27
Volksbanken Holding eGen					
1030 Vienna, Löwelstraße 14	16.87 %	30 June 2018	60,718	54,847	18,892,000.00
PSA Payment Services Austria GmbH				•	
1030 Vienna, Marxergasse 1B	6.89 %	31 Dec 2018	41,899	6,204	3,828,767.48
Schulze-Delitzsch Ärzte und Freie Berufe e.Gen.				•	
1010 Vienna, Schottengasse 10	6.10 %	31 Dec 2018	17,137	3,082	813,000.00
Volksbank Steiermark AG					
8010 Graz, Schmiedgasse 31	5.11 %	31 Dec 2018	207,759	16,374	5,751,434.52
Volksbank Oberösterreich AG				•	
4600 Wels, Pfarrgasse 5	1.87 %	31 Dec 2018	188,877	2,123	2,956,000.00
Österreichische Kontrollbank Aktiengesellschaft				•	
1010 Vienna, Am Hof 4	1.50 %	31 Dec 2018	626,695	94,719	1,180,061.00
CEESEG Aktiengesellschaft			,		
1010 Vienna, Wallnerstraße 8	1.41 %	31 Dec 2018	372,063	21,474	1,377,582.14
Other participations				,	2,137,748.87
					67,509,081.29

The information about the total equity and annual result corresponds to the most recent annual financial statements pursuant to the Austrian Business Code.

# Information on mutual participations:

Share of VBW	Participations	Share in VBW
32.374 %	VB Beteiligungsgenossenschaft Obersdorf-Wolkersdorf-Deutsch-Wagram eG	1.29 %
25.252 %	Volksbank Kärnten eG	2.22 %
22.301 %	VB Südburgenland Verwaltung eG (formerly: Volksbank Südburgenland eG)	3.11 %
29.073 %	VB Verbund-Beteiligung eG (formerly: Verwaltungsgenossenschaft der start:gruppe e.Gen)	3.81 %
16.874 %	Volksbanken Holding eGen	0.62 %
8.250 %	VB Ost Verwaltung eG	6.61 %
5.112 %	Volksbank Steiermark AG	5.11 %
1.872 %	Volksbank Oberösterreich AG	2.76 %
0.060 %	VB Wien Beteiligung eG	10.49 %
0.003 %	Volksbank Niederösterreich AG	3.08 %

#### Composition of shares in affiliates:

					Carrying
			Total	Annual	amount as at
		Annual	equity Euro	result Euro	31 Dec 2019
ame of the company	Share	accounts	Thousand	Thousand	Euro
VB Infrastruktur und Immobilien GmbH (formerly:					
VOME Holding GmbH)					
1030 Vienna, Dietrichgasse 25	100.00 %	31 Dec 2018	228	-7	434,928.38
VB ManagementBeratung GmbH					
1030 Vienna, Dietrichgasse 25	100.00 %	31 Dec 2018	748	247	36,336.40
VBKA-Holding GmbH					
1090 Vienna, Dietrichgasse 25	100.00 %	31 Dec 2018	28	-2	1.00
UVB-Holding GmbH					
1030 Vienna, Dietrichgasse 25	100.00 %	31 Dec 2018	31	-2	0.00
VB Rückzahlungsgesellschaft mbH					
1030 Vienna, Dietrichgasse 25	100.00 %	30 June 2019	43,436	-9	46,000.00
WG Vermietung von Wirtschaftsgütern Gesellschaft m.b.H.					
1030 Vienna, Dietrichgasse 25	99.50 %	31 Dec 2018	1,615	-3	867,713.64
VOBA Vermietungs- und Verpachtungsges.m.b.H.					
2500 Baden, Hauptplatz 9-13	99.00 %	31 Dec 2018	8,062	241	5,679,448.53
3V-Immobilien Errichtungs-GmbH					
1030 Vienna, Dietrichgasse 25	99.00 %	31 Dec 2018	8,499	37	15,877,897.92
Gärtnerbank Immobilien GmbH					
1030 Vienna, Dietrichgasse 25	99.00 %	31 Dec 2018	863	578	34,650.00
GB IMMOBILIEN Verwaltungs- und Verwertungs-GmbH					
1030 Vienna, Dietrichgasse 25	99.00 %	31 Dec 2018	2,770	39	84,650.00
VB Services für Banken Ges.m.b.H.					
1030 Vienna, Dietrichgasse 25	98.89 %	31 Dec 2018	4,702	1,461	344,054.63
Immo-Contract Baden Maklergesellschaft m.b.H.					
2500 Baden, Hauptplatz 9-12	93.51 %	31 Dec 2017	627	70	200,648.25
VB Verbund-Beteiligung Region Wien eG (formerly:					
Verwaltungsgenossenschaft der IMMO-BANK eG)					
1030 Vienna, Dietrichgasse 25	90.54 %	31 Dec 2018	21,045	20	3,478,092.20
ARZ-Volksbanken Holding GmbH					
1030 Vienna, Dietrichgasse 25	74.51 %	30 June 2019	271	-4	231,212.58
					27,315,633.53

#### Relationships with affiliates

Since 2010, VBW has been the group leader of a group of companies pursuant to section 9 Corporate Income Tax Act (KStG). The stand-alone method is applied, which starts from the assumption of fiscal independence of the individual group member when calculating the distribution of the tax burden. Furthermore, the tax liability of the group members must be paid to VBW on 30 September of the following year, tax receivables will either be carried forward by VBW in years when the group makes a profit, or the group member may offset its tax liabilities against tax liabilities in subsequent years. Any final settlement of tax receivables is compensated with the present value of the (notional) future tax saving from the respective member's as yet unused loss carried forward. Discounting of loss carried forward is effected based on an adequate interest rate linked to the 12-month EURIBOR or, if this is not available any more, any comparable reference interest rate. Since the 2015 business year, almost all group charge arrangements provide for an allocation rate of 6.25 % based on existing loss carry-forwards.

As at 31 December 2019, the number of group members amounts to 10 (31 December 2018: 10).

#### **Fixed assets**

The value of developed and undeveloped land amounts to euro 10,608,537.15 (31 December 2018: euro 11,333 thousand). As for the development of tangible assets, please refer to Annex 1 of these Notes.

#### Breakdown of other assets

	31 Dec 2019	31 Dec 2018
	Euro	<b>Euro Thousand</b>
Receivables from derivative financial instruments	372,856,651.96	328,844
Receivables from taxes and charges	6,712,084.26	5,345
Auxiliary accounts of banking business	627,237.80	333
Land and buildings acquired to secure receivables	20,000.00	130
Sundry other receivables	28,211,764.49	20,972
	408,427,738.51	355,624

Income in the amount of euro 23,869,389.01 (31 December 2018: euro 20,921 thousand) is included in the item Other assets, which will be received only after the balance sheet date. For the major part, this concerns accrued interest.

Other assets include items with maturities of more than one year in the amount of euro 184,715.92 (31 December 2018: euro 280 thousand).

# **Prepaid expenses**

Accruals in the amount of euro 11,435,133.62 (31 December 2018: euro 1,489 thousand) essentially include premiums from issued bonds and the accrual of a building cost subsidy.

#### **Deferred tax assets**

As at the balance sheet date, deferred tax assets were established for temporary differences between the value recognised for the following items under fiscal and under company law:

	31 Dec 2019	31 Dec 2018
	Euro	<b>Euro Thousand</b>
Collective provisions pursuant to section 9 (3) Income Tax Act (EStG)	26,500,002.95	44,293
Portfolio loan loss provisions and impairments		
as per section 57 (1) Austrian Banking Act	37,519,744.14	32,433
Participations	24,312,142.30	21,140
Provision for severance payments	6,134,242.00	6,926
Provision for pensions	3,394,203.50	3,256
Provision for anniversary bonuses	2,170,343.61	2,351
Long-term provisions	625,597.31	1,905
Fifth part of severance payments	1,266,044.31	687
LIVEBank	433,333.33	500
Tangible assets and intangible assets	7,939.97	365
Distribution of flotation cost	6,208,854.42	140
	108,572,447.85	113,996
Deferred tax assets from difference amounts determined (25 %)	27,143,111.96	28,500
Deferred tax assets of group members		
from (contractual) tax rate differences	1,448,564.37	798
Deferred tax assets (25 %)	28,591,676.33	29,297

The effects of movements in deferred taxes on profit or loss are as follows:

	EUR
As at 31 Dec 2018	29,296,572.06
Change in profit or loss	-704,895.73
As at 31 Dec 2019	28,591,676.33

# 2.2 Explanatory notes on liabilities

Breakdown of amounts owed to credit institutions:

	31 Dec 2019	31 Dec 2018
Residual term:	Euro	Euro Thousand
repayable on demand	2,588,501,351.66	2,608,649
up to 3 months	77,170,369.45	338,441
more than 3 months up to 1 year	59,404,683.82	42,372
more than 1 year up to 5 years	10,220,261.57	11,498
more than 5 years	67,614,764.43	59,798
not repayable on demand	214,410,079.27	452,109
Amounts owed to credit institutions, total	2,802,911,430.93	3,060,758

#### Breakdown of amounts owed to customers:

	31 Dec 2019	31 Dec 2018
Residual term:	Euro	Euro Thousand
repayable on demand	5,662,377,957.19	5,364,382
up to 3 months	229,202,485.50	151,402
more than 3 months up to 1 year	512,372,437.91	678,218
more than 1 year up to 5 years	130,081,685.90	195,443
more than 5 years	965,506.18	21,433
not repayable on demand	872,622,115.49	1,046,496
Amounts owed to customers, total	6,535,000,072.68	6,410,878

04.5

At the balance sheet date, trust savings deposits amount to euro 14,625,243.47 (31 December 2018: euro 15,512 thousand). The underlying stock designated for this purpose consists of investment grade securities and amounts to euro 18,360,000.00 (31 December 2018: euro 20,000 thousand).

# Amounts owed to affiliates and participating interests:

		31 Dec 2019		31 Dec 2018
	towards affiliated companies	towards participations	towards affiliated companies	towards participations
	Euro	Euro	Euro Thousand	Euro Thousand
Amounts owed to credit institutions	0.00	1,756,711,641.41	0	1,366,500
Amounts owed to customers	100,354,386.03	53,172,288.81	69,423	79,139
	100,354,386.03	1,809,883,930.22	69,423	1,445,639

# **Debts evidenced by certificates**

Issued bonds will mature in the 2020 business year in the amount of euro 120,000,000.00 (in 2018 for 2019: euro 125,000 thousand).

Debts evidence by certificates do not include any subordinate bonds (31 December 2018: euro 0 thousand).

At the value date of 19 November 2019, a covered bond (ISIN AT000B122049 or WKN A2SADX) in the nominal amount of euro 500 million and with an issue price of 99.140 % was issued. The bond will mature on 18 October 2029 and will be redeemed at a rate of 100 % of the face value. The fixed interest rate amounts to a maximum of 0.125 % p.a. Interest payments will be effected on 19 November each year.

For information on the issued subordinated liabilities and supplementary capital as well as Additional Tier 1 capital see page 179-182.

#### Other liabilities

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Liabilities from derivative financial instruments	393,491,409.51	429,427
Liabilities from taxes and charges	6,642,769.26	9,826
Deferred interest	6,466,263.82	2,606
Sundry other liabilities	27,703,331.27	22,682
	434,303,773.86	464,541

Expenses in the amount of euro 35,298,562.03 (31 December 2018: euro 34,172 thousand) are included in the item Other liabilities, which will be cash effective only after the balance sheet date. They mainly consist of deferred interest.

Other liabilities (excluding fair values of derivative financial instruments) include items with a residual term of less than one year in the amount of euro 68,204,845.65 (31 December 2018: euro 67,407 thousand).

Deferred interest for own issues in the amount of euro 6,466,263.82 (31 December 2018: euro 2,606 thousand) are reported in other liabilities as at 31 December 2019.

#### Deferred income

Deferred items in the amount of euro 1,032,414.82 (31 December 2018: euro 5,936 thousand) essentially concern premiums for loans.

#### Other provisions

Other provisions break down as follows:

	31 Dec 2019	31 Dec 2018 Euro Thousand
	Euro	
Repayment of subsidies from the reorganisation agreement	26,500,002.95	46,500
Unpaid incoming invoices	10,097,229.12	12,332
Imminent losses from derivative financial instruments	10,826,330.98	11,090
Losses and risks due to the granting of loans and guarantees	10,428,094.25	10,978
Anniversary bonuses	5,540,651.01	6,015
Redimensioning	5,293,766.71	8,985
Leave not yet taken	3,454,223.54	3,857
Other liabilities	2,117,976.40	3,546
	74,258,274.96	103,303

The item Repayment of subsidies from the reorganisation agreement includes provisions for future shareholder contributions to VB RZG on the basis of the reorganisation agreement concluded with the federal government in 2015. The change results from a subsidy in the amount of euro 20,000,000.00 received in 2019.

# Issued subordinated liabilities and supplementary capital and Additional Tier 1 capital

	31 Dec 2019	31 Dec 2018
	Euro	<b>Euro Thousand</b>
Subordinated liabilities	404,600,000.00	404,600
Supplementary capital, eligible without restrictions	4,000,000.00	4,792
Participation capital not meeting the criteria of CET 1 capital	9,907,000.00	9,907
Supplementary capital pursuant to Part 2 Title I Chapter 4		
of Regulation (EU) No. 575/2013	418,507,000.00	419,300
	31 Dec 2019 Euro	31 Dec 2018 Euro Thousand
Additional Tier 1 capital pursuant to Part 2 Title I Chapter 3		
of Regulation (EU) No. 575/2013	220,000,000.00	0

As at 31 December 2019, the terms of the issued subordinated liabilities and supplementary capital as well as the Additional Tier 1 capital are as follows:

Name	value	Currency	Interest rate (Dec 31)	Redemption
Subordinated liabilities Sparda	2,000,000	euro	3M Eurib. +0.75%	19 March 2021
Subordinated liabilities Sparda	2,000,000	euro	3M Eurib. +0.75%	19 March 2021
2.75% VBWIEN FIX TO FIX 17-27	400,000,000	euro	2.750%	6 Oct 2027
3.50% Volksbank Wien-Baden AG Subordinate tier 2 bond 2014-2022	600,000	euro	3.500%	1 Dec 2022
ERG.KAP.SCHV. 2007-2022	4,000,000	euro	4,000%	1 Dec 2022
PS 2006	6,744	qty		perpetual
PS 2006	260	qty		perpetual
PS 2006	1,370	qty		perpetual
PS 2006	341	qty		perpetual
PS 2006	962	qty		perpetual
PS 2006	230	qty		perpetual
VBW FIX TO R.R.AT1 NTS 19	220,000,000	euro	7,750%	9 April 2024
	2.75% VBWIEN FIX TO FIX 17-27  3.50% Volksbank Wien-Baden AG Subordinate tier 2 bond 2014-2022  ERG.KAP.SCHV. 2007-2022  PS 2006  PS 2006  PS 2006  PS 2006  PS 2006	2.75% VBWIEN FIX TO FIX 17-27 400,000,000  3.50% Volksbank Wien-Baden AG Subordinate tier 2 bond 2014-2022 600,000  ERG.KAP.SCHV. 2007-2022 4,000,000  PS 2006 6,744  PS 2006 260  PS 2006 1,370  PS 2006 341  PS 2006 962  PS 2006 230	2.75% VBWIEN FIX TO FIX 17-27 400,000,000 euro  3.50% Volksbank Wien-Baden AG Subordinate tier 2 bond 2014-2022 600,000 euro  ERG.KAP.SCHV. 2007-2022 4,000,000 euro  PS 2006 6,744 qty  PS 2006 260 qty  PS 2006 1,370 qty  PS 2006 341 qty  PS 2006 962 qty  PS 2006 230 qty	2.75% VBWIEN FIX TO FIX 17-27       400,000,000       euro       2.750%         3.50% Volksbank Wien-Baden AG Subordinate tier 2 bond 2014-2022       600,000       euro       3.500%         ERG.KAP.SCHV. 2007-2022       4,000,000       euro       4,000%         PS 2006       6,744       qty         PS 2006       1,370       qty         PS 2006       341       qty         PS 2006       962       qty         PS 2006       230       qty

The supplementary capital is subordinated pursuant to section 45 (4) Austrian Banking Act and accordingly, in case of liquidation or bankruptcy, must only be paid back after satisfying or securing the claims of the other – not subordinated – creditors.

Expenses for subordinated liabilities and supplementary capital amount to euro 11,275,058.47 (2018: euro 11,382 thousand)

At the value date of 6 October 2017, a subordinated Tier 2 bond (WKN A19P69 or ISIN AT000B121967) in the nominal amount of euro 400 million and with an issue price of 99.747 % was issued, which represents supplementary capital under Article 63 of the CRR. The bond will mature on 6 October 2027 and will be redeemed at a rate of 100 % of the face value. Until 6 October 2022, the fixed interest rate will amount to a maximum of 2.750 % p.a. After that date, the annual coupon will be newly fixed in the amount of the 5-year swap rate then prevailing plus additional premium of 2.55 %. Interest payments will be effected on 6 October each year. The issuer may unilaterally terminate the bond on 6 October 2022. If the right of termination is exercised, repayment will be effected at a rate of 100 % of the nominal amount.

Continuous issue	Right of termination	Conversion into equity	Carrying amount as at 31 Dec 2019	Balance sheet item
no sec.	impossible	no	2,000,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no sec.	impossible	no	2,000,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	issuer	no	400,000,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
				Supplementary capital acc. to Part 2 Title I
no	impossible	no	600,000.00	Chapter 4 of Regulation (EU) No 575/2013
			404,600,000.00	Subordinated liabilities
yes	issuer	no	4,000,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
			4.000.000,00	Supplementary capital, eligible without restrictio
no	impossible	no	6,744,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	impossible	no	260,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	impossible	no	1,370,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	impossible	no	341,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	impossible	no	962,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	impossible	no	230,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
			9,907,000.00	Participation capital not meeting the criteria
				of CET1 capital
			418,507,000.00	Supplementary capital acc. to Part 2 Title I
				Chapter 4 of Regulation (EU) No 575/2013
no	issuer	no	220,000,000.00	Additional Tier 1 capital acc. to Part 2 Title I
				Chapter 3 of Regulation (EU) No 575/2013

The subordinated bond with identification number ISIN QOXDBA032238 includes a clause regarding early redemption for regulatory or fiscal reasons. In case of a change of the regulatory classification of the bond which is likely to result in the latter's exclusion from own funds or its reclassification as own funds of low quality, or in case of a change of the applicable tax treatment of the bond, the issuer is entitled at any time to prematurely terminate the bonds.

The participation capital was paid up in full and is available to the issuer for the duration of the company, waiving ordinary and extraordinary termination. Just like the share capital, the participation capital participates in loss up to the full amount (section 23 (4) (4) Austrian Banking Act). There is no additional payment liability. The participants participate in the liquidation proceeds and/or the company value. The participants will only be satisfied after satisfaction or securing of all other creditors (incl. holders of subordinated capital and supplementary capital). The participation capital includes a right of information and participation in shareholders' meetings.

At the value date of 9 April 2019, an Additional Tier 1 bond (ISIN AT000B121991 or WKN A191M4) in the nominal amount of euro 220 million and with an issue price of 100.00 % was issued, which represents Additional Tier 1 capital under Article 52 of the CRR. The bond has an indefinite term with the issuer being entitled to terminate the bond on 9 April 2024 for the first time, and thereafter every five years on 9 April in each case. Until 9 April 2024, the fixed distribution will amount to 7.75 % p.a. After that date, the amount of the distribution will be newly fixed every five years on 9 April, in the amount of the 5-year swap rate then prevailing plus premium of 7.88 % p.a. Payments will be effected on 9 April and 9 October each year. The distributions are not cumulative and are subject to the discretion of the issuer, who shall be entitled to omit distributions in full or in part. In the event that the issuer does not dispose of sufficient distributable items to pay the amount required for the total distributions due, that an instruction by the official authority exists, or that the proposed distributions taken together would exceed the maximum distributable amount (at the level of the issuer and/or the regulatory group), the distributions relating to the AT1 issue shall mandatorily and automatically be omitted in full or in part. The trigger for writing down the issue may only be exercised if the actual face value corresponds to the original face value and if the relevant prerequisites of the CRR are met.

#### **Equity**

As at 31 December 2019, the subscribed capital of VBW amounted to euro 137,546,531.25 (31 December 2018: euro 137,546,531.25) and consisted of 1,467,163 (31 December 2018: 1,467,163) no-par shares. The shares are registered ordinary shares.

The following shareholders participate in the share capital as at 31 December 2019:

	<b>Euro Thousand</b>	%
Volksbanks	39,307	28.58
Republic of Austria	34,387	25.00
VB Wien Beteiligung eG	14,425	10.49
VB Baden Beteiligung e.Gen.	11,511	8.37
VB Ost Verwaltung eG	9,096	6.61
VB Niederösterreich Süd eG	7,271	5.29
VB Verbund-Beteiligung eGen	5,237	3.81
VB Südburgenland Verwaltung eG	4,283	3.11
WV Beteiligung eG	4,131	3.00
VB Weinviertel Verwaltung eG	3,860	2.81
VB Beteiligung Obersdorf-Wolkersdorf-Deutsch-Wagram eG	1,779	1.29
Verwaltungsgenossenschaft Gärtnerbank e.Gen.	1,053	0.77
Volksbanken Holding eGen	851	0.62
SPARDA AUSTRIA Verwaltungsgenossenschaft eGen	356	0.26
	137,547	100.00

# Participation capital

#### Liability reserve pursuant section 57 (5) Austrian Banking Act

As at 31 December 2019, the liability reserve amounts to euro 44,819,308.55 (31 December 2018: euro 44,819 thousand).

# 2.3 Explanatory notes on contingent liabilities

#### Composition of contingent liabilities:

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Sureties and guarantees	271,199,938.75	292,423
Haftsummenzuschläge (guaranteed amounts)	22,094,639.81	23,243
Letters of credit	1,195,631.85	1,205
less: provisions	-2,363,329.40	-2,768
	292,126,881.01	314,103

#### Composition of credit risks:

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Loan commitments	2,674,096,340.25	3,153,861
less: provisions	-2,507,200.85	-1,460
	2,671,589,139.40	3,152,401

#### 2.4 Other financial obligations

Composition of liabilities from trust transactions:

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Loans on a trust basis/deposits	67,913,413.12	63,800
Other assets from trust transactions	61,821,000.00	53,430
	129,734,413.12	117,230

#### Reorganisation agreement

The reorganisation agreement 2015 between, among others, the Republic of Austria ("federal government") and VBW, which was supplemented by an implementation agreement between (among others) VBW, the Volksbanks and other shareholders of VBW, regulates, among others, a participation rights issue (the "federal government's participation right") through VB Rückzahlungsgesellschaft mbH ("VB RZG"), a direct subsidiary of VBW. The federal government's participation right was issued for the purpose of meeting those commitments that were made by the EU Commission to the federal government for the purpose of obtaining approval of the reorganisation under the funding guidelines. In 2017, an adjustment of the 2015 reorganisation agreement and of the implementation agreement was carried out, which does not, however, affect the federal government's participation right.

Distributions of VB RZG on the federal government's participation right are effected at the discretion of VBW as the sole shareholder of VB RZG. No claim for profit shares exists under the federal government's participation right. In that context, shareholders of VBW have transferred VBW shares (at a rate of 25 % of the share capital plus 1 share) to the federal government without consideration. The transfer of the shares to the federal government was effected on 28 January 2016. The federal government is obliged to transfer said shares back to the respective shareholders without consideration, as soon as the sum of the distributions, on the federal government's participation right, received by the federal government and other eligible amounts, as defined, reaches a certain amount. Should the distributions received by the federal government in respect of the federal government's participation right fail to reach certain minimum amounts defined, taking into account certain eligible amounts (such as any distributions on the shares held by the federal government in VBW) on certain contractually agreed effective dates (a "disposal event"), the federal government shall be entitled to freely dispose of such shares without any further consideration and to claim additional ordinary shares of VBW at a rate of 8 % of the share capital of VBW, without further consideration, from VBW shareholders. Overall, accordingly, in case the disposal event occurs, up to 33 % plus 1 share of the shares in VBW may pass into the (legal and beneficial) ownership of the federal government, and the federal government

is entitled to freely dispose of said shares (subject to the pre-emptive right granted). In case that the pre-emptive right granted by the federal government is exercised by a purchaser nominated by VBW and that a minimum threshold for the sum of the distributions in respect of the federal government's participation right and of the eligible amounts is missed again, the shareholders of VBW have undertaken to transfer to the federal government additional ordinary shares of VBW in the amount of the VBW shares previously transferred to the federal government and acquired by the purchaser nominated by VBW, with immediate unrestricted power of disposition of the federal government.

Under its contractual obligations towards the federal government, VBW shall submit to the Volksbanks, by 30 November of each year, a proposal regarding the total amount to be distributed by VB RZG in respect of the federal government's participation right in the following calendar year and for the total amount of the primary banks' contributions required in this respect (indirect contributions of Volksbanks and direct contribution of VBW to VB RZG). VBW is charged according to the share of its retail segment in the Association of Volksbanks (total assets under the Austrian Business Code/Austrian Banking Act).

In the 2017 business year, item 4.1. of the 2015 reorganisation agreement was amended by the rider dated 12 December 2017 to the effect that profit distributions to unconsolidated holding companies are admissible under certain conditions.

In the 2019 business year, compensation payments were effected to the federal government under the reorganisation agreement based on mandatory distributions to holders of participation certificates. The first threshold determined for eligible amounts and distributions for the business year ending on 31 December 2019 has already been exceeded. The next threshold must be reached with the distribution in respect of the business year ending on 31 December 2021.

#### Letter of Comfort VB Forum

The main tenant of the headquarters of VBW (the VB Forum) is VOBA Vermietungs- und Verwaltungsgesellschaft m.b.H. (VOBA), a 99 % subsidiary of VBW. VBW has rented office premises and car parking spaces as subtenant from VOBA (the final terms of the sublease have not yet been negotiated definitively between VOBA and VBW).

With a view to moving into the VB Forum in Q4/2019, VBW has provided a written statement to the external lessor of VOBA: in the event of termination with notice of the entire lease agreement, or any parts thereof, by VOBA, VBW undertakes vis-à-vis the external lessor to nominate a new tenant (that meets certain requirements) for a successor lease agreement, unless the lease agreement is terminated with notice by VOBA with effect on certain fixed dates. In the event of VOBA giving notice of the lease with effect on any date not so fixed and simultaneous failure to conclude any successor lease, VBW undertakes to put the external lessor in the same position, in economic terms, as if a successor lease had been concluded. This results in a maximum effect of this other financial obligation in the amount of euro 13.3 million.

#### 2.5 Additional disclosures

Breakdown of assets pledged as collateral for liabilities:

	31 Dec 2019 Euro	31 Dec 2018 Euro Thousand
Loans and receivables to customers	3,419,875,666.22	2,162,688
Debt instruments issued by public bodies,		· ·
bonds and other fixed-income securities	14,625,243.47	15,512
	3,434,500,909.69	2,178,200
Assets were pledged as collateral for the following obligations		
Amounts owed to credit institutions	381,104,410.64	226,684
Debts evidenced by certificates	3,038,771,255.58	1,936,004
Amounts owed to customers (savings deposits)	14,625,243.47	15,512
	3,434,500,909.69	2,178,200

Assets pledged as collaterals include the underlying stock for covered bonds in the amount of euro 3,038,771,255.58 (31 December 2018: euro 1,936,004 thousand).

For the following business year, the total amount of obligations from using tangible assets not reported in the balance sheet is euro 4,623,999.36 (31 December 2018: euro 7,648 thousand), of which affiliates euro 1,128,131.00 (31 December 2018: euro 4,097 thousand) and for the following five business years euro 17,398,966.04 (31 December 2018: euro 18,235 thousand), of which affiliates euro 6,030,848.00 (31 December 2018: euro 4,447 thousand).

Total amount of assets and liabilities denominated in foreign currencies:

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Foreign currency assets	587,444,237.10	834,085
Foreign currency liabilities	142,221,464.44	172,238

An amount of euro 4,901,000.00 (31 December 2018: euro 4,901 thousand) is included in the liquid funds, which is earmarked for the purposes of the trust fund (Leistungsfonds).

This table contains information on derivative financial instruments (fair values including accrued interest):

TOTAL	Nominal	Nominal	Nominal value	Nominal	Market	thereof	Other	31 DEC 2019 Other
	value	value	more than	value	value	hedge	receiveables	liabilities
Euro thousand	up to 1 year	1-5 years	5 years		31 Dec 2019		31 Dec 2019	31 Dec 2019
INTEREST RATE RELATED TRANSACTIONS	552,002	1,458,790	4,708,649	6,719,441	-257,103	-336,196	363,848	369,048
Caps&Floors	123,414	247,790	228,189	599,393	28	0	820	643
FRA's	0	0	0	0	0	0	0	0
Interest Futures	36,300	0	0	36,300	36,435	0	0	0
IRS	392,288	1,211,001	4,480,460	6,083,748	-293,566	-336,196	363,028	368,405
Swaptions	0	0	0	0	0	0	0	0
EXCHANGE RATE RELATED TRANSACTIONS	1,050,478	445,109	182,206	1,677,792	-16,376	-11,652	7,853	25,496
Cross Currency Interest Rate Swaps	428,113	445,109	182,206	1,055,428	-20,213	-11,652	3,321	24,693
Foreign exchange options	0	0	0	0	0	0	0	0
Foreign exchange transactions/FX SWAPS	622,364	0	0	622,364	3,836	0	4,532	802
CREDIT RELATED TRANSACTIONS	0	0	0	0	0	0	<b>0</b>	<b>0</b>
Credit Default Swap Long Credit Default Swap Short	0	0	0	0	0	0	0	0
OTHER TRANSACTIONS	13,241	15,825	213,267	242,333	2.674	0	1,133	0
Market price guarantees	13,241	13,023	213,207	242,333	2,074		1,100	
Pension provision/quarantee funds	0	0	213,267	213,267	1,572	0	0	0
Options	13,241	15,825	0	29,066	1,102	0	1,133	0
TOTAL	1,615,720	1,919,724	5,104,122	8,639,566	-270,805	-347,848	372,834	394,544
of which internal*	185,955	330,753	1,025,339	1,542,047	0	-300,910	284,112	102
TRADING BOOK	22,700	,,,,,,,	1-23,007	,, /		,,,,,		31 DEC 2019
	Nominal	Nominal	Nominal value	Nominal	Market	thereof	Other	Other
	value	value	more than	value	value	hedge	receiveables	liabilities
Euro thousand	up to 1 year	1-5 years	5 years	Total			31 Dec 2019	31 Dec 2019
INTEREST RATE RELATED TRANSACTIONS	449,524	1,037,720	1,528,230	3,015,475	42,618	0	356,421	367,123
Caps&Floors	121,206	230,804	225,045	577,055	177	0	819	643
FRA's	0	0	0	0	0	0	0	0
Interest Futures	36,300	0	0	36,300	36,435	0	0	0
IRS	292,019	806,916	1,303,185	2,402,120	6,006	0	355,601	366,480
Swaptions  EXCHANGE RATE RELATED TRANSACTIONS	0	0 (12	0 <b>0</b>	0 (12	0	0	0	0
	0	30,613	0	30,613	6	0	2,073	<b>2,292</b> 2,292
Cross Currency Interest Rate Swaps Foreign exchange options	0	30,613 0	0	30,613 0	0	0	2,073 0	2,292
Foreign exchange transactions/FX SWAPS	0	0	0	0	0	0	0	0
OTHER TRANSACTIONS	0	0	0	0	0	0	0	0
Market price quarantees	0							<u> </u>
Pension provision/quarantee funds	0	0	0	0	0	0	0	0
Options	0	0	0	0	0	0	0	0
TOTAL TRADING BOOK	449,524	1,068,333	1.528.230	3,046,088	42,624	0	358,494	369.414
of which internal*	92,977	165,813	512,669	771,460	301,218	0	284,111	0
BANKING BOOK	,,,,,	, , , , ,	-,,		,		, , , , ,	31 DEC 2019
	Nominal	Nominal	Nominal value	Nominal	Market	thereof	Other	Other
	value	value	more than	value	value	hedge	receiveables	liabilities
Euro thousand	up to 1 year	1-5 years	5 years	Total		31 Dec 2019	31 Dec 2019	31 Dec 2019
INTEREST RATE RELATED TRANSACTIONS	102,477	421,070	3,180,419	3,703,966	-299,721	-336,196	7,428	1,925
Caps&Floors	2,209	16,986	3,144	22,338	-149	0	1	0
FRA's	0	0	0	0	0	0	0	0
Interest Futures	0	0	0	0 (01 (00	0	0	0	0
IRS	100,269	404,084	3,177,275	3,681,628	-299,572	-336,196	7,427	1,925
Swaptions PATE DELATED TRANSACTIONS	1.050 (70	(1/ (05	100.007	1 / / 7 170	1/ 202	11 (52	<u> </u>	0
EXCHANGE RATE RELATED TRANSACTIONS Cross Currency Interest Rate Swaps	<b>1,050,478</b> 428,113	<b>414,495</b> 414,495	182,206 182,206	<b>1,647,179</b> 1,024,815	<b>-16,383</b> -20,219	<b>-11,652</b> -11,652	<b>5,779</b> 1,248	<b>23,204</b> 22,402
Foreign exchange options	420,113	414,495	102,200	1,024,613	-20,219	-11,032	1,240	22,402
Foreign exchange transactions/FX SWAPS	622,364	0	0	622,364	3,836	0	4,532	802
CREDIT RELATED TRANSACTIONS	022,304	0	0	022,304	0,000	0	0	0
Credit Default Swap Long	0	0	0	0	0	0	0	0
Credit Default Swap Short	0	0	0	0	0	0	0	0
OTHER TRANSACTIONS	13,241	15,825	213,267	242,333	2,674	0	1,133	0
Market price guarantees	,	,020	2.5,257				.,100	
Pension provision/quarantee funds <sup>1</sup>	0	0	213,267	213,267	1,572	0	0	0
Options	13,241	15,825	0	29,066	1,102	0	1,133	0
TOTAL BANKING BOOK	1,166,195	851,391	3,575,892	5,593,478	-313,429	-347,848	14,340	25,129
of which internal*	92,977	164,940	512,669	770,587	-301,218	-300,910	1	102
	· ·		· · · · · · · · · · · · · · · · · · ·					

<sup>\*</sup> The differences in reporting the nominal amount under "of which internal" arise due to valuation of the purchase leg of cross currency swaps at the reporting date (FX nominal amount in the banking book).

1) Of which nominal amount of euro 130,327 of risk assumed by banks of the Association.

Nominal   Nomi	31 DEC 2018									
	Des tate of				Market					Dur totale
1,000   1,00				•						
156										
0										
0									,	
Section   Sect			314,001	-261,907			2,793,885		472,957	
200   391,736										
Q		105,697	10,952	-19,621	-94,392	1,746,917	298,316	546,866	901,736	510
288	29	105,293	11,354	-19,621	-93,600	1,182,985	298,316	546,866	337,803	230
Columb		0	0	0	0	0	0	0	0	0
1	452	405	-402	0	-792	563,933	0	0	563,933	280
Columb	0	0	0	0	0	0	0	0	0	0
2,641										
2,641										
1,2,840	4,557	0	2,733	0	-1,394	262,395	235,298	14,258	12,840	2,641
1,2,840										
10,288										
Nominal Nomi										
Nominal   Nominal   Nominal   Nominal   Nominal   Nominal   Value				-						
Provisions   Norminal   Norminal value   value   up to 1 year   1-5 years   Syears   Syears		135	247,774	-268,320	0	1,865,665	1,026,228	529,182	310,255	0
Provisions   Value   Value   Value   Value   Value   Value   Value   Value   Value   Receiveables   Ilabilities   Provisions   130   10   120   130   10   120   130   10   120   130   10   120   130   10   120   130   10   120   130   10   120   130   10   120   130   10   130   10   130   10   130   10   1	31 DEC 2018	011	011	0.1	Ma. 1 -	Marit	Manatori	Monte	A1 1 1	
31   Dec 2019	Provisions									Provisions
136										
0										
0									· · · · · · · · · · · · · · · · · · ·	
134									,	
134		0	0	0	24,488	42,200	0	35,000	7,200	0
0 37,479,952 30,420 0 67,900 8 0 9,757 10,425 0 0 0 37,479,952 30,420 0 67,900 8 0 9,757 10,425 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		320,212	307,225	0			1,435,678	996,140	295,127	134
0 37,480 30,420 0 67,900 8 0 9,757 10,425 00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		0	0	0	0	0	0	0	0	0
O	0	10,425	9,757	0	8	67,900	0	30,420	37,479,952	0
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	10,425	9,757	0	8	67,900	0	30,420	37,480	0
O	0	0	0	0	0	0	0	0	0	0
O	0	0	0	0	0	0	0	0	0	0
0         0         0         0         0         0         0         0         0         0         0         0         0         134         434,695         1,428,513         1,690,876         3,554,084         31,847         0         318,113         331,918         142           0         158,572         264,931         513,114         936,617         268,932         0         247,772         0         0         0           Transport of provisions         Nominal value up to 1 year         Nominal 1-5 years         Nominal value more than value work under value work value up to 1 year         Nominal 1-5 years         Nominal value more than value work value work value up to 1 year         15,9235         5 years         Total 31 Dec 2018	0	0	0	0	0	0	0	0	0	0
0         0         0         0         0         0         0         0         0         0         0         0         0         134         434,695         1,428,513         1,690,876         3,554,084         31,847         0         318,113         331,918         142           0         158,572         264,931         513,114         936,617         268,932         0         247,772         0         0         0           Transport of provisions         Nominal value up to 1 year         Nominal 1-5 years         Nominal value more than value work under value work value up to 1 year         Nominal 1-5 years         Nominal value more than value work value work value up to 1 year         15,9235         5 years         Total 31 Dec 2018										
134	0									
Nominal value up to 1 year   1-5 years										
Nominal value   Valu									· · · · · · · · · · · · · · · · · · ·	
Provisions 31 Dec 2019         Nominal value up to 1 year up to 2 year up to		0	247,772	0	268,932	936,617	513,114	264,931	158,572	0
Provisions 31 Dec 2019         value up to 1 year         value 1-5 years         value 5 years         value Total         value 31 Dec 2018         receiveables 31 Dec 2018         liabilities 31 Dec 2018         Provisions 31 Dec 2018           6,923         181,172         327,381         1,361,706         1,870,259         -229,179         -261,907         6,778         2,237         5,911           156         3,341         20,317         3,499         27,157         -230         0         2         0         253           0 <t< td=""><td>31 DEC 2018</td><td>2.1</td><td></td><td></td><td></td><td>N</td><td>N</td><td>N</td><td></td><td></td></t<>	31 DEC 2018	2.1				N	N	N		
Signature	Descriptions									Danislana
6,923         181,172         327,381         1,361,706         1,870,259         -229,179         -261,907         6,778         2,237         5,911           156         3,341         20,317         3,499         27,157         -230         0         2         0         253           0<				•						
156         3,341         20,317         3,499         27,157         -230         0         2         0         253           0 </td <td></td>										
0         0									, and the second	
0         0										
6,768         177,831         307,064         1,358,207         1,843,101         -228,950         -261,907         6,776         2,237         5,658           0										
0         0		2,237	6,776	-261,907	-228,950	1,843,101	1,358,207	307,064	177,831	6,768
230         300,323         516,446         298,316         1,115,085         -93,609         -19,621         1,597         94,868         29           0         0         0         0         0         0         0         0         0         0           280         563,933         0         0         563,933         -792         0         -402         405         452           0         4,557         0         4,557         0         0         0         0         0         0         0 </td <td></td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>		0	0	0	0	0	0	0	0	0
0         4,557         0         1,284         0         2,733         0         0         0         0         0         0         0         <	481	95,272	1,195	-19,621	-94,401	1,679,018	298,316	516,446	864,256	510
280         563,933         0         0         563,933         -792         0         -402         405         452           0         0         0         0         0         0         0         0         0         0           0         4,557           2,641         0         0         231,040         231,040         -4,262         0         0         0         4,557           0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0         0           10,07	29	94,868	1,597	-19,621	-93,609	1,115,085	298,316	516,446	300,323	230
0         4,557           2,641         0         0         231,040         231,040         -4,262         0         0         0         4,557           0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948	0	0	0	0		0	0	0	0	0
0         4,557           2,641         0         0         231,040         231,040         -4,262         0         0         0         0         4,557           0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948	452	405	-402	0	-792	563,933	0	0	563,933	280
0         4,557           2,641         0         0         231,040         231,040         -4,262         0         0         0         4,557           0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948	0	0	0	0	0	0	0	0	0	
2,641         12,840         14,258         235,298         262,395         -1,394         0         2,733         0         4,557           2,641         0         0         231,040         231,040         -4,262         0         0         0         0         4,557           0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948		0	0	0	0	0	0			0
2,641         0         0         231,040         231,040         -4,262         0         0         0         4,557           0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948										
0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948	4,557	0	2,733	0	-1,394	262,395	235,298	14,258	12,840	2,641
0         12,840         14,258         4,258         31,355         2,868         0         2,733         0         0           10,074         1,058,267         858,085         1,895,320         3,811,672         -324,974         -281,528         10,705         97,509         10,948										
10,074 1,058,267 858,085 1,895,320 3,811,672 -324,974 -281,528 10,705 97,509 10,948										
									· ·	
U 151,683 264,251 513,114 929,048 -268,932 -268,320 2 135 <u>0</u>	· ·									
	0	135	2	-268,320	-268,932	929,048	513,114	264,251	151,683	0

# 3. Explanatory notes on the income statement

#### Net interest income

	2019 Euro	2018 Euro Thousand
Interest and similar income		
from loan and investment transactions		
for loans and receivables to credit institutions	13,614,585.80	12,790
for loans and receivables to customers	106,157,071.70	107,355
fees and commissions equivalent to interest	6,877,349.28	8,360
from bonds and other fixed-income securities	6,453,354.60	8,967
from other assets – total	6,641,252.81	8,045
	139,743,614.19	145,517
Interest and similar expenses		
from refinancing transactions		
for amounts owed to credit institutions	-10,647,586.29	-13,744
for amounts owed to customers	-3,858,356.01	-5,695
for debts evidenced by certificates	-28,753,737.44	-17,203
	-43,259,679.74	-36,642
	96,483,934.45	108,875

#### **Negative interest**

Due to the trend of money market interest rates towards negative reference rates, interest income (negative interest expenses) in the amount of euro 9,557,417.09 (2018: euro 8,900 thousand) and interest expenses (negative interest income) in the amount of euro 7,812,444.91 (2018: euro 9,658 thousand) were realised in the 2019 business year. The negative interest expenses were reported within interest and similar income from other assets and the negative interest income in interest and similar expenses from amounts owed to credit institutions.

# Income from securities and participations

	2019	2018
	Euro	<b>Euro Thousand</b>
a) Income from stocks, other share rights		
and variable-income securities	432,442.38	427
b) Income from participations	1,174,734.07	1,221
c) Income from shares in affiliates	1,491,589.89	2,471
	3,098,766.34	4,119

#### Net fee and commission income

	2019	2018
	Euro	<b>Euro Thousand</b>
Fee and commission income		
from payment transactions	34,749,658.86	35,513
from securities business	27,315,753.28	28,256
from lending business	11,997,338.82	15,499
from other service business	10,047,250.73	9,886
from foreign exchange, foreign notes		
and coins, precious metals business	56,935.66	66
	84,166,937.35	89,220
Fee and commission expenses		
for payment transactions	-5,054,576.05	-4,974
for securities business	-11,552,534.93	-8,044
for lending business	-11,560,380.73	-13,480
for other service business	-26,080.18	-24
	-28,193,571.89	-26,522
	55,973,365.46	62,698

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#### Income/expenses from financial transactions

	2019	2018
	Euro	<b>Euro Thousand</b>
Result from financial transactions		
Equity-related transactions	25,394.65	34
Interest rate-related transactions	369,944.88	266
Foreign exchange business	833,579.47	583
Foreign notes and coins, and precious metals business	949,091.15	766
Other financial transactions	-759,446.78	-37
	1,418,563.37	1,612

# Other operating income breaks down as follows:

	2019	2018
	Euro	<b>Euro Thousand</b>
Charged-out staff expenses and administrative expenses	77,390,666.05	71,405
Charged-out issuing costs	17,900,799.16	8,754
Charged-out structural cost contributions	7,484,899.26	7,510
Income from derivative financial instruments	5,994,000.00	0
Charged-out contributions to Single Resolution Fund (SRF)	4,323,177.21	4,317
Income from the release of provisions	3,669,512.14	8,074
Income from the disposal of assets	3,261,061.67	4,605
Income from letting and leasing	2,622,175.32	2,367
Income from Gemeinschaftsfonds (cooperative fund) payment	0.00	10,000
From other transactions	3,251,765.70	293
	125,898,056.51	117,325

Charged-out staff expenses and administrative expenses essentially include the expenses incurred by VBW in its capacity as the central organisation of the Association of Volksbanks and charged out to the primary banks of the Volksbank-Sector according to the agreement on the assumption of the costs of the Association.

In 2019, impairments of the assets included in asset items 9 and 10 (tangible assets and intangible assets) include impairments effected in relation to land and buildings reported in tangible assets in the amount of euro 1.5 million (2018: euro 3.2 million).

Pension expenses for commitments for which provisions are recorded amount to euro 890,294.85 (2018: euro 874 thousand) in the business year. Income from the release of provisions for anniversary bonuses are included in the item Wages and salaries in the amount of euro 118,859.89 (2018: allocation to provision euro 526 thousand).

#### Other operating expenses break down as follows:

	2019	2018
	Euro	<b>Euro Thousand</b>
Charged-out expenses	10,027,732.62	8,467
Charged-out contributions to Single Resolution Fund (SRF)	4,331,063.02	4,317
Other expenses	5,405,770.80	9,230
	19,764,566.44	22,014

Charged-out expenses primarily include amounts charged out from joint advertising, as well as costs incurred under regulatory provisions. Other expenses essentially concern expenses for fund liabilities in the amount of euro 2,519,048.21 (2018: euro 2,063 thousand).

#### Result from valuations and disposals:

	2019	2018
	Euro	<b>Euro Thousand</b>
Result from valuations and disposals	-4,087,040.44	-6,470
Impairments on receivables, and allocations to provisions		
for contingent liabilities and for credit risks	-34,533,693.15	-27,058
Lending business	-34,302,272.85	-26,810
Securities held as current assets	-231,420.30	-248
Income from the reversal of impairments on receivables		
and from provisions for contingent liabilities and for credit risks	31,360,688.71	41,682
Lending business	31,305,219.93	29,941
Reversal Sec. 57 (1) Austrian Banking Act	0.00	11,728
Securities held as current assets	55,468.78	13
Balance Item 11 of the income statement	-3,173,004.44	14,624
Impairments on securities valued as financial assets,		
as well as on participations and shares in affiliates	-11,510,054.72	-24,100
Non-current securities	-747,560.92	-1,494
Participations, shares in affiliates	-10,762,493.80	-22,606
Income from impairments on securities valued as financial assets,		
as well as on participations and shares in affiliated companies	10,596,018.72	3,007
Non-current securities	4,162,862.81	1,964
Participations, shares in affiliates	6,433,155.91	1,043
Balance Item 12 of the income statement	-914,036.00	-21,093

In the 2019 business year, no extraordinary income occurred (2018: euro 3,605 thousand).

#### Taxes on income and earnings

Income taxes only relate to the result from ordinary operations. The tax expense in the amount of euro 4,798,712.16 (2018: euro 5.236 thousand) essentially comprises a tax expense from current corporate income tax in the amount of euro 1,963,380.18 (2018: euro 1,742 thousand), tax expenses from previous periods of euro 2,221,687.75 (2018: euro 1.228), a tax expense from the deferred tax change in the amount of euro 704,895.73 (2018: euro 2,237 thousand), as well as corporate income tax income from current offsetting within the Austrian tax group of euro 110,309.65 (2018: euro 172 thousand).

# Other taxes, unless they must be reported in item 14

Other taxes in the amount of euro 1,919,107.71 (2018: euro 2,213 thousand) essentially include the bank levy incurred in 2019 under the Stability Levy Act (Stabilitätsabgabegesetz) in the amount of euro 1,742,772.28 (2018: euro 1,860 thousand).

#### Movements of capital reserves and retained earnings

In the 2019 business year, unappropriated capital reserves in the amount of euro 421,918.03 (previous year: euro 646 thousand) were released. Euro 34,578,040.28 (previous year: euro 0 thousand) were allocated to retained earnings ("other reserves").

#### 4. Other Disclosures

As the central organisation, VBW prepares the consolidated financial statements pursuant to section 59 Austrian Banking Act and financial statements of the Association of Volksbanks pursuant to section 59a Austrian Banking Act. Disclosure of the annual financial statements of the Association is effected by VBW, domiciled in Vienna, with Vienna Commercial Court.

The company is the parent company of the VBW Group and prepares the consolidated financial statements for the largest and the smallest group of companies. The consolidated financial statements are available at Vienna Commercial Court.

Within the scope of Group reporting, VBW reports on concepts, results and risks relating to environmental matters, social and employee topics, human rights, corruption and bribery as well as diversity pursuant to the Sustainability and Diversity Improvement Act (Nachhaltigkeits- und Diversitätsverbesserungsgesetz; NaDiVeG) in a separate sustainability report.

In 2019, the average headcount was 1,087.7 (2018: 1,158.0), with 1,087.7 (2018: 1,156.7) white-collar employees and no (2018: 1.3) blue-collar employees.

Expenses for severance payments and contributions to employee pension funds include expenses from severance payments in the amount of euro 3,883,917.36 (2018: euro 2,032 thousand).

The auditing expenses for the business year are reported in the notes to the consolidated financial statements of VOLKSBANK WIEN AG.

#### Return on total capital employed

Pursuant to section 64 (1) (19) Austrian Banking Act as amended by Fed. Law Gazette I 2014/184, the return on total capital employed is 0.25 % (31 December 2018: 0.27 %). Return on total capital employed under the Austrian Banking Act is the quotient of annual result after taxes divided by total assets at the balance sheet date.

#### Capital requirements pursuant to Art. 92 (1) lit. a to c of Regulation (EU) No. 575/2013

By assuming the function of central organisation pursuant to section 30a Austrian Banking Act, VBW is subject to the external capital requirements based on the CRD IV and CRR of the European Union (Basel III) at individual bank level.

Pursuant to Art 92 CRR, VBW must meet the following capital requirements at all times:

- a) a CET 1 capital ratio of 4.50 %,
- b) a core capital ratio of 6.00 % and
- c) a total capital ratio of 8.00 %.

The aggregate risk amount pursuant to Art. 92 (3) CRR is euro 3,994,599,788.69 (2018: euro 4,079,329 thousand).

The capital ratios are calculated as follows:

- a) the CET 1 capital ratio derives from the CET 1 capital of the bank, expressed as a percentage of the aggregate risk amount; accordingly, the CET 1 capital ratio of VBW amounts to 13.68 % (31 December 2018: 12.80 %).
- b) the core capital ratio derives from the core capital of the bank, expressed as a percentage of the aggregate risk amount; accordingly, the core capital ratio of VBW amounts to 19.19 % (31 December 2018: 12.80 %), and
- c) the total capital ratio derives from the own funds of the bank, expressed as a percentage of the aggregate risk amount; accordingly, the total capital ratio of VBW amounts to 29.81 % (31 December 2018: 23.19 %).

As at 31 December 2019, the eligible own funds of VBW pursuant to Part 2 of Regulation (EU) No. 575/2013 (CRR) amount to euro 1,190,778,915.35 (31 December 2018: euro 945,925 thousand) and break down as follows:

	31 Dec 2019	31 Dec 2018
	Euro	Euro Thousand
Core capital (Tier 1)		
CET 1 capital (Common Equity Tier 1)		
Share capital	137,546,531.25	137,546
Participation capital Art. 484, 486 CRR	6,272,100.00	8,363
Open reserves	391,146,682.31	356,569
Eligible profit carried forward	33,350,123.76	33,034
3 1	568,315,437.32	535,512
Less:		
Deduction		
Value adjustment (Art. 35 and Art. 105 CRR)	-560,510.97	-511
Intangible assets (Art. 36 (1) lit b CRR)	-2,237,405.78	-367
under Article 3 CRR	-18,892,000.00	-12,578
	-21,689,916.75	-13,456
CET 1 capital	546,625,520.57	522,056
Additional Tier 1 capital	220,000,000.00	0
Supplementary capital (Tier 2)		
Supplementary capital	418,507,000.00	419,300
General credit risk adjustment		·
(hidden reserves section 57 (1) Austrian Banking Act)	17,870,754.88	17,871
	436,377,754.88	437,171
less:		
Correction for ineligible equity	-12,224,360.10	-13,302
J	-12,224,360.10	-13,302
	424,153,394.78	423,869
Eligible own funds pursuant to Part 2 CRR	1,190,778,915.35	945,925

The eligible profit carried forward includes the profit carried forward in the amount of euro 33,033,881.01 (2018: euro 6,237 thousand), the profit for the financial year in the amount of euro 421,918.03 (2018: euro 26,908 thousand) less the dividend to be paid under the terms of the participation capital issued, in the amount of euro 105,675.28 (2018: euro 111 thousand).

As regards the breakdown of consolidated eligible own funds, please refer to the consolidated financial statements of VBW.

The European Central Bank (ECB) carries out a Supervisory Review and Evaluation Process (SREP) each year. Based on that, the holding of additional CET 1 capital is prescribed in order to cover any risks not – or not sufficiently – accounted for in Pillar 1. Apart from the minimum capital ratio under the CRR, the minimum core capital ratio resulting from that official notice must also comprise the capital conservation buffer and the supplement pursuant to the SREP notice, which must be observed within the Association of Volksbanks at the level of the group of companies to be consolidated. Moreover, some Austrian banks, among others, were ordered to hold a systemic risk buffer. For the Association of Volksbanks, a systemic risk buffer of 0.25 % was provided for as of 1 January 2018 increasing to 1 % as of 1 January 2020. From 1 January 2019 until 31 December 2019, a risk buffer of 0.5 % was prescribed. From 1 January 2019, the Association of Volksbanks is subject to an additional capital buffer ratio for systemically important institutions. This is limited to 0.5 % until 31 December 2019 and will increase to 1 % from 1 January 2020. As, pursuant to section 23 c (9) Austrian Banking Act, the higher capital buffer requirement of systemic risk buffer and capital buffer for systemically important institutions must be met, and since in 2019 the amount of both buffers is the same, no additional capital burden results for the Association of Volksbanks in 2019.

#### Disclosures regarding transactions with related parties

Expenses for severance payments and pensions amount to euro 497,076.69 (2018: euro 761 thousand) for both active and former members of the Managing Board. Expenses for severance payments and pensions amount to euro 6,333,035.15 (2018: euro 4,800 thousand).

The total remuneration for the Supervisory Board members active in the business year amount to euro 290,000.00 (2018: euro 292 thousand). The total remuneration of the Managing Board (without incidental wage costs) amounted to euro 1,577,578.21 (2018: euro 2,061 thousand). The total remuneration of former Managing Board members and their surviving dependants amounted to euro 469,685.80 (2018: euro 571 thousand) in the business year.

As at 31 December 2019, there are no loans to members of the Managing Board (2018: euro 50 thousand).

As at 31 December 2019, the loans granted to members of the Supervisory Board amount to euro 377,465.29 (2018: euro 401 thousand). In the 2019 business year, euro 23,244.82 (previous year: euro 98 thousand) were repaid.

No other significant transactions with related parties occurred in the business year. All transactions with related parties were carried out on arm's length terms exclusively in the business year.

#### Significant events after the balance sheet date

After the close of the business year, no events of particular importance have occurred that have any significant effect on the present annual financial statements.

#### Appropriation of net income

The recommendation is for the net profit for the year in the amount of euro 33,455,799.04 to be appropriated as follows:

- (i) Pursuant to the terms of the participation capital issued, an amount of euro 105,675.28 will be distributed as a dividend to the holders of the participation certificates (maturity: 26 May 2020).
- (ii) An amount of euro 29,970,447.04 will be allocated to retained earnings ("other reserve").
- (iii) The remaining amount of euro 3,379,676.72 will be carried forward to the new account.

## **Boards**

# **Managing Board:**

#### Gerald Fleischmann

Chairman of the Managing Board

#### Rainer Borns

Deputy Chairman of the Managing Board

#### Thomas Uher

Deputy Chairman of the Managing Board

# **Supervisory Board:**

#### Heribert Donnerbauer

Donnerbauer & Hübner Rechtsanwälte GmbH Chairman

#### Franz Gartner

Municipality of Traiskirchen 1st Deputy Chairman

# Robert Oelinger

Certified public accountant/tax consultant 2nd Deputy Chairman

#### Susanne Althaler

Member

## **Anton Fuchs**

Member

# Helmut Hegen

HOSP, HEGEN partnership of lawyers Member

# Eva Hieblinger-Schütz

Law firm of Hieblinger-Schütz Member

#### **Christian Lind**

Member

#### Harald Nograsek

Member

#### Monika Wildner

Self-employed attorney-at-law Member

# Works Council delegates:

#### Manfred Worschischek

Chairman of the Works Council

# Hermann Ehinger

Andrea Mayer Rainer Obermayer Michaela Pokorny

# **State Commissioners:**

## Christian Friessnegg

State commissioner

#### Katharina Hafner

Deputy state commissioner

# **The Managing Board**

Vienna, 26 February 2020

Gerald Fleischmann Chairman of the Managing Board

Rainer Borns
Deputy Chairman of the Managing Board

Thomas Uher
Deputy Chairman of the Managing Board

# Movement in non-current assets 2019 (section 226 (1) Austrian Business Code (UGB) in conjunction with section 43 (1) Austrian Banking Act (BWG); all figures are in euro)

#### **ACQUISITION**

		January 2019	ions	sals	fer	December 2019	
Non-	current assets	1 Jan	Additions	Disposals	Transfer	31 De	
Appre	ciation						
2.a)	Debt instruments issued by public bodies and similar securities	923,103,739.42	57,226,263.56	136,982,405.62	0.00	843,347,597.36	
3.	Loans and advances to credit institutions (securities)	8,757,896.05	8,107,040.00	10,276,382.51	0.00	6,588,553.54	
4.	Loans and advances to customers (securities)	18,982,875.86	902,058.91	0.00	0.00	19,884,934.77	
5.	Bonds and other fixed-income	70/ 557 /70 /0	070 /00 7/0 //	F0 004 707 00	100 201 07	055 170 000 00	
6.	securities Shares and other variable-yield securities	736,557,472.48	270,480,762.44	52,081,736.38 6,450,977.74	193,391.84	955,149,890.39 35,526,828.57	
Total	vai labie-yietu secui ities	1,729,379,790.08	336,716,124.95	205,791,502.25	193,391.84	1,860,497,804.63	
Partic	pations						
7.	Participations	196,358,836.53	3,961,795.50	10,618.40	0.00	200,310,013.63	
Total		196,358,836.53	3,961,795.50	10,618.40	0.00	200,310,013.63	
Invest	ments in affiliates						
8.	Investments in affiliates	149,409,608.93	30,465,811.19	8,215.10	0.00	179,867,205.02	
Total	mamudes	149,409,608.93	30,465,811.19	8,215.10	0.00	179,867,205.02	
Intang	ible fixed assets						
9.	Intangible fixed assets	30,194,694.15	2,502,238.38	48,890.06	0.00	32,648,042.47	
10.	Fixed assets	188,779,754.21	8,521,932.94	21,688,979.01	0.00	175,612,708.14	
Total		218,974,448.36	11,024,171.32	21,737,869.07	0.00	208,260,750.61	
Total		2,294,122,683.90	382,167,902.96	227,548,204.82	193,391.84	2,448,935,773.89	

<sup>1)</sup> The transfer of cumulative depreciation in the amount of euro 20 million results from the allocation to provisions for future corporate actions for VB Rückzahlungsgesellschaft m.b.H., which was effected in 2018 and reported in expenses from the valuation of participations and shares in affiliates in the previous year.

**CARRYING AMOUNT** 

						CARRITINO AMO	ONT
Cumulated depreciation 1 January 2019	Depreciation in fiscal year	Appreciation	Disposals	Transfer	Cumulated depreciation 31 December 2019	31 December 2019	2018 thousand Euro
4,705,216.79	0.00	39,481.99	-2,506.44	0.00	4,668,241.24	838,679,356.12	918,399
0.00	0.00	0.00	0.00	0.00	0.00	6,588,553.54	8,758
0.00	0.00	0.00	0.00	0.00	0.00	19,884,934.77	18,983
515,470.95	0.00	3,000.00	2,506.44	0.00	509,964.51	954,639,925.88	736,042
5,324,292.28	725,106.15	1,017,692.80	0.00	0.00	5,031,705.63	30,495,122.94	36,654
10,544,980.02	725,106.15	1,060,174.79	0.00	0.00	10,209,911.38	1,850,287,893.25	1,718,835
138,802,506.84	333,575.50	6,335,150.00	0.00	0.00	132,800,932.34	67,509,081.29	57,556
138,802,506.84	333,575.50	6,335,150.00	0.00	0.00	132,800,932.34	67,509,081.29	57,556
122,193,832.97	10,455,738.52	98,000.00	0.00	20,000,000.001	152,551,571.49	27,315,633.53	27,216
122,193,832.97	10,455,738.52	98,000.00	0.00	20,000,000.00	152,551,571.49	27,315,633.53	27,216
29,827,724.91	631,801.84	0.00	48,890.06	0.00	30,410,636.69	2,237,405.78	367
119,329,345.77	7,227,856.17	0.00	17,517,633.75	0.00	109,039,568.19	66,573,139.95	69,450
149,157,070.68	7,859,658.01	0.00	17,566,523.81	0.00	139,450,204.88	68,810,545.73	69,817
420,698,390.51	19,374,078.18	7,493,324.79	17,566,523.81	20,000,000.00	435,012,620.09	2,013,923,153.80	1,873,424

**DEPRECIATION** 

# **MANAGEMENT REPORT**

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# MANAGEMENT REPORT

#### 1 Report on the business development and economic situation

#### 1.1 Business development

#### 1.1.1 Business development

VOLKSBANK WIEN AG, as a member of the Austrian Association of Volksbanks, positions itself as a strong regional bank with a Retail and Corporate focus in Austria. As central organisation (CO), VBW assumes extensive management and steering functions within the Association and is also responsible, among others, for risk and liquidity management across the Association.

In 2019, VBW continued on its growth course within its strategic areas of business, increasing regional lending in the Retail segment by 2.5%. Owing to competent local account managers interacting with the executives of the regionally based Verwaltungsgenossenschaften (managing co-operatives), VBW has its finger on the pulse of entrepreneurs and of regional development at all times.

In its capacity as central organisation, VBW has steadily continued to develop its capital market position in the past year.

At the end of February, VBW issued a 7-year covered bond totalling euro 500 million with an 0.375 % fixed coupon and a rating of Aaa by Moody's. The issue was met with great interest on the part of institutional investors and was oversubscribed some 3.2 times by more than 70 investors. Hence, VBW has consolidated the stable liquidity position of the Association.

Early in April, VBW successfully placed an AT 1 issue for the first time in its history. The total volume of the issue, which was offered to institutional investors exclusively, was euro 220 million, the interest rate 7.75% p.a. for the first 5 years. This has contributed to strengthening the Tier 1 capital of VBW and of the Association even further.

In November another covered bond constituted the third capital market transaction in that year. Just like the first covered bond, the bond was issued pursuant to the act on covered bonds. The benchmark bond with a volume of euro 500 million, an Aaa rating by Moody's, a fixed coupon of 0.125% and a maturity of 10 years was sold to 54 investors in 9 countries. The highly successful placement of the bond made a valuable contribution to building a covered bond curve and establishing VOLKSBANK WIEN AG as covered-bond institution.

#### 1.1.2 Economic environment

According to a first estimate by the Austrian Institute of Economic Research (WIFO) (January 2020), Austria's gross domestic product has grown by 0.3 % Q/Q in the fourth quarter and thus by 1.6 % year-on-year in the full year of 2019. This constitutes a marked decrease in dynamics compared to 2018, when the growth amounted to 2.4 % based on revised data. Accordingly, the growth rate of the Austrian economy was considerably higher in the past year than that of the euro zone, which – according to estimates by Eurostat – has grown by 1.2 %. Growth in Austria was based both on strong domestic demand and dynamic growth in the construction sector, contributions to growth were also provided by the service sector.

Against the background of the somewhat weaker, but still favourable economic setting, the Austrian unemployment rate continued to decrease in the past year: according to the Eurostat method, it fell from 4.7% at the beginning of the year to 4.2% in December. The downward trend was quite pronounced in the euro zone as well: Starting out from much higher values, the employment rate decreased from 7.8% at the beginning of the year to 7.4% in December. As in previous years, Austria was one of the countries with the highest inflation rates in the euro zone. According to the Harmonised Index of Consumer Prices, the inflation rate in Austria fluctuated between 1.0% and 1.8% in 2019, with around 1.5% for the full year. In the past year, the rates of price increases varied between 0.7% and 1.7% in the common currency zone, the most recent value, of December, being 1.3%.

The European Central Bank continued to ease its monetary policy measures in 2019. In the interest rate meeting in June, a decision was made to launch new longer-term refinancing operations (TLTRO III). In September, the extension of the term of these TLTRO loans to three years as well as more favourable terms for banks that make use of the same were announced. Moreover, the ECB decided to resume bond purchases in the amount of euro 20 billion as of November 2019 and a reduction of the deposit rate to -0.5%. However, the deposit rate is applied to the banks' reserves with the ECB in a progressive manner, a multiple of the minimum reserve requirement of each bank is now exempt and will bear interest at a rate of 0%. As of 30 October 2019, six times the minimum reserve was deposited with the ECB at an interest rate of 0%. Any deposits beyond that bear interest at a rate of -0.5%.

In 2019, interest rates on the money market continued to decline. The 3-month rate started the year at -0.31%, ending it at -0.38%. Capital market yields also slackened in 2019, recording new record lows in August. The yield of the ten-year government bond in Austria fell from 0.48% to 0.02% in 2019, with intermediate highs around 0.54% and lows around -0.46%. In Germany, it fell from 0.24% to -0.19%, with a trough of -0.71% late in August.

In 2019, there were also signs of the monetary policy easing again in the USA, in three steps, the Fed lowered the target range for the Fed Funds Rate by a total of 75 basis points, from between 2.25% and 2.50% to between 1.5% and 1.75%. In that year, the euro depreciated from 1.146 USD/EUR to 1.121 USD/EUR. The euro also weakened against the Swiss franc, from 1.126 CHF/EUR in January to 1.085 CHF/EUR in December, which was due to a certain extent to the role of the CHF as a safe haven. After a turbulent fourth quarter 2018, the year 2019 turned out to be a very good one when it comes to the European equity markets. The ATX ended the previous year with a plus of 16.1%.

#### Regional development and branches of industry

In Vienna, construction recorded above-average growth in the first half of the year, but retail sales remained almost the same year-on-year, slightly declining in the first months of 2019. In Vienna, growth in material goods production was equally below the Austrian average and recorded a negative development in the first half of the year. Exports in the foreign trade segment increased very substantially, while imports grew only slightly. The number of unemployed persons decreased in Vienna in the first half of the year, but less than in Austria overall, although the increase of the number of wage earners in Vienna was above the national average. At 1.8 % Y/Y in the first six months, the gross value added in Vienna was below the Austrian average of 2.1 % Y/Y. For the full year 2019, Vienna ranked first in Austria in terms of the growth of overnight stays.

In Lower Austria, the retail sector showed above-average growth in the first half of 2019. In the first quarter, in particular, there was robust growth in construction, while the dynamics were slightly below average in the second quarter. In material goods production, a solid, slightly above-average trend was observed in the first half of the year. Exports declined somewhat year-on-year, while imports increased at an above-average rate. Against this background, the increase in the number of wage earners was fair average within Austria, with unemployment decreased at an above-average rate in the first half of the year. At 1.9% gross value added developed solidly, but remained below the Austrian average. In terms of growth in tourism, Lower Austria held a top position for the full year.

In Burgenland, the construction sector recorded excellent performance in the first quarter, with dynamic growth continuing in the second quarter. While material goods production was shrinking in the first half of the year, a small real-term increase was achieved in retail sales in the first half of 2019. At 1.4% gross value added also recorded a clearly positive development in the first six months, but markedly less so than the Austrian average. Both exports and imports grew at a below-average rate only. The increase in the number of wage earners flattened in the first half of the year, but remained positive. Unemployment decreased solidly, especially in the first quarter. For the full year, marked increases were recorded in tourism (i.e. the number of overnight stays).

Throughout Austria, Styria held a top position in terms of growth in material goods production in the first half of the year, with construction also recording dynamic growth. At 3.3% Styria ranked first among the Austrian Länder in terms of gross value added in the first half of the year. As regards the increase in retail sales, Styria also achieved above-average figures in the first half of the year. Exports and imports equally outperformed the Austrian average in terms of dynamic growth. The decrease in unemployment and the increase in the number of wage earners was substantial in the first quarter, in particular. However, overnight stays in tourism only increased at a below-average rate in the full year 2019.

Carinthia recorded very dynamic growth rates in the construction sector, especially in the second quarter of 2019, in terms of retail sales, Austria's southermost province came in second among all Austrian Länder in the first half of the year. At 1.9% gross value added was somewhat below the Austrian average in the first half of the year. A decrease was recorded in Carinthia in both exports and imports. Unemployment decreased significantly in Carinthia in the first half of the year. Material goods production recorded somewhat less marked growth, also the increase in the number of wage earners was below average in the first half of the year, the same applies to overnight stays in the full year 2019.

As regards the development in the retail and construction sectors, the performance of Upper Austria was somewhat below average in the first half of 2019, the same applies to gross value added (1.9%). Equally, material goods production was not able to keep up with the other Austrian Länder. Growth in exports and imports was slightly above average. The increase in the number of wage earners and the decrease of unemployment was also highly positive in the first half of the year. As regards the increase of overnight stays in tourism, Upper Austria ranked second behind Vienna for the full year.

In Salzburg, an upward trend was recorded in construction in the first half of the year, in material goods production, Salzburg held a top position in Austria throughout the first half of the year, and the same is true of gross value added (2.4%). However, a decline was recorded in retail sales. Imports declined as well, while exports recorded some growth. As regards the increase in the number of wage earners, Salzburg lagged behind the Austria average, with a marked decrease in unemployment, especially in the second quarter. In 2019, the increase in the number of overnight stays in tourism was only below-average in Salzburg.

Through Austria, Tyrol held top positions when it comes to dynamic growth in the construction sector and a decrease in unemployment rates, and, at 2.3 %, also in terms of growth in gross value added in the first half of the year. The increase in exports was more or less average, with imports growing somewhat less. The increase in the number of wage earners was highly significant, especially in the second quarter of 2019. Dynamism in the retail sector was somewhat less significant, with Tyrol recording a decline in the first half of the year. Growth in material goods production was somewhat less pronounced, but still positive, the same applies to overnight stays in tourism under a full-year perspective.

In Vorarlberg the increase in the number of wage earners, just like the decrease in unemployment, was rather modest. The output value in construction withered in the first half of the year, while that in the material goods production increased the most throughout Austria in the first quarter. Overall, the development in retail sales was inconspicuous. Exports only increased at a below-average rate, with somewhat more pronounced growth in imports. At 2.1%, growth in gross value added corresponded precisely to the Austrian average. Only a small increase was achieved for the full year 2019 in terms of overnight stays in tourism.

For the major part, the favourable development of previous years continued in the Austrian residential real estate market in 2019. In the third quarter of 2019, annual growth rates of the prices of freehold flats and/or single-family homes outside Vienna were 1.7% and 1.5%, respectively, according to the revised real estate price index. In the fourth quarter, the annual growth rate for freehold flats decreased to 1.2%, while increasing to 1.3% for single-family homes. In Vienna, the price trend was adjusted to 2.7% in the third quarter, and amounted to 4.3% in the fourth quarter. In Vienna, this development is determined by the freehold flat market at a rate of 93% (federal Länder outside Vienna: 70%). Overall, in 2019, the prices outside Vienna increased by 2.6% Y/Y, and in Vienna by 4.9% Y/Y, accordingly, they drifted apart again, after converging somewhat in the two previous years.

Just like 2018, 2019 was another good year for the Austrian tourism sector. The 2018/2019 winter season was determined by heavy snowfalls and resulting blockades of skiing regions and transport connections. However, a new record high of 152.64 million overnight stays was registered in tourism for the full year 2019, the same applies to arrivals of 46.18 million, with increases in the number of both Austrian and foreign guests. Most overnight stays were recorded by 4- and 5-star hotels (54.3 million), boosting growth in this category (2.7%). However, the highest growth rates were achieved in the sphere of commercial holiday apartments (5.9%), which nevertheless only account for 9.0% of all overnight stays. In the first two months of the 2019/20 winter season, overnight stays increased by 4.5% by comparison with the previous months.

#### 1.1.3 Explanatory notes regarding the income statement

Net interest income in the business year amounts to euro 96.5 million (2018: euro 108.9 million). Interest income and income similar to interest in the amount of euro 139.7 million consist of interest on loans and receivables to customers amounting to euro 106.2 million (2018: euro 107.4 million), interest on loans and receivables to credit institutions in the amount of euro 13.6 million (2018: euro 12.8 million), fees and commissions equivalent to interest in the amount of euro 6.9 million (2018: euro 8.4 million), interest on bonds and other fixed-income securities in the amount of euro 6.5 million (2018: euro 9.0 million), and interest on other assets in the amount of euro 6.6 million (2018: euro 8.0 million). Interest income from other assets consists of interest payments from interest rate swaps and cross-currency swaps to hedge receivables and liabilities in euro and foreign currencies.

By comparison with the previous year, interest and similar expenses increased from euro 36.6 million by euro 6.7 million to euro 43.3 million. Interest on amounts owed to credit institutions amounting to euro 10.7 million (2018: euro 13.7 million) and on amounts owed to customers in the amount of euro 3.9 million (2018: euro 5.7 million) has decreased primarily due to interest rate levels decreasing by comparison with the previous year. The increase in interest expenditure for debts evidenced by certificates is essentially due to the interest expenses for the AT1 bond issued in April 2019.

Income from equities, other share rights and variable-yield securities remained constant at euro 0.4 million (2018: euro 0.4 million), just as the income from participations at euro 1.2 million (2018: euro 1.2 million) compared to the previous year. Income from shares in affiliates declined by euro 2.5 million to euro 1.5 million compared to the previous year.

By comparison with the previous year, net fee and commission income decreased from euro 62.7 million to euro 56.0 million. Fee and commission income amounts to euro 84.2 million (2018: euro 89.2 million). Income from payment transactions of euro 34.8 million (2018: euro 35.5 million) and from securities business in the amount of euro 27.3 million (2018: euro 28.3 million) decreased only insignificantly compared to the previous year. In lending business, on the other hand, fee and commission income decreased by euro 3.5 million from euro 15.5 million to euro 12.0 million, while a slight increase from euro 9.9 million to euro 10.0 million was recorded in service business.

Fee and commission expenses amount to euro 28.2 million (2018: euro 26.5 million). The major part of the increase against the previous year is due to higher commissions in securities business in the amount of euro 11.5 million (2018: euro 8.0 million). The higher fee and commission expenses in securities business, by comparison with the previous year, primarily result from the costs for the securities issues of the current business year. By contrast, fee and commission expenses in lending business (euro 11.6 million) decreased by euro 1.9 million against the previous year (2018: euro 13.5 million). In payment transactions, fee and commission expenses remained more or less constant at euro 5.1 million (2018: euro 5.0 million).

The result from financial transactions remained almost constant in the business year at euro 1.4 million (2018: euro 1.6 million).

Other operating income increased against the previous year by euro 8.6 million, mainly consisting of expenses of VBW, in its capacity as central organisation of the Association of Volksbanks, that were charged out to the banks of the Association. The premature termination of an interest rate swap had a positive effect on the result in the amount of euro 6.0 million. This item also includes income from the release of provisions, from the disposal of assets, from letting and leasing, and from other transactions.

By comparison with the previous year, other operating expenses decreased from euro 22.0 million by euro 2.2 million to euro 19.8 million. That item primarily includes expenses charged out to the Association, such as joint advertising and regulatory costs. Other expenses in the amount of euro 5.4 million (2018: euro 9.2 million) mostly concern expenses for fund liabilities in the amount of euro 2.5 million (2018: euro 2.1 million).

The general administrative expenses in the amount of euro 209.9 million essentially include staff expenses and other administrative expenses and decreased by euro 9.5 million in the business year compared to the previous year. The transfer of employees and the associated entitlements to the subsidiary VB Services für Banken Ges.m.b.H. caused the expenses for severance payments to increase. Essentially due to the much lower (by euro 9.5 million) project-related consultancy costs compared to the previous year, administrative expenses decreased by euro 11.6 million from euro 115.7 million to euro 104.1 million. At euro 36.2 million, the largest position in administrative expenses in the business year is accounted for by data processing expenses, followed by legal, auditing and consultancy expenses (euro 20.4 million) and general administrative expenses (euro 13.0 million).

Impairments on the assets included in items 9 and 10 primarily include scheduled depreciations of tangible assets and amount to euro 7.8 million in the business year, including unscheduled depreciations of tangible assets and the immediate depreciation of low-value assets. Unscheduled depreciations in the amount of euro 1.5 million essentially concern impairments of buildings.

Overall, the operating result increased slightly from euro 44.4 million to euro 45.4 million.

The result from valuations and disposals shows a negative balance of euro -4.1 million (2018: euro -6.5 million) for the business year. The disposal of a receivable caused the premature release of a deferred item and had a positive influence on the result in the amount of euro 4.3 million. No change occurred in terms of the impairment under section 57 (1) Austrian Banking Act in the 2019 business year (2018: release in the amount of euro 11.7 million).

The allocation to a provision for future corporate actions for VB Rückzahlungsgesellschaft mbH, which is reported under expenses from the valuation of participations and shares in affiliates, detracts from the result in the amount of euro 10.0 million (2018: euro 20.0 million). Reversals of impairments on participations and shares in affiliates had a positive effect on the result in the amount of euro 6.4 million (2018: euro 0.9 million). The negative measurement balance from allocations and releases for impairments and provisions for the lending business and from securities serving as liquidity reserve amounts to euro -3.1 million (2018: positive measurement balance of euro 14.6 million).

The result from ordinary operations amounts to euro 41.3 million and accordingly exceeds the previous year's value of euro 38.0 million.

The composition and development of income tax expenses and of expenses from other taxes are shown in the Notes in item "3. Explanatory notes concerning the income statement".

#### 1.1.4 Explanatory notes on the balance sheet and own funds

Total assets increased by approximately euro 0.8 billion to euro 13.5 billion compared to the previous year.

Loans and receivables to credit institutions primarily include the refinancing volume of the banks of the Association and increased by euro 0.5 billion to euro 2.5 billion compared to the previous year.

In the course of the business year, loans and receivables to customers increased moderately by euro 74.0 million to euro 5.6 billion, essentially due to growth in lending business.

Debt instruments issued by public authorities exclusively consist of securities denominated in euro and amount to euro 0.9 billion (2018: euro 1.0 billion) at the end of the business year.

Other assets amounted to euro 408.4 million at the end of the year, and accordingly have increased by euro 52.8 million against the previous year. This position mostly consists of positive fair values and deferred interest from interest hedging transactions in the trading book (interest rate swaps) in the amount of euro 356.1 million (2018: euro 307.2 million). A breakdown of other assets is shown in the Notes in item "2.1 Explanatory notes on assets".

For the major part, amounts owed to customers consist of overnight deposits denominated in euro, recording a slight increase from euro 6.4 billion to euro 6.5 billion in the course of business.

Amounts owed to credit institutions are also primarily attributable to the banks of the Association and have decreased against the previous year from euro 3.1 billion to euro 2.8 billion.

The two covered bond issues in February and November in the amount of euro 500 million each were primarily responsible for the increase in debts evidenced by certificates, amounting to euro 2.5 billion at the end of the business year (2018: euro 1.6 billion).

Other liabilities amount to euro 434.3 million at the end of the business year, and primarily include negative fair values and deferred interest from interest rate hedging transactions (interest rate swaps) in the trading book in the amount of euro 366.5 million (31 December 2018: euro 320.2 million). A breakdown of other liabilities is shown in the Notes in item "2.2 Explanatory notes on liabilities".

The AT1 issue reported in item no. 8 under liabilities, in the amount of euro 220 million, has increased the Tier 1 capital base of VBW substantially.

Pursuant to Art 92 CRR, VBW must meet the following own funds requirements at all times:

- a) a CET 1 capital ratio of 4.5%,
- b) a core capital ratio of 6.0%, and
- c) a total capital ratio of 8.0%.

The assessment base for own funds requirements is the aggregate risk amount, which is euro 4.0 billion at year end (31 December 2018: euro 4.1 billion). The minimum requirements for VBW in absolute amounts are a CET 1 capital of euro 179.8 million, core capital of euro 239.7 million, and total capital of euro 319.6 million. The actual CET 1 capital ratio amounts to 13.7%, meaning that the own funds requirements were overaccomplished by euro 366.9 million at the reporting date. The core capital ratio amounts to 19.2% and was overaccomplished by euro 526.9 million. The total capital ratio amounts to 29.8%. Accordingly, at the reporting date, the statutory own funds requirements were overaccomplished by euro 871.2 million.

#### 1.2 Report on branch establishments

VBW does not have any branch establishments.

#### 1.3 Financial performance indicators

VBW's own funds under banking law amount to euro 1,190.8 million as at 31 December 2019 (31 December 2018: euro 945.9 million). At the end of 2019, the risk-weighted assets amounted to euro 4.0 billion, having decreased compared to the end of 2018 (euro 4.1 billion) by euro 0.1 billion.

Available own funds exceed the regulatory requirement by euro 871.2 million.

- The CET 1 capital ratio in relation to aggregate risk amounts to 13.7% (31 December 2018: 12.8%).
- The core capital ratio in relation to aggregate risk amounts to 19.2% (31 December 2018: 12.8%).
- The total capital ratio is 29.8% (31 December 2018: 23.2%).

Due to the function as central organisation performed by VBW for the Association of Volksbanks, the following indicators are only comparable to those of other retail banks with certain limitations.

In the reporting year, the loan-to-deposit ratio I amounts to 280.3% (2018: 252.0%). The loan-to-deposit ratio I is calculated as the quotient between loans and receivables to customers and savings deposits.

In the reporting year, the loan-to-deposit ratio II amounts to 61.7% (2018: 68.2%). The loan-to-deposit ratio II is calculated as the quotient between loans and receivables to customers and the sum of amounts owed to customers and debts evidenced by certificates.

In the business year, the commission margin amounts to 0.4% (2018: 0.5%). The commission margin is calculated as the quotient between the balance of fee and commission income and fee and commission expenses, and total assets.

In the business year, the operating income margin amounts to 2.1% (2018: 2.3%). The operating income margin is calculated as the quotient between operating income and total assets.

In the business year, the operating expenses margin amounts to 1.8% (2018: 2.0%). The operating expenses margin is calculated as the quotient between operating expenses and total assets.

#### 1.4 Sustainability

Within the scope of Group reporting, VBW reports on concepts, results and risks relating to environmental matters, social and employee topics, human rights, corruption and bribery as well as diversity pursuant to the Sustainability and Diversity Improvement Act (Nachhaltigkeits- und Diversitätsverbesserungsgesetz; NaDiVeG) in a separate sustainability report.

#### 2 Report on the Company's future development and risks

# 2.1 Expected development of the Company

#### 2.1.1 Economic environment

Towards the end of 2019, sentiment indicators and economic data for the European and Austrian industrial sectors continued to move within a contractionary range, while positive growth rates are still expected for the service and construction sectors. According to the economic forecast of the WIFO, updated in January 2020, the Austrian economy is expected to grow by 1.2% in 2020. In December, the ECB decreased its economic growth forecasts for the euro zone in 2019 to 1.1%. The OeNB forecast for Austria included in that figure is also 1.1%. The national bank expects positive contributions to growth, especially from the spheres of consumption and gross capital investments. With an increasing savings rate of 7.8%, the OeNB expects real disposable household income to grow by 1.7%. According to the autumn forecast of the EU Commission, an increase in real household income may be expected in the most important countries of origin, which is likely to support tourism in Austria.

In Austria, the number of building permits has increased continuously in recent years, but has been decreasing ever since the record high of 2017. The low interest on borrowings and increasing demand for housing credits suggests that the dynamic trend in construction may continue, which is also supported by demographic trends. However, there are signs of flattening, which is also suggested by the stagnating number of real estate transactions. Even in case of any flattening of trends on the real estate markets, stable demand for credits is expected against the background of increasing household income. Economic

activity, which is expanding, even if its momentum has slightly decreased since the beginning of the year, is expected to be associated with corresponding demand also for corporate loans.

The OeNB expects that the Austrian inflation rate, which is expected to be around 1.4% this year, will increase to 1.5% and 1.6% in the next two years. The forecast of the European Central Bank for the average inflation rate in the euro zone for 2020 amounts to a mean of 1.1%. Hence, the rate of price increases would not quite reach the target inflation rate of the European Central Bank of a little under 2% again in 2020, and would achieve the same approximately, at 1.6%, only in 2022. This fact and the policy of monetary easing resumed recently by the ECB suggest that interest levels will remain low in 2020. However, increased expectations regarding inflation, for instance due to higher energy prices, or an increase in the demand for investments, may cause yields to increase again.

The risks associated with this outlook are manifold. Apart from another interest rate reduction, they include, in particular, the introduction of additional trade obstacles or the gradual elimination of existing trade barriers decelerating or stopping altogether, which may affect Austrian exporters and suppliers and subsequently burden other companies and the employment situation of private households, which would also be reflected in banking business. A modification of growth rates in the neighbouring countries might also affect tourism to a certain extent. Tensions within the European Union, some of them in connection with the negotiations about relations with Great Britain after the end of the transitional phase, or any increase in political uncertainty in the member states, e.g. after elections, constitute a risk for the course of economic development within the region. A rapid rise in interest rates would also have to be classified as a risk for economic activity and the real estate markets. Any abrupt change of the macro-economic environment might also cause corporate bonds with the lowest investment-grade rating of BBB to be downgraded, with sales following rating downgrades potentially causing distortions on the financial markets. In the euro zone, such bonds already account for some 45% of rated corporate bonds. Additionally, geopolitical conflicts may also potentially harm the cautious (by comparison with previous years), but basically positive economic outlook.

#### 2.1.2 Expected development of the Company

The focus of VBW on retail banking is meant to be continued, supported, in particular, by increasing digitisation of the sales process. In the course of medium-term planning, the Association of Volksbanks has set itself a number of strategic goals, the accomplishment, observance and/or undercutting/exceeding of which will be a management focus in the years to come. Among others, this includes improving the cost-income ratio, a CET 1 capital ratio of at least 12%, a total capital ratio of at least 16%, an NPL (non-performing loan) ratio of no more than 3%, as well as a return on equity (RoE) of 8%.

In spite of persistently high investments in the systems, higher costs of improving data quality and in spite of the still high regulatory cost, VBW intends to achieve an annual surplus in the two-digit million euro range for the 2020 business year. Despite planned growth, the CET 1 capital ratio is intended to remain at around 12%.

The low interest rate environment expected to continue in subsequent years calls for a streamlining of the cost structure and an increase of productivity. For this purpose, additional synergies are being evaluated within the Association of Volksbanks, among others.

#### 2.2 Significant risks and uncertainties

Assuming and professionally managing the risks associated with the business activities is a core function of every bank. In its capacity as central organisation (CO) of the association of credit institutions under section 30a Austrian Banking Act, consisting of VBW and the affiliated banks of the Volksbank-Sector, VBW performs this central task for the Association of Volksbanks, so that the latter has in place administrative, accounting and control mechanisms for the capture, assessment, management and monitoring of the risks arising from banking transactions and banking operations as well as of the remuneration strategy and practices (section 39 (2) Austrian Banking Act). The implementation of control within the Association of Volksbanks is effected through General, and, if necessary, Individual Instructions and corresponding working instructions in the affiliated banks.

The following risks are classified as material within the Association of Volksbanks in the course of the self-assessment process:

- Credit risks
- Market risks
- Liquidity risks
- Operational risks
- Other risks (e.g. strategic risk, reputational risk, equity risk, as well as earnings risk)

#### 2.2.1 Current developments

In 2019, the Association of Volksbanks again went through the annual SREP (Supervisory Review and Evaluation Process) within the scope of the Single Supervisory Mechanism (SSM) of the ECB. This year's SREP also considered the liquidity stress test of the ECB performed in 2019.

By resolution of the ECB adopted in December 2019, the result of the SREP was forwarded to VBW as the central organisation of the Association of Volksbanks.

The CET 1 demand amounting to 11.5%, as determined for the Association of Volksbanks, that applies as of 1 January 2020 consists of the following: Pillar 1 CET1 requirement of 4.5%, Pillar 2 requirement of 2.5%, capital conservation buffer of 2.5%, systemic risk buffer of 1.0%, buffer for systemically important institutions of 1.0%, and Pillar 2 Guidance of 1.0%. The currently applicable rule regarding capital buffer provides for the higher buffer requirement of systemic risk buffer and buffer for systemically important institutions to be met. Accordingly, the CET1 demand has increased by comparison with the previous year by 0.25 percentage points (reduction of Pillar 2 requirement by 0.25 percentage points and increase of the combined buffer requirements by 0.50 percentage points).

As of 1 January 2020, the Tier 1 capital requirement amounts to 12.0% (Pillar 1 requirement of 6.0%, Pillar 2 requirement of 2.5%, capital conservation buffer of 2.5%, systemic risk buffer of 1.0% or buffer for systemically important institutions of 1.0%), having increased by 0.25 percentage points compared to the previous year.

As of 1 January 2020, the total capital requirement amounts to 14.0% (Pillar 1 requirement of 8.0%, Pillar 2 requirement of 2.5%, capital conservation buffer of 2.5%, systemic risk buffer of 1.0% or buffer for systemically important institutions of 1.0%), having increased by 0.25 percentage points compared to the previous year.

#### 2.2.2 Risk policy principles

The risk policy principles of VBW comprise the standards for the management of risks that are applicable within the Association of Volksbanks and are defined by the CO Managing Board together with the risk appetite. A common set of rules and understanding of risk management across the Association is the basis for developing risk awareness and a risk culture within the company. The Association of Volksbanks carries out its activities subject to the principle that risks will only be accepted to the extent it is required to achieve strategic goals. Applying the risk management principles, the associated risks are comprehensively managed by creating an appropriate organisational structure and corresponding business processes.

#### 2.2.3 Organisation of risk management

VBW has taken all required organisational measures to meet the requirements of a modern risk management. There is a clear separation between front and back office. A central, independent risk control function has been established. At Managing Board level, the Chief Risk Officer (CRO) is the head of Risk Control. Within the Managing Board responsibilities of the CRO, there is a separation between risk control and operational credit risk management. Risk assessment, risk measurement and risk control are carried out according to the dual-control principle. For the purpose of avoiding conflicts of interest, these tasks are performed by different organisational units.

The business model requires risks to be identified, assessed, measured, aggregated and controlled effectively. Risks and capital are managed by means of a framework of principles, organisational structures as well as measuring and monitoring processes that are closely aligned with the activities of the departments and divisions. As a prerequisite and basis of solid risk management, the Risk Appetite Framework (RAF) for the Association of Volksbanks is continuously being developed also within VBW, in order to define risk appetite and the level of risk tolerance that VBW is prepared to accept to achieve its defined goals. The level of risk tolerance manifests itself in the definition and monitoring of appropriate limits and controls, in particular. The framework is verified and adjusted to any regulatory requirements, changes of the market environment or the business model on an ongoing basis. VBW aims to develop, by way of this framework, a disciplined and constructive control environment where all employees understand and live up to their role and responsibility.

Within the Association of Volksbanks, risks are controlled by three decision-making bodies in VBW: (i) Risk Committee (RICO), (iii) Asset Liability Committee (ALCO), (iiii) Credit Committee (CC). The responsibilities of these committees include both, topics of VBW as a single institution and matters concerning the entire Association of Volksbanks pursuant to section 30a Austrian Banking Act. Risk reporting in the affiliated banks takes place in the respective local bodies.

The RICO serves to control all material risks, with a focus on portfolio level, ensuring that risk policy decisions are in compliance with the risk appetite. The aim is to provide the Managing Board of VBW with a comprehensive view of all risks (aggregate bank risk report) and with a summary of regulatory and other risk-relevant topics.

The ALCO is the central body for controlling interest rate, foreign currency and liquidity risks, as well as investment risks through positioning of in the banking book, with a view to optimising risk and return, and to securing refinancing in the long term.

The CC is the body responsible for credit decisions based on applicable definitions of authorisations, for approving action plans for customers undergoing restructuring or debt enforcement, as well as for approving allocations to individual allowances for impairment, provisions and waivers.

#### 2.2.4 Regulatory requirements

The regulations regarding capital requirements at VBW are implemented as follows:

#### Pillar 1: Minimum own funds requirements

Within the scope of Pillar 1, the fulfilment of the minimum regulatory requirements is ensured. For credit risk, market risk and operational risk, the respective regulatory standard approaches for determining the minimum own funds requirements are applied.

# Pillar 2: Internal Capital & Liquidity Adequacy Assessment

By way of the Internal Capital & Liquidity Adequacy Assessment Process, VBW as CO of the Association of Volksbanks takes all measures required to ensure that all risks arising from current and prospective business activities is counterbalanced by an adequate liquidity and capital base at all times. The detailed design of the Internal Capital & Liquidity Adequacy Assessment Process takes into account the regulatory requirements and supervisory expectations of the ECB as well as internal guidelines.

# Pillar 3: Disclosure

The requirements of Pillar 3 are met by publishing the qualitative and quantitative disclosure pursuant to Regulation (EU) no. 575/2013 (CRR) and Directive 2013/36/EU (CRD IV) on the bank's own website <a href="https://www.volksbankwien.at/investoren/offenlegung">www.volksbankwien.at/investoren/offenlegung</a>.

#### 2.2.5 Risk management across the Association

The risk control of VBW as CO is responsible for risk governance, methods and models for strategic risk management issues across the Association, as well as for the regulations for steering at portfolio level. For the purpose of performing its steering function, the CO has issued General Instructions (GI) for the affiliated banks. The GI RAF (Risk Appetite Framework), GI ICAAP, GI ILAAP, GI Principles of Credit Risk Management (GI PCRM) and the downstream manuals of the Association and the associated working instructions govern the risk management in a binding and uniform manner. The risk strategy and the NPL strategy for the Association of Volksbanks are also issued in the form of a GI. The aim is to comprehensively and verifiably document and set down general conditions and principles, consistently throughout the Association, for the assessment and management of risks, and for the creation of processes and organisational structures. Within the scope of their general duty of care, the members of the Managing Board and the managing directors of all affiliated banks must ensure, without exception and restriction, in the interest of the respective companies, that the General Instructions are put into effect formally and de facto. Any deviations and special regulations concerning the General Instructions shall only be permissible in exceptional cases and must be coordinated with VBW as the CO in advance, and approved by the latter.

Within the Association of Volksbanks, comprehensive communication about risks and a direct exchange of information is considered very important. In order to allow for professional exchange in a working context, an expert committee was set up for risk control. Each affiliated bank must dispose of its own Risk Control Function (RCF) that is responsible for independent monitoring and communication of risks within the respective affiliated bank.

Risk governance as well as the methods and models are regularly refined and adjusted to the current environment by the Risk Control Function of VBW as CO. Apart from regular remodelling, recalibration and validation of the risk models, the methods in the ICAAP & ILAAP are being improved continuously, with new regulatory requirements being monitored and implemented in a timely fashion.

#### a) Internal Capital Adequacy Assessment Process

To ensure a sustainable, risk-adequate capital base, VBW, in its capacity as CO of the Association of Volksbanks, has set up an Internal Capital Adequacy Assessment Process (ICAAP) as a revolving control cycle, in line with international best practices, that both VBW and all affiliated banks are subject to. The ICAAP starts by identifying the material risks, followed by the risk quantification and aggregation, determination of risk-bearing capacity, limitation, and concludes with ongoing risk monitoring and the measures derived therefrom. Explanations regarding the ILAAP are presented in item d) Liquidity risk.

The individual elements of the cycle are performed at varying intervals (e.g. daily for market risk / trading book risk measurement, quarterly for the risk-bearing capacity calculation, annually for risk inventory and determination of the risk strategy). All the activities described within the cycle are reviewed for up-to-dateness and adequacy at least annually, and adjusted to the respective current general environment if necessary, they are approved by the Managing Board of the CO. A comprehensive revision of the Internal Capital Adequacy Assessment Process took place in 2019, due to the ECB Guide published in November 2018 for the capital adequacy assessment process. In that respect, the risk-bearing capacity statement and the internal stress test were enhanced.

#### Risk inventory

The risk inventory aims to define the materiality of existing and newly assumed risks. The risk inventory results are summarised and analysed for VBW. The results of the risk inventory process are used to inform the risk strategy and form a starting point for the risk-bearing capacity calculation, as significant types of risk are taken into account within the risk-bearing capacity calculation.

#### Risk strategy

The risk strategy of VBW is based on the business strategy of the Association and provides a consistent framework and principles for the uniform risk management. The risk strategy is reviewed for up-to-dateness and adequacy at least annually and adjusted to the respective current environment. It provides the rules for the handling of risks and ensures risk-bearing capacity at all times. The risk strategy is prepared in the course of business planning. Across the Association, the contents of the risk strategy and of business planning are linked up by incorporating the targets of the Risk Appetite Statement in GI Controlling – Planning and Reporting.

The risk strategy of VBW is derived from the risk strategy of the Association. In the course of preparing the same, a quality assurance process is performed, and compliance with the risk strategy of the Association is verified. The risk strategy of VBW is adopted by the Managing Board of VBW.

# Risk Appetite Statement (RAS) and limit system

The core element of the risk strategy is a Risk Appetite Statement (RAS) and integrated limit system in line with the business strategy. The RAS set of indicators comprising strategic and additional indicators helps the Managing Board to implement central strategic goals of VBW, specifying the same in operational terms.

The risk appetite, i.e. the indicators of the RAS, is derived from the business model, the current risk profile, the risk capacity and the earnings expectations resp. the strategic planning process. The limit system broken down by risk subtypes and the RAS provide the framework for the maximum risk that VBW is ready to accept to achieve its strategic targets. The RAS indicators are provided with a target, a trigger and a limit and are monitored on a current basis, as are the aggregate bank and individual risk limits. In this way, it can be ensured that deviations from the risk strategy are identified swiftly and that counter-measures can be initiated in a timely manner. The RAS set of indicators is made up as follows:

- Capital ratios (e.g. CET1 ratio, T1 ratio, TC ratio, RBC)
- Credit risk ratios (e.g. NPL ratio, coverage ratio, exposures to foreign customers, net allocation for risk provisions, forbearance ratio)
- Interest rate risk ratios (e.g. OeNB interest rate risk coefficient, PVBP, EBA interest rate risk coefficient)
- Liquidity risk ratios (e.g. LCR, NSFR, survival period)
- Ratios relating to operational risk (e.g. OpRisk losses in proportion to CET1, ICS implementation rate)
- Other risk-relevant ratios (e.g. CIR, leverage ratio, compliance risk)

#### Risk-bearing capacity calculation

The risk-bearing capacity calculation constitutes a central element within the implementation of the ICAAP. It is used to provide evidence of the fact that the risks assumed are sufficiently covered by adequate internal capital at all times and to ensure

such cover in future. For this purpose, all relevant individual risks are aggregated. This aggregate risk is then compared to the existing and previously defined risk covering potentials. Compliance with the limits is monitored and reported guarterly.

In determining risk-bearing capacity, different objectives are pursued that are reflected in three perspectives:

- Regulatory perspective (compliance with regulatory own funds ratios)
- Economic perspective
- Normative perspective

The regulatory Pillar 1 perspective compares the aggregate risk amount calculated in accordance with applicable legal provisions with regulatory own funds. Ensuring regulatory risk-bearing capacity is stipulated under the law and constitutes a minimum requirement. The composition of the regulatory aggregate risk position of VBW corresponds to that of any regionally operating retail bank.

The economic perspective contributes to ensuring the continued existence of the bank by foregrounding the economic value within the assessment of the capital adequacy. The risk-bearing capacity under the economic perspective derives from a comparison of economic risks with internal capital (risk covering potential). Economic risks are risks that may impair the economic value of the bank, and accordingly may impair the capital adequacy under an economic perspective. For the quantification of the aggregate risk position, internal procedures, that is largely Value at Risk [VaR], with a confidence level of 99.9 % and a time horizon of one year are applied. In doing so, all quantifiable risks that were identified as material within the scope of the risk inventory process are taken into account. Hidden reserves, the annual result achieved in the current business year, as well as own funds available for loss absorption upon continuation of the business activities are recognised as risk covering potentials. The aggregate bank risk limit is set at 100% of available internal capital. A prerequisite for the capital adequacy under an economic perspective is for internal capital to be sufficient to cover the risks and to support the strategy on an ongoing basis.

The normative perspective represents the risk-bearing capacity on the basis of strategic planning under normal and adverse conditions, essentially comprising a simulation of the profit and loss account and own funds positions over three years. In the process, strategic planning as well as three crisis scenarios are simulated by VBW as CO on the level of the Association, and the development of regulatory own funds ratios is calculated taking into account the effects of the relevant scenario. Therefore, the key parameters of the normative perspective are the regulatory own funds ratios CET1, tier 1 and total capital.

#### Stress testing

For credit, market and liquidity risks, as well as for operational risk, specific stress tests resp. risk analyses are performed regularly, with crisis scenarios being conceived in such a way that the occurrence of events that are highly unlikely, but not impossible, is simulated and estimated. By way of this approach, huge losses can be identified and analysed.

Apart from these specific stress tests and sensitivity analyses, bank internal stress tests are regularly carried out across all risk types. The semi-annual bank-wide internal stress test consists of scenario analyses, sensitivity analyses and the reverse stress test. In the scenario analyses, economic crisis scenarios are defined and the changed risk parameters for the individual risk categories and business areas derived therefrom. Apart from the effects on the risk positions, the effects of crisis scenarios on internal capital are also determined. At this point, the requirements of the normative perspective overlap with the requirements regarding scenario analyses for the bank-wide internal stress test, as the development of regulatory own funds ratios is simulated for different crisis scenarios over a period of several years. Based on the findings of the bank-wide internal stress tests, recommended actions are defined and transposed into measures. For instance, the reporting framework is extended by new aspects, additional limits are defined, riskier industries monitored more closely, and planning targets for strategic risk indicators derived.

EU-wide stress tests across risk types are being carried out by the EBA/ECB every two years, with the Association of Volksbanks participating. The next EBA/ECB stress test is going to take place in 2020. The results of the stress tests are used by the ECB to assess the capital demand within the SREP. In the years between the EBA/ECB stress tests across risk types, the supervisory authority performs a risk-specific stress test. Therefore, the Association of Volksbanks participated in the liquidity stress test in 2019.

#### Risk reporting

The reporting framework implemented at VBW is meant to ensure that all significant risks are fully identified, monitored and promptly and efficiently managed. The reporting framework offers a holistic and detailed presentation of the risks and a specific analysis of the individual risk types.

The monthly – for the risk-bearing capacity calculation and capital ratios: quarterly – aggregate bank risk report serves as a core element of the reporting framework. The aggregate bank risk report provides a summary of the situation and development of the RAS indicators, the utilisation of the risk-bearing capacity, addressing all significant risks and containing comprehensive qualitative and quantitative information, among others. The aggregate bank risk report provides the Managing Board with management-related information on a monthly basis and is provided to the Supervisory Board of VBW quarterly. Complementing the aggregate bank risk report, various risk-specific reports (e.g. analyses within credit risk regarding the development of individual sub-portfolios) are provided in addition to the reporting framework.

#### Recovery and resolution planning

As VBW belongs to the Association of Volksbanks, which was classified as a significant credit institution, VBW has worked out a recovery plan and submitted the same to the relevant regulatory authorities (e.g. ECB). This recovery plan is updated at least annually and takes into account both changes of the bank's business activities and changes with respect to regulatory requirements.

#### b) Credit risk

Credit risk refers to potential losses that occur because a contract partner fails to meet its payment obligations.

#### Credit risk management organisation

Within VBW, the responsibilities associated with credit risk are taken care of by the divisions Credit Risk Management and Risk Control. The departments Credit Risk Management Retail Branches, Credit Risk Management Real Estate & Corporate Financing, Restructuring & Recovery are responsible for operational credit risk management. The Risk Control is responsible for risk assessment, risk measurement and risk control as well as for credit risk reporting at portfolio level.

#### Operational credit risk management

#### Lending principles

- Loan transactions are necessarily based on decisions involving borrower-specific limits. The determination and monitoring of certain limits is subject to uniform regulations at the level of the Association.
- The rating obligation applies to all borrowers with exposures above the defined minimum amount. The rating process is based on the dual-control principle and is applicable across the Association.
- In selecting collaterals, attention is paid to the cost-benefit ratio, and therefore recoverable collaterals that cause little administrative effort and are not very cost-intensive will preferably be resorted to, as well as actually realisable collaterals. For this reason, physical collaterals, such as real estate collaterals, and financial collaterals, such as cash collaterals or collaterals in the form of securities, are given priority. The recoverability and enforceability of collaterals must basically be assessed prior to any credit decision. Principles for the management of collaterals and uniform rules for the selection, provision, administration and valuation of collaterals apply at the level of the Association.
- Foreign currency and repayment vehicle loans are basically no longer offered or granted.
- The principal market for lending business is the Austrian market.
- Syndicated loans will basically be concluded together with the CO.

## Decision-making process

In all units of VBW that generate credit risk, there is a strict separation of sales and risk management units. All decisions for individual instances are taken strictly observing the dual-control principle; clear processes have been defined for this purpose. Limit systems play an important role in this context, as they provide a framework for the decision-making powers of the individual units.

#### Monitoring of exposures and collaterals

The processes for the review of exposures and collaterals are governed by uniform regulations across the Association and must be observed by all affiliated banks.

#### Limits

The monitoring, control and limitation of the risk of individual exposures and of risk clusters is conducted according to the differentiated limit categories.

Within the Association of Volksbanks, the group of connected clients (GcC) is used as the basis for limits in case of new lending and for current monitoring. As regards the limits, the requirements on the level of the Association of Volksbanks differ from those applicable to the individual banks. A review of the limits on individual transaction level takes place continuously within the credit risk management of the affiliated bank and is monitored by the credit risk management of VBW as CO, using centralised analyses.

In connection with portfolio limits, within the Association of Volksbanks, mainly limits for external financing transactions and materiality limits for regions and industry sectors are being defined at present. These limits are relevant for the lending process and are monitored in monthly intervals by Risk Control.

In order to achieve a sustainably healthy portfolio quality, requirements exist for transactions with new customers and increases of the exposure of existing customers; these depend on the customer's credit rating and are applicable across the Association.

#### Intensified credit risk management

Within the Association of Volksbanks, and accordingly also within VBW, intensified credit risk management means the special monitoring of customers with payment difficulties and/or customers likely to default. Among others, intensified credit risk management comprises processes relating to the early detection of customers likely to default, the dunning procedure, forbearance processes, as well as default identification.

Early identification: During the early warning process, customers who might show an increased risk of default within the next few months are systematically identified on the basis of certain indicators. In this way, VBW is put in a position to counteract potential defaults early on. The early identification of customers likely to default is governed within a uniform early warning system throughout the Association.

Dunning procedure: The dunning procedure applied across the entire Association of Volksbanks and accordingly within VBW is uniform and automatised and based on corresponding predefined processes.

Forbearance: Forbearance refers to concessions made by the lender to the debtor in the context of financial difficulties or imminent financial difficulties of the debtor, which the lender would not grant otherwise. Debtors whose transactions were classified as forborne are subject to special (monitoring) regulations within the Association of Volksbanks.

Default identification: The process of default identification serves to recognise defaults in time. A customer is deemed defaultted if a default of performance of more than 90 days exists and/or if complete settlement of the debt is considered unlikely, in accordance with the CRR. The Association of Volksbanks has defined 13 possible types of default event that are used for the consistent classification of default events across the Association. Among others, default identification also builds on the early warning and forbearance processes described above. Additionally, there are other (checking) processes, e.g. the analysis of expected cash flows within the regular or event-driven exposure checks, which may trigger classification to a default category.

#### Problem Loan Management

Within the Problem Loan Management system (PLM) applicable throughout the Association, customers are classified on the basis of clearly defined indicators applied consistently across the Association. Subsequently, a distinction is made between customers

- under intensive supervision (negative change of risk assessment, but not defaulted yet)
- in the process of restructuring (imminent risk of default or defaulted already, but customer is eligible for restructuring), and
- subject to debt enforcement (defaulted customers not eligible for restructuring)

and appropriately differentiated processing routines have been put in place consistently throughout the Association of Volksbanks.

#### Quantitative credit risk management and credit risk control

#### Measurement and control of credit risk

The development of sophisticated models as well as of systems and processes tailored to the bank-specific portfolio is required for the measurement and control of credit risk. In this way, the credit decision is meant to be structured and improved on the one hand, on the other hand, these instruments resp. their results also form the basis of portfolio management.

The results of credit risk measurement are reported to the Managing Board within the scope of the Risk Committee on a monthly basis. The most important objective of the use of the credit risk models and tools is to avoid losses through early identification of risks.

#### Rating systems

Across the Association, standardised models are applied to determine credit ratings (the VB rating family) and to determine the amount of loss in case of default. The expected probability of default of each customer is assessed via the VB rating family and expressed through the VB master scale, which comprises a total of 25 rating levels. The PD range used not only allows for a comparison of internal ratings with classifications by external rating agencies, but also a comparison of credit ratings across customer segments.

The rating levels in rating category 5 cover the reasons for defaulting on loans as applied across the Association and are also used for reporting non-performing loans (NPL).

#### Credit Value at Risk

The calculation of the economic capital requirement necessary for the credit risk is conducted by means of the Credit Value at Risk (CVaR) method. For this purpose, the Association of Volksbanks has chosen a statistical simulation method. A refined Merton model, adjusted to internal requirements, is used for modelling the credit exposures in the loan portfolio in detail.

#### Concentrations

Quantification and valuation of the effects of concentrations takes place monthly, via the risk parameters identified, on the one hand, and in the course of preparing the risk report, on the other hand.

#### Counterparty default risk

The counterparty risk for fair values from unsecured derivatives is taken into account by way of credit value adjustments (CVA) or debt value adjustments (DVA) – as approximation function of the potential future loss regarding counterparty default risk. The expected future exposure (EFE) is determined by means of the Monte Carlo method. The probabilities of default for counterparties for which no credit spreads are observable on the market are based on internal ratings of the Association of Volksbanks. The Association does not use any internal model for calculating the counterparty default risk.

#### Credit risk mitigation

The consideration of collaterals within the scope of the credit risk models for CVaR and in expected loss calculations is primarily effected through the LGD models applied across the Association. The starting point for taking into account collaterals is the respective current fair value, appraisal value, nominal value or redemption value.

For the purpose of reducing the counterparty risk of derivative transactions, the Association of Volksbanks uses credit risk mitigation methods such as netting and exchange of collaterals. The Association strives to conclude standardised ISDA framework agreements for bilateral netting and a corresponding Credit Support Annex (CSA) with all key market participants. The fair values of derivative transactions with counterparties are reconciled daily. If the fair values exceed certain contractually agreed thresholds, such excess amounts must be covered by collaterals. These collaterals are recognised in regulatory terms and reduce the risk.

#### Factors influencing the estimate of Expected Credit Losses (ECL) and for the purpose of determining impairments

Various influencing factors, assumptions and methods are used to measure any significant increase of credit risk.

#### Rating systems

Upon initial recognition, each exposure is allocated to a credit risk rating based on the information available about the borrower. The exposures are monitored continuously, and the risk management guidelines of the bank require credit risk renewal

at least once a year. The established governance processes, including RAS limits (Risk Appetite Statement), ensure that valid credit assessments exist for more than 98% of exposures.

The bank disposes of a comprehensive set of rating systems to cover all relevant types of receivables. The most important elements of the rating systems for the major portfolios are shown in the following table:

Portfolio	Main influencing factors of the rating systems
SME and Corporate	<ul> <li>Information that was obtained during the regular review of annual financial statements and management accounts of the borrower</li> <li>Actual and expected material changes of the regulatory, technological or economic environment of the borrower</li> <li>Qualitative assessment of borrower management, the transparency of information provided by the borrower, the adequacy of the borrower's accounting processes and other soft facts</li> <li>New and/or expected changes of the financial situation of the borrower not reflected in the most recent financial statements</li> <li>Internally obtained information about the borrower's conduct, e.g. overdrawing of advances on current account and utilisation of credit facilities</li> </ul>
	<ul> <li>To the extent available, ratings of the borrower or of the borrower's parent company by external rating agencies</li> </ul>
Portfolio	Main influencing factors of the rating systems
Private customers	<ul> <li>Credit standing indicators as well as sociodemographic assessment of the request</li> <li>Information obtained from credit agencies</li> <li>For new lending business with existing customers and for current monitoring – internally collected data regarding the customers' account conduct, e.g. delays in payment and changes with respect to incoming or outgoing payments</li> </ul>
Banks	<ul> <li>Information that was obtained during the regular review of annual financial statements, disclosures and reports of the borrower</li> <li>Qualitative assessment of market position, asset quality and concentration risk of the counterparty's portfolio</li> <li>Implicit support or explicit guarantees from states, governments or parent companies</li> </ul>

All rating systems are regularly validated according to qualitative and quantitative criteria by an independent unit within Risk Control, including backtesting for actual rating migrations and defaults.

All rating systems apply the Volksbank master scale that consists of 20 rating classes plus 5 additional classes for defaulted customers. To any rating class, the master scale will allocate intervals of probabilities of default (PD) that do not overlap. The PDs of the rating system are modelled as long-term through-the-cycle (TTC) probabilities of default over a period of 12 months. Ratings by external rating agencies are also reproduced on the Volksbank master scale by way of statistical analyses of the historical default rates published by the rating agencies.

#### Lifetime Probability of Default

Ratings provide essential input for determining the lifetime PD for ECL calculation. For the purpose of analysing lifetime PD, the portfolio of Volksbank is divided into the following segments:

- SME and Corporate
- Private Customers
- Banks
- Countries
- Large Corporations (companies with ratings by external rating agencies)
- Other Exposures (mainly real estate and public infrastructure projects that are not dealt with using the usual rating systems for SME or Corporate)

For the segments "Private Customers", "SME and Corporate", and "Other Exposures", the bank extracts long-term, representative samples of internal ratings and defaults that cover all material subsegments and rating classes. Statistical models are used to analyse the data collected and to prepare estimates regarding residual term PD and the way these are expected to change over the course of time.

For the segments "Banks and Finance"," Non-financial Companies" and "Countries", the bank uses long-term default studies of the external rating agencies to determine the lifetime PD by rating class.

#### Forward-looking information

The bank takes account of forward-looking information, both in assessing whether the credit risk of any instrument has increased significantly since its initial recognition, and in measuring ECL. Based on the analysis carried out by analysts of the bank's research department and taking into account various market data, the bank formulates:

- a base case scenario for the future development of the relevant economic variables. The base case scenario constitutes an extremely likely outcome and has been reconciled with the information used by the bank for other purposes, such as strategic planning and budgeting; and
- two further possible prognostic scenarios that constitute one optimistic and one pessimistic outcome of the relevant economic variables.

The prognostic process comprises both the forecast of the development of the relevant economic variables over the course of the next three years and the estimate of probability for each scenario. The bank performs regular (semi-annual) stress tests with extreme shocks to quantify the effects of a severe deterioration of economic conditions and to analyse the necessity of re-calibration of the base case scenario and/or of the other prognostic scenarios.

#### Consideration of forward-looking information

The bank performs a thorough analysis in order to identify and calibrate the relationships between changing default rates and changes of the most important macroeconomic factors.

For Private Customers, as well as for SME and Corporate Customers, the analysis is based on a time series of average default rates estimated on the basis of the internally available data set. In the process, multivariate regression analyses are performed for each portfolio. Explanatory variables are, among others, total GDP growth in Austria and the euro zone, the unemployment rate and the growth in the demand for corporate loans. For portfolios with only few defaults (banks, countries, municipalities etc.), the default time series of external rating agencies are combined with qualitative analyses per segment. For instance, the SME and Corporate model is applied to incorporate forward-looking information in risk assessments in the portfolio of externally rated large corporations as well. The model used for the Other Exposures segment is a weighted combination of the models for SME and Corporate (90%), and Countries (10%).

#### Definition of default and stage transfer

Any financial asset is considered defaulted (Stage 3), if:

- it is unlikely that the borrower is going to meet its loan obligations in full without recourse to measures such as the liquidation of collateral (if available); or
- if the borrower has been in default with respect to any material loan obligation for more than 90 days.

The definition of default is fully in line with the default definition of the bank for own fund requirements (CRR).

The process of assessing unlikeliness-to-pay (UTP) is supported by a comprehensive early warning system (EWS). The EWS uses a wide range of qualitative and quantitative indicators to identify potential significant increases in credit risk, including (but not limited to) rating downgrades, negative observations regarding account conduct or deteriorations of certain financial ratios of the borrower; loans and receivables to borrowers the repayment of which is considered unlikely are classified as Stage 3 for impairment purposes. Borrowers with any less substantial, but still significant increase in credit risk will be rated as Stage 2 for impairment purposes.

Further indicators for allocation to Stage 2 are:

- Borrowers with payments overdue for more than 30 days for material exposures
- Forbearance measures as qualitative indicator for a significant increase in credit risk
- All financial instruments where the bank is not able to assess the credit risk upon initial recognition or the credit risk at the balance sheet date.

The bank calibrates a bidirectional illustration of the changes of lifetime credit losses and the rating migration from initial recognition until the current date, taking into account the respective current forward-looking information. Hence, the quantitative stage transfers are derived from significant downgrades of the customer's current rating compared to the credit risk

upon initial recognition. Based on the Volksbank master scale with 20 (performing) rating levels, the number of rating class downgrades leading to Stage 2 is 1 to 5, depending on the original maturity and residual term of the respective financial instrument, on the initial rating, on the customer segment and on the current forward-looking information.

#### Measurement of Expected Credit Loss (ECL)

The bank determines ECL on the basis of the individual instrument, regardless of the materiality of the exposure.

# Performing portfolio

For the performing portfolio (Stage 1 and Stage 2), measurement is based on model parameters derived from internally developed statistical models and other historical data.

The most important model parameters for ECL measurement are

- Probability of Default (PD);
- Exposure at Default (EAD), subdivided into secured EAD and unsecured EAD; and
- Loss Given Default (LGD).

The PD parameters depend on the current rating and on the segment of the borrower and are reconciled with forward-looking information as described above.

The EAD parameter is measured as the projected future exposure of the relevant financial instrument. The projection is based on the cash flow plan of the instrument. For ECL calculation, the bank uses the cash flow plan from the Asset Liability Management (ALM) system. It is used to reconcile the ECL calculation and the strategic interest rate and liquidity risk management with each other. The cash flow plan is based on the contractual terms of the financial instrument, including amortisation, and is adjusted in line with the comprehensive ALM models of the bank, including (but not limited to) interest rate forecasts for floating rate instruments. For off-balance-sheet financial instruments, such as credit facilities or guarantees, the bank uses Credit Conversion Factors (CCF) to determine the amount of the exposure in case of default (off-balance EAD). The CCF parameters are estimated using the account conduct information of previously defaulted customers over a period of 12 months prior to default. The bank uses the regulatory CCF benchmarks laid down in the CRR for product types where only limited internal standard data is available.

The EAD is subdivided into secured EAD and unsecured EAD, that depend on the value of the collaterals pledged by the borrower. The starting point for secured EAD calculations are the lending values of the collaterals. These lending values are regularly verified and updated in line with the bank's risk management guidelines (e.g. real estate valuations are re-estimated at least once within 3 years and immediately after the occurrence of any material event within the customer relationship, such as credit loss, extension of credit facility or roll-over). The secured EAD is that part of the EAD that is covered by collaterals (limited to 100% of the EAD). The unsecured EAD is considered as the rest of the EAD.

The LGD is the amount of probable loss upon default. The secured LGD and unsecured LGD parameters are determined separately. The secured LGD parameter reflects the residual risk that derives from the probability that a certain collateral cannot be liquidated at a sustainable price at the time of default. The unsecured LGD parameter reflects any defaulted borrower's readiness and ability to pay back the obligations beyond the lending value of available collaterals. Both LGD parameters combined measure the realisation risk, including the cost of liquidating collaterals, as well as the time value of money (based on the effective interest rate of the defaulted assets).

The bank determines the LGD parameters on the basis of the history of the rates of recovery of claims against defaulted customers. For certain portfolios, where the bank does not dispose of sufficient historical default event data, an expert estimate will be conducted. The following table shows the most important segments:

ortfolio	Main influencing factors for LGD
<ul> <li>Corporate including special financing</li> </ul>	<ul> <li>Internal historical data of default events and recoveries, including date of default and date of conclusion / event status</li> </ul>
<ul><li>SME</li><li>Private Customers</li></ul>	<ul> <li>Most important type of collateral (residential real estate, commercial real estate, insurance policies, others) taken into account</li> </ul>
Banks	- Expert estimates
	<ul> <li>Regulatory benchmarks based on in the CRR</li> </ul>
Others	<ul> <li>Expert estimates and scenario analyses</li> </ul>

Expected losses for financial instruments of Stage 1 are projected over the shorter of a period of 12 months or the maturity of the instrument. For Stage 2 financial instruments, the expected losses are projected for the entire term of the instrument. The maturity equals the contractual term. In case of financial instruments such as loan commitments and guarantees, the contractual maturity is determined based on the first day when the bank is entitled to request redemption or to terminate any loan commitment or guarantee. In cases where the contractual term could not be determined (e.g. if the borrower has an unlimited option for extension), the total maturity of the instrument is determined to be 30 years.

The ECL is calculated as the projected present value of the expected losses. Discounting is conducted using the effective interest rate of the instrument.

#### Defaulted exposures

In case of defaulted customers (Stage 3), measurement depends on the significance of the exposure.

For defaulted customers with a total exposure of more than euro 750,000 and for a limited number of special cases, the ECL estimate will be performed without applying statistical model parameters. Instead, the bank will estimate the cash flows on the basis of the individual instruments in two scenarios:

- Going concern: After restructuring and forbearance measures, the borrower is able to meet the obligations.
- Gone concern: The borrower is not able to cover the obligations, and the bank liquidates the collateral.

The recovery cash flows and the probabilities of both scenarios will be estimated at the level of the individual instrument, taking into account documented benchmarks and quidelines.

The ECL is calculated as the difference between carrying amount of the financial instruments and the probability-weighted average present value of the return flows in both scenarios. Discounting is conducted using the effective interest rate of the instrument.

For defaulted borrowers not treated specially as described above, the statistical model approach is applied. The ECL is determined by multiplying the carrying amount of the financial instrument with LGD. The LGD parameter is estimated using the same historical random sample data that are used for LGD in the performing portfolio. The type of collateral (residential real estate, commercial real estate, insurance policies etc.) and the amount of the collateral, in particular, are taken into account by dividing the defaulted exposure into a secured and an unsecured component, and by applying the secured LGD and the unsecured LGD. The approach does not require any additional discounting, as the present value effect is incorporated in the LGD estimate.

#### Credit risk reporting

Credit risk reporting takes place monthly with the aim to provide a detailed presentation of the credit risk for a certain reporting date and to report the same to the entire Managing Board. Relevant reports are prepared for VBW, its major units and their key areas of business. The information is also included in the credit risk section of the aggregate bank risk report.

The reports comprise a quantitative presentation of credit risk information relevant for risk control, which is supplemented by a brief assessment of the situation and additional qualitative information, if applicable.

The following analyses are part of the monthly report:

- Portfolio distribution
- Development of new business
- Distribution of credit ratings
- Non-performing loans (NPL)
- Forbearance
- Credit risk concentrations
- Country group analysis
- Customer segments
- Distribution across industry sectors

#### c) Market risk

Market risk is defined as the risk of any loss caused by unfavourable developments of market risk factors, e.g. interest rates, credit spreads, exchange rates, and volatilities. VBW distinguishes the following types of market risk:

- Interest rate risk in the banking book
- Credit spread risk
- Market risk in the trading book
- Foreign exchange risk (open FX positions)

#### Interest rate risk in the banking book

Interest rate risks emerge primarily through term transformation, which arises from deviations of interest rate periods between assets and liabilities. Term transformation is a source of income for the bank in the form of a structural contribution.

The interest rate risk in the banking book comprises all interest-bearing transactions reported and not reported in the balance sheet, except for transactions in the trading book. The interest rate risk position associated with the retail business of VBW mainly arises from variable index-linked lending business and variable-interest deposits (in the form of sight and savings deposits), as well as from implicit floors, in both the assets side and the liabilities side retail business. In lending business, a shift from index-linked positions towards fixed-interest positions takes place, as increasingly fixed-interest loans are granted within new business. By controlling the growth of fixed-interest volumes, the gradual development of a rolling fixed-interest position over several years is ensured. Other decisive factors are bond positions of the bank's own portfolio, own issues and the interest-rate swaps used to control the interest rate position. Variable-interest retail business is included in interest rate risk modelling by way of replication assumptions, in order to show price sensitivity to interest rate changes (e.g. for sight/savings deposits, overdrawing of advances on current accounts, loans "until further notice" etc.). Interest rate risk is controlled within the scope of dual control, both under a present-value perspective and under a periodic/income statement perspective. The same interest rate scenarios are used consistently for both perspectives. In doing so, implicit floors in retail banking are also taken into account in both perspectives, as said floors constitute material risk drivers considering the currently low interest rate level.

The Asset Liability Committee (ALCO) is responsible for controlling the interest rate position of VBW within the scope of risk limits defined by Risk Control and approved by the Managing Board via the risk strategy. The ALCO is the central body for the management of interest rate risks. It is convened monthly at the CO or ad hoc as required. The Asset Liability Management (ALM), which belongs to the division Treasury in organisational terms, is responsible for the management of the ALCO. Proposed measures to control the interest rate position are worked out by the ALM in co-operation with Risk Control and the local ALCOs of the affiliated banks. The aim is to create a structural contribution by way of positive term transformation. Interest rate risk reporting within the ALCO is taken care of by the Market and Liquidity Risk department.

Present-value risk measurement and limitation are mainly effected on the basis of regulatory interest rate scenarios (6 EBA scenarios), interest rate sensitivity in the form of a PVBP, interest rate gaps (net position of the fixed interest rates per maturity band), and an interest rate VaR based on historical simulations. Period-based risk measurement is implemented in the form of a net interest income simulation. In the process, the effects on net interest income of the next 12 months are calculated for the scenarios defined under applicable regulatory provisions (6 EBA scenarios).

In both perspectives (present value and periodic), positions with indefinite interest rate periods (e.g. in the form of sight and savings deposits, current account facilities) are included consistently in the risk measurement process by assuming replication and/or rolling. The assumptions are determined on the basis of statistical analyses, supplemented by expert opinions. Modeling aims to describe the development of customer interest rates depending on market interest rates. This is done on the basis of historically observed correlations (minimising the volatility of the margin compared to a combination of reference interest rates). Due to the high proportion of positions with indefinite interest rate periods on balance sheet, replication modelling has a significant impact on the measurement of interest rate risk.

#### Concentration risk

No concentration risks exist within interest rate risk.

#### Credit spread risk

The credit spread is defined as additional premium on the risk-free interest rate. Credit spread risk arises from fluctuations of the present values of assets due to credit spreads changing over the course of time.

The transactions relevant to credit spread risk are investments in the securities portfolio in the banking book, and not loans and receivables to customers. This essentially comprises bonds, funds as well as bonded loans. The securities portfolio in the banking book of the Association of Volksbanks is primarily held as a liquidity buffer, centrally at VBW. CDS positions would also have to be included, but currently do not exist either at VBW or within the Association. Reporting takes place monthly within the ALCO and is part of the aggregate bank risk report.

Risk measurement is mainly effected via credit spread VaR and sensitivity to an increase in credit spreads by 100 bps. The calculation of the credit spread VaR is based on a historical simulation for a 99.9% confidence level and a holding period of one year. In the process, the portfolio is divided into 30 risk clusters, depending on credit rating, branch of industry, type of product and seniority. The plausibility and reliability of the VaR indicators are reviewed by way of reverse comparisons (backtesting) and regularly validated by group independent from the modelling department.

In line with the investment strategy, the securities portfolio in the banking book is held centrally at the CO, mainly as a liquidity buffer, and includes highly liquid public sector bonds and covered bonds with a high credit rating. It is eligible for the regulatory liquidity coverage ratio (LCR) for the major part.

#### Concentration risk

Concentration risks can only arise on the level of issuers or risk clusters in the sense of similar issuers. Within credit spread risk, risk clusters are monitored.

#### Market risk in the trading book

The market risk in the trading book of VBW is of subordinate importance. The trading book is kept centrally at the CO. The affiliated banks do not keep any trading book. The main function of the trading book is that of a transformer, where smaller batches from retail banking are collected and dynamically hedged in the market. Additionally, Treasury takes market risks within the scope of the limits approved, in order to produce corresponding income.

Risk measurement is effected mainly through a VaR of interest rate, volatility and foreign exchange risks (historical simulation), a BPV gross and net (outright), and an indicative P&L for the stop-loss limit. Additionally, limits customary in the industry exist for option-related indicators (Greeks). Reporting is effected daily to the Treasury and Risk Control and monthly within the ALCO. Additionally, it is incorporated in the aggregate bank risk report.

The trading book risk is relatively low and mainly arises from euro interest rate positions. The regulatory own funds requirements for the trading book are calculated by means of the standard approach – the Association of Volksbanks, and accordingly VBW, does not use any internal model for market risk in the trading book.

Since extreme situations are not covered by the VaR, comprehensive stress tests are carried out monthly or on an ad hoc basis across all portfolios in the trading book.

# Foreign exchange risk (open FX positions)

The foreign exchange risk from open FX positions is of subordinate importance at VBW. It arises due to changes of the value of outstanding receivables and liabilities in foreign currencies through exchange rate fluctuations.

# d) Liquidity risk

As the CO of the Association of Volksbanks, VBW is responsible for liquidity management across the entire Association and acts as "lender of last resort" for the affiliated banks. The affiliated banks cover their refinancing requirements and invest their excess liquidity via VBW.

The most important source of refinancing of VBW consists of customer deposits, which have proven to be a stable source of funding in the past. Naturally, this creates the major part of the liquidity risk. The capital market offers additional opportunities for refinancing through securities issues, mainly covered bonds.

Both operational, short-term liquidity management and medium- to long-term liquidity management are performed in a centralised manner at VBW for the Association, in the Treasury division, through the Liquidity Management department. The monitoring and limitation of liquidity risk across the Association, as well as the methodological requirements regarding risk measurement are performed or stipulated by the Market and Liquidity Risk Control department at VBW.

The ALCO is responsible for controlling the liquidity position of VBW within the scope of risk limits defined by Risk Control and approved by the Managing Board within ALCO. The ALCO is the central body for the management of liquidity risks. Liquidity risk reporting within ALCO is taken care of by the Market and Liquidity Risk Control department.

Within liquidity risk, VBW distinguishes between illiquidity risk and funding cost increase risk. Illiquidity risk is the risk to be unable to fulfil payment obligations when they are due. For VBW as a retail bank, illiquidity risk typically consists in the risk of a bank run. This occurs when, due to a loss of confidence, customers withdraw large deposit volumes and at the same time alternative funding sources are not accessible (any more).

Illiquidity risk is managed by holding a sufficient liquidity buffer. VBW is responsible for the central management of the liquidity buffer for the entire Association. The liquidity buffer mainly consists of highly liquid bonds that are LCR-eligible for the major part, of deposits with the national bank, of ECB tender potential, and covered bond issue potential. The liquidity of the liquidity buffer is tested regularly. The Liquidity Management department within the Treasury division is responsible for the current management of the liquidity buffer within the Association.

At VBW, funding risk is defined as a negative effect on the profit and loss account that occurs due to potential future increases of refinancing costs on the money and capital markets as well as in the retail area. This risk is taken into account in the risk-bearing capacity calculation within the scope of the ICAAP. Said risk is of minor importance at VBW, as the company is hardly dependent on the capital market, and little price sensitivity is observed in the sphere of customer deposits.

The measurement and limitation of illiquidity risk is effected through the regulatory indicators LCR and NSFR, the survival period from internal liquidity stress testing, and through additional operational indicators. The LCR aims to ensure the short-term financial solvency of banks under stressed conditions over a short-term horizon of 30 calendar days. The calculation of the LCR takes place weekly and at the end of the month in the Market and Liquidity Risk Control department. The NSFR limits the liquidity term transformation by determining a minimum of stable refinancing, depending on the liquidity characteristics of the assets and other (off-balance sheet) operations of a bank. Currently, calculation takes place weekly and on the last day of each quarter in the Market and Liquidity Risk Control department for VBW. The survival period is the period during which, under a given stress scenario, the liquidity buffer held is sufficient to cover cumulated net liquidity outflows. Currently, stress scenarios of varying degrees of severity are calculated. The scenario assumptions include a crisis of the Volksbank sector, a national banking crisis and pan-European stressed market conditions. The least favourable of the scenarios calculated is applied to the survival period.

The funding risk is measured by way of a scenario analysis that takes into account the effect on funding costs, considering general planning uncertainties and adverse idiosyncratic conditions. These calculations provide input to the ICAAP as well as stress testing activities across the Association.

#### Concentration risk

Due to diversified funding through customer deposits, concentration risk is not material. The only risk clusters exist at customer level. Accordingly, the largest deposits at customer level are monitored both in Risk Control and also within operational liquidity management. Generally, they amount to less than 1% of total assets. There are only a few temporary exceptions with a few large customers for payment transactions or balancing out liquidity peaks. These deposits are regularly monitored and reported on within the scope of liquidity risk management.

#### Operational liquidity management

The Liquidity Management department in the Treasury division is responsible for operational liquidity management. The department is the central unit at VBW and within the Association of Volksbanks for matters regarding the pricing of liquidity (transfer pricing), the central management of collaterals across the Association, the determination of the funding structure, the disposition of available liquid funds, and compliance with the refinancing strategy. It takes care of the following essential duties:

- Cash management (settlement of all transactions of the Association as well as disposition of the banking connections maintained by VBW)
- Collateral management: ECB-eligible collaterals of the Association (bonds and credit claims) and underlying stock management for covered bonds
- Planning of issuance activities
- Daily liquidity forecast for the following 31 days, and weekly for the following 12 months

- Monitoring of refinancing positions of the Association of Volksbanks, and the control system put into effect by VBW
  as CO with the approval under section 30a Austrian Banking Act, for the affiliated banks a.o. liquidity reports, refinancing
  management, utilisation of collaterals, early warning system
- Compliance with minimum reserve regulations for the Association of Volksbanks
- Reporting to the CO Managing Board and to the ALCO

#### e) Operational risk

VBW defines operational risk as the risk of losses due to the inadequacy or failure of internal procedures (processes), people, systems or to external events, and the associated legal risks. The reputational, conduct, model, IT and security risks are closely associated with operational risk and are actively taken into account. The calculation of regulatory capital adequacy requirements is effected using the standard approach. An internal method based on loss data and scenarios is used for the economic perspective.

#### **Organisation**

At VBW, line management is responsible for the management of operational risks (OpRisk Management). It is supported in this function by centrally and decentrally based experts from the area of operational risk and internal control system. The aim is to optimise processes in order to reduce the probability of the occurrence of operational risks and/or to reduce the effect of operational losses. Moreover, close co-operation with security, safety and insurance management allows for optimal, comprehensive control of operational risks.

#### Methods for the management of operational risks

Within the scope of operational risk management, both quantitative and qualitative methods are used. Quantitative elements comprise for example the execution of risk analyses, the performance of stress tests at the level of the Association, the determination and monitoring of the risk appetite and of the risk indicators, as well as the preparation of the incident database. Qualitative control measures are reflected in the implementation of training events, awareness building measures, risk analyses, the preparation of the incident database incl. analysis of causes, the implementation of uniform ICS checks, as well as in risk reporting.

If the key indicators defined for operational risk are exceeded, the defined escalation process is applied. This process provides for a detailed analysis of causes and subsequently initiation of adequate measures.

The following principles, derived from the risk strategy of the Association of Volksbanks, apply in OpRisk Management at VBW:

- The primary aim of the entire OpRisk Management system is to optimise processes to decrease the likelihood
  of incidents occurring and/or the impact of operational losses.
- Incidents are documented fully and in a sufficiently transparent manner via an electronic platform to enable third-party experts to benefit from the documentation. Operational incidents are recorded in a uniform manner across the Association. The resulting transparency with respect to the occurrence of incidents allows for risk assessment to be derived from historical facts.
- The methods, systems and processes in OpRisk Management are defined by the CO and must be complied with by the respective banks.
- The appropriateness of the risk control and monitoring measures and other risk-minimising measures is assessed on an on-going basis, but at least once a year, and reported to the Managing Board. Measures for risk control comprise, for example, awareness-building measures/training events, the monitoring of the OpRisk indicators, maintaining the confidentiality, availability and integrity of customer and corporate data, as well as business continuity planning, and in particular the adequate separation of responsibilities, as well as observance of the dual-control principle. Operational (residual) risks that cannot be avoided, reduced or transferred must be accepted formally and demonstrably by the management.
- The efficiency of OpRisk Management is confirmed through periodic and independent internal audits.

#### Internal control system

Within VBW, an internal control system (ICS) has been put in place according to the principles of the internationally recognised standards of the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Detailed descriptions of ICS processes and control measures are available. The responsibilities and roles relating to the ICS are clearly defined. Regular reporting takes place for the ICS. Control activities are documented and reviewed, ICS-relevant risks are regularly evaluated and adjusted. Accordingly, a continuous optimisation process is ensured. Internal Audit, in its capacity as independent supervisory

body, audits the ICS. Both the effectiveness and adequacy of the ICS, as well as compliance with instructions are audited. The OpRisk and ICS framework describes the interrelated components implemented within the Association of Volksbanks with a view to identifying, measuring, monitoring and controlling operational risk. The close interlocking of OpRisk Management with the internal control system ensures appropriate consideration of operational risks within the Association of Volksbanks.

#### f) Other risks

In terms of other risks, VBW is confronted with strategic risk, reputational risk, equity risk, direct real estate risk, model risk as well as the earnings risk.

Strategic risk is the risk of negative effects on capital and earnings due to business policy decisions or insufficient adjustment to changes of the economic environment.

Reputational risk is the risk of negative effects on the result of the bank due to a loss of reputation and an associated negative effect on the stakeholders (regulatory authority, owners, creditors, employees, customers).

VBW defines equity risk as the risk of an instable composition of internal equity in relation to the bank's type and size, or difficulties in quickly raising additional internal capital if needed.

The direct real estate risk describes the risk of negative value changes in the real estate portfolio (real estate in the company's own balance sheet or in the balance sheet of any subsidiary).

The earnings risk is the risk arising from the volatility of earnings and hence the risk of no longer being able to (fully) cover sticky fixed costs.

The model risk is the risk of potential loss that may occur due to the faulty design, improper conceptual application or inconsistency of any model.

Investment risk is defined by the bank as the risk that any participation held is lost or impaired. As this risk is significant for the bank, it is quantified and taken into account in the risk-bearing capacity calculation. For this purpose, investment risk is divided into the following types:

- Risk of loss of participations
- Risk of impairment of participations
- FX risk from participations

The risk of loss of participations is calculated using the credit value-at-risk model and reported within the scope of credit risk reporting, with not only participations in the classic sense, but also loans to such participations that comply with the definition contained in IAS 24 Related Parties being considered within this type of risk.

The risk of impairment of participations is accounted for by way of discounts from the carrying amounts of the participations in the risk-bearing capacity calculation.

The FX risk from participations describes the risk of value changes of consolidated core capital components in currencies other than the euro, due to exchange rate fluctuations, and is calculated by means of value-at-risk via the internal market risk model.

As at 31 December 2019, the volume of participations at acquisition values amounts to euro 380,2 million (2018: euro 345.8 million), of which euro 179.9 million (2018: euro 149.4 million) from affiliates and euro 200.3 million (2018: euro 196.4 million) from participations. The participations and shares in affiliates are primarily attributable to the financial service sector. As at 31 December 2019, cumulated impairments on shares in affiliates amount to euro 152.6 million (2018: euro 122.2 million) and to euro 132.8 million (2018: euro 138.8 million) on participations. Impairments on participations and affiliates were effected in the amount of euro 10.8 million (2018: euro 2.6 million) in 2019. In the business year, reversals of impairments were effected in the amount of euro 6.4 million (2018: euro 0.9 million).

Due to the persistently challenging economic development, especially also in banking, there is a risk of decreasing profits and distributions from participations. In future, this may lead to lower fair values.

Non-standard risks and/or non-financial risks (reputational risks, conduct risks, compliance risks, legal risks, model risks, as well as IT and system risks) are taken into account, among others, in the compliance framework and the framework for operational risks.

Organisational and process-based measures, in particular, have been implemented to manage other risks.

#### 2.3 Use of financial instruments

At VBW, interest rate- and currency-related as well as other derivative financial instruments are used. As regards the volumes (schedule of derivatives) and information on financial instruments pursuant to section 238 Austrian Business Code, please refer to the Notes ("Additional disclosures") of the annual financial statements as at 31 December 2019. In the banking book, financial instruments are primarily used for hedging purposes, i.e. to hedge liquidity, foreign currency and interest rate risks.

The regulations of AFRAC statement "Derivatives and hedging instruments (Austrian Business Code)" of December 2015, on the accounting of derivatives and hedging instruments, are applied. Other risks and imminent losses from derivative financial instruments that have arisen in the 2019 business year were taken into account in the amount of the negative fair values through allocation to provisions. Effectivity measurements are performed for valuation units on a current basis. Appropriate risk provisions are set up for negative fair values from ineffective valuation units as well as for the ineffective portion of effective hedging relationships (negative market backlog of the derivative).

In the trading book, financial instruments are used for the purpose of controlling customer cash flows, and to capitalise on existing or expected differences between purchase and selling prices or market price fluctuations in the short term. Compliance with the limits, both in the trading book and in the banking book, is permanently monitored by a separate market risk department and is regulated in the market risk policy. For the purpose of market risk control in the trading book, backtesting calculations are performed to check the plausibility and reliability of risk indicators through reverse comparisons (backtesting) on a daily basis.

The counterparty risk for positive fair values from unsecured interest rate management derivatives of the trading book is taken into account by way of credit value adjustments (CVA) – as approximation function of the potential future loss associated with counterparty default risk. The CVA charge (adjustment of credit valuation) is the adjustment of a portfolio of transactions with a counterparty at the mean fair value. Said adjustment reflects the fair value of the counterparty's credit risk in relation to the bank, but not the fair value of the bank's credit risk in relation to the counterparty. For all unlisted derivatives of the trading book, the calculation is effected with respect to all business activities of a bank (incl. securities financing transactions, if the regulatory authority finds any significant CVA risk in this respect).

# 3 Report on research and development

VBW is not involved in any research and development activities.

# 4 Report on key characteristics of the internal control and risk management system with regard to the accounting process

The aim of the internal control system is to support the management in such a way that it is able to ensure effective internal controls with respect to accounting. The Managing Board is responsible for establishing and designing a suitable internal control and risk management system for the accounting process.

At VBW, an internal control system (ICS) has been installed according to the internationally recognised COSO standard. Detailed descriptions of ICS processes and control measures are available. The responsibilities and roles relating to the ICS are clearly defined. Regular reporting takes place for the ICS. Control activities are documented and reviewed, ICS-relevant risks are regularly evaluated and adjusted. Accordingly, a continuous optimisation process is ensured. Internal Audit verifies compliance with internal regulations independently and regularly, also in the sphere of accounting. As a staff function, Internal Audit is allocated to the Managing Board, and the head of the Internal Audit unit directly reports to the entire Managing Board and also to the Supervisory Board on a quarterly basis.

#### 4.1 Control environment

Observance of all relevant legal provisions is the ultimate ambition of VBW within the scope of financial reporting. The Managing Board is responsible for establishing and organising an appropriate internal control and risk management system with respect to the accounting process and provides a framework for implementation applicable to the entire group in the ICS group policy. Within VBW, responsibility for implementation lies with the OPRISK and Risk Governance group. For entries in the general ledger, observance of the dual-control principle has basically been provided for. Each accounting document must be signed by the employee who has prepared it, and must bear the signature of the person authorised to give instructions and approve it. The employee posting the entry is electronically documented in the general ledger accounting system. Electronic accounting documents are released according to the dual-control principle in terms of system engineering.

#### 4.2 Risk assessment

Risks relating to the accounting process are ascertained and monitored by process managers to ensure, in particular, complete and accurate recording of all transactions, timely transfer of invoices and correct calculation and timely payment of taxes. In the process, the focus is on risks that are to be considered significant.

In preparing the financial statements, estimates must regularly be made in areas where there is an inherent risk that actual future developments may diverge from the estimates. This applies to the following items and facts of the financial statements in particular: the recoverability of financial assets, banking risks, social capital, as well as the outcome of legal disputes. In some cases, publicly available sources will be used or external experts will be consulted in order to minimise the risk of inaccurate estimates.

#### 4.3 Control measures

Control measures are applied within the current business process to ensure that potential errors are prevented and/or deviations in financial reporting are revealed and corrected. These control measures range from a review of the various results for the period by the management to reconciliation of specific accounts and items and analysis of ongoing accounting processes. A distinction is made between two types of control in the internal control system.

Operational controls include manual controls performed by employees according to specific tasks, automatic controls carried out by means of IT systems, preventive controls aimed at avoiding errors and risks in advance through separation of functions, competence rules and access authorisations.

Management controls serve to ensure, on a random sample basis, that operational controls are observed by executives. An internal control plan has been prepared in which the relevant manager (division manager, department manager, group manager) has determined how frequently checks are to be performed, depending on the level of risk. The spot checks must be documented in the control plan in a way that is verifiable by third parties. The results are reported to the immediate line manager at half-yearly intervals (management reporting).

The entire control documentation (operational controls and management controls) is effected by means of the BART software.

Additionally, Internal Audit verifies compliance with internal regulations independently and regularly, also in the sphere of accounting. As a staff function, Internal Audit is directly allocated to the Managing Board, it reports directly to the Chairman of the Managing Board and also to the Supervisory Board on a guarterly basis.

#### 4.4 Information and communication

Guidelines and regulations regarding financial reporting are regularly updated by the heads of departments and divisions and communicated to all employees concerned.

Employees in accounting are also provided with ongoing training on accounting reforms, so that risks of unintentional false reporting can be identified at an early stage.

A management report is submitted at least quarterly, and contains statements regarding the completeness, comprehensibility, active implementation and effectiveness of the control system with a view to the accounting process.

#### 4.5 Monitoring

The Managing Board regularly receives summary financial reports, such as monthly and quarterly reports on the development of the respective segments and the most important financial performance indicators. Financial statements that must be published are subjected to a final check by executive employees within accounting, divisional management and the Managing Board before they are forwarded to the competent bodies.

The results of monitoring activities in relation to accounting processes are reported within the management report. The report includes a qualitative risk assessment of the processes. Moreover, the report contains documentation as to how many controls were carried out in relation to the control requirements.

Internal Audit also performs a monitoring and supervisory function.

Vienna, 26 February 2020

The Managing Board

Gerald Fleischmann Chairman of the Managing Board

Rainer Borns
Deputy Chairman of the Managing Board

Thomas Uher
Deputy Chairman of the Managing Board

# REPORT ON THE FINANCIAL STATEMENTS

# **Audit Opinion**

We have audited the Financial Statements of

# VOLKSBANK WIEN AG, VIENNA, AUSTRIA,

which comprise the Statement of Financial Position as of 31 December 2019, the Income Statement for the year then ended, and the Notes

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of 31 December 2019 and its financial performance for the year then ended, in accordance with Austrian Generally Accepted Accounting Principles of the Austrian Commercial Code and Austrian Banking Act.

# **Basis for our Opinion**

We conducted our audit in accordance with the EU Regulation 537/2014 ("AP Regulation") and Austrian Standards on Auditing. These standards require the audit to be conducted in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the "Auditor's Responsibilities" section of our report. We are independent of the Company, in accordance with Austrian company law and professional regulations, and we have fulfilled our other responsibilities under those relevant ethical requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements. These matters were addressed in the context of our audit of the financial statements as a whole, however, we do not provide a separate opinion thereon.

#### Valuation of loans to and receivables from customers

#### Risk for the Financial Statements

Loans to and receivables from customers represent a significant line item in the statement of financial position. As of 31 December 2019, the carrying amount of loans to and receivables from customers amounts to EUR 5,556.6 million, accounting for 41 % of total assets. This includes loan loss provisions in the amount of EUR 61.9 million and a general provision according to section 57 (1) BWG (Austrian Banking Act) in the amount of EUR 17.9 million.

In section "Accounting and valuation principles" of the notes, the Managing Board of VOLKSBANK WIEN AG discloses that taking into consideration the recommendations of the "Joint Position Paper of AFRAC and FMA – subsequent measurement for banks" the determination of loss loan provisions comply with the methodology of calculation of loss loan provisions in accordance with IFRS 9 as applied in the consolidated financial statements of the company. The process of the stage model and calculation of loan loss provisions is described in section "Accounting and valuation principles – loans to and receivables from credit institutions and customers" of the notes.

Generally, loan loss provisions at an amount equal to 12-month expected credit losses (stage 1) are recognized for all loans to and receivables from customers. In case the credit risk has increased significantly (stage 2) and for loans to and receivables from customers not individually significant, for which there is objective evidence of impairment (stage 3), ECL is calculated based on lifetime expected credit loss. Determination of ECL requires extensive estimation and assumptions. These mainly comprise valuation of collaterals, rating based default probabilities and loss given default, which take information about current conditions and forecasts of future economic conditions into account.

For loans and receivables to customers that have objective evidence of impairment (stage 3) and are individually significant, a specific loss loan provision based on szenario-weighted, expected cash flows is recognized. These take into account assessment of the financial position of the customer and valuation of collaterals.

This results in the risk for the financial statements that the transfer between stages and the calculation of loan loss provisions are subject to significant estimations and assumptions, resulting in room for discretion as well as estimation uncertainty in respect of the amount of the loan loss provisions.

#### Our response

We analysed the process documentation and internal guidelines regarding the allocation, monitoring and recognition of loan loss provisions and evaluated whether they are suitable to identify events of default and to adequately determine the recoverability of these loans to and receivables from customers. We compiled the relevant key controls, assessed their design and implementation, and tested their effectiveness on a sample basis.

On a sample basis, we evaluated whether evidence of credit default exists. Sampling was performed risk-oriented, by particularly taking into account rating levels with higher default risk and based on random samples as well as statistical sampling methods. In case of identified events of default of individually significant loans to and receivables from customers, we assessed the bank 's estimates regarding the amount and timing of future cash flows and whether the assumptions were appropriate.

For all other loans to and receivables from customers for which the loan loss provisions are calculated based on the formal-based ECL approach, we analysed the bank's documentation of the applied method for consistency with requirements of IFRS 9. Additionally, we evaluated the criteria for stage-transfer and, based on the bank's internal validation, the models and parameters used therein as to whether they are suitable to determine a significant increase in credit risk. We assessed the appropriateness of the statistical models used and the mathematical functionalities to determine the probabilities of default and loss rates. Therefore, we assessed whether the IFRS 9 requirements were met and recalculated key steps in the derivation. Furthermore, we analysed the selection and measurement of future estimates and scenarios by comparison with external forecasts and assessed their consideration in the allocation to the stages and in estimating the parameters. We audited the mathematically correctness of the ECL calculation by the IT system on a sample basis. Furthermore, we assessed the effectiveness of selective interface controls related to the correct transfer of data from the previous system to the program for calculating loan loss provisions. For these procedures, we consulted our financial mathematicians and IT-auditors as specialists.

Finally, we evaluated if the disclosures in the notes regarding the determination of loan loss provisions for loans to and receivables from customers comply with the legal requirements.

# Responsibilities of Management and the Audit Committee for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Austrian Generally Accepted Accounting Principles and other legal or regulatory requirements and for such internal controls as management determines are necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Management is also responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The audit committee is responsible for overseeing the Company's financial reporting process.

# **Auditor's Responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement – whether due to fraud or error – and to issue an auditor's report that includes our audit opinion. Reasonable assurance represents a high level of assurance, but provides no guarantee that an audit conducted in accordance with AP

Regulation and Austrian Standards on Auditing (and therefore ISAs), will always detect a material misstatement, if any. Misstatements may result from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with the AP Regulation and Austrian Standards on Auditing, which require the audit to be conducted in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit.

#### Moreover:

- We identify and assess the risks of material misstatements in the financial statements, whether due to fraud or error, we design and perform audit procedures responsive to those risks and obtain sufficient and appropriate audit evidence to serve as a basis for our audit opinion. The risk of not detecting material misstatements resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control.
- We obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- We evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- We conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our audit report to the respective note in the financial statements. If such disclosures are not appropriate, we will modify our audit opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- We evaluate the overall presentation, structure and content of the financial statements, including the notes, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- We communicate with the audit committee regarding, amongst other matters, the planned scope and timing of our audit as well as significant findings, including any significant deficiencies in internal control that we identify during our audit.
- We communicate to the audit committee that we have complied with the relevant professional requirements in respect of our independence, that we will report any relationships and other events that could reasonably affect our independence and, where appropriate, the related safeguards.
- From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit i.e. key audit matters. We describe these key audit matters in our auditor's report unless laws or other legal regulations preclude public disclosure about the matter or when in very rare cases, we determine that a matter should not be included in our audit report because the negative consequences of doing so would reasonably be expected to outweigh the public benefits of such communication.

# Report on Other Legal Requirements

# **Management Report**

In accordance with Austrian company law, the management report is to be audited as to whether it is consistent with the financial statements and prepared in accordance with legal requirements.

Management is responsible for the preparation of the management report in accordance with the Austrian company law and other legal or regulatory requirements.

We have conducted our audit in accordance with generally accepted standards on the audit of management reports.

#### Opinion

In our opinion, the management report is consistent with the financial statements and has been prepared in accordance with legal requirements. The disclosures pursuant to Section 243a UGB are appropriate.

#### Statement

Based on our knowledge gained in the course of the audit of the financial statements and our understanding of the Company and its environment, we did not note any material misstatements in the management report.

#### Other Information

Management is responsible for other information. Other information is all information provided in the annual report, other than the financial statements, the management report and the auditor's report. We expect the annual report to be provided to us after the date of the auditor's report.

Our opinion on the financial statements does not cover other information and we do not provide any kind of assurance thereon.

In conjunction with our audit, it is our responsibility to read this other information as soon as it becomes available, to assess whether, based on knowledge gained during our audit, it contains any material inconsistencies with the financial statements or any apparent material misstatement of fact.

#### Additional Information in accordance with Article 10 AP Regulation

We were elected as auditors at the Annual General Meeting on 24 April 2018 and were appointed by the supervisory board on 24 April 2018 to audit financial statements of the Company for the financial year ending on 31 December 2019.

On 16 May 2019 we were elected for the year ending 31 December 2020 and on 28 May 2019 the supervisory board appointed us to audit of the financial statements.

We have been auditors of the Company, without interruption, since the financial statements at 31 December 2015.

We declare that our opinion expressed in the "Report on the Financial Statements" section of our report is consistent with our additional report to the audit committee, in accordance with Article 11 AP Regulation.

We declare that we have not provided any prohibited non-audit services (Article 5 Paragraph 1 AP Regulation) and that we have ensured our independence throughout the course of the audit, from the audited Company.

#### **Engagement Partner**

The engagement partner is Mr Walter Reiffenstuhl.

Vienna, 26 February 2020

KPMG Austria GmbH Wirtschaftsprüfungs- und Steuerberatungsgesellschaft

> signed by: Walter Reiffenstuhl Wirtschaftsprüfer (Austrian Chartered Accontant)

This report is a translation of the original report in German, which is solely valid.

The financial statements together with our auditor's opinion may only be published if the financial statements and the management report are identical with the audited version attached to this report. Section 281 Paragraph 2 UGB (Austrian Commercial Code) applies.

# STATEMENT OF ALL LEGAL REPRESENTATIVES

# VOLKSBANK WIEN AG Statement of all Legal Representatives

We confirm to the best of our knowledge that the separate financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the parent company as required by the applicable accounting standards and that the management report gives a true and fair view of the development and performance of the business and the position of the company, together with a description of the principal risks and uncertainties the company faces.

Vienna, 26 February 2020

**Gerald Fleischmann**Chairman of the Managing Board

Retail Branches, General Secretariat, Real Estate Financing, Communication/Marketing, Organisation & IT, HR Management, Private Banking/Treasury, Transition "Adler" & Strategy, Corporate Financing, Sales Management

Rainer Borns

Deputy Chairman of the Managing Board

Control, Financial Data Steering, Finance, Capital and Stakeholder Management, Legal, VB Infrastructure and Real Estate Facility Management, VB Infrastructure and Real Estate Property Management

Thomas Uher

Deputy Chairman of the Managing Board

Digitalisation, Credit Risk Management, Risk Controlling, VB Services for Banks Processing, VB Services for Banks MSC/KSC and Processing of Loans

Compliance, Audit

# **OFFICERS AND ADRESSES**

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# **TERMINOLOGY**

#### **Association of Volksbanks**

The Association of Volksbanks includes the primary banks as well as VBVM (Volksbank Vertriebs- und Marketing eG).

# Banking association in accordance with section 30a of the Austrian Banking Act (BWG)

The banking association comprises the primary banks as associated banking institutions and VOLKSBANK WIEN AG as the central organisation.

# **Primary banks**

8 regional Volksbanks, 1 specialist bank (Österreichische Ärzte- und Apothekerbank AG)

# **VOLKSBANK WIEN AG**

is one of the regional Volksbanks and also the central organisation of the banking association.

#### **Austrian Cooperative Association**

Within the Association of Volksbanks, auditing and the representation of interests are effected by Österreichischer Genossenschaftsverband (Schulze-Delitzsch) [Austrian Cooperative Association] – ÖGV in brief. Moreover, since the beginning of 2019, pursuant to the BWG, the ÖGV has been responsible for the early warning of risks regarding its members, together with Einlagensicherung Austria.

# Imprint:

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While every care has been taken to ensure that the data and information provided is correct, no liability is accepted for the completeness or accuracy of the data and information.

Any role discriptions in this consolidated annual report that are used only in the masculine form apply analogously to the feminine form.

